



2020 FLORIDA INTERNATIONAL BUSINESS HIGHLIGHTS

Merchandise Trade | Florida-Origin Exports | Foreign Direct Investment
Infotech and Services Exports | Exports by MSA



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Table of Contents

| | |
|----------|--|
| Page 2 | Florida International Trade & Services Overview |
| Page 3 | Florida's Export Sector |
| Page 4 | Impact on Employment & Wages |
| Page 5 | Merchandise Trade <ul style="list-style-type: none">• Total Merchandise Trade• Merchandise Exports• Merchandise Imports• Total Merchandise Trade by World Region |
| Page 9 | Florida-Origin Exports <ul style="list-style-type: none">• Florida-Origin Exports by World Region |
| Page 11 | Florida Manufactured Exports |
| Page 12 | Florida Metropolitan Statistical Area (MSA) Exports |
| Page 13 | Information Technology Exports of Products and Services |
| Page 14 | Services Exports |
| Page 16 | Foreign Direct Investment (FDI) <ul style="list-style-type: none">• Employment at Majority Foreign-Owned Companies• Employment and Value of Gross Property, Plant, and Equipment at All Florida Foreign-Owned Affiliates• First-Year Expenditures by Foreign Direct Investors• Impact on Jobs and Wages |
| Page 19 | Sources |
| Pages 21 | Rankings of Florida's Top 50 Trade Partners and Commodities |

Florida International Trade & Services Overview

The beginning of 2020 saw strong growth in global trade continue from 2019 until the month of March, when the global economy came to a near stand-still. The COVID-19 pandemic and consequent logistical and economic disruptions were felt across the global supply chain, and Florida was not exempt. Despite these shocks, industries involved in international business adapted, adjusted, and planned for a recovery.

While trade, investment, and employment were all hindered by the effects of the pandemic, trade-driven industries have proven to pay higher wages than their non-trade-related counterparts. This as well as the peripheral effects that trade-related jobs provide to local communities underscores why international trade may help shorten the recovery and soften the hardship that Florida companies may experience from the severe interruptions to their business activities.

Despite the current challenges, trade is still a key factor in economic growth. A study by the Trade Partnership Worldwide explains that since the middle of the 20th century, trade has grown as a large share of the nation's economic activity – reflecting nearly 30 percent of the U.S. gross domestic product – and that employment related to trade across the U.S. has increased at four times the rate of employment overall. According to The Business Roundtable, an estimated 2.5 million Florida jobs were supported by international trade, including exports and imports, in 2018. This means one in five jobs in Florida is supported by trade.

With two-way merchandise trade of \$135.1 billion, combined with services exports of \$43.3 billion and the value of foreign direct investment (FDI) of \$91 billion, international business and trade still continued to be one of the state's strongest sectors in 2020.

- Florida's total merchandise trade (exports plus imports) fell -12.0 percent last year, shrinking to \$135.1 billion. This decrease reflects the lowest merchandise trade totals in Florida since 2010.
- Moving up to 6th in the U.S., Florida-origin exports to the world declined by -18.3 percent to \$45.7 billion in 2020, while overall U.S. exports fell by -13.3 percent. Each of the top ten states saw their origin exports decline in 2020.
- Florida's services exports, which primarily consist of travel/tourism and transportation activities, were valued at \$43.3 billion and ranked 4th in the U.S. in 2019.
- Employment at majority foreign-owned firms reached 358,700 in 2018. Florida maintained its FDI-employment ranking as 1st in the Southeast and 5th in the U.S.
- Gross Property, Plant, and Equipment attributable to foreign direct investment was valued at \$91.1 billion in 2018, a 2.4 percent increase over 2017.

| Florida International Trade & Services Overview | | | |
|---|--------------------------|----------------------------|-----------|
| | Value in \$U.S. Billions | % Change Vs. Previous Year | U.S. Rank |
| Total Trade with the World (2020) | \$135.1 | -12.0% | N/A* |
| Merchandise Exports (2020) | \$59.4 | -17.6% | N/A* |
| Merchandise Imports (2020) | \$75.7 | -6.9% | N/A* |
| | | | |
| Florida-Origin Exports (2020) | \$45.7 | -18.3% | 6th |
| | | | |
| Services Exports (2019) | \$42.9 | 0.9% | 4th |

| Foreign Direct Investment (FDI) Overview | | | |
|---|----------------|----------------------------|--------------------------------------|
| | Value | % Change Vs. Previous Year | U.S. Rank |
| FDI Employment (2018) <i>(majority-owned affiliates)</i> | 358,700 | -2.6% | 1st in Southeast 5th in the U.S. |
| FDI Employment (2018) <i>(all affiliates)</i> | 427,200 | -1.2% | 1st in Southeast 5th in the U.S. |
| Gross Property, Plant, and Equipment (2018) <i>(all affiliates)</i> | \$91.1 Billion | 2.4% | 1st in Southeast 6th in the U.S. |
| First-Year FDI Expenditures (2019) | \$2.9 Billion | 11.5% | 2nd in Southeast 14th in the U.S. |

* Merchandise trade figures cannot be ranked by state. While Florida consists of two U.S. Customs Districts that comprise the entire state, other Customs Districts overlap into multiple states, making comparisons impractical.

Florida's Export Sector

- More than 57,000 Florida companies export, accounting for 20 percent of all U.S. exporters in 2019 - the second highest state in the U.S. after California.

| Number of Exporters | | % of U.S. |
|---------------------|---------------|--------------|
| California | 68,987 | 23.9% |
| Florida | 57,846 | 20.1% |
| Texas | 40,501 | 14.1% |
| New York | 35,721 | 12.4% |
| Illinois | 23,133 | 8.0% |
| New Jersey | 20,619 | 7.2% |
| Ohio | 16,343 | 5.7% |
| Pennsylvania | 15,515 | 5.4% |
| Georgia | 15,099 | 5.2% |
| Michigan | 14,773 | 5.1% |

- Ninety-five percent (95%) of Florida exporters are small or medium-sized enterprises (SMEs) with 500 or fewer employees.
- These small and medium-sized companies accounted for 52 percent of Florida exports in 2019. This is the fourth-highest figure among the 50 states, and much higher than the U.S. average of 29 percent.

Impact on Employment & Wages

- According to The Business Roundtable:
 - International trade – including exports of goods and services plus imports – supports over 2.5 million Florida jobs.
 - More than one in five Florida jobs were supported by international trade in 2018 and trade-related jobs grew three times faster than total employment in the state between 1992 and 2018.
 - On an annual basis, U.S. exporting plants increase employment two to four percent faster than plants that do not export.
- A study published by the International Trade Administration (ITA) in 2015 on weekly earnings of U.S. manufacturing and services industry employees estimates that:

- Nationally, earnings in export-intensive **manufacturing** industries are 16.3 percent higher on average than industries where exports were ten percent or less of their total shipments.
 - Blue-collar workers in export-intensive **manufacturing** firms earn a 19 percent wage premium compared to the average manufacturing salary.
 - White-collar workers in management and professional occupations in export-intensive **manufacturing** companies earn a 9.9 percent wage premium.
- Export-intensive **services** industry workers also earn an additional 15.5 percent more on average than comparable workers in non-export intensive services sectors.
- The earnings premium for **all** workers in export-intensive firms in both the manufacturing and services sectors is about 16 percent.
- The Florida Chamber of Commerce's "Florida Trade and Logistics Study 2.0" reported that:
 - More than half a million Floridians hold jobs in trade and logistics industries.
 - Jobs in Florida's trade and logistics industries pay 30 percent higher wages than the state average.
 - Roughly 1 in 7 Florida manufacturing jobs depend on exports.
- The U.S. Bureau of Economic Analysis (BEA) reports that majority-foreign-owned companies are responsible for 358,700 jobs in the state, including 77,200 manufacturing jobs (2018).
- According to a report published by the Organization for International Investment in 2016 that analyzed how the U.S. benefits from foreign direct investment, 955,500 Florida jobs are tied to FDI in the state.

Merchandise Trade

Total Merchandise Trade

- In 2020, Florida's total merchandise trade (exports plus imports) totaled \$135.1 billion, a decrease of -12.0 percent in two-way trade over 2019. Overall U.S. total trade fell by -9.1 percent in the same period.
- Merchandise exports from Florida decreased by -17.6 percent in 2020, while merchandise imports fell -6.9 percent.
- The Miami Customs District was the 13th busiest district in the U.S. in 2020, a jump from 14th the previous year, though total trade fell -12.0 percent. The Tampa Customs District, Florida's only other customs district, also declined -12.0 percent.

- The Miami Customs District was again one of only eight Customs Districts that had a trade surplus in 2020, accounting to a surplus of \$5.9 billion in 2020.
- Florida recorded two-way trade of one billion (\$1 billion) or higher with 28 trade partners in 2020, a decline from 36 trade partners in 2019. Total trade with Brazil alone was \$18 billion, over two times higher than trade with China, the second largest partner. (Visit our website to see two-way trade profiles of [Florida's top 50 trade partners](#)).

| Top Merchandise Trade Partners \$US Millions, 2020 | |
|---|--------------------|
| Brazil | \$18,042.4 |
| China | \$8,845.5 |
| Chile | \$7,294.9 |
| Colombia | \$7,224.4 |
| Japan | \$6,122.5 |
| All Other Countries | \$87,548.6 |
| Total | \$135,078.3 |

Merchandise Exports

- Merchandise exports – goods that are shipped from and through Florida – totaled \$59.4 billion in 2020, seeing a -17.6 percent decrease over 2019. This decline was \$12.7 billion less than the 2019 annual total.
- The top 15 leading destinations for Florida Merchandise exports all saw decreases in exports in 2020. The largest drops in terms of dollar change value were Brazil and Italy, seeing losses of -\$2.2 billion and -\$1.1 billion, respectively. Merchandise exports to Colombia, Chile, Dominican Republic, Panama, and Paraguay each experienced loss of over \$500 million.
- Altogether, the top 15 destinations for merchandise exports saw a -\$7.8 billion drop in 2020.
- Among the top 30 markets, the only percentage increases in Florida merchandise exports occurred with China (16.7 percent), Japan (53.4 percent), Venezuela (4.9 percent), Nicaragua (6.4 percent), and Hong Kong (25.6 percent).
- Of Brazil's -\$2.2 billion loss in exports from Florida, \$1.5 billion can be attributed to a significant decrease in Civilian Aircraft, Engines, and Parts exports. As this commodity usually comprises over 30 percent of exports to Brazil, the loss in exports of these products is quite noticeable. Despite this, exports to Brazil of Electronic Circuits, Telecommunications Equipment, Insecticides, and Medicaments saw individual growth over 2020.

- The state's leading markets for merchandise exports in 2020 included:

| Top Merchandise Export Destinations \$US Millions, 2020 | |
|--|-------------------|
| Brazil | \$13,472.5 |
| Colombia | \$3,751.3 |
| Chile | \$3,598.4 |
| Dominican Republic | \$2,794.2 |
| Argentina | \$2,732.5 |
| All Other Countries | \$33,062.8 |
| Total | \$59,411.7 |

- While the state's exports declined overall, a few leading exports commodities including Automatic Data Process Machines; Magnetic Readers (#3), Electronic Circuits (#6), and Medicaments in Dosage; Vaccines (#10) saw growth in exports through 2020.
- Despite Florida's merchandise exports seeing the largest year-to-year decline in over a decade, twelve export commodities grew in 2020. At a 2-digit HS code level, only exports of Organic and Miscellaneous Chemicals grew in 2020.
- Civilian Aircraft, Engines and Parts remained the state's most important export commodity, accounting for 12.2 percent of all merchandise exports.
- Decreases in exports of Civilian Aircraft, Engines, and Parts (#1), Telecommunications Equipment (#2) and Passenger Motor Cars & Vehicles (#4), of -31.0 percent, -11.9 percent, and -33.6 percent, respectively, combined for a loss of \$4.8 billion in 2020.
- The leading merchandise export commodities included:

| Top Merchandise Export Commodities \$US Millions, 2020 | |
|---|-------------------|
| Civilian Aircraft, Engines & Parts | \$7,262.3 |
| Telecommunications Equipment | \$3,863.6 |
| Computers and Components | \$3,088.7 |
| Passenger Motor Cars & Vehicles | \$2,073.4 |
| Blood, Antisera & Vaccines | \$1,421.6 |
| All Other | \$41,702.1 |
| Total | \$59,411.7 |

Merchandise Imports

- Florida merchandise imports recorded a loss of -6.9 percent to \$75.7 billion in 2020, while the U.S. overall saw a loss of -6.3 percent. After five consecutive years of import increases, 2020 marked a loss of \$5.6 billion in imports.
- China remained the leading source market for imports to Florida, even while falling by -18.0 percent in 2020 and accounting for a \$1.7 billion loss. Imports from Japan and Germany also decreased, by \$1.2 billion and \$1.0 billion, respectively.
- Imports from Ireland experienced an unexpected surge in Florida. Averaging imports of \$279.9 million in the last decade, Ireland saw an annual total of nearly \$4.1 billion of imports make their way to Florida. Most of these imports consisted of *Nucleic Acids & Salts*, *Heterocyclic Compounds*, or less technically, chemicals and compounds used to make pharmaceutical and medicament products. Considering the impact of the Covid-19 outbreak, it leads one to believe that Florida may have served as a gateway for many of the medical treatments/preparations needed for the American healthcare system; having arrived through Florida and made their ways to Americans in need of treatment. **Due to data suppression, specific information regarding companies or suppliers for instances like this are not available.**
- Among the top 25 leading sources of Florida merchandise imports, eight markets saw growth, including mainly Central and South American countries. Apart from Ireland and Vietnam, all other countries experiencing growth came from the LATAM region.
- Imports from Chile, Colombia, Nicaragua, Peru, Ecuador, and Argentina each saw increases of over \$100 million in 2020.
- Imports from Asia accounted for 29.9 percent of Florida's Imports in 2020. With imports from the region falling by nearly \$4.0 billion, the supply chain ripple of stalled freight ships, increased demand, and limited supply was certainly felt by the Florida consumer and economy alike.
- Nineteen (19) markets accounted for imports of \$1.0 billion or more during 2020, one less than in 2019.
- The state's leading import markets in 2020 included:

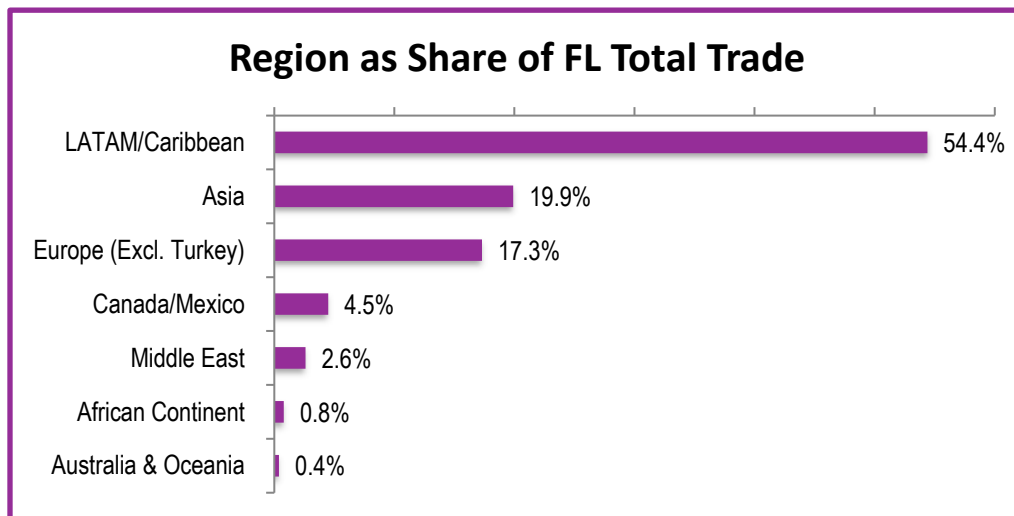
| Top Merchandise Import Markets \$US Millions, 2020 | |
|---|-------------------|
| China | \$7,902.4 |
| Japan | \$5,916.6 |
| Brazil | \$4,569.9 |
| Mexico | \$4,075.9 |
| Ireland | \$4,050.9 |
| All Other Countries | \$49,150.9 |
| Total | \$75,666.6 |

- Motor Cars & Vehicles topped the list of import commodities (\$9.7 billion), while also being the largest single commodity decrease in dollar value. Imports of Motor Cars and Vehicles dropped \$2.1 billion in 2020, as demand for vehicles diminished with stay-at-home orders set in place here in Florida and around the world. Additionally, the challenges mentioned regarding supply chain and logistics hold ups attributed to this drastic drop in imports. In a typical year, vehicles that arrive in Florida are primarily imported from Japan, Mexico, and Germany.
- Leading merchandise import commodities in 2020 included:

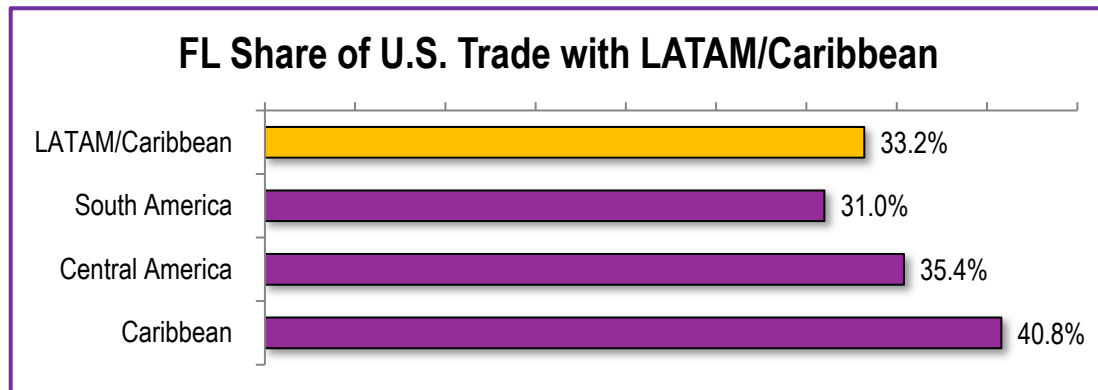
| Top Merchandise Import Commodities \$US Millions, 2020 | |
|---|-------------------|
| Motor Cars & Vehicles | \$9,715.3 |
| Organic Chemicals | \$3,621.0 |
| Gold, Unwrought, Semi-manufactured | \$3,075.9 |
| Telecommunications Equipment | \$2,477.8 |
| Aircraft, Powered; Spacecraft & Launch Vehicles | \$2,447.2 |
| All Other | \$54,379.4 |
| Total | \$75,666.6 |

Total Merchandise Trade by World Region

- Latin America and the Caribbean, combined, account for 54.4 percent of the state's total merchandise trade; Asia – 19.9 percent; Europe accounts for 17.3 percent; Canada & Mexico – 4.5 percent; the Middle East – 2.6 percent; the African Continent and Australia & Oceania – less than one percent each.



- As evidence of the state's long-time position as a global hub, Florida accounts for 33.2 percent of total U.S. trade with Latin America and the Caribbean – 31.0 percent of total U.S. trade with South America; 35.4 percent of total trade with Central America and 40.8 percent with the Caribbean.



- Florida also accounts for 35.2 percent of all U.S. merchandise exports to Latin America and the Caribbean and 30.4 percent of all merchandise imports from the region.
- Those shares make Florida the leading U.S. state for total trade, exports, and imports with the Latin American and Caribbean region.

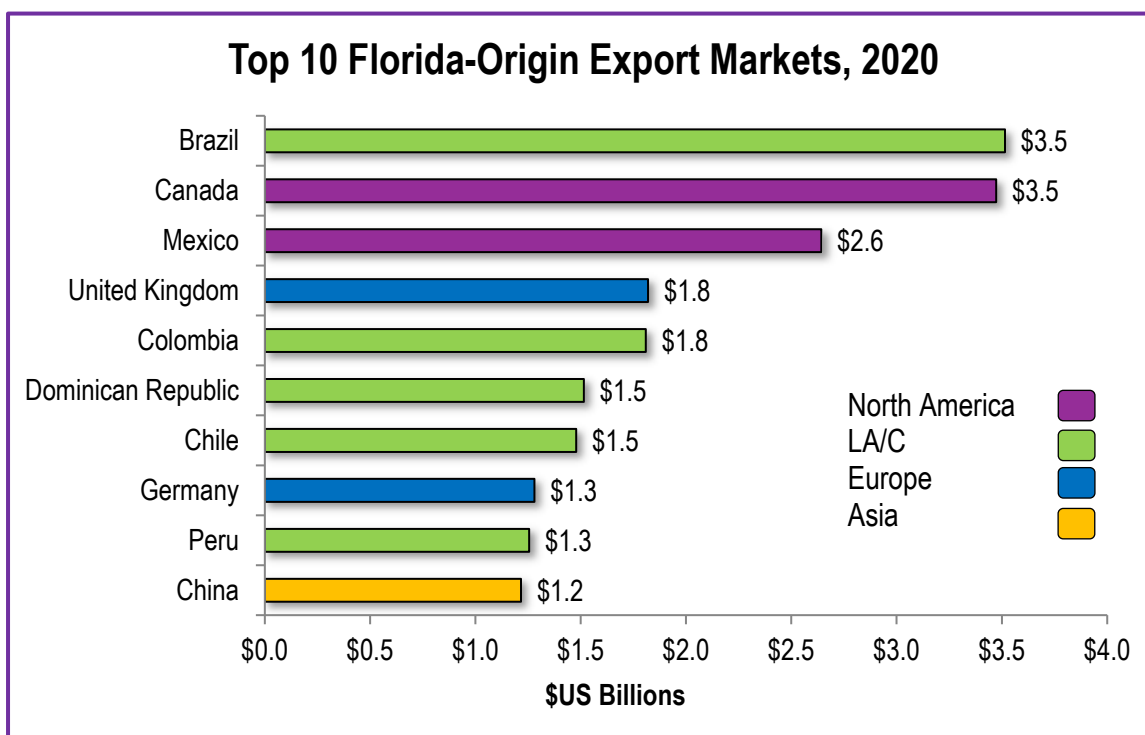
**Because Canada and Mexico share common borders with the U.S., most exports from Florida are shipped by truck or rail and are not calculated as part of the merchandise trade statistics. Please refer to the Florida-Origin Exports section below for a more accurate assessment of Florida's exports to Canada and Mexico.*

Florida-Origin Exports

- Florida was the sixth-largest export state in the U.S. in 2020, with \$45.7 billion in exports that originated in the state.

| Top 10 U.S. Export States \$US Billions, 2020 | |
|--|---------------|
| Texas | \$276.4 |
| California | \$155.9 |
| New York | \$65.6 |
| Louisiana | \$58.4 |
| Illinois | \$53.3 |
| FLORIDA | \$45.7 |
| Ohio | \$45.1 |
| Michigan | \$44.4 |
| Washington | \$41.1 |
| Georgia | \$38.9 |

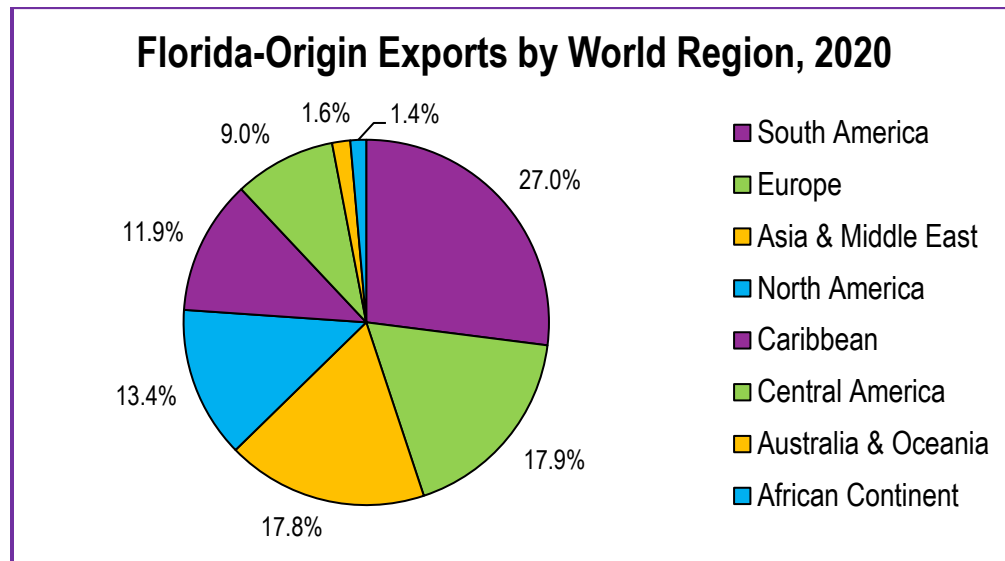
- Florida-origin exports to the world in 2020 decreased by -18.3 percent from 2019, while U.S. state-origin exports fell by -13.3 percent.
- The make-up of the top ten destinations for Florida-origin exports in 2020 – which make up 44 percent of the state's total exports – declined in every market. Exports to Brazil, Canada, and Mexico saw the largest declines in Florida-origin exports, shrinking by \$987 million, \$888 million, and \$680 million, respectively. Outside of these three top partner countries, origin exports to Colombia, Chile, Germany, Paraguay, and Italy all saw declines of over \$500 million each from 2019 totals.



The leading export commodities produced in the state were: Aircraft, Engines & Parts (\$4.9 billion); Telecommunications Equipment (\$3.5 billion); Computers & Components (\$1.9 billion); Fertilizers (\$1.4 billion), and Electronic Integrated Circuits (\$1.4 billion). Exports of Gold in various forms fell by -50.8 percent.

Florida-Origin Exports by World Region

- Florida-origin exports accounted for 17.0 percent of all U.S. origin exports to Latin America and the Caribbean in 2020 (#2 after Texas); 15.0 percent of U.S. exports to South America; 15.9 percent of exports to Central America, and 26.0 percent of U.S. exports to the Caribbean.
- Latin America and the Caribbean remains the leading region for all Florida-origin exports with 47.8 percent share.



Florida Manufactured Exports

- At \$41.9 billion, Florida ranked sixth in the U.S. for manufactured exports, and 11th in the U.S. for non-manufactured exports (\$3.8 billion).
- Florida's manufactured exports decreased by -18.3 percent; a bit higher than the U.S. decline of -14.5 percent.
- In 2020, manufactured exports accounted for 92 percent of Florida's total exports, compared to 82 percent for the U.S. overall.
- As trade across the state slowed to a ten-year low, manufactured exports saw a decline across the board, with nearly every NAICS category of commodity declining from 2019 Annual totals. Transportation Equipment exports were impacted the most with a decrease of -\$2.8 billion over 2020.
- Leading categories of Florida's manufactured exports in 2020 include:

| Florida Manufactured Exports \$US Millions, 2020 | |
|---|------------|
| Computer & Electronic Products | \$10,937.0 |
| Transportation Equipment | \$8,197.6 |
| Chemicals | \$5,170.7 |
| Machinery, Except Electrical | \$4,032.2 |
| Misc. Manufactured Products | \$2,566.5 |
| Food & Kindred Products | \$2,313.0 |

| | |
|---|-------------------|
| Electrical Equipment, Appliances & Components | \$1,905.3 |
| Fabricated Metal Products | \$1,554.5 |
| Paper | \$1,160.7 |
| Primary Metal Manufacturing | \$1,000.3 |
| All Other | \$3,087.8 |
| Total | \$41,925.4 |

- Non-manufactured exports, as seen below, account for another eight percent of Florida exports.

| Florida Non-Manufactured Exports \$US Millions, 2020 | |
|---|------------------|
| Agricultural Products | \$808.2 |
| Waste and Scrap | \$672.8 |
| Fish, Fresh, Chilled, Or Frozen | \$245.6 |
| Livestock and Livestock Products | \$96.2 |
| Minerals and Ores | \$66.0 |
| All Other | \$1,912.6 |
| Total | \$3,801.4 |

- Florida is number three in the U.S. in **export-intensity** after Nevada and Washington – meaning the state has the third-highest level of manufactured exports as a share of manufacturers' shipments.
- Thirty-seven percent (37%) of what is produced in the state is exported, compared to a national average of 20 percent.

Florida Metropolitan Statistical Area (MSA) Exports

- In 2019, Florida's 22 Metropolitan Statistical Areas (MSAs) exported \$54.8 billion in goods, gaining 3.8 percent over 2019. The state's MSA exports accounted for 3.2 percent of all U.S. MSA exports.
- Non-metropolitan exports from Florida were \$959.5 in 2019, a twenty-one percent increase from 2018.
- Six of Florida's MSAs each generated more than \$1.0 billion in exports in 2019 while two MSAs (#8 Miami-Fort Lauderdale-West Palm Beach and #51 Tampa-St. Petersburg-Clearwater MSA) ranked in the top 60 for the entire U.S.

| Florida's \$Billion MSA Exporters \$US Billions, 2019 | |
|--|---------------|
| Miami-Ft. Lauderdale-West Palm Beach | \$35.5 |
| Tampa-St. Petersburg-Clearwater | \$6.2 |
| Orlando-Kissimmee-Sanford | \$3.4 |
| Jacksonville | \$3.0 |
| Palm Bay-Melbourne-Titusville | \$1.4 |
| Lakeland-Winter Haven | \$1.1 |
| All Other MSAs | \$4.2 |
| Total | \$54.8 |

Information Technology Exports of Products and Services

- Florida was the fourth largest exporter of information technology products in the U.S. (after Texas, California, and Oregon) with shipments of \$10.9 billion in 2020, a -9.5 percent drop from 2019. The U.S. total decreased by -5.5 percent overall in the same time-period.
- Florida's share of total U.S. information technology exports was 5.5 percent in 2020, while twenty-four (24) percent of Florida-origin exports were high-tech products in 2020.
- Information Technology (\$10.9 billion) exports were the leading Florida-origin export category, followed by Transportation Equipment (\$8.2 billion) and Chemicals (\$5.2 billion).
- Leading destinations for Florida information technology exports in 2020 were:

| Leading Destinations for Florida Information Technology Exports \$US Millions, 2020 | |
|---|-------------------|
| Brazil | \$1,473.5 |
| Paraguay | \$860.0 |
| Argentina | \$652.9 |
| Colombia | \$542.5 |
| United Arab Emirates | \$448.7 |
| All Other Countries | \$7,700.2 |
| Total | \$10,936.9 |

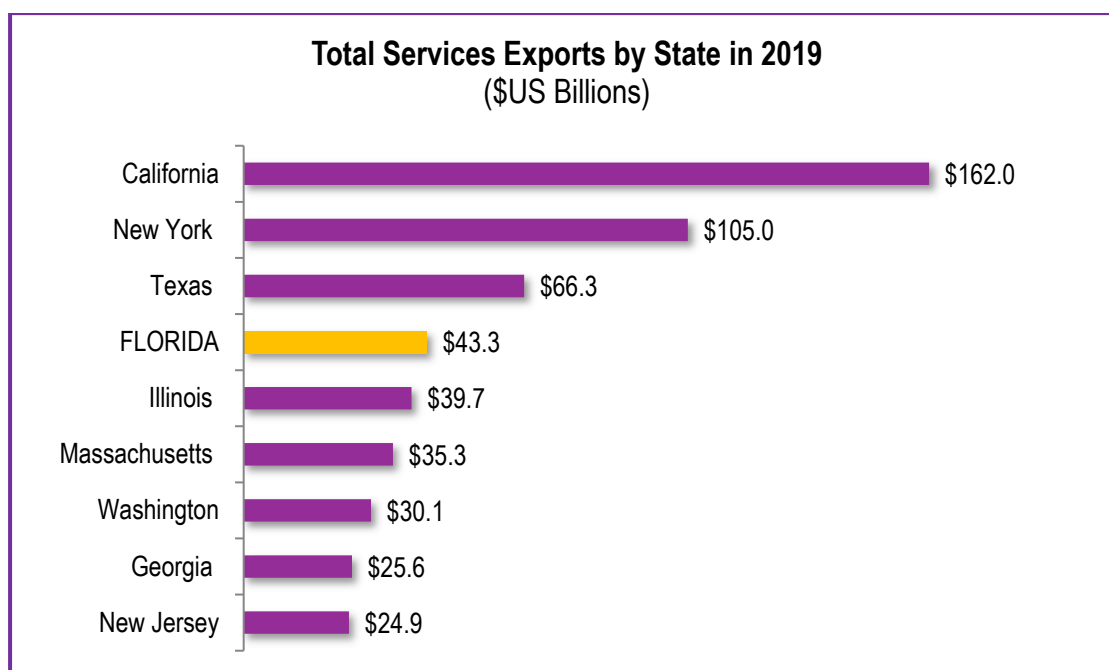
The leading information technology products exported from Florida in 2020 were:

| NAICS Code | Leading Information Technology Exports | 2020 Exports In \$US Millions |
|------------|--|-------------------------------|
| 3342 | Communications Equipment | \$3,682.6 |
| 3341 | Computer Equipment | \$2,778.9 |
| 3344 | Semiconductors & Other Electronic Components | \$1,932.5 |
| 3345 | Navigational, Measuring, Electromedical, and Control Instruments | \$1,813.7 |
| 3343 | Audio & Video Equipment (Consumer Electronics) | \$460.7 |
| 3346 | Magnetic & Optical Media | \$268.4 |
| | Total | \$10,936.9 |

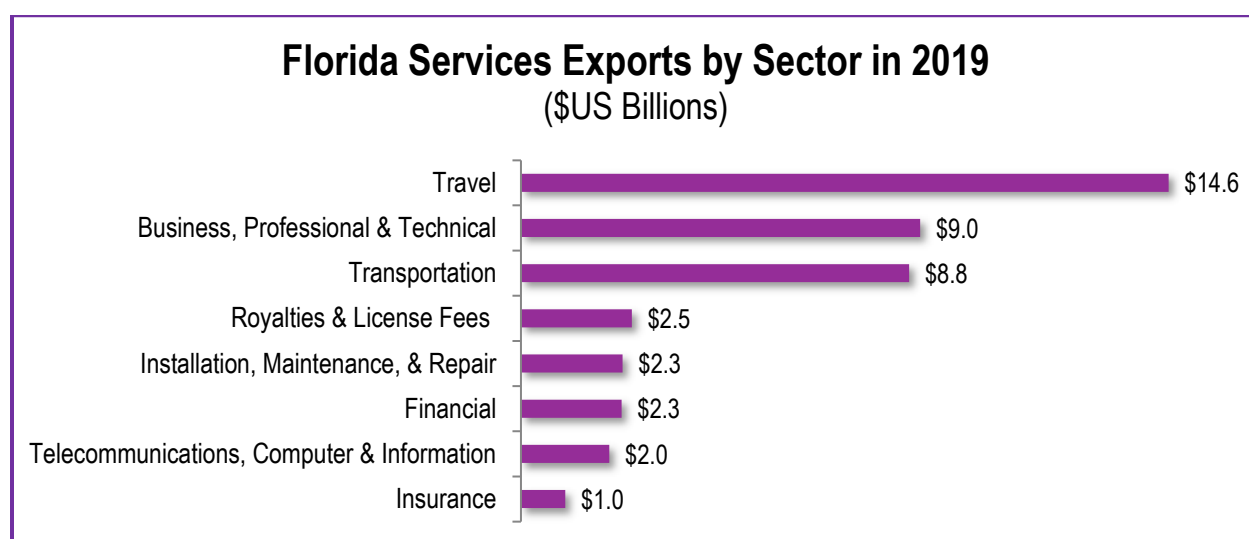
- CompTIA's "Tech Trade Snapshot" reports that Florida ranked 15th in the U.S. for tech **services** exports valued at \$2.1 billion in 2018.
- They also estimate that 40,747 direct jobs are supported by Florida's tech exports (35,761 related to goods and 4,986 for services), a -0.4 percent decrease over 2017.
- While Florida is ranked 5th in the U.S. for total direct jobs supported by tech exports overall, the state ranks 3rd for jobs related to goods exports and 15th for jobs related to services exports.
- The Internet Association's "A Look at American Digital Exports" estimated the number of jobs supported by digital exports in 2016. Florida's digital export volume was estimated to be \$3.1 billion (4th in the U.S) with 7,500 jobs supported by the state's services exports (also 4th in the U.S.)

Services Exports

- Florida's large multi-cultural, multi-lingual workforce is a significant exporter of knowledge-based services. Services provided to overseas clients include accounting; architectural; communications; consulting; design; education; engineering; financial; legal; medical; transportation, and others.
- According to the Washington, D.C.-based *Coalition of Services Industries*, Florida ranked fourth in the U.S. with \$43.3 billion in services exports in 2019 and has grown by 40 percent from 2010 to 2019.
- An estimated 305,600 jobs were supported in Florida by services exports in 2019.



- As expected, there is heavy emphasis on travel (including activities related to international visitors) and transportation (such as international air and ocean services).



- Select markets for Florida services exports include the European Union (\$8.6 billion), the United Kingdom (\$3.7 billion); Canada (\$3.4 billion); China (\$2.7 billion); Japan (\$2.4 billion); Mexico (\$2.1 billion), and Korea (\$1.1 billion). Altogether, services exports to these mentioned markets are estimated to support over 175,000 jobs in Florida.³

Foreign Direct Investment (FDI)

Florida is a national leader in attracting companies from overseas and from just across U.S. borders to the north and south. Investing in a wide variety of industries, foreign companies employ not only Floridians, they also bring capital, expertise, technology and innovation. The U.S. Bureau of Economic Analysis reports the following.

Among majority-foreign-owned affiliates, Florida is:

- 1st in the Southeast and 5th in the U.S. for employment (358,700 in 2018).
- 5th in the Southeast and 14th in the U.S. for the number of FDI-related manufacturing jobs (77,200).

Among ALL foreign-owned affiliates, Florida is:

- 1st in the Southeast and 5th in the U.S. for employment (427,200 in 2018).
- 1st in the Southeast and 6th in the U.S. for investment in Gross Property, Plant, and Equipment (\$91.1 billion in 2018).

The state is also:

- 2nd in the Southeast and 14th in the U.S. for “first-year expenditures” by foreign direct investors.

Employment at Majority Foreign-Owned Companies

- According to the Bureau of Economic Analysis, Florida ranked fourth (5th) in the nation in 2018 in terms of foreign direct investment (FDI) employment, and 1st in the Southeastern U.S., with a total of 358,700 jobs supported by majority foreign-owned companies.
- The number of employees at majority-owned U.S. affiliates of foreign entities in Florida has grown by 125,800 (54 percent) from 2010 to 2018.
- Majority foreign-owned companies from Europe account for 64 percent of all FDI employment in Florida. Canadian-owned firms account for 15 percent and companies from Asia/Pacific countries represent another 12 percent, while Latin America/Caribbean/Mexico, and the Middle East represent six percent and one percent, respectively.

| FDI Employment in Florida by World Region at Majority Foreign-Owned Firms (2018)* | |
|---|---------------------|
| Europe | 229,500 jobs |
| Canada | 53,500 jobs |
| Asia/Pacific | 43,200 jobs |
| Latin America/Caribbean/Mexico | 20,700 jobs |
| Middle East | 3,900 jobs |
| Other | 7,900 jobs |
| Total | 358,700 jobs |

- At the country-level, Florida's leading foreign investors represent some of the largest and most developed economies in the world, including:

| FDI Employment in Florida by Country (2018)* | | |
|--|------------------|---------------------|
| 1. | United Kingdom | 67,800 jobs |
| 2. | Canada | 53,500 jobs |
| 3. | Germany | 39,700 jobs |
| 4. | France | 37,600 jobs |
| 5. | Switzerland | 29,100 jobs |
| 6. | Japan | 24,800 jobs |
| 7. | Netherlands | 12,700 jobs |
| 8. | Ireland | 12,400 jobs |
| 9. | China | 9,400 jobs |
| 10. | Italy | 8,600 jobs |
| 11. | Sweden | 6,400 jobs |
| 12. | Mexico | 5,400 jobs |
| 13. | Spain | 5,100 jobs |
| 14. | Brazil | 4,800 jobs |
| 15. | Belgium | 3,100 jobs |
| | All Other | 21,300 jobs |
| | Total | 358,700 jobs |

**Only countries/regions with available BEA data are listed.*

- Manufacturing employment at majority foreign-owned companies in Florida accounts for 77,200 jobs, the largest share of all FDI employment at 21.5 percent.
- Florida ranks 14th in the nation in the number of FDI-related manufacturing jobs, up one spot from 2017, and is in the top ten for employment in every other industry sector. The state leads the nation in FDI-related jobs in Real Estate and Rental & Leasing, having over twice as many jobs as the next highest state (Texas, 7,100 employees).

| FDI Employment in Florida by Major Industry Sector (2018) | | | |
|---|---------------------|-------------------|--------------|
| Sector | Employment | Share of FL Total | U.S. Ranking |
| Manufacturing | 77,200 jobs | 21.5% | 14 |
| Retail Trade | 47,000 jobs | 13.1% | 6 |
| Wholesale Trade | 26,200 jobs | 7.3% | 8 |
| Information | 20,500 jobs | 5.7% | 4 |
| Finance and Insurance | 17,500 jobs | 4.9% | 7 |
| Real Estate and Rental & Leasing | 14,800 jobs | 4.1% | 1 |
| Professional, Scientific, and Technical Services | 13,700 jobs | 3.8% | 10 |
| All Other | 141,700 jobs | 39.5% | 3 |
| Total | 358,700 jobs | 100.0% | 5 |

Employment and Value of Gross Property, Plant, and Equipment at ALL Florida Foreign-Owned Affiliates

- When considering **all** foreign-owned affiliates – and not just majority foreign-owned affiliates – Florida ranked 1st in the Southeast and 5th in the U.S. with a total of 427,200 jobs supported by foreign-owned firms in 2018. This marks an increase of 59.7 percent in the number of jobs supported by majority foreign-owned firms from 2009-2018.
- The Bureau of Economic Analysis also reported that the value of Gross Property, Plant, and Equipment at all foreign-owned affiliates in Florida was \$91.1 billion in 2018, an increase of 13.0 percent over 2017. These investments ranked Florida **first in the Southeast** and **sixth in the U.S.**

First-Year Expenditures by Foreign Direct Investors

- The Bureau of Economic Analysis reports that “first-year expenditures” by foreign direct investors to acquire, establish, or expand businesses in Florida were \$2.9 billion in 2019, an increase of about \$300 million from 2018.
- Florida ranked 2nd in the Southeast in 2019 in terms of first-year expenditures by foreign direct investors, and 14th in the U.S.

Impact on Jobs and Wages

According to the Organization for International Investment's 2016 report entitled "Jobs We Need:"

- 955,500 jobs in the state can be attributed to global investment/FDI, including both direct FDI jobs and related supply chain jobs.
- Florida ranks 1st in the Southeast and 6th in the U.S. for direct and indirect jobs related to FDI.
- Every direct FDI job created in Florida supports another three additional jobs in the state.
- Thirty percent of manufacturing jobs in Florida are supported by global investment.
- Direct FDI jobs in Florida provide an average annual compensation (wages and benefits) of \$63,300 versus an overall state average compensation of \$46,100. Average compensation for direct FDI jobs in the *manufacturing sector* is even higher at \$70,900, which is \$24,800 more than the state average.

Sources

Florida's Export Sector

- U.S. Census Bureau, ["Profile of U.S. Importing and Exporting Companies, 2018-2019, Table 6a."](#)
- International Trade Administration, [Exporters Database](#), Exporters by State, SME Exports.

Employment & Wages

- Business Roundtable, ["Benefits of International Trade by State."](#)
- International Trade Administration, ["Export-Intensive Industries Pay More on Average: An Update, 2015"](#)
- Florida Chamber Foundation, ["Trade & Logistics Study 2.0."](#)
- Organization for International Investment, ["Jobs We Need."](#)
- Trade Partnership Worldwide, ["Trade and American Jobs: The Impact of Trade on U.S. and State-level Employment: 2020 Update"](#)

Total Merchandise Trade, Merchandise Exports, Merchandise Imports

- [U.S. Census Bureau, Foreign Trade Division](#) and [WISERTrade.org](#).

Florida-Origin Exports

- [U.S. Census Bureau, Foreign Trade Division](#) and [WISERTrade.org](#).

Florida Manufactured Exports

- “Export Intensity” derived from Census Bureau’s [Annual Survey of Manufacturers](#) data and [FT900: U.S. International Trade in Goods and Services](#), Exhibit 2S.
- [U.S. Census Bureau, Foreign Trade Division](#) and [WISERTrade.org](#).

Florida MSA Exports

- International Trade Administration, [Metropolitan Export Series Database](#).

Florida Information Technology Exports of Goods and Services

- [U.S. Census Bureau, Foreign Trade Division](#) and [WISERTrade.org](#).
- [CompTIA Tech Trade Snapshot](#)
- The Internet Association’s [“A Look at American Digital Exports”](#)

Services Exports

- Coalition of Services Industries, Washington, D.C., [U.S. and Florida Services Exports](#).

Foreign Direct Investment

- U.S. Department of Commerce, Bureau of Economic Analysis, [“Activities of U.S. Affiliates of Foreign Multinational Enterprises \(MNEs\).”](#)
- U.S. Department of Commerce, Bureau of Economic Analysis, [“New Foreign Direct Investment in the United States.”](#)
- Organization for International Investment, [“Jobs We Need.”](#)

Rankings of Florida's Top 50 Trade Partners and Commodities

Florida Merchandise Trade Florida-Origin Exports

2020



Florida Merchandise Trade 2020

TOTAL TWO-WAY TRADE

- Top 50 Merchandise Trading Partners

MERCHANDISE EXPORTS

- Top 50 Merchandise Export Destinations
- Top 50 Merchandise Export Commodities, 2-Digit HS Code
- Top 50 Merchandise Export Commodities, 4-Digit HS Code

MERCHANDISE IMPORTS

- Top 50 Merchandise Import Origins
- Top 50 Merchandise Import Commodities, 2-Digit HS Code
- Top 50 Merchandise Import Commodities, 4-Digit HS Code

FLORIDA'S MERCHANDISE TRADE BY MAJOR WORLD REGION

- \$ Value by Major World Region
- Market Share by Major World Region
- Percent Change by Major World Region



Florida's Top 50 Merchandise Trading Partners

| Rank | Country | Millions of US Dollars | | | % Change 2018-2019 | % Change 2019-2020 |
|------|----------------------------|------------------------|------------------|------------------|-----------------------|-----------------------|
| | | 2018 | 2019 | 2020 | | |
| | Total All Countries | 153,608.8 | 153,412.6 | 135,078.3 | -0.1 | -12.0 |
| 1 | Brazil | 20,527.2 | 21,014.2 | 18,042.4 | 2.4 | (14.1) |
| 2 | China | 12,230.5 | 10,444.8 | 8,845.5 | (14.6) | (15.3) |
| 3 | Chile | 7,900.3 | 7,677.4 | 7,294.9 | (2.8) | (5.0) |
| 4 | Colombia | 6,973.5 | 7,447.4 | 7,224.4 | 6.8 | (3.0) |
| 5 | Japan | 7,660.8 | 7,717.9 | 6,847.0 | 0.8 | (11.3) |
| 6 | Dominican Republic | 6,435.9 | 6,874.9 | 6,122.5 | 6.8 | (10.9) |
| 7 | Mexico | 6,780.1 | 6,452.4 | 5,354.6 | (4.8) | (17.0) |
| 8 | Ireland | 327.0 | 1,249.9 | 4,171.7 | 282.2 | 233.8 |
| 9 | Honduras | 4,522.2 | 4,497.5 | 3,729.2 | (0.6) | (17.1) |
| 10 | Argentina | 4,015.5 | 3,541.9 | 3,522.8 | (11.8) | (0.5) |
| 11 | Costa Rica | 3,682.5 | 3,837.2 | 3,509.0 | 4.2 | (8.6) |
| 12 | Germany | 4,989.3 | 4,874.5 | 3,384.2 | (2.3) | (30.6) |
| 13 | France | 3,331.6 | 3,519.3 | 3,378.7 | 5.6 | (4.0) |
| 14 | Peru | 3,667.2 | 3,406.5 | 3,190.7 | (7.1) | (6.3) |
| 15 | Italy | 3,932.3 | 4,132.5 | 2,787.7 | 5.1 | (32.5) |
| 16 | Guatemala | 2,906.6 | 2,760.5 | 2,612.9 | (5.0) | (5.4) |
| 17 | Vietnam | 1,673.4 | 2,386.9 | 2,585.0 | 42.6 | 8.3 |
| 18 | United Kingdom | 3,436.0 | 3,404.0 | 2,545.1 | (0.9) | (25.2) |
| 19 | Nicaragua | 2,033.3 | 2,057.6 | 2,321.0 | 1.2 | 12.8 |
| 20 | Ecuador | 2,167.4 | 2,101.6 | 2,095.9 | (3.0) | (0.3) |
| 21 | El Salvador | 2,673.3 | 2,542.0 | 1,992.3 | (4.9) | (21.6) |
| 22 | India | 2,101.4 | 2,426.0 | 1,829.1 | 15.5 | (24.6) |
| 23 | Panama | 2,080.8 | 1,998.6 | 1,686.8 | (4.0) | (15.6) |
| 24 | Bahamas | 1,592.8 | 1,848.2 | 1,487.1 | 16.0 | (19.5) |
| 25 | Korea, Republic Of | 1,592.7 | 1,935.7 | 1,372.0 | 21.5 | (29.1) |
| 26 | Paraguay | 1,985.1 | 1,829.9 | 1,140.5 | (7.8) | (37.7) |
| 27 | Taiwan | 991.9 | 1,145.1 | 1,138.7 | 15.4 | (0.6) |
| 28 | Netherlands | 1,288.6 | 1,415.1 | 1,081.6 | 9.8 | (23.6) |
| 29 | Haiti | 1,131.8 | 1,211.1 | 998.6 | 7.0 | (17.6) |
| 30 | Malaysia | 1,050.8 | 1,124.7 | 987.8 | 7.0 | (12.2) |
| 31 | Spain | 1,886.3 | 1,207.1 | 972.1 | (36.0) | (19.5) |
| 32 | Switzerland | 2,031.5 | 1,339.6 | 965.9 | (34.1) | (27.9) |
| 33 | Trinidad And Tobago | 1,324.2 | 1,122.9 | 954.8 | (15.2) | (15.0) |
| 34 | Turkey | 809.2 | 999.2 | 951.9 | 23.5 | (4.7) |
| 35 | United Arab Emirates | 1,440.7 | 1,385.2 | 945.2 | (3.9) | (31.8) |
| 36 | Thailand | 846.8 | 995.1 | 940.7 | 17.5 | (5.5) |
| 37 | Canada | 1,415.1 | 1,528.9 | 771.3 | 8.0 | (49.6) |
| 38 | Venezuela | 1,169.9 | 802.8 | 729.9 | (31.4) | (9.1) |
| 39 | Saudi Arabia | 785.8 | 886.3 | 692.2 | 12.8 | (21.9) |
| 40 | Jamaica | 847.7 | 812.9 | 679.7 | (4.1) | (16.4) |
| 41 | Slovakia | 557.0 | 715.6 | 644.6 | 28.5 | (9.9) |
| 42 | Indonesia | 779.7 | 731.5 | 639.4 | (6.2) | (12.6) |
| 43 | Hong Kong | 827.5 | 529.3 | 565.5 | (36.0) | 6.8 |
| 44 | Uruguay | 849.7 | 798.7 | 556.2 | (6.0) | (30.4) |
| 45 | Belgium | 309.6 | 499.5 | 525.4 | 61.3 | 5.2 |
| 46 | Cayman Islands | 532.0 | 556.5 | 477.4 | 4.6 | (14.2) |
| 47 | Australia | 584.1 | 622.1 | 464.9 | 6.5 | (25.3) |
| 48 | Bolivia | 497.4 | 527.4 | 426.0 | 6.1 | (19.2) |
| 49 | Singapore | 489.3 | 434.4 | 395.4 | (11.2) | (9.0) |
| 50 | Hungary | 145.3 | 236.5 | 356.3 | 62.8 | 50.7 |
| | All Other Countries | 9,797.9 | 9,805.7 | 8,143.9 | 0.1 | -16.9 |

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Florida Top 50 Merchandise Export Destinations

| Rank | Country | Millions of US Dollars | | | % Change | % Change |
|------|----------------------------|------------------------|-----------------|-----------------|-------------|--------------|
| | | 2018 | 2019 | 2020 | 2018-2019 | 2019-2020 |
| | Total All Countries | 73,482.9 | 72,113.2 | 59,411.7 | -1.9 | -17.6 |
| 1 | Brazil | 14,705.6 | 15,707.4 | 13,472.5 | 6.8 | (14.2) |
| 2 | Colombia | 4,446.7 | 4,558.7 | 3,751.3 | 2.5 | (17.7) |
| 3 | Chile | 3,981.8 | 4,109.9 | 3,598.4 | 3.2 | (12.4) |
| 4 | Dominican Republic | 3,234.6 | 3,341.1 | 2,794.2 | 3.3 | (16.4) |
| 5 | Argentina | 3,219.7 | 2,948.1 | 2,732.5 | (8.4) | (7.3) |
| 6 | Peru | 2,570.8 | 2,569.3 | 2,246.5 | (0.1) | (12.6) |
| 7 | Costa Rica | 2,501.2 | 2,488.7 | 2,200.4 | (0.5) | (11.6) |
| 8 | Honduras | 1,862.2 | 1,834.8 | 1,470.1 | (1.5) | (19.9) |
| 9 | Guatemala | 1,539.5 | 1,516.5 | 1,380.0 | (1.5) | (9.0) |
| 10 | Bahamas | 1,374.1 | 1,635.1 | 1,321.0 | 19.0 | (19.2) |
| 11 | Mexico | 1,866.0 | 1,613.7 | 1,278.7 | (13.5) | (20.8) |
| 12 | Panama | 1,831.7 | 1,731.3 | 1,177.4 | (5.5) | (32.0) |
| 13 | Ecuador | 1,429.2 | 1,295.1 | 1,153.7 | (9.4) | (10.9) |
| 14 | Paraguay | 1,951.2 | 1,810.4 | 1,116.0 | (7.2) | (38.4) |
| 15 | El Salvador | 1,344.1 | 1,338.5 | 999.3 | (0.4) | (25.3) |
| 16 | China | 1,491.2 | 808.1 | 943.1 | (45.8) | 16.7 |
| 17 | Japan | 540.9 | 606.7 | 930.5 | 12.2 | 53.4 |
| 18 | United Arab Emirates | 1,286.0 | 1,227.1 | 826.3 | (4.6) | (32.7) |
| 19 | Trinidad And Tobago | 1,006.6 | 948.5 | 823.4 | (5.8) | (13.2) |
| 20 | Italy | 1,479.6 | 1,826.1 | 699.1 | 23.4 | (61.7) |
| 21 | United Kingdom | 1,525.7 | 955.4 | 663.5 | (37.4) | (30.6) |
| 22 | Venezuela | 667.2 | 593.7 | 623.0 | (11.0) | 4.9 |
| 23 | Saudi Arabia | 673.8 | 723.6 | 598.1 | 7.4 | (17.3) |
| 24 | Jamaica | 774.5 | 729.4 | 587.8 | (5.8) | (19.4) |
| 25 | Germany | 1,391.1 | 1,050.6 | 587.0 | (24.5) | (44.1) |
| 26 | Nicaragua | 494.7 | 486.1 | 517.1 | (1.7) | 6.4 |
| 27 | Uruguay | 774.5 | 714.1 | 505.3 | (7.8) | (29.2) |
| 28 | Netherlands | 676.5 | 562.2 | 461.4 | (16.9) | (17.9) |
| 29 | Cayman Islands | 505.6 | 533.1 | 460.4 | 5.4 | (13.6) |
| 30 | Hong Kong | 498.7 | 364.7 | 458.2 | (26.9) | 25.6 |
| 31 | India | 344.8 | 537.2 | 424.9 | 55.8 | (20.9) |
| 32 | Belgium | 130.8 | 222.1 | 327.8 | 69.8 | 47.6 |
| 33 | Haiti | 410.1 | 385.2 | 323.2 | (6.1) | (16.1) |
| 34 | Korea, Republic Of | 315.8 | 411.7 | 305.4 | 30.4 | (25.8) |
| 35 | Singapore | 366.5 | 306.8 | 300.4 | (16.3) | (2.1) |
| 36 | France | 863.8 | 424.9 | 299.7 | (50.8) | (29.5) |
| 37 | Bolivia | 362.3 | 354.1 | 291.1 | (2.3) | (17.8) |
| 38 | Australia | 393.2 | 406.3 | 286.5 | 3.3 | (29.5) |
| 39 | Barbados | 286.9 | 288.5 | 271.1 | 0.6 | (6.1) |
| 40 | Malaysia | 278.8 | 230.7 | 264.8 | (17.2) | 14.8 |
| 41 | Taiwan | 174.5 | 235.7 | 260.9 | 35.1 | 10.7 |
| 42 | Spain | 328.3 | 295.3 | 258.1 | (10.1) | (12.6) |
| 43 | Switzerland | 989.4 | 440.4 | 250.7 | (55.5) | (43.1) |
| 44 | Guyana | 229.2 | 253.3 | 236.9 | 10.5 | (6.5) |
| 45 | Nigeria | 194.0 | 195.8 | 218.8 | 0.9 | 11.7 |
| 46 | Ethiopia | 4.4 | 116.0 | 206.0 | 2,559.1 | 77.6 |
| 47 | Kuwait | 313.9 | 335.1 | 194.0 | 6.7 | (42.1) |
| 48 | Aruba | 297.0 | 297.5 | 190.4 | 0.2 | (36.0) |
| 49 | Sint Maarten | 289.3 | 276.3 | 182.5 | (4.5) | (34.0) |
| 50 | Turkey | 195.1 | 240.6 | 178.4 | 23.3 | (25.8) |
| | All Other Countries | 5,069.9 | 5,231.6 | 3,764.0 | 3.2 | (28.1) |

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

25



Florida's Top 50 Merchandise Exports

By 2-Digit Harmonized System Code (HS Code)

| Rank | HS Code | Commodity | Millions of US Dollars | | | % Change 2019-2020 |
|------|---------|--|------------------------|-----------------|-----------------|-----------------------|
| | | | 2018 | 2019 | 2020 | |
| | | Total Exports | 73,482.9 | 72,113.2 | 59,411.7 | -17.6 |
| 1 | 84 | Industrial Machinery, Including Computers | 13,001.3 | 12,826.7 | 11,107.3 | (13.4) |
| 2 | 85 | Electric Machinery Etc; Sound Equip; Tv Equip; Pts | 11,354.5 | 11,038.0 | 9,822.1 | (11.0) |
| 3 | 88 | Aircraft, Spacecraft, And Parts Thereof | 9,991.5 | 10,954.1 | 8,239.8 | (24.8) |
| 4 | 90 | Optic, Photo Etc, Medic Or Surgical Instrments Etc | 4,781.9 | 4,965.5 | 3,823.2 | (23.0) |
| 5 | 87 | Vehicles, Except Railway Or Tramway, And Parts Etc | 5,512.6 | 4,975.4 | 3,629.0 | (27.1) |
| 6 | 30 | Pharmaceutical Products | 2,993.6 | 2,523.6 | 2,473.7 | (2.0) |
| 7 | 39 | Plastics And Articles Thereof | 1,530.5 | 1,534.8 | 1,366.9 | (11.0) |
| 8 | 71 | Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin | 3,024.8 | 2,120.0 | 1,188.2 | (44.0) |
| 9 | 38 | Miscellaneous Chemical Products | 1,024.3 | 986.6 | 1,175.3 | 19.1 |
| 10 | 29 | Organic Chemicals | 414.6 | 593.9 | 1,141.6 | 92.2 |
| 11 | 31 | Fertilizers | 1,488.6 | 1,398.2 | 1,097.6 | (21.5) |
| 12 | 33 | Essential Oils Etc; Perfumery, Cosmetic Etc Preps | 1,315.9 | 1,267.8 | 929.1 | (26.7) |
| 13 | 98 | Special Classification Provisions, Nesoi | 1,191.4 | 1,241.6 | 732.9 | (41.0) |
| 14 | 89 | Ships, Boats And Floating Structures | 665.3 | 863.4 | 700.6 | (18.9) |
| 15 | 52 | Cotton, Including Yarn And Woven Fabric Thereof | 883.7 | 874.6 | 604.6 | (30.9) |
| 16 | 73 | Articles Of Iron Or Steel | 689.1 | 739.7 | 598.5 | (19.1) |
| 17 | 21 | Miscellaneous Edible Preparations | 527.4 | 564.5 | 537.3 | (4.8) |
| 18 | 02 | Meat And Edible Meat Offal | 700.0 | 720.7 | 536.6 | (25.6) |
| 19 | 48 | Paper & Paperboard & Articles (Inc Papr Pulp Artl) | 641.7 | 520.2 | 483.9 | (7.0) |
| 20 | 32 | Tanning & Dye Ext Etc; Dye, Paint, Putty Etc; Inks | 484.0 | 477.0 | 406.9 | (14.7) |
| 21 | 94 | Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd | 590.4 | 562.8 | 388.9 | (30.9) |
| 22 | 95 | Toys, Games & Sport Equipment; Parts & Accessories | 733.8 | 581.9 | 360.4 | (38.1) |
| 23 | 55 | Manmade Staple Fibers, Incl Yarns & Woven Fabrics | 459.8 | 439.2 | 354.6 | (19.3) |
| 24 | 76 | Aluminum And Articles Thereof | 396.3 | 358.5 | 337.3 | (5.9) |
| 25 | 72 | Iron And Steel | 382.6 | 425.3 | 333.2 | (21.7) |
| 26 | 40 | Rubber And Articles Thereof | 366.5 | 355.8 | 321.7 | (9.6) |
| 27 | 44 | Wood And Articles Of Wood; Wood Charcoal | 403.3 | 353.0 | 297.9 | (15.6) |
| 28 | 04 | Dairy Prods; Birds Eggs; Honey; Ed Animal Pr Nesoi | 327.3 | 337.3 | 290.2 | (14.0) |
| 29 | 22 | Beverages, Spirits And Vinegar | 342.0 | 363.2 | 280.9 | (22.7) |
| 30 | 97 | Works Of Art, Collectors Pieces And Antiques | 397.7 | 483.9 | 271.9 | (43.8) |
| 31 | 47 | Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd | 336.6 | 282.7 | 265.7 | (6.0) |
| 32 | 34 | Soap Etc; Waxes, Polish Etc; Candles; Dental Preps | 254.2 | 245.7 | 237.3 | (3.4) |
| 33 | 19 | Prep Cereal, Flour, Starch Or Milk; Bakers Wares | 240.4 | 253.4 | 216.6 | (14.5) |
| 34 | 20 | Prep Vegetables, Fruit, Nuts Or Other Plant Parts | 246.2 | 250.2 | 212.2 | (15.2) |
| 35 | 82 | Tools, Cutlery Etc. Of Base Metal & Parts Thereof | 289.7 | 259.9 | 205.0 | (21.1) |
| 36 | 27 | Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax | 231.3 | 296.9 | 191.3 | (35.6) |
| 37 | 74 | Copper And Articles Thereof | 224.3 | 194.0 | 178.4 | (8.1) |
| 38 | 63 | Textile Art Nesoi; Needlecraft Sets; Worn Text Art | 180.0 | 175.1 | 175.5 | 0.3 |
| 39 | 83 | Miscellaneous Articles Of Base Metal | 215.7 | 203.5 | 169.8 | (16.6) |
| 40 | 15 | Animal Or Vegetable Fats, Oils Etc. & Waxes | 140.2 | 159.6 | 149.5 | (6.3) |
| 41 | 60 | Knitted Or Crocheted Fabrics | 222.9 | 196.5 | 148.7 | (24.3) |
| 42 | 12 | Oil Seeds Etc.; Misc Grain, Seed, Fruit, Plant Etc | 124.1 | 106.2 | 145.3 | 36.7 |
| 43 | 28 | Inorg Chem; Prec & Rare-Earth Met & Radioact Compd | 153.4 | 167.2 | 137.0 | (18.0) |
| 44 | 03 | Fish, Crustaceans & Aquatic Invertebrates | 208.8 | 179.0 | 131.5 | (26.5) |
| 45 | 96 | Miscellaneous Manufactured Articles | 196.7 | 201.5 | 129.5 | (35.7) |
| 46 | 49 | Printed Books, Newspapers Etc; Manuscripts Etc | 149.9 | 161.4 | 129.2 | (20.0) |
| 47 | 16 | Edible Preparations Of Meat, Fish, Crustaceans Etc | 127.2 | 141.8 | 128.9 | (9.1) |
| 48 | 68 | Art Of Stone, Plaster, Cement, Asbestos, Mica Etc. | 150.7 | 145.1 | 120.9 | (16.7) |
| 49 | 23 | Food Industry Residues & Waste; Prep Animal Feed | 87.1 | 106.6 | 116.9 | 9.6 |
| 50 | 08 | Edible Fruit & Nuts; Citrus Fruit Or Melon Peel | 107.9 | 118.3 | 114.0 | (3.6) |

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Notes: NESOI = Not Elsewhere Specified or Indicated

Florida's Top 50 Merchandise Exports

By 4-Digit Harmonized System Code (HS Code)

| Rank | HS Code | Commodity | Millions of US Dollars | | | % Change 2019-2020 |
|------|---------|--|------------------------|-----------------|-----------------|-----------------------|
| | | | 2018 | 2019 | 2020 | |
| | | Total Exports | 73,482.9 | 72,113.2 | 59,411.7 | -17.6 |
| 1 | 8800 | Civilian Aircraft, Engines, And Parts | 8,972.0 | 10,518.7 | 7,262.3 | (31.0) |
| 2 | 8517 | Electric Apparatus For Line Telephony Etc, Parts | 4,644.6 | 4,386.1 | 3,863.6 | (11.9) |
| 3 | 8471 | Automatic Data Process Machines; Magnetic Readers Etc | 3,062.4 | 3,040.5 | 3,088.7 | 1.6 |
| 4 | 8703 | Motor Cars & Vehicles For Transporting Persons | 3,609.3 | 3,123.3 | 2,073.4 | (33.6) |
| 5 | 3002 | Human Blood; Animal Blood; Antisera, Vaccines Etc | 1,645.8 | 1,640.9 | 1,421.6 | (13.4) |
| 6 | 8542 | Electronic Integrated Circuits & Microassembl, Pts | 1,195.0 | 1,348.6 | 1,381.9 | 2.5 |
| 7 | 9018 | Medical, Surgical, Dental Or Veterinary Instruments | 1,617.3 | 1,658.3 | 1,299.4 | (21.6) |
| 8 | 3105 | Mineral Or Chemical Fertilizers | 1,438.4 | 1,370.5 | 1,063.1 | (22.4) |
| 9 | 8708 | Parts & Access For Motor Vehicles (Head 8701-8705) | 1,194.3 | 1,128.4 | 894.6 | (20.7) |
| 10 | 3004 | Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm | 1,070.9 | 609.2 | 846.3 | 38.9 |
| 11 | 8802 | Aircraft, Powered; Spacecraft & Launch Vehicles | 774.0 | 191.0 | 748.0 | 291.5 |
| 12 | 8473 | Parts Etc For Typewriters & Other Office Machines | 953.9 | 696.7 | 716.1 | 2.8 |
| 13 | 8481 | Taps, Cocks, Valves Etc For Pipes, Tanks Etc, Pts | 705.9 | 754.8 | 684.8 | (9.3) |
| 14 | 8903 | Yachts & Other Vessels For Pleas Etc; Row Boat Etc | 625.1 | 826.7 | 649.1 | (21.5) |
| 15 | 8443 | Printing Machinery Including Ink-Jet Machinery | 927.4 | 974.8 | 618.2 | (36.6) |
| 16 | 8431 | Parts For Machinery Of Headings 8425 To 8430 | 656.0 | 649.1 | 553.3 | (14.8) |
| 17 | 7108 | Gold (Incl Plat Plated), Unwrought, Semimanufactured | 2,014.7 | 1,117.7 | 546.5 | (51.1) |
| 18 | 9027 | Instruments For Physical/Chem Analysis Etc; Microtome; Pts | 533.1 | 544.8 | 508.6 | (6.6) |
| 19 | 8413 | Pumps For Liquids; Liquid Elevators; Parts Thereof | 624.4 | 635.5 | 506.0 | (20.4) |
| 20 | 8411 | Turbojets, Turbopropellers & Oth Gas Turbines, Pts | 540.1 | 645.4 | 501.7 | (22.3) |
| 21 | 9801 | Exports Of Articles Imported For Repairs Etc. | 779.5 | 884.0 | 498.7 | (43.6) |
| 22 | 5205 | Cotton Yarn (Not Sewing Thread) Nu85%Cot No Retail | 693.8 | 694.0 | 477.7 | (31.2) |
| 23 | 8523 | Prepared Unrecorded Media (No Film) For Sound Etc. | 500.6 | 472.1 | 466.9 | (1.1) |
| 24 | 3808 | Insecticides, Rodenticides; Fungicides Etc, Retail | 432.3 | 410.9 | 464.3 | 13.0 |
| 25 | 8421 | Centrifuges; Filter Etc Mach For Liq Or Gases; Pts | 547.1 | 511.8 | 443.3 | (13.4) |
| 26 | 8536 | Electrical Apparatus For Switching Etc, Nov 1000 V | 467.9 | 473.7 | 423.6 | (10.6) |
| 27 | 3822 | Composite Diagnostic/Lab Reagents, Exc Pharmaceut | 271.3 | 263.1 | 413.2 | 57.1 |
| 28 | 8483 | Transmission Shafts, Bearings, Gears Etc; Parts | 382.9 | 405.6 | 392.8 | (3.2) |
| 29 | 2933 | Heterocyclic Comp, Nit Hetero-Atoms Only | 74.6 | 129.3 | 392.6 | 203.7 |
| 30 | 3303 | Perfumes And Toilet Waters | 627.4 | 581.7 | 367.2 | (36.9) |
| 31 | 8544 | Insulated Wire, Cable Etc; Opt Sheath Fib Cables | 420.0 | 445.1 | 366.7 | (17.6) |
| 32 | 9021 | Orthopedic Appl; Artif Body Pts; Hear Aid; Pts Etc | 466.0 | 568.5 | 360.7 | (36.6) |
| 33 | 2106 | Food Preparations Nesoi | 322.1 | 342.7 | 346.7 | 1.2 |
| 34 | 8704 | Motor Vehicles For Transport Of Goods | 231.1 | 238.4 | 318.0 | 33.4 |
| 35 | 8504 | Elec Trans, Static Conv & Induct, Adp Pwr Supp, Pt | 343.5 | 326.3 | 297.2 | (8.9) |
| 36 | 8414 | Air Or Vac Pumps, Compr & Fans; Hoods & Fans; Pts | 355.7 | 359.6 | 288.1 | (19.9) |
| 37 | 8537 | Boards, Panels Etc Elec Switch And N/C Appar Etc. | 349.1 | 365.5 | 280.4 | (23.3) |
| 38 | 3926 | Articles Of Plastics (Inc Polymers & Resins) Nesoi | 329.8 | 312.0 | 279.2 | (10.5) |
| 39 | 7113 | Articles Of Jewelry & Pts, Of Prec Metal Or Clad | 550.9 | 475.0 | 276.2 | (41.9) |
| 40 | 8479 | Machines Etc Having Individual Functions Nesoi, Pt | 266.3 | 262.6 | 273.2 | 4.0 |
| 41 | 8525 | Transmission Apparatus For Radiotelephony | 440.6 | 342.3 | 260.3 | (23.9) |
| 42 | 8409 | Parts For Engines Of Heading 8407 Or 8408 | 269.7 | 290.3 | 254.8 | (12.2) |
| 43 | 0207 | Meat & Ed Offal Of Poultry, Fresh, Chill Or Frozen | 277.4 | 268.5 | 249.2 | (7.2) |
| 44 | 8412 | Engines And Motors Nesoi, And Parts Thereof | 368.3 | 370.6 | 244.9 | (33.9) |
| 45 | 7204 | Ferrous Waste & Scrap; Remelt Scr Iron/Steel Ingot | 271.1 | 293.0 | 238.7 | (18.5) |
| 46 | 8528 | Tv Recvrs, Incl Video Monitors & Projectors | 309.3 | 278.0 | 227.4 | (18.2) |
| 47 | 9802 | Expts Charity Nesoi; Impts Return Artcls, Advancd | 402.0 | 350.2 | 227.3 | (35.1) |
| 48 | 7110 | Platinum, Unwrought, Semimfr Forms Or In Powder Fm | 126.6 | 175.9 | 222.5 | 26.5 |
| 49 | 9504 | Articles For Arcade, Table Or Parlor Games, Parts | 513.1 | 344.5 | 216.3 | (37.2) |
| 50 | 8415 | Air Conditioning Machines (Temp & Hum Change), Pts | 269.4 | 280.0 | 211.8 | (24.3) |

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Notes: NESOI = Not Elsewhere Specified or Indicated.

Florida's Top 50 Merchandise Import Origins

| Rank | Country | Millions of US Dollars | | | % Change 2018-2019 | % Change 2019-2020 |
|------|----------------------------|------------------------|-----------------|-----------------|-----------------------|-----------------------|
| | | 2018 | 2019 | 2020 | | |
| | Total All Countries | 80,125.9 | 81,299.4 | 75,666.6 | 1.5 | -6.9 |
| 1 | China | 10,739.3 | 9,636.7 | 7,902.4 | (10.3) | (18.0) |
| 2 | Japan | 7,119.9 | 7,111.2 | 5,916.6 | (0.1) | (16.8) |
| 3 | Brazil | 5,821.6 | 5,306.8 | 4,569.9 | (8.8) | (13.9) |
| 4 | Mexico | 4,914.1 | 4,838.7 | 4,075.9 | (1.5) | (15.8) |
| 5 | Ireland | 206.6 | 1,147.3 | 4,050.9 | 455.2 | 253.1 |
| 6 | Chile | 3,918.6 | 3,567.5 | 3,696.5 | (9.0) | 3.6 |
| 7 | Colombia | 2,526.8 | 2,888.7 | 3,473.1 | 14.3 | 20.2 |
| 8 | Dominican Republic | 3,201.3 | 3,533.8 | 3,328.3 | 10.4 | (5.8) |
| 9 | France | 2,467.8 | 3,094.4 | 3,079.0 | 25.4 | (0.5) |
| 10 | Germany | 3,598.2 | 3,823.9 | 2,797.2 | 6.3 | (26.9) |
| 11 | Vietnam | 1,611.5 | 2,300.4 | 2,514.5 | 42.8 | 9.3 |
| 12 | Honduras | 2,660.0 | 2,662.7 | 2,259.1 | 0.1 | (15.2) |
| 13 | Italy | 2,452.7 | 2,306.4 | 2,088.6 | (6.0) | (9.5) |
| 14 | United Kingdom | 1,910.3 | 2,448.6 | 1,881.6 | 28.2 | (23.2) |
| 15 | Nicaragua | 1,538.6 | 1,571.5 | 1,803.9 | 2.1 | 14.8 |
| 16 | India | 1,756.5 | 1,888.7 | 1,404.1 | 7.5 | (25.7) |
| 17 | Costa Rica | 1,181.3 | 1,348.5 | 1,308.6 | 14.2 | (3.0) |
| 18 | Guatemala | 1,367.1 | 1,244.0 | 1,233.0 | (9.0) | (0.9) |
| 19 | Korea, Republic Of | 1,276.9 | 1,524.0 | 1,066.6 | 19.4 | (30.0) |
| 20 | El Salvador | 1,329.2 | 1,203.5 | 993.0 | (9.5) | (17.5) |
| 21 | Peru | 1,096.4 | 837.2 | 944.2 | (23.7) | 12.8 |
| 22 | Ecuador | 738.2 | 806.5 | 942.2 | 9.2 | 16.8 |
| 23 | Taiwan | 817.4 | 909.3 | 877.8 | 11.2 | (3.5) |
| 24 | Thailand | 715.2 | 836.9 | 803.3 | 17.0 | (4.0) |
| 25 | Argentina | 795.8 | 593.8 | 790.3 | (25.4) | 33.1 |
| 26 | Turkey | 614.1 | 758.6 | 773.4 | 23.5 | 2.0 |
| 27 | Malaysia | 772.0 | 894.0 | 723.0 | 15.8 | (19.1) |
| 28 | Switzerland | 1,042.2 | 899.2 | 715.2 | (13.7) | (20.5) |
| 29 | Spain | 1,558.0 | 911.8 | 714.0 | (41.5) | (21.7) |
| 30 | Canada | 1,199.9 | 870.1 | 677.0 | (27.5) | (22.2) |
| 31 | Haiti | 721.7 | 825.9 | 675.4 | 14.5 | (18.2) |
| 32 | Slovakia | 553.6 | 708.9 | 643.4 | 28.1 | (9.2) |
| 33 | Netherlands | 612.1 | 852.9 | 620.2 | 39.3 | (27.3) |
| 34 | Indonesia | 556.4 | 586.3 | 573.2 | 5.4 | (2.2) |
| 35 | Panama | 249.1 | 267.3 | 509.4 | 7.3 | 90.6 |
| 36 | Austria | 332.5 | 309.1 | 277.9 | (7.1) | (10.1) |
| 37 | Sweden | 244.6 | 210.3 | 255.5 | (14.0) | 21.5 |
| 38 | Finland | 347.5 | 344.0 | 235.0 | (1.0) | (31.7) |
| 39 | Israel | 220.7 | 206.6 | 222.4 | (6.4) | 7.7 |
| 40 | Russia | 226.9 | 282.5 | 214.5 | 24.5 | (24.1) |
| 41 | Cambodia | 81.3 | 97.9 | 211.9 | 20.5 | 116.5 |
| 42 | Belgium | 178.8 | 277.4 | 197.6 | 55.1 | (28.8) |
| 43 | Philippines | 275.5 | 229.1 | 190.9 | (16.9) | (16.7) |
| 44 | Hungary | 125.6 | 214.9 | 186.0 | 71.1 | (13.5) |
| 45 | Australia | 190.9 | 215.8 | 178.4 | 13.0 | (17.3) |
| 46 | Suriname | 54.5 | 51.5 | 166.4 | (5.4) | 222.9 |
| 47 | Bahamas | 218.7 | 213.1 | 166.2 | (2.6) | (22.0) |
| 48 | Poland | 142.0 | 206.4 | 163.6 | 45.3 | (20.8) |
| 49 | Bolivia | 135.1 | 173.4 | 134.9 | 28.4 | (22.2) |
| 50 | Trinidad And Tobago | 317.6 | 174.5 | 131.4 | (45.1) | (24.7) |
| | All Other Countries | 3,393.1 | 3,087.1 | 2,309.4 | (9.0) | (25.2) |

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



Florida's Top 50 Merchandise Imports

By 2-Digit Harmonized System Code (HS Code)

| Rank | HS Code | Commodity | Millions of US Dollars | | | % Change 2019-2020 |
|------|---------|--|------------------------|-----------------|-----------------|-----------------------|
| | | | 2018 | 2019 | 2020 | |
| | | Total Imports | 80,125.9 | 81,299.4 | 75,666.6 | -6.9 |
| 1 | 87 | Vehicles, Except Railway Or Tramway, And Parts Etc | 12,869.1 | 13,239.1 | 11,144.7 | (15.8) |
| 2 | 85 | Electric Machinery Etc; Sound Equip; Tv Equip; Pts | 7,208.2 | 8,301.6 | 7,118.0 | (14.3) |
| 3 | 84 | Industrial Machinery, Including Computers | 5,452.6 | 6,213.9 | 5,138.6 | (17.3) |
| 4 | 98 | Special Classification Provisions, Nesoi | 6,190.2 | 5,463.0 | 4,656.7 | (14.8) |
| 5 | 71 | Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin | 3,443.5 | 2,397.6 | 4,158.8 | 73.5 |
| 6 | 29 | Organic Chemicals | 392.6 | 1,318.3 | 3,874.4 | 193.9 |
| 7 | 61 | Apparel Articles And Accessories, Knit Or Crochet | 4,866.6 | 4,956.8 | 3,830.6 | (22.7) |
| 8 | 03 | Fish, Crustaceans & Aquatic Invertebrates | 3,214.5 | 3,259.2 | 3,185.6 | (2.3) |
| 9 | 88 | Aircraft, Spacecraft, And Parts Thereof | 1,426.2 | 2,327.2 | 2,942.5 | 26.4 |
| 10 | 90 | Optic, Photo Etc, Medic Or Surgical Instrmnts Etc | 2,404.7 | 2,666.9 | 2,361.5 | (11.5) |
| 11 | 94 | Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd | 1,877.6 | 1,770.8 | 1,677.3 | (5.3) |
| 12 | 74 | Copper And Articles Thereof | 1,994.4 | 1,558.2 | 1,526.1 | (2.1) |
| 13 | 22 | Beverages, Spirits And Vinegar | 1,683.1 | 1,611.5 | 1,393.5 | (13.5) |
| 14 | 27 | Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax | 2,945.0 | 3,130.2 | 1,389.7 | (55.6) |
| 15 | 62 | Apparel Articles And Accessories, Not Knit Etc. | 1,810.0 | 1,758.2 | 1,322.9 | (24.8) |
| 16 | 06 | Live Trees, Plants, Bulbs Etc.; Cut Flowers Etc. | 1,154.4 | 1,225.4 | 1,252.3 | 2.2 |
| 17 | 24 | Tobacco And Manufactured Tobacco Substitutes | 1,015.5 | 1,050.1 | 1,114.2 | 6.1 |
| 18 | 39 | Plastics And Articles Thereof | 987.5 | 1,019.5 | 1,041.3 | 2.1 |
| 19 | 89 | Ships, Boats And Floating Structures | 770.1 | 881.3 | 989.2 | 12.3 |
| 20 | 08 | Edible Fruit & Nuts; Citrus Fruit Or Melon Peel | 909.8 | 873.9 | 903.7 | 3.4 |
| 21 | 44 | Wood And Articles Of Wood; Wood Charcoal | 820.0 | 724.9 | 873.2 | 20.5 |
| 22 | 33 | Essential Oils Etc; Perfumery, Cosmetic Etc Preps | 1,167.5 | 1,053.0 | 815.8 | (22.5) |
| 23 | 63 | Textile Art Nesoi; Needlecraft Sets; Worn Text Art | 381.8 | 474.8 | 796.8 | 67.8 |
| 24 | 76 | Aluminum And Articles Thereof | 841.0 | 838.8 | 787.8 | (6.1) |
| 25 | 07 | Edible Vegetables & Certain Roots & Tubers | 655.6 | 709.2 | 754.0 | 6.3 |
| 26 | 20 | Prep Vegetables, Fruit, Nuts Or Other Plant Parts | 1,118.3 | 996.3 | 735.7 | (26.2) |
| 27 | 40 | Rubber And Articles Thereof | 715.4 | 698.8 | 656.9 | (6.0) |
| 28 | 42 | Leather Art; Saddlery Etc; Handbags Etc; Gut Art | 838.5 | 706.8 | 580.8 | (17.8) |
| 29 | 95 | Toys, Games & Sport Equipment; Parts & Accessories | 613.6 | 706.9 | 564.7 | (20.1) |
| 30 | 73 | Articles Of Iron Or Steel | 621.6 | 606.8 | 528.1 | (13.0) |
| 31 | 48 | Paper & Paperboard & Articles (Inc Papr Pulp Artl) | 707.8 | 675.2 | 505.0 | (25.2) |
| 32 | 09 | Coffee, Tea, Mate & Spices | 449.3 | 499.6 | 486.0 | (2.7) |
| 33 | 68 | Art Of Stone, Plaster, Cement, Asbestos, Mica Etc. | 480.5 | 474.7 | 450.0 | (5.2) |
| 34 | 16 | Edible Preparations Of Meat, Fish, Crustaceans Etc | 504.4 | 435.8 | 429.9 | (1.4) |
| 35 | 96 | Miscellaneous Manufactured Articles | 314.8 | 357.7 | 328.1 | (8.3) |
| 36 | 69 | Ceramic Products | 338.4 | 346.9 | 319.9 | (7.8) |
| 37 | 91 | Clocks And Watches And Parts Thereof | 531.6 | 438.0 | 303.6 | (30.7) |
| 38 | 25 | Salt; Sulfur; Earth & Stone; Lime & Cement Plaster | 323.6 | 297.6 | 271.1 | (8.9) |
| 39 | 30 | Pharmaceutical Products | 976.4 | 486.7 | 256.8 | (47.2) |
| 40 | 93 | Arms And Ammunition; Parts And Accessories Thereof | 150.5 | 158.4 | 237.1 | 49.7 |
| 41 | 64 | Footwear, Gaiters Etc. And Parts Thereof | 333.5 | 310.9 | 227.7 | (26.8) |
| 42 | 83 | Miscellaneous Articles Of Base Metal | 220.8 | 228.6 | 208.7 | (8.7) |
| 43 | 72 | Iron And Steel | 358.1 | 229.0 | 208.0 | (9.2) |
| 44 | 01 | Live Animals | 222.3 | 224.0 | 205.6 | (8.2) |
| 45 | 28 | Inorg Chem; Prec & Rare-Earth Met & Radioact Compd | 321.6 | 268.8 | 201.3 | (25.1) |
| 46 | 70 | Glass And Glassware | 214.8 | 200.8 | 195.1 | (2.9) |
| 47 | 47 | Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd | 237.2 | 238.5 | 188.7 | (20.9) |
| 48 | 19 | Prep Cereal, Flour, Starch Or Milk; Bakers Wares | 170.0 | 189.1 | 185.7 | (1.8) |
| 49 | 21 | Miscellaneous Edible Preparations | 116.8 | 136.1 | 179.0 | 31.5 |
| 50 | 97 | Works Of Art, Collectors Pieces And Antiques | 754.1 | 540.3 | 169.5 | (68.6) |

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Notes: NESOI = Not Elsewhere Specified or Indicated

Florida's Top 50 Merchandise Imports

By 4-Digit Harmonized System Code (HS Code)

| Rank | HS Code | Commodity | Millions of US Dollars | | | % Change 2019-2020 |
|------|---------|--|------------------------|-----------------|-----------------|-----------------------|
| | | | 2018 | 2019 | 2020 | |
| | | Total Imports | 80,125.9 | 81,299.4 | 75,666.6 | -6.9 |
| 1 | 8703 | Motor Cars & Vehicles For Transporting Persons | 11,383.6 | 11,803.9 | 9,715.3 | (17.7) |
| 2 | 9801 | Imports Of Articles Exported And Returned, Unadvanced | 4,581.4 | 4,736.6 | 4,189.3 | (11.6) |
| 3 | 2934 | Nucleic Acids & Salts, Heterocyclic Comp Nesoi | 107.7 | 1,018.8 | 3,621.0 | 255.4 |
| 4 | 7108 | Gold (Incl Plat Plated), Unwrought, Semimanufactured | 2,240.2 | 1,281.8 | 3,075.9 | 140.0 |
| 5 | 8517 | Electric Apparatus For Line Telephony Etc, Parts | 2,631.7 | 2,966.2 | 2,477.8 | (16.5) |
| 6 | 8802 | Aircraft, Powered; Spacecraft & Launch Vehicles | 813.9 | 1,693.2 | 2,447.2 | 44.5 |
| 7 | 0304 | Fish Fillets & Oth Fish Meat, Fresh, Chill Or Froz | 1,868.5 | 1,836.9 | 1,832.0 | (0.3) |
| 8 | 7403 | Refined Copper & Alloys (No Mast Alloy), Unwrought | 1,900.5 | 1,480.7 | 1,468.1 | (0.9) |
| 9 | 6109 | T-Shirts, Singlets, Tank Tops Etc, Knit Or Crochet | 1,707.7 | 1,903.9 | 1,429.4 | (24.9) |
| 10 | 8411 | Turbojets, Turbopropellers & Oth Gas Turbines, Pts | 1,034.4 | 2,005.4 | 1,405.5 | (29.9) |
| 11 | 9018 | Medical, Surgical, Dental Or Veterinary Instruments | 1,242.4 | 1,362.3 | 1,364.8 | 0.2 |
| 12 | 6110 | Sweaters, Pullovers, Vests Etc, Knit Or Crocheted | 1,773.3 | 1,692.8 | 1,327.0 | (21.6) |
| 13 | 2710 | Oil (Not Crude) From Petrol & Bitum Mineral Etc. | 2,821.2 | 3,050.1 | 1,299.9 | (57.4) |
| 14 | 2402 | Cigars, Cigarettes Etc., Of Tobacco Or Substitutes | 997.2 | 1,025.7 | 1,083.4 | 5.6 |
| 15 | 0603 | Cut Flowers & Buds For Bouquets Etc., Prepared | 1,010.0 | 1,070.7 | 1,078.0 | 0.7 |
| 16 | 8903 | Yachts & Other Vessels For Pleas Etc; Row Boat Etc | 735.4 | 826.7 | 966.5 | 16.9 |
| 17 | 9403 | Furniture Nesoi And Parts Thereof | 946.6 | 878.3 | 867.0 | (1.3) |
| 18 | 8704 | Motor Vehicles For Transport Of Goods | 750.1 | 759.3 | 847.9 | 11.7 |
| 19 | 8542 | Electronic Integrated Circuits & Microassembl, Pts | 190.7 | 664.5 | 785.2 | 18.2 |
| 20 | 0306 | Crustaceans For Human Consump. (Fresh, Frozen, Cooked, Etc) | 711.8 | 769.2 | 748.6 | (2.7) |
| 21 | 8536 | Electrical Apparatus For Switching Etc, Nov 1000 V | 671.1 | 717.7 | 719.6 | 0.3 |
| 22 | 2208 | Ethyl Alcohol, Udenat, Und80% Alc; Spirit Beverag | 712.5 | 735.6 | 618.5 | (15.9) |
| 23 | 9401 | Seats (Except Barber, Dental, Etc), And Parts | 635.9 | 605.2 | 586.2 | (3.2) |
| 24 | 6307 | Made-Up Articles Of Textile Materials Nesoi | 97.0 | 143.2 | 552.9 | 286.0 |
| 25 | 4202 | Travel Goods, Handbags, Wallets, Jewelry Cases Etc | 800.1 | 670.3 | 548.9 | (18.1) |
| 26 | 8544 | Insulated Wire, Cable Etc; Opt Sheath Fib Cables | 923.2 | 767.5 | 547.9 | (28.6) |
| 27 | 8471 | Automatic Data Process Machines; Magnetic Readers Etc | 763.6 | 567.4 | 531.3 | (6.4) |
| 28 | 4011 | New Pneumatic Tires, Of Rubber | 545.8 | 531.7 | 502.9 | (5.4) |
| 29 | 3303 | Perfumes And Toilet Waters | 686.0 | 605.7 | 491.1 | (18.9) |
| 30 | 8803 | Parts Of Balloons Etc, Aircraft, Spacecraft Etc | 601.9 | 606.4 | 483.2 | (20.3) |
| 31 | 7113 | Articles Of Jewelry & Pts, Of Prec Metal Or Clad | 582.3 | 607.4 | 445.8 | (26.6) |
| 32 | 2009 | Fruit Juices Not Fortified With Vitamins Or Minerals | 825.4 | 704.1 | 427.7 | (39.3) |
| 33 | 9802 | Exports Of Articles Donated For Relief Or Charity | 1,548.4 | 665.8 | 408.2 | (38.7) |
| 34 | 0901 | Coffee; Coffee Husks Etc; Substitutes With Coffee | 389.6 | 439.1 | 396.0 | (9.8) |
| 35 | 0302 | Fish, Fresh Or Chilled (No Fillets Or Other Meat) | 412.5 | 414.1 | 389.2 | (6.0) |
| 36 | 8708 | Parts & Access For Motor Vehicles (Head 8701-8705) | 471.0 | 428.8 | 388.3 | (9.4) |
| 37 | 1605 | Crustaceans, Molluscs Etc. Prepared Or Preserved | 435.4 | 367.4 | 376.4 | 2.5 |
| 38 | 0709 | Vegetables Nesoi, Fresh Or Chilled | 343.3 | 370.8 | 369.1 | (0.5) |
| 39 | 6203 | Mens Or Boys Suits, Ensembles Etc, Not Knit Etc | 608.3 | 587.2 | 353.0 | (39.9) |
| 40 | 2204 | Wine Of Fresh Grapes; Grape Must Nesoi | 432.7 | 440.1 | 348.7 | (20.8) |
| 41 | 8483 | Transmission Shafts, Bearings, Gears Etc; Parts | 570.6 | 703.9 | 344.3 | (51.1) |
| 42 | 8541 | Semiconductor Devices; Light-Emit Diodes Etc, Pts | 318.2 | 635.9 | 306.4 | (51.8) |
| 43 | 4407 | Wood Sawn Or Chipped Length, Sliced Etc, Ov6mm Th | 221.2 | 178.2 | 294.7 | 65.4 |
| 44 | 0803 | Bananas And Plantains, Fresh Or Dried | 249.4 | 241.8 | 271.5 | 12.3 |
| 45 | 7610 | Aluminum Structures Nesoi (No Prefab) & Parts Of | 189.6 | 250.5 | 255.9 | 2.2 |
| 46 | 6802 | Worked Monument Etc Stone & Art Nesoi; Granule Etc | 278.8 | 267.5 | 250.6 | (6.3) |
| 47 | 7106 | Silver (Incl Prec Plated), Unwr, Semimfr Or Powder | 233.4 | 91.3 | 250.4 | 174.3 |
| 48 | 8418 | Refrigerators, Freezers Etc; Heat Pumps Nesoi, Pts | 145.9 | 183.8 | 243.6 | 32.6 |
| 49 | 8504 | Electrical Transformers, Static Converters Or Inductors; Etc | 188.2 | 200.2 | 241.8 | 20.8 |
| 50 | 3926 | Articles Of Plastics (Inc Polymers & Resins) Nesoi | 212.2 | 232.2 | 236.6 | 1.9 |

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Notes: NESOI = Not Elsewhere Specified or Indicated

Florida's Merchandise Trade by Major World Regions, 2018-2020
(Millions of US Dollars)

| Region | Merchandise Exports | | | Merchandise Imports | | | Total Merchandise Trade | | |
|--|---------------------|-------------------|-------------------|---------------------|-------------------|-------------------|-------------------------|--------------------|--------------------|
| | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 |
| North America (Canada & Mexico) | \$2,081.3 | \$2,272.5 | \$1,376.3 | \$6,115.1 | \$5,709.7 | \$4,756.6 | \$8,196.4 | \$7,982.3 | \$6,132.9 |
| Latin America & Caribbean | \$54,003.1 | \$54,505.4 | \$45,891.1 | \$28,893.5 | \$27,873.6 | \$27,598.8 | \$82,896.6 | \$82,379.0 | \$73,490.0 |
| South America | \$34,583.2 | \$35,141.8 | \$30,004.9 | \$15,844.7 | \$14,584.9 | \$14,964.5 | \$50,427.9 | \$49,726.7 | \$44,969.4 |
| Central America | \$9,729.7 | \$9,565.9 | \$7,902.7 | \$8,356.1 | \$8,324.7 | \$8,129.8 | \$18,085.8 | \$17,890.6 | \$16,032.4 |
| Caribbean | \$9,690.2 | \$9,797.6 | \$7,983.6 | \$4,692.7 | \$4,964.1 | \$4,504.6 | \$14,382.9 | \$14,761.7 | \$12,488.2 |
| Europe (Excl. Turkey) | \$8,497.5 | \$6,953.3 | \$4,540.4 | \$16,888.4 | \$18,936.2 | \$18,858.6 | \$25,385.9 | \$25,889.4 | \$23,399.0 |
| Asia | \$4,687.5 | \$4,078.6 | \$4,343.8 | \$26,355.2 | \$26,544.4 | \$22,595.6 | \$31,042.7 | \$30,623.0 | \$26,939.4 |
| Middle East | \$3,112.5 | \$3,113.8 | \$2,174.5 | \$1,238.5 | \$1,505.8 | \$1,300.6 | \$4,351.0 | \$4,619.6 | \$3,475.2 |
| African Continent | \$668.8 | \$721.3 | \$750.8 | \$354.0 | \$426.7 | \$293.4 | \$1,022.7 | \$1,148.0 | \$1,044.2 |
| Australia & Oceania | \$432.3 | \$468.4 | \$334.6 | \$281.3 | \$302.9 | \$263.0 | \$713.6 | \$771.3 | \$597.6 |
| Total All Regions | \$73,482.9 | \$72,113.2 | \$59,411.7 | \$80,125.9 | \$81,299.4 | \$75,666.6 | \$153,608.8 | \$153,412.6 | \$135,078.3 |

Notes: Table shows merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.

Distribution and Share of Florida's Merchandise Trade by Major World Regions, 2020
(Millions of US Dollars)

| Region | Florida Merchandise | | | World Region as a Share of Florida | | | Florida Share of US | | |
|--|---------------------|-------------------|--------------------|------------------------------------|---------------|---------------|---------------------|-------------|-------------|
| | Exports | Imports | Total | Exports | Imports | Total | Exports | Imports | Total |
| North America (Canada & Mexico) | \$1,376.3 | \$4,756.6 | \$6,132.9 | 2.3% | 6.3% | 4.5% | 0.3% | 0.8% | 0.6% |
| Latin America & Caribbean | \$45,891.1 | \$27,598.8 | \$73,490.0 | 77.2% | 36.5% | 54.4% | 35.2% | 30.4% | 33.2% |
| South America | \$30,004.9 | \$14,964.5 | \$44,969.4 | 50.5% | 19.8% | 33.3% | 36.0% | 24.2% | 31.0% |
| Central America | \$7,902.7 | \$8,129.8 | \$16,032.4 | 13.3% | 10.7% | 11.9% | 30.4% | 42.1% | 35.4% |
| Caribbean | \$7,983.6 | \$4,504.6 | \$12,488.2 | 13.4% | 6.0% | 9.2% | 37.7% | 47.8% | 40.8% |
| Europe (Excl. Turkey) | \$4,540.4 | \$18,858.6 | \$23,399.0 | 7.6% | 24.9% | 17.3% | 1.4% | 3.3% | 2.6% |
| Asia | \$4,343.8 | \$22,595.6 | \$26,939.4 | 7.3% | 29.9% | 19.9% | 1.1% | 2.3% | 1.9% |
| Middle East | \$2,174.5 | \$1,300.6 | \$3,475.2 | 3.7% | 1.7% | 2.6% | 3.8% | 2.8% | 3.4% |
| African Continent | \$750.8 | \$293.4 | \$1,044.2 | 1.3% | 0.4% | 0.8% | 3.4% | 1.2% | 2.3% |
| Australia & Oceania | \$334.6 | \$263.0 | \$597.6 | 0.6% | 0.3% | 0.4% | 1.2% | 1.4% | 1.3% |
| Total All Regions | \$59,411.7 | \$75,666.6 | \$135,078.3 | 100.0% | 100.0% | 100.0% | 4.2% | 3.2% | 3.6% |

Notes: Table shows merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.

| Florida's Merchandise Trade by Major World Regions, 2018-2020 (Percent Change Over Previous Year) | | | | | | |
|--|---------------------|---------------|---------------------|--------------|-------------------------|---------------|
| Region | Merchandise Exports | | Merchandise Imports | | Total Merchandise Trade | |
| | 2018-2019 | 2019-2020 | 2018-2019 | 2019-2020 | 2018-2019 | 2019-2020 |
| North America (Canada & Mexico) | 9.2% | -39.4% | -6.6% | -16.7% | -2.6% | -23.2% |
| Latin America & Caribbean | 0.9% | -15.8% | -3.5% | -1.0% | -0.6% | -10.8% |
| South America | 1.6% | -14.6% | -8.0% | 2.6% | -1.4% | -9.6% |
| Central America | -1.7% | -17.4% | -0.4% | -2.3% | -1.1% | -10.4% |
| Caribbean | 1.1% | -18.5% | 5.8% | -9.3% | 2.6% | -15.4% |
| Europe (Excl. Turkey) | -18.2% | -34.7% | 12.1% | -0.4% | 2.0% | -9.6% |
| Asia | -13.0% | 6.5% | 0.7% | -14.9% | -1.4% | -12.0% |
| Middle East | 0.0% | -30.2% | 21.6% | -13.6% | 6.2% | -24.8% |
| African Continent | 7.9% | 4.1% | 20.5% | -31.2% | 12.2% | -9.0% |
| Australia & Oceania | 8.4% | -28.6% | 7.7% | -13.2% | 8.1% | -22.5% |
| Total All Regions | -1.9% | -17.6% | 1.5% | -6.9% | -0.1% | -12.0% |

Notes: Table shows percent change of merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.

Florida-Origin Exports 2020

FLORIDA-ORIGIN EXPORTS

- U.S. Exports by State of Origin
- Top 50 Florida-Origin Export Destinations
- Top 50 Florida-Origin Exports, 2-Digit HS Code
- Top 50 Florida-Origin Exports, 4-Digit HS Code

FLORIDA-ORIGIN EXPORTS BY MAJOR WORLD REGION

- \$ Value and Market Share by Major World Region
- Percent Change by Major World Region



U.S. Exports by State of Origin, 2018-2020

| Rank | Country | Millions of US Dollars | | | % Change 2018-2019 | % Change 2019-2020 |
|----------|-------------------------|------------------------|--------------------|--------------------|-----------------------|-----------------------|
| | | 2018 | 2019 | 2020 | | |
| | Total All States | 1,665,786.9 | 1,642,820.4 | 1,424,934.9 | -1.4 | -13.3 |
| 1 | Texas | 315,843.0 | 328,453.5 | 276,369.1 | 4.0 | (15.9) |
| 2 | California | 178,175.2 | 173,728.2 | 155,885.8 | (2.5) | (10.3) |
| 3 | New York | 84,734.2 | 75,602.6 | 65,596.4 | (10.8) | (13.2) |
| 4 | Louisiana | 67,232.7 | 63,876.1 | 58,367.5 | (5.0) | (8.6) |
| 5 | Illinois | 65,467.7 | 59,766.6 | 53,325.2 | (8.7) | (10.8) |
| 6 | Florida | 57,251.7 | 55,976.5 | 45,726.8 | (2.2) | (18.3) |
| 7 | Ohio | 54,392.8 | 53,224.2 | 45,065.6 | (2.2) | (15.3) |
| 8 | Michigan | 58,006.6 | 55,939.5 | 44,367.0 | (3.6) | (20.7) |
| 9 | Washington | 77,868.2 | 60,341.3 | 41,140.2 | (22.5) | (31.8) |
| 10 | Georgia | 40,619.1 | 41,259.7 | 38,846.3 | 1.6 | (5.9) |
| 11 | New Jersey | 35,305.4 | 35,698.9 | 38,018.0 | 1.1 | 6.5 |
| 12 | Pennsylvania | 41,150.2 | 42,740.5 | 37,398.8 | 3.9 | (12.5) |
| 13 | Indiana | 39,320.4 | 39,346.5 | 35,340.4 | 0.1 | (10.2) |
| 14 | South Carolina | 34,626.8 | 41,461.4 | 30,291.6 | 19.7 | (26.9) |
| 15 | North Carolina | 32,765.0 | 34,336.7 | 28,463.5 | 4.8 | (17.1) |
| 16 | Tennessee | 32,716.9 | 31,087.2 | 28,114.6 | (5.0) | (9.6) |
| 17 | Massachusetts | 27,159.7 | 26,132.2 | 24,893.0 | (3.8) | (4.7) |
| 18 | Oregon | 22,331.6 | 23,598.1 | 24,873.0 | 5.7 | 5.4 |
| 19 | Kentucky | 31,807.6 | 33,007.3 | 24,529.7 | 3.8 | (25.7) |
| 20 | Wisconsin | 22,716.4 | 21,667.3 | 20,499.6 | (4.6) | (5.4) |
| 21 | Minnesota | 22,681.0 | 22,185.7 | 20,077.0 | (2.2) | (9.5) |
| 22 | Arizona | 22,515.5 | 24,582.8 | 19,756.2 | 9.2 | (19.6) |
| 23 | Utah | 14,390.0 | 17,339.9 | 17,674.0 | 20.5 | 1.9 |
| 24 | Alabama | 21,416.3 | 20,795.8 | 17,153.4 | (2.9) | (17.5) |
| 25 | Puerto Rico | 18,094.0 | 20,388.0 | 16,624.6 | 12.7 | (18.5) |
| 26 | Virginia | 18,336.4 | 17,825.5 | 16,392.7 | (2.8) | (8.0) |
| 27 | Connecticut | 17,403.5 | 16,243.3 | 13,827.7 | (6.7) | (14.9) |
| 28 | Missouri | 14,512.4 | 13,449.9 | 12,789.0 | (7.3) | (4.9) |
| 29 | Maryland | 12,104.6 | 13,051.0 | 12,686.4 | 7.8 | (2.8) |
| 30 | Iowa | 14,370.4 | 13,225.1 | 12,639.4 | (8.0) | (4.4) |
| 31 | Kansas | 11,581.8 | 11,663.2 | 10,407.5 | 0.7 | (10.8) |
| 32 | Nevada | 11,137.8 | 9,048.8 | 10,318.5 | (18.8) | 14.0 |
| 33 | Mississippi | 11,585.8 | 11,832.6 | 10,292.0 | 2.1 | (13.0) |
| 34 | Colorado | 8,331.7 | 8,097.5 | 8,169.1 | (2.8) | 0.9 |
| 35 | Nebraska | 7,947.2 | 7,460.8 | 6,980.8 | (6.1) | (6.4) |
| 36 | New Hampshire | 5,305.8 | 5,827.4 | 5,457.3 | 9.8 | (6.4) |
| 37 | Oklahoma | 6,112.3 | 6,142.1 | 5,384.5 | 0.5 | (12.3) |
| 38 | Arkansas | 6,449.3 | 6,230.9 | 5,195.6 | (3.4) | (16.6) |
| 39 | North Dakota | 7,800.2 | 6,971.7 | 5,170.7 | (10.6) | (25.8) |
| 40 | Alaska | 4,833.8 | 4,988.7 | 4,610.4 | 3.2 | (7.6) |
| 41 | West Virginia | 8,232.5 | 5,948.8 | 4,565.1 | (27.7) | (23.3) |
| 42 | Delaware | 4,703.8 | 4,405.5 | 3,909.2 | (6.3) | (11.3) |
| 43 | New Mexico | 3,899.2 | 4,679.0 | 3,688.0 | 20.0 | (21.2) |
| 44 | Idaho | 4,027.9 | 3,433.5 | 3,406.6 | (14.8) | (0.8) |
| 45 | District Of Columbia | 2,724.2 | 3,688.9 | 2,770.0 | 35.4 | (24.9) |
| 46 | Rhode Island | 2,405.4 | 2,675.2 | 2,357.8 | 11.2 | (11.9) |
| 47 | Vermont | 2,920.5 | 2,841.6 | 2,357.3 | (2.7) | (17.0) |
| 48 | Maine | 2,836.3 | 2,724.0 | 2,339.4 | (4.0) | (14.1) |
| 49 | Montana | 1,665.6 | 1,697.2 | 1,436.7 | 1.9 | (15.4) |
| 50 | South Dakota | 1,429.6 | 1,356.1 | 1,378.6 | (5.1) | 1.7 |
| | Other/Unknown | 54,540.9 | 54,775.3 | 48,007.1 | 0.4 | (12.4) |

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



Top 50 Florida-Origin Export Destinations, 2018 - 2020

| Rank | Country | Millions of US Dollars | | | % Change | % Change |
|------|----------------------------|------------------------|-----------------|-----------------|-------------|--------------|
| | | 2018 | 2019 | 2020 | 2018-2019 | 2019-2020 |
| | TOTAL ALL COUNTRIES | 57,251.7 | 55,976.5 | 45,726.8 | -2.2 | -18.3 |
| 1 | Brazil | 4,495.6 | 4,501.4 | 3,514.2 | 0.1 | (21.9) |
| 2 | Canada | 3,789.0 | 4,361.7 | 3,473.0 | 15.1 | (20.4) |
| 3 | Mexico | 3,334.2 | 3,322.9 | 2,642.4 | (0.3) | (20.5) |
| 4 | United Kingdom | 2,103.3 | 1,893.7 | 1,819.5 | (10.0) | (3.9) |
| 5 | Colombia | 2,431.9 | 2,346.2 | 1,809.1 | (3.5) | (22.9) |
| 6 | Dominican Republic | 1,672.6 | 1,846.5 | 1,515.2 | 10.4 | (17.9) |
| 7 | Chile | 1,929.6 | 2,024.6 | 1,478.2 | 4.9 | (27.0) |
| 8 | Germany | 2,293.3 | 1,829.9 | 1,279.8 | (20.2) | (30.1) |
| 9 | Peru | 1,493.4 | 1,511.7 | 1,255.3 | 1.2 | (17.0) |
| 10 | China | 2,080.9 | 1,361.8 | 1,216.4 | (34.6) | (10.7) |
| 11 | Argentina | 1,370.2 | 1,267.8 | 1,188.3 | (7.5) | (6.3) |
| 12 | Japan | 1,013.9 | 1,155.0 | 1,112.6 | 13.9 | (3.7) |
| 13 | Bahamas | 1,066.6 | 1,327.3 | 1,055.1 | 24.4 | (20.5) |
| 14 | Netherlands | 1,123.5 | 1,015.8 | 954.4 | (9.6) | (6.0) |
| 15 | Paraguay | 1,770.3 | 1,550.1 | 945.5 | (12.4) | (39.0) |
| 16 | Costa Rica | 1,183.4 | 1,106.7 | 938.7 | (6.5) | (15.2) |
| 17 | United Arab Emirates | 950.0 | 1,011.4 | 911.1 | 6.5 | (9.9) |
| 18 | Guatemala | 881.1 | 940.5 | 867.9 | 6.7 | (7.7) |
| 19 | Ecuador | 986.4 | 857.2 | 775.2 | (13.1) | (9.6) |
| 20 | Panama | 1,151.1 | 1,101.9 | 763.4 | (4.3) | (30.7) |
| 21 | Italy | 926.3 | 1,280.7 | 761.3 | 38.3 | (40.6) |
| 22 | Hong Kong | 957.6 | 825.3 | 735.6 | (13.8) | (10.9) |
| 23 | Korea, Republic Of | 781.7 | 818.4 | 588.3 | 4.7 | (28.1) |
| 24 | Venezuela | 577.1 | 547.1 | 587.1 | (5.2) | 7.3 |
| 25 | France | 1,049.1 | 840.8 | 568.1 | (19.9) | (32.4) |
| 26 | Honduras | 683.0 | 658.6 | 559.7 | (3.6) | (15.0) |
| 27 | El Salvador | 670.3 | 713.6 | 522.6 | 6.5 | (26.8) |
| 28 | Singapore | 676.7 | 563.4 | 508.5 | (16.8) | (9.7) |
| 29 | Australia | 608.2 | 578.6 | 506.7 | (4.9) | (12.4) |
| 30 | Taiwan | 554.7 | 346.0 | 476.7 | (37.6) | 37.8 |
| 31 | Trinidad And Tobago | 593.0 | 537.1 | 472.3 | (9.4) | (12.1) |
| 32 | India | 455.0 | 688.8 | 448.3 | 51.4 | (34.9) |
| 33 | Jamaica | 554.7 | 576.6 | 431.3 | 3.9 | (25.2) |
| 34 | Switzerland | 1,101.6 | 510.4 | 407.2 | (53.7) | (20.2) |
| 35 | Spain | 426.8 | 412.2 | 369.8 | (3.4) | (10.3) |
| 36 | Cayman Islands | 319.5 | 390.3 | 353.5 | 22.2 | (9.4) |
| 37 | Uruguay | 487.9 | 435.0 | 319.0 | (10.8) | (26.7) |
| 38 | Nicaragua | 256.1 | 246.0 | 313.9 | (3.9) | 27.6 |
| 39 | Belgium | 348.6 | 432.3 | 310.9 | 24.0 | (28.1) |
| 40 | Israel | 401.7 | 344.7 | 292.1 | (14.2) | (15.3) |
| 41 | Turkey | 316.6 | 363.8 | 283.2 | 14.9 | (22.1) |
| 42 | Saudi Arabia | 362.7 | 407.7 | 276.8 | 12.4 | (32.1) |
| 43 | Malaysia | 374.3 | 284.4 | 258.5 | (24.0) | (9.1) |
| 44 | Haiti | 239.5 | 264.1 | 251.7 | 10.2 | (4.7) |
| 45 | Russia | 214.8 | 170.5 | 221.8 | (20.6) | 30.1 |
| 46 | Barbados | 225.0 | 225.9 | 216.1 | 0.4 | (4.3) |
| 47 | Vietnam | 173.2 | 237.2 | 189.7 | 37.0 | (20.0) |
| 48 | New Zealand | 228.3 | 147.4 | 189.3 | (35.5) | 28.4 |
| 49 | Thailand | 214.4 | 222.1 | 188.7 | 3.6 | (15.1) |
| 50 | Hungary | 29.9 | 37.4 | 186.8 | 25.4 | 399.3 |
| | All Other Countries | 5,323.0 | 5,536.3 | 4,416.2 | 4.0 | (20.2) |

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

36



Top 50 Florida-Origin Exports

By 2-Digit Harmonized System Code (HS Code)

| Rank | HS Code | Commodity | Millions of US Dollars | | | % Change 2019-2020 |
|------|---------|--|------------------------|-----------------|-----------------|-----------------------|
| | | | 2018 | 2019 | 2020 | |
| | | TOTAL EXPORTS | 57,251.7 | 55,976.5 | 45,726.8 | -18.3 |
| 1 | 85 | Electric Machinery Etc; Sound Equip; Tv Equip; Pts | 10,131.9 | 9,833.9 | 8,471.7 | (13.9) |
| 2 | 84 | Industrial Machinery, Including Computers | 9,187.4 | 9,027.9 | 7,629.1 | (15.5) |
| 3 | 88 | Aircraft, Spacecraft, And Parts Thereof | 7,263.0 | 8,027.9 | 5,780.6 | (28.0) |
| 4 | 90 | Optic, Photo Etc, Medic Or Surgical Instrments Etc | 3,983.2 | 3,837.2 | 3,250.6 | (15.3) |
| 5 | 87 | Vehicles, Except Railway Or Tramway, And Parts Etc | 2,283.5 | 2,233.6 | 1,898.6 | (15.0) |
| 6 | 31 | Fertilizers | 1,794.1 | 1,766.6 | 1,426.6 | (19.3) |
| 7 | 39 | Plastics And Articles Thereof | 1,737.9 | 1,659.4 | 1,351.1 | (18.6) |
| 8 | 33 | Essential Oils Etc; Perfumery, Cosmetic Etc Preps | 1,444.8 | 1,367.9 | 1,094.9 | (20.0) |
| 9 | 71 | Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin | 2,834.4 | 2,002.8 | 941.1 | (53.0) |
| 10 | 89 | Ships, Boats And Floating Structures | 777.4 | 923.7 | 779.7 | (15.6) |
| 11 | 98 | Special Classification Provisions, Nesoi | 1,004.8 | 1,112.4 | 774.2 | (30.4) |
| 12 | 30 | Pharmaceutical Products | 818.7 | 451.4 | 680.2 | 50.7 |
| 13 | 48 | Paper & Paperboard & Articles (Inc Papr Pulp Artl) | 737.0 | 609.8 | 635.7 | 4.3 |
| 14 | 44 | Wood And Articles Of Wood; Wood Charcoal | 522.3 | 534.6 | 608.1 | 13.7 |
| 15 | 47 | Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd | 672.0 | 623.7 | 532.6 | (14.6) |
| 16 | 95 | Toys, Games & Sport Equipment; Parts & Accessories | 779.0 | 708.8 | 507.4 | (28.4) |
| 17 | 73 | Articles Of Iron Or Steel | 591.2 | 601.9 | 468.1 | (22.2) |
| 18 | 02 | Meat And Edible Meat Offal | 622.5 | 645.4 | 457.3 | (29.1) |
| 19 | 21 | Miscellaneous Edible Preparations | 453.7 | 515.3 | 442.1 | (14.2) |
| 20 | 38 | Miscellaneous Chemical Products | 378.9 | 362.5 | 379.9 | 4.8 |
| 21 | 04 | Dairy Prods; Birds Eggs; Honey; Ed Animal Pr Nesoi | 363.2 | 413.7 | 379.6 | (8.3) |
| 22 | 76 | Aluminum And Articles Thereof | 377.5 | 357.7 | 339.2 | (5.2) |
| 23 | 07 | Edible Vegetables & Certain Roots & Tubers | 309.3 | 326.7 | 330.5 | 1.2 |
| 24 | 29 | Organic Chemicals | 421.2 | 355.9 | 321.9 | (9.6) |
| 25 | 08 | Edible Fruit & Nuts; Citrus Fruit Or Melon Peel | 312.8 | 324.4 | 318.8 | (1.7) |
| 26 | 22 | Beverages, Spirits And Vinegar | 348.2 | 379.3 | 301.5 | (20.5) |
| 27 | 97 | Works Of Art, Collectors Pieces And Antiques | 456.3 | 499.9 | 301.4 | (39.7) |
| 28 | 72 | Iron And Steel | 362.0 | 374.9 | 300.5 | (19.8) |
| 29 | 94 | Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd | 433.2 | 408.0 | 278.8 | (31.7) |
| 30 | 32 | Tanning & Dye Ext Etc; Dye, Paint, Putty Etc; Inks | 278.0 | 290.5 | 260.1 | (10.5) |
| 31 | 03 | Fish, Crustaceans & Aquatic Invertebrates | 300.2 | 262.6 | 240.8 | (8.3) |
| 32 | 20 | Prep Vegetables, Fruit, Nuts Or Other Plant Parts | 277.5 | 272.7 | 230.5 | (15.5) |
| 33 | 27 | Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax | 246.2 | 276.2 | 229.7 | (16.8) |
| 34 | 40 | Rubber And Articles Thereof | 236.5 | 235.1 | 212.5 | (9.6) |
| 35 | 91 | Clocks And Watches And Parts Thereof | 351.3 | 282.7 | 194.3 | (31.3) |
| 36 | 19 | Prep Cereal, Flour, Starch Or Milk; Bakers Wares | 183.3 | 221.3 | 189.0 | (14.6) |
| 37 | 74 | Copper And Articles Thereof | 233.4 | 182.0 | 169.0 | (7.2) |
| 38 | 34 | Soap Etc; Waxes, Polish Etc; Candles; Dental Preps | 168.2 | 173.5 | 167.7 | (3.4) |
| 39 | 83 | Miscellaneous Articles Of Base Metal | 179.9 | 172.8 | 153.9 | (10.9) |
| 40 | 63 | Textile Art Nesoi; Needlecraft Sets; Worn Text Art | 156.8 | 148.2 | 143.8 | (3.0) |
| 41 | 81 | Base Metals Nesoi; Cermets; Articles Thereof | 93.7 | 122.2 | 124.8 | 2.1 |
| 42 | 15 | Animal Or Vegetable Fats, Oils Etc. & Waxes | 108.7 | 127.6 | 122.6 | (4.0) |
| 43 | 82 | Tools, Cutlery Etc. Of Base Metal & Parts Thereof | 168.9 | 146.4 | 113.1 | (22.8) |
| 44 | 93 | Arms And Ammunition; Parts And Accessories Thereof | 187.6 | 140.0 | 107.3 | (23.4) |
| 45 | 23 | Food Industry Residues & Waste; Prep Animal Feed | 77.1 | 106.1 | 105.5 | (0.5) |
| 46 | 16 | Edible Preparations Of Meat, Fish, Crustaceans Etc | 103.3 | 112.4 | 101.2 | (10.0) |
| 47 | 28 | Inorg Chem; Prec & Rare-Earth Met & Radioact Compd | 99.8 | 123.0 | 96.8 | (21.3) |
| 48 | 49 | Printed Books, Newspapers Etc; Manuscripts Etc | 136.2 | 140.4 | 93.7 | (33.2) |
| 49 | 42 | Leather Art; Saddlery Etc; Handbags Etc; Gut Art | 153.1 | 149.1 | 92.7 | (37.9) |
| 50 | 68 | Art Of Stone, Plaster, Cement, Asbestos, Mica Etc. | 126.9 | 109.7 | 92.6 | (15.6) |

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Notes: NESOI = Not Elsewhere Specified or Indicated.

Top 50 Florida-Origin Exports

By 4-Digit Harmonized System Code (HS Code)

| Rank | HS Code | Commodity | Millions of US Dollars | | | % Change 2019-2020 |
|------|---------|---|------------------------|-----------------|-----------------|-----------------------|
| | | | 2018 | 2019 | 2020 | |
| | | TOTAL EXPORTS | 57,251.7 | 55,976.5 | 45,726.8 | -18.3 |
| 1 | 8800 | Civilian Aircraft, Engines, And Parts | 6,556.3 | 7,495.2 | 4,891.5 | (34.7) |
| 2 | 8517 | Electric Apparatus For Line Telephony Etc, Parts | 4,262.2 | 4,006.3 | 3,451.0 | (13.9) |
| 3 | 8471 | Automatic Data Process Machines; Magnetic Readers Etc | 2,000.9 | 1,938.8 | 1,936.7 | (0.1) |
| 4 | 3105 | Mineral or Chemical Fertilizers | 1,739.6 | 1,734.8 | 1,392.9 | (19.7) |
| 5 | 8542 | Electronic Integrated Circuits & Microassembl, Pts | 1,181.2 | 1,277.3 | 1,377.5 | 7.8 |
| 6 | 9018 | Medical, Surgical, Dental Or Veterinary Instruments | 1,186.0 | 1,096.1 | 966.4 | (11.8) |
| 7 | 8703 | Motor Cars & Vehicles For Transporting Persons | 1,024.3 | 1,055.2 | 921.7 | (12.7) |
| 8 | 8903 | Yachts & Other Vessels For Pleas Etc; Row Boat Etc | 728.5 | 882.3 | 726.2 | (17.7) |
| 9 | 8411 | Turbojets, Turbopropellers & Oth Gas Turbines, Pts | 667.5 | 830.8 | 683.8 | (17.7) |
| 10 | 7108 | Gold (Incl Plat Plated), Unwrought, Semimanufactured | 1,997.2 | 1,259.7 | 619.7 | (50.8) |
| 11 | 9801 | Exports Of Articles Imported For Repairs Etc. | 887.3 | 915.5 | 575.5 | (37.1) |
| 12 | 8802 | Aircraft, Powered; Spacecraft & Launch Vehicles | 350.5 | 164.1 | 570.6 | 247.7 |
| 13 | 8708 | Parts & Access For Motor Vehicles (Head 8701-8705) | 749.1 | 703.1 | 558.3 | (20.6) |
| 14 | 8473 | Parts Etc For Typewriters & Other Office Machines | 765.2 | 537.1 | 509.1 | (5.2) |
| 15 | 9021 | Orthopedic Appliances; Artificial Body Parts; Hearing Aids; Parts | 549.1 | 604.8 | 472.3 | (21.9) |
| 16 | 8481 | Taps, Cocks, Valves Etc For Pipes, Tanks Etc, Pts | 517.3 | 582.3 | 465.5 | (20.1) |
| 17 | 3908 | Polyamides In Primary Forms | 710.9 | 649.1 | 445.3 | (31.4) |
| 18 | 4401 | Fuel Wood In Logs Etc; Wood In Chips, Etc. | 262.8 | 328.8 | 433.3 | 31.8 |
| 19 | 8443 | Printing Machinery Including Ink-Jet Machinery | 643.3 | 573.4 | 427.3 | (25.5) |
| 20 | 3303 | Perfumes And Toilet Waters | 644.9 | 601.4 | 392.8 | (34.7) |
| 21 | 9504 | Articles For Arcade, Table Or Parlor Games, Parts | 537.1 | 432.4 | 349.5 | (19.2) |
| 22 | 8536 | Electrical Apparatus For Switching Etc, Nov 1000 V | 305.0 | 343.1 | 344.6 | 0.5 |
| 23 | 8413 | Pumps For Liquids; Liquid Elevators; Parts Thereof | 396.3 | 394.4 | 336.8 | (14.6) |
| 24 | 8414 | Air Or Vac Pumps, Compr & Fans; Hoods & Fans; Pts | 371.7 | 361.1 | 321.2 | (11.0) |
| 25 | 9001 | Optical Fibers And Optical Fiber Bundles; Optical Fiber Cables | 336.5 | 370.9 | 305.5 | (17.6) |
| 26 | 8803 | Parts Of Balloons Etc, Aircraft, Spacecraft Etc | 296.1 | 322.5 | 296.2 | (8.2) |
| 27 | 2106 | Food Preparations Nesoi | 271.1 | 315.9 | 292.4 | (7.4) |
| 28 | 3002 | Human Blood; Animal Blood; Antisera, Vaccines Etc | 85.1 | 86.6 | 289.5 | 234.3 |
| 29 | 8421 | Centrifuges; Filter Etc Mach For Liq Or Gases; Pts | 385.7 | 348.1 | 285.2 | (18.1) |
| 30 | 8523 | Prepared Unrecorded Media (No Film) For Sound Etc. | 406.5 | 297.9 | 276.0 | (7.4) |
| 31 | 4804 | Kraft Paper & Paperboard, Uncoat Nesoi, Rolls Etc | 369.3 | 255.5 | 275.2 | 7.7 |
| 32 | 8544 | Insulated Wire, Cable Etc; Opt Sheath Fib Cables | 322.4 | 379.7 | 258.2 | (32.0) |
| 33 | 3004 | Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm | 594.2 | 216.4 | 255.6 | 18.1 |
| 34 | 9027 | Instruments For Physical/Chem Analysis Etc; Microtome; Pts | 269.0 | 280.3 | 247.2 | (11.8) |
| 35 | 4703 | Chemical Woodpulp, Soda Or Sulfate, Not Dissoly Gr | 336.6 | 335.5 | 247.0 | (26.4) |
| 36 | 3304 | Beauty, Make-Up & Skin-Care Prep; Manicure Etc Prp | 305.0 | 294.6 | 238.3 | (19.1) |
| 37 | 7204 | Ferrous Waste & Scrap; Remelt Scr Iron/Steel Ingot | 268.9 | 297.2 | 236.9 | (20.3) |
| 38 | 8409 | Parts For Engines Of Heading 8407 Or 8408 | 276.5 | 295.8 | 234.1 | (20.9) |
| 39 | 8431 | Parts For Machinery Of Headings 8425 To 8430 | 307.0 | 310.2 | 233.0 | (24.9) |
| 40 | 8525 | Transmission Apparatus For Radiotelephony | 387.4 | 312.7 | 228.1 | (27.0) |
| 41 | 8537 | Boards, Panels Etc Elec Switch And N/C Appar Etc. | 248.7 | 317.7 | 218.2 | (31.3) |
| 42 | 4702 | Chemical Woodpulp, Dissolving Grades | 220.9 | 191.4 | 212.1 | 10.8 |
| 43 | 8415 | Air Conditioning Machines (Temp & Hum Change), Pts | 261.1 | 269.6 | 208.5 | (22.7) |
| 44 | 9701 | Paintings, Drawings Etc By Hand As Art; Collag Etc | 336.1 | 329.5 | 198.9 | (39.6) |
| 45 | 8528 | Tv Recvrs, Incl Video Monitors & Projectors | 252.0 | 249.2 | 197.3 | (20.9) |
| 46 | 8504 | Electrical Transformers, Static Converters Or Inductors; Etc | 228.8 | 230.7 | 183.0 | (20.7) |
| 47 | 0207 | Meat & Ed Offal Of Poultry, Fresh, Chill Or Frozen | 201.3 | 207.9 | 179.0 | (13.9) |
| 48 | 9802 | Exports Of Articles Donated For Relief Or Charity | 85.2 | 144.3 | 177.3 | 22.9 |
| 49 | 8412 | Engines And Motors Nesoi, And Parts Thereof | 268.5 | 281.0 | 171.2 | (39.1) |
| 50 | 8518 | Microphones; Loudspeakers; Sound Amplifier Etc, Pt | 223.4 | 175.9 | 165.7 | (5.8) |

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Notes: NESOI = Not Elsewhere Specified or Indicated.

38



Florida-Origin Exports By Major World Regions, 2018-2020

(Millions of US Dollars)

| World Region | Florida-Origin Exports | | | World Region as a Share of Florida-Origin Exports | | | FL Share of US Exports 2020 |
|--|------------------------|-------------------|-------------------|---|---------------|---------------|--------------------------------|
| | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 | |
| North America (Canada & Mexico) | \$7,123.5 | \$7,684.7 | \$6,118.9 | 12.4% | 13.7% | 13.4% | 1.3% |
| Latin America & Caribbean | \$27,409.6 | \$27,216.8 | \$21,876.7 | 47.9% | 48.6% | 47.8% | 17.0% |
| South America | \$16,081.0 | \$15,563.2 | \$12,341.2 | 28.1% | 27.8% | 27.0% | 15.0% |
| Central America | \$4,950.6 | \$4,905.9 | \$4,094.7 | 8.6% | 8.8% | 9.0% | 15.9% |
| Caribbean | \$6,377.9 | \$6,747.7 | \$5,440.8 | 11.1% | 12.1% | 11.9% | 26.0% |
| Europe (Excl. Turkey) | \$10,872.7 | \$10,078.3 | \$8,189.3 | 19.0% | 18.0% | 17.9% | 2.6% |
| Asia | \$7,800.6 | \$6,949.9 | \$6,080.3 | 13.6% | 12.4% | 13.3% | 1.5% |
| Middle East | \$2,463.2 | \$2,487.6 | \$2,116.0 | 4.3% | 4.4% | 4.6% | 3.7% |
| African Continent | \$720.0 | \$772.3 | \$625.8 | 1.3% | 1.4% | 1.4% | 2.9% |
| Australia & Oceania | \$862.2 | \$786.8 | \$719.8 | 1.5% | 1.4% | 1.6% | 2.7% |
| TOTAL ALL REGIONS | \$57,251.7 | \$55,976.5 | \$45,726.8 | 100.0% | 100.0% | 100.0% | 3.2% |

Notes: The Florida-origin data series measures the value of merchandise exports grown, mined, manufactured, assembled or otherwise had value added in Florida regardless of where the goods exit the United States. The origin of movement series attempts to ascertain the transportation origin of exports, i.e., it tries to allocate exports to states based on where the export journey began.

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Florida-Origin Exports By Major World Regions, 2018-2020 (Percent Change Over Previous Year)

| World Region | Florida-Origin Exports (Millions of US Dollars) | | | Percent Change in Florida-Origin Exports | |
|--|--|-------------------|-------------------|--|---------------|
| | 2018 | 2019 | 2020 | 2018-2020 | 2019-2020 |
| North America (Canada & Mexico) | \$7,123.5 | \$7,684.7 | \$6,118.9 | 7.9% | -20.4% |
| Latin America & Caribbean | \$27,409.6 | \$27,216.8 | \$21,876.7 | -0.7% | -19.6% |
| South America | \$16,081.0 | \$15,563.2 | \$12,341.2 | -3.2% | -20.7% |
| Central America | \$4,950.6 | \$4,905.9 | \$4,094.7 | -0.9% | -16.5% |
| Caribbean | \$6,377.9 | \$6,747.7 | \$5,440.8 | 5.8% | -19.4% |
| Europe (Excl. Turkey) | \$10,872.7 | \$10,078.3 | \$8,189.3 | -7.3% | -18.7% |
| Asia | \$7,800.6 | \$6,949.9 | \$6,080.3 | -10.9% | -12.5% |
| Middle East | \$2,463.2 | \$2,487.6 | \$2,116.0 | 1.0% | -14.9% |
| African Continent | \$720.0 | \$772.3 | \$625.8 | 7.3% | -19.0% |
| Australia & Oceania | \$862.2 | \$786.8 | \$719.8 | -8.7% | -8.5% |
| TOTAL ALL REGIONS | \$57,251.7 | \$55,976.5 | \$45,726.8 | -2.2% | -18.3% |

Notes: The Florida-origin data series measures the value of merchandise exports grown, mined, manufactured, assembled or otherwise had value added in Florida regardless of where the goods exit the United States. The origin of movement series attempts to ascertain the transportation origin of exports, i.e., it tries to allocate exports to states based on where the export journey began.

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

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