

2019 Florida International Business Highlights

Merchandise Trade | Florida-Origin Exports | Foreign Direct Investment
Infotech and Services Exports | Exports by MSA

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Florida International Trade & Services Overview

With two-way merchandise trade of \$153.6 billion, combined with services exports of \$43.3 billion and the value of foreign direct investment (FDI) of \$81 billion, international business continued to be one of the state's strongest sectors in 2019, even with the economic challenges that affected global commerce.

- Total merchandise trade (exports plus imports) gained just one tenth of a percent (0.1 percent) last year, growing to \$153.6 billion. Merchandise exports (goods that are shipped from and through Florida) fell by -1.6 percent to \$72.3 billion while imports gained 1.6 percent to \$81.3 billion.
- Moving up to 7th in the U.S., Florida-origin exports to the world declined by -2.1 percent to \$56.0 billion in 2019, while U.S. exports fell by -1.3 percent. Only two of the top ten states showed growth – Texas and Pennsylvania.
- Florida's services exports, which primarily consist of travel/tourism and transportation activities, were valued at \$42.9 billion and ranked 4th in the U.S. in 2018.
- Employment at majority foreign-owned firms reached a high of 368,100 in 2017, an increase of 1,700 jobs over 2016. Florida maintained its FDI-employment ranking as 1st in the Southeast and 4th in the U.S.
- Gross property, plant, and equipment attributable to foreign direct investment was valued at \$80.6 billion in 2017, a 3 percent increase over 2016.

Florida International Trade & Services Overview			
	Value in \$U.S. Billions	% Change Vs. Previous Year	U.S. Rank
Total Trade with the World (2019)	\$153.6	0.1%	N/A*
Merchandise Exports (2019)	\$72.3	-1.6%	N/A*
Merchandise Imports (2019)	\$81.3	1.6%	N/A*
Florida-Origin Exports (2019)	\$56.0	-2.1%	7th
Services Exports (2018)	\$42.9	-0.9%	4th

Foreign Direct Investment (FDI) Overview			
	Value	% Change Vs. Previous Year	U.S. Rank
FDI Employment (2017) <i>(majority-owned affiliates)</i>	368,100	0.5%	1st in Southeast 4th in the U.S.
FDI Employment (2017) <i>(all affiliates)</i>	432,500	7.0%	1st in Southeast 4th in the U.S.
Gross Plant, Property & Equipment (2017) <i>(all affiliates)</i>	\$80.6 Billion	3.0%	2nd in Southeast 7th in the U.S.
First-Year FDI Expenditures (2018)	\$2.6 Billion	-63.8%	2nd in Southeast 14th in the U.S.

** Merchandise trade figures cannot be ranked by state. While Florida consists of two U.S. Customs Districts that comprise the entire state, other Customs Districts overlap into multiple states, making comparisons impractical.*

Florida's Export Sector

- More than 58,000 Florida companies export, accounting for 20 percent of all U.S. exporters in 2018 - the second highest state in the U.S. after California.

Number of Exporters		% of U.S.
California	71,325	24.4%
Florida	58,760	20.1%
Texas	40,932	14.0%
New York	36,901	12.6%
Illinois	23,635	8.1%
New Jersey	20,633	7.0%
Ohio	16,491	5.6%
Pennsylvania	15,762	5.4%
Michigan	15,015	5.1%
Georgia	15,010	5.1%

- Ninety-six percent (96%) of Florida exporters are small or medium-sized enterprises (SMEs) with 500 or fewer employees.
- These small and medium-sized companies accounted for 62 percent of Florida exports in 2016. This is the second-highest figure among the 50 states, and much higher than the U.S. average of 33 percent.

Impact on Employment & Wages

- According to The Business Roundtable:
 - International trade – including exports of goods and services plus imports – supports 2.4 million Florida jobs.
 - More than one in five Florida jobs were supported by international trade in 2017 and trade-related jobs grew three times faster than total employment in the state between 1992 and 2017.
- A study published by the International Trade Administration (ITA) in 2015 on weekly earnings of U.S. manufacturing and services industry employees estimates that:
 - Nationally, earnings in export-intensive *manufacturing* industries are 16.3 percent higher on average than industries where exports were ten percent or less of their total shipments.
 - Blue-collar workers in export-intensive *manufacturing* firms earn a 19 percent wage premium compared to the average manufacturing salary.
 - White-collar workers in management and professional occupations in export-intensive *manufacturing* companies earn a 9.9 percent wage premium.
 - Export-intensive *services* industry workers also earn an additional 15.5 percent more on average than comparable workers in non-export intensive services sectors.
 - The earnings premium for *all* workers in export-intensive firms in both the manufacturing and services sectors is about 16 percent.
- The Florida Chamber of Commerce’s “Florida Trade and Logistics Study 2.0” reported that:
 - More than half a million Floridians hold jobs in trade and logistics industries.
 - Jobs in Florida’s trade and logistics industries pay 30 percent higher wages than the state average.
 - Roughly 1 in 7 Florida manufacturing jobs depend on exports.
- The U.S. Bureau of Economic Analysis (BEA) reports that majority-foreign-owned companies are responsible for 368,100 jobs in the state, including 68,700 manufacturing jobs (2017).
- According to a report published by the Organization for International Investment that analyzed how the U.S. benefits from foreign direct investment, 955,500 Florida jobs are tied to FDI in the state.

Merchandise Trade

Total Merchandise Trade

- In 2019, Florida's total merchandise trade (exports plus imports) totaled \$153.6 billion, a gain of just 0.1 percent in two-way trade over 2018. U.S. total trade fell by -1.3 percent in the same period.
- Merchandise exports from Florida decreased by -1.6 percent in 2019, while merchandise imports gained 1.6 percent.
- The Miami Customs District was the 13th busiest district in the U.S. in 2019 but down by 1.5 percent in total trade, while the Tampa Customs District gained 3.4 percent.
- The Miami Customs District was one of only eight Customs Districts that had a trade surplus in 2019 – the third largest surplus of the 43 physical Districts nationwide.
- Florida recorded two-way trade of one billion (\$1 billion) or higher with 36 trade partners in 2019. Total trade with Brazil alone was \$21 billion, two times higher than trade with China, the second largest partner. (Visit our website to see two-way trade profiles of [Florida's top 50 trade partners](#)).

Top Merchandise Trade Partners \$US Millions, 2019	
Brazil	\$20,978.7
China	\$10,464.0
Japan	\$7,714.6
Chile	\$7,456.7
Colombia	\$6,878.9
All Other Countries	\$99,297.6
Total	\$153,593.0

Merchandise Exports

- Merchandise exports – goods that are shipped from and through Florida – totaled \$72.3 billion in 2019, saw a -1.6 percent decrease over 2018. U.S. exports lost 1.4 percent during the same period.
- Among the state's top ten merchandise export destinations, all but four remained in positive territory. Argentina and Paraguay lost -8.8 percent -7.3 percent, respectively, while exports to Honduras and Costa Rica fell by smaller degrees of -1.5 percent and just -0.6 percent. Each of the remaining top ten countries saw growth in 2019.

Florida International Business Highlights



- Shipments to each of the top four export destinations showed a second straight year of growth. Brazil and Colombia led the export destinations with growth of 7.3 percent and 2.6 percent, followed by Chile and Dominican Republic who saw growth of 3.3 percent and 3.2 percent, respectively.
- Among the top 25 markets, the largest percentage increases in merchandise exports from Florida occurred with Italy (23.3 percent); the Bahamas (19.5 percent), and Canada (205.2 percent). *(Note that merchandise exports to Canada do not reflect goods that are shipped by truck from Florida to Canada. Those goods are considered exports of the Customs District where the truck crosses the U.S./Canada border.)*
- Exports to China saw the largest percentage decline among the top 25 markets of 45 percent, valued at 669.6 million. Exports of Gold alone fell to zero, accounting for \$631.6 million, or 94 percent, of the total decline. In contrast, the Miami Customs District was the leading district for exports of Gold to China from 2016 to 2018, then dropped to zero in 2019.
- The state's leading markets for merchandise exports in 2019:

Top Merchandise Export Destinations \$US Millions, 2019	
Brazil	\$15,766.4
Colombia	\$4,562.2
Chile	\$4,110.9
Dominican Republic	\$3,339.8
Argentina	\$2,931.6
All Other Countries	\$41,584.9
Total	\$72,295.9

- While the state's exports declined slightly overall, Florida's aviation industry exports of Civilian Aircraft, Engines, and Parts (#1) remained a key stimulant as it showed sustained growth of 17.3 percent (\$1.5 billion) to a total of \$10.5 billion in 2019.
- Civilian Aircraft, Engines and Parts accounted for 14.6 percent of all Florida Merchandise Exports in 2019, up from a 12.2 percent share in 2018.
- Decreases in exports of Telecommunications Equipment (#2) and Passenger Motor Cars & Vehicles (#3) fell by -5.6 percent and -13.5 percent, respectively, for a combined loss of nearly \$750 million.
- Yachts & Other Vessels (#13) saw the largest growth as those exports increased by \$201.7 million. The next largest gains were seen in exports of Electronic Circuits & Parts (#8), which increased by \$153.8 million during 2019.

- The leading merchandise export commodities included:

Top Merchandise Export Commodities \$US Millions, 2019	
Civilian Aircraft, Engines & Parts	\$10,520.4
Telecommunications Equipment	\$4,382.1
Passenger Motor Cars & Vehicles	\$3,121.0
Computers and Components	\$3,037.8
Blood, Antisera & Vaccines	\$1,724.9
All Other	\$49,509.7
Total	\$72,295.9

Merchandise Imports

- Florida merchandise imports recorded a gain of 1.6 percent to \$81.3 billion in 2019, while the U.S. overall saw a loss of -1.7 percent.
- China remained the top import market for Florida, even while falling by -10.3 percent in 2019 and accounting for a \$1.1 billion loss.
- Imports from third-ranked Brazil fell for the second year in a row (-8.7 percent in 2019) to \$5.2 billion, primarily due to a \$1.0 billion loss in goods of special categories (imports of various products made with parts of American origin).
- Among the top 25 markets, imports from France (#8) and Vietnam (#12) saw double-digit growth of 26 percent and 43.9 percent, respectively, with dollar gains of greater than \$500 million each.
- Other significant losses among the top 25 markets include Spain (#21) of -41.2 percent or \$639.5 million and sixth-ranked Chile with a decline of -9.0 or \$352.1 million.
- Twenty (20) markets accounted for imports of \$1.0 billion or more during 2019.
- The state's leading import markets in 2019 were:

Top Merchandise Import Markets \$US Millions, 2019	
China	\$9,644.7
Japan	\$7,108.8
Brazil	\$5,212.2
Mexico	\$4,839.6
Germany	\$3,807.2
All Other Countries	\$50,684.6
Total	\$81,297.1

Florida International Business Highlights

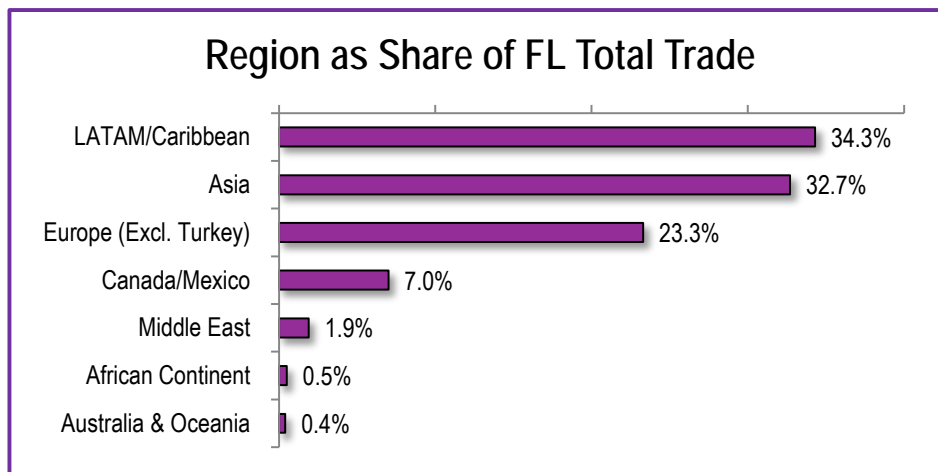


- Motor Cars & Vehicles topped the list of import commodities (\$11.8 billion) and increased 3.6 percent (\$412.5 million) over 2018. Imports of Turbojets & Turbines surged by 94.0 percent from \$1.0 billion to \$2.0 billion while imports of Gold fell by 42.7 percent, nearly \$1.0 billion.
- Leading merchandise import commodities in 2019 included:

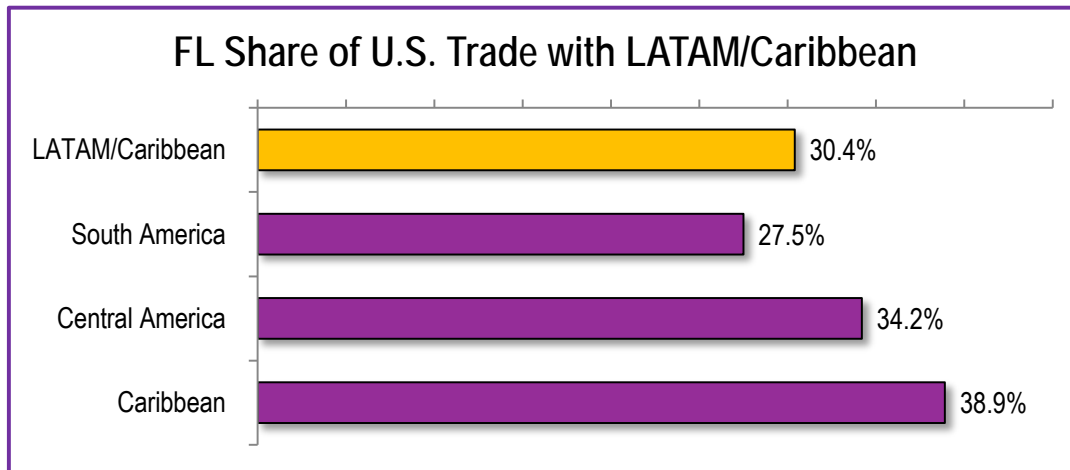
Top Merchandise Import Commodities \$US Millions, 2019	
Motor Cars & Vehicles	\$11,799.5
Oil (not crude)	\$3,050.3
Telecommunications Equipment	\$2,956.5
Turbojets, Propellers & Turbines	\$2,005.6
T-Shirts, Singlets & Tank Tops	\$1,931.2
All Other	\$59,554.1
Total	\$81,297.1

Total Merchandise Trade by World Region

- Latin America and the Caribbean, combined, account for 34.3 percent of the state's total merchandise trade; Asia – 32.7 percent; Europe accounts for 23.3 percent; Canada & Mexico* – 7.0 percent; the Middle East – 1.9 percent; the African Continent and Australia & Oceania – less than one percent each.



- As evidence of the state's long-time position as a global hub, Florida accounts for 30.4 percent of total U.S. trade with Latin America and the Caribbean – 27.5 percent of total U.S. trade with South America; 34.2 percent of total trade with Central America and 38.9 percent with the Caribbean.



- Florida also accounts for 33.6 percent of all U.S. merchandise exports to Latin America and the Caribbean and 25.6 percent of all merchandise imports from the region.
- Those shares make Florida the leading U.S. state for total trade, exports, and imports with the Latin American and Caribbean region.

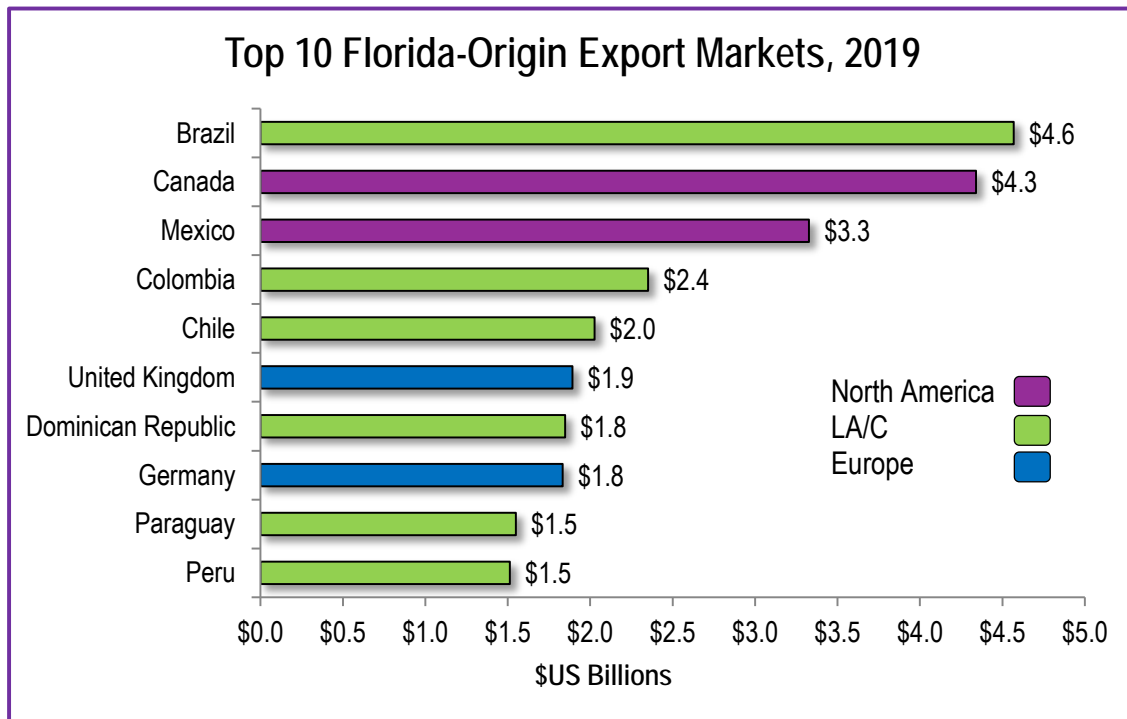
**Because Canada and Mexico share common borders with the U.S., most exports from Florida are shipped by truck or rail and are not calculated as part of the merchandise trade statistics. Please refer to the Florida-Origin Exports section below for a more accurate assessment of Florida's exports to Canada and Mexico.*

Florida-Origin Exports

- Florida was the seventh-largest export state in the U.S. in 2019, with \$56 billion in exports that originated in the state.

Top 10 U.S. Export States \$US Billions, 2019	
Texas	\$330.5
California	\$173.3
New York	\$73.3
Louisiana	\$63.7
Washington	\$60.1
Illinois	\$59.9
FLORIDA	\$56.0
Michigan	\$55.3
Ohio	\$52.9
Pennsylvania	\$42.5

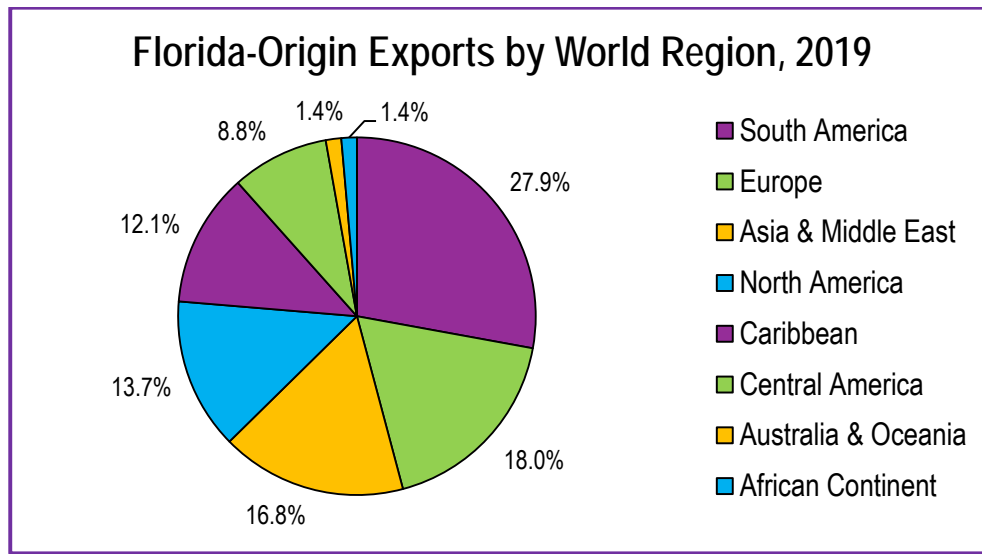
- 2019 Florida-origin exports to the world decreased by -2.1 percent over 2018 (\$1.2 billion) while U.S. exports fell by -1.25 percent.
- The make-up of the top ten destinations for Florida-origin exports in 2019 – which make up 45 percent of the state's total exports – remained nearly the same. Exports to the United Kingdom and Germany both saw double-digit losses (-10.0 percent and -20.1 percent, respectively) but remained in the top 10. China, however, dropped to 11th place as those shipments contracted by -34.2 percent in 2019.



- The leading export commodities produced in the state were: Aircraft, Engines & Parts (\$7.5 billion); Telecommunications Equipment (\$4.0 billion); Computers & Components (\$1.9 billion); Fertilizers (\$1.8 billion), and Electronic Integrated Circuits (\$1.3 billion). Gold in various forms fell by -37 percent.

Florida-Origin Exports by World Region

- Florida-origin exports accounted for 16.8 percent of all U.S. exports to Latin American and the Caribbean in 2019 (#2 after Texas); 15.0 percent of U.S. exports to South America; 15.5 percent of exports to Central America, and 25.3 percent of U.S. exports to the Caribbean.
- Latin America and the Caribbean remains the leading region for Florida-origin exports at 48.7 percent.



Florida Manufactured Exports

- At \$51.4 billion, Florida ranks fifth in the U.S. for manufactured exports, and 8th in the U.S. for non-manufactured exports (\$4.7 billion).
- Florida's manufactured exports decreased by -2.5 percent, at the same pace as the U.S. growth of -2.5 percent.
- In 2019, manufactured exports accounted for 92 percent of Florida's total exports, compared to 83 percent for the U.S. overall.
- Though Computer and Electronic Products exports decreased by \$986 million, Transportation Equipment exports increased by \$909 million.
- Leading categories of Florida's manufactured exports in 2019 include:

Florida Manufactured Exports \$US Millions, 2019	
Computer & Electronic Products	\$12,084.2
Transportation Equipment	\$11,009.8
Chemicals	\$5,926.6
Machinery, Except Electrical	\$5,128.2
Misc. Manufactured Products	\$3,460.5
Food & Kindred Products	\$2,708.1
Electrical Equipment, Appliances & Components	\$2,418.5

Fabricated Metal Products	\$2,080.5
Primary Metal Manufacturing	\$1,714.0
Paper	\$1,201.6
All Other	\$3,649.7
Total	\$51,381.8

- Non-manufactured exports, as seen below, account for another eight percent of Florida exports.

Florida Non-Manufactured Exports \$US Millions, 2019	
Agricultural Products	\$828.5
Waste and Scrap	\$820.3
Fish, Fresh, Chilled, Or Frozen	\$280.9
Livestock and Livestock Products	\$105.7
Minerals and Ores	\$101.8
All Other	\$2,519.9
Total	\$4,656.1

- Florida is number three in the U.S. in *export-intensity* after Nevada and Washington – meaning the state has the third-highest level of manufactured exports as a share of manufacturers' shipments.
- Thirty-seven percent (37%) of what is produced in the state is exported, compared to a national average of 20 percent.

Florida Metropolitan Statistical Area (MSA) Exports

- In 2018, Florida's 22 Metropolitan Statistical Areas (MSAs) exported \$53.5 billion in goods, gaining 1.2 percent over 2017. The state's MSA exports accounted for 3.2 percent of all U.S. MSA exports.
- Non-metropolitan exports from Florida were \$793.7 in 2018, a two percent increase from 2017.
- Seven of Florida's MSAs each generated more than \$1.0 billion in exports in 2018 while two MSAs (#9 Miami-Fort Lauderdale-West Palm Beach and #59 Tampa-St. Petersburg-Clearwater MSA) ranked in the top 60 for the entire U.S.

Florida's \$Billion MSA Exporters \$US Billions, 2019	
Miami-Ft. Lauderdale-West Palm Beach	\$35.7
Tampa-St. Petersburg-Clearwater	\$5.0
Orlando-Kissimmee-Sanford	\$3.1
Jacksonville	\$2.4
Palm Bay-Melbourne-Titusville	\$1.4
Lakeland-Winter Haven	\$1.3
Pensacola-Ferry Pass-Brent	\$1.2
All Other MSAs	\$4.6
Total	\$53.5

Information Technology Exports of Products and Services

- Florida was the 3rd largest exporter of information technology products in the U.S. (after Texas and California) with shipments of \$12.1 billion in 2019, a -7.5 percent drop over 2018. The U.S. total decreased by -2.1 percent overall, for the year.
- Florida's share of total U.S. information technology exports was 5.8 percent in 2019, while twenty-two (22) percent of Florida-origin exports were high-tech products in 2019.
- Information Technology exports were the leading Florida-origin export category, followed by Transportation Equipment and Chemicals.
- Leading destinations for Florida information technology exports in 2019 were:

Leading Destinations for Florida Information Technology Exports \$US Millions, 2019	
Brazil	\$1,505.2
Paraguay	\$1,404.0
Colombia	\$695.4
Argentina	\$495.0
Mexico	\$488.1
All Other Countries	\$7,496.6
Total	\$12,084.3

Florida International Business Highlights



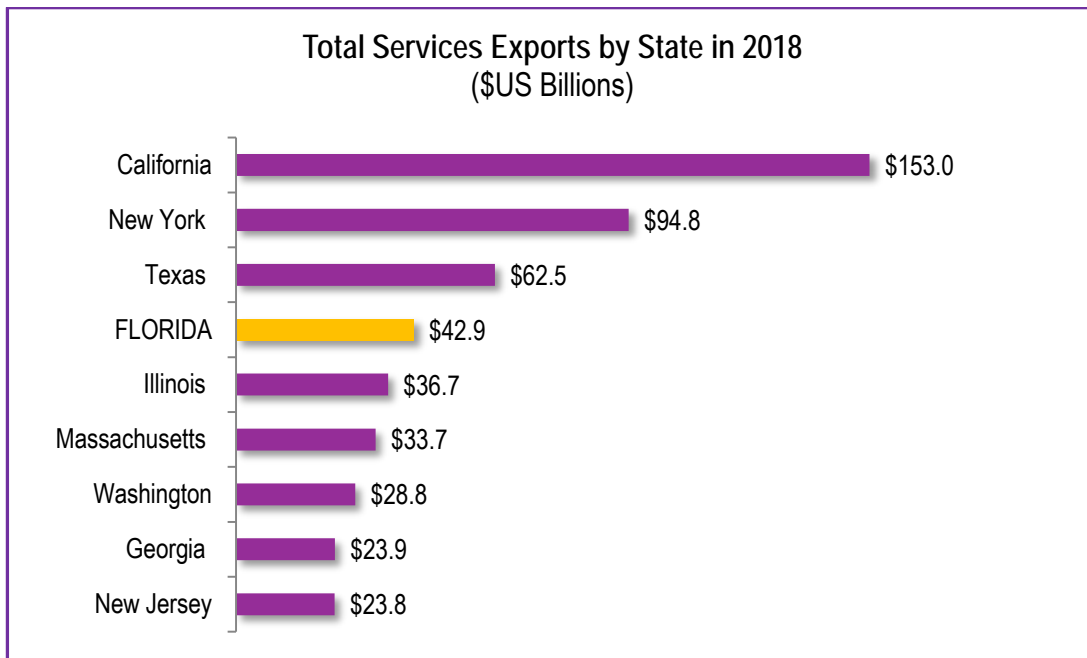
The leading information technology products exported from Florida in 2019 were:

NAICS Code	Leading Information Technology Exports	2019 Exports In \$US Millions
3342	Communications Equipment	\$4,257.6
3341	Computer Equipment	\$2,951.7
3345	Navigational, Measuring, Electromedical & Control Instruments	\$2,121.7
3344	Semiconductors & Other Electronic Components	\$1,863.6
3343	Audio & Video Equipment (Consumer Electronics)	\$602.6
3346	Magnetic & Optical Media	\$287.1
	Total	\$12,084.2

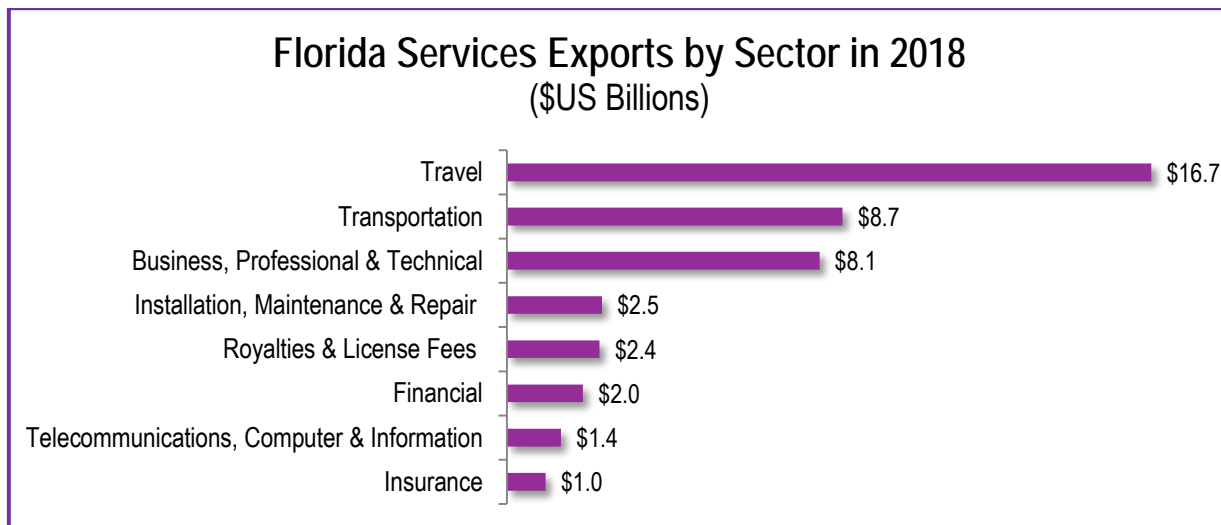
- CompTIA's *"Tech Trade Snapshot"* reports that Florida ranked 15th in the U.S. for tech *services* exports valued at \$2.2 billion in 2017, a 3.9 percent increase over 2016.
- They also estimate that 39,948 direct jobs are supported by Florida's tech exports (35,031 related to goods and 4,917 for services), a 7.9 percent increase over 2016.
- While Florida is ranked 4th in the U.S. for total direct jobs supported by tech exports overall, the state ranks 3rd for jobs related to goods exports and 15th for jobs related to services exports.
- The Internet Association's *"A Look at American Digital Exports"* estimated the number of jobs supported by digital exports in 2016. Florida's digital export volume was estimated to be \$3.1 billion (4th in the U.S.) with 7,500 jobs supported by the state's services exports (also 4th in the U.S.)

Services Exports

- Florida's large multi-cultural, multi-lingual workforce is a significant exporter of knowledge-based services. Services provided to overseas clients include accounting; architectural; communications; consulting; design; education; engineering; financial; legal; medical; transportation, and others.
- According to the Washington, D.C.-based *Coalition of Services Industries*, Florida ranked fourth in the U.S. with \$42.9 billion in services exports in 2018 and grew by 63 percent from 2009 to 2018.
- An estimated 316,900 jobs were supported in Florida by services exports in 2018.



- As expected, there is heavy emphasis on travel (including activities related to international visitors) and transportation (such as international air and ocean services).



- Select markets for Florida services include the United Kingdom (\$3.5 billion); Canada (\$3.4 billion); China \$3.0 billion; Japan (\$2.5 billion); Mexico (\$2.4 billion), and Korea (\$1.1 billion).

Foreign Direct Investment (FDI)

Florida is a national leader in attracting companies from overseas and from just across U.S. borders to the north and south. Investing in a wide variety of industries, foreign companies employ not only Floridians, they also bring capital, expertise, technology and innovation. The Bureau of Economic Analysis reports the following.

Among majority-foreign-owned affiliates, Florida is:

- 1st in the Southeast and 4th in the U.S. for employment (368,100 in 2017).
- 6th in the Southeast and 15th in the U.S. for the number of FDI-related manufacturing jobs (68,700).

Among *ALL* foreign-owned affiliates, Florida is:

- 1st in the Southeast and 4th in the U.S. for employment (432,500 in 2017).
- 2nd in the Southeast and 7th in the U.S. for investment in gross plant, property, and equipment (\$80.6 billion in 2017).

The state is also:

- 2nd in the Southeast and 14th in the U.S. for “first-year expenditures” by foreign direct investors.

Employment at Majority Foreign-Owned Companies

- According to the Bureau of Economic Analysis, Florida ranked fourth (4th) in the nation in 2017 in terms of foreign direct investment (FDI) employment, and 1st in the Southeastern U.S., with a total of 368,100 jobs supported by majority foreign-owned companies.
- The number of employees at majority-owned U.S. affiliates of foreign entities in Florida grew by 135,200 (58.1 percent) from 2010 to 2017.
- Majority foreign-owned companies from Europe account for 58 percent of all FDI employment in Florida. Canadian-owned firms account for 13 percent and companies from Asia/Pacific countries represent another 12 percent, while Latin America/Caribbean/Mexico represents six percent.

FDI Employment in Florida by World Region at Majority Foreign-Owned Firms (2017)*	
Europe	215,200 jobs
Canada	44,700 jobs
Asia/Pacific	35,800 jobs
Latin America/Caribbean/Mexico	20,800 jobs
Other	51,600 jobs
Total	368,100 jobs

- At the country-level, Florida's leading foreign investors represent some of the largest and most developed economies in the world, including:

FDI Employment in Florida by Country (2017)*		
1.	United Kingdom	64,500 jobs
2.	Canada	44,700 jobs
3.	Germany	37,000 jobs
4.	France	31,000 jobs
5.	Switzerland	29,000 jobs
6.	Japan	21,900 jobs
7.	Ireland	14,000 jobs
8.	Netherlands	12,800 jobs
9.	Italy	7,100 jobs
10.	Sweden	6,800 jobs
11.	China	6,000 jobs
12.	Mexico	5,200 jobs
13.	Brazil	4,700 jobs
14.	Spain	4,300 jobs
15.	Belgium	2,900 jobs
	All Other	76,200 jobs
	Total	368,100 jobs

**Only countries/regions with available BEA data are listed.*

- Manufacturing employment at majority foreign-owned companies in Florida accounts for 68,700 jobs, the largest share of all FDI employment at 18.7 percent.
- Florida ranks 15th in the nation in the number of FDI-related manufacturing jobs and is in the top ten for employment in every other industry sector. The state leads the nation in FDI-related jobs in Real Estate and Rental & Leasing.

FDI Employment in Florida by Major Industry Sector (2017)			
Sector	Employment	Share of FL Total	U.S. Ranking
Manufacturing	68,700 jobs	18.7%	15
Retail Trade	37,800 jobs	10.3%	7
Wholesale Trade	24,900 jobs	6.8%	8
Finance and Insurance	21,400 jobs	5.8%	7
Professional, Scientific, and Technical Services	17,600 jobs	4.8%	8
Information	16,400 jobs	4.5%	4
Real Estate and Rental & Leasing	13,300 jobs	3.6%	1
All Other	168,000 jobs	45.6%	3
Total	368,100 jobs	100.0%	4

Employment and Value of Gross Property, Plant, & Equipment at ALL Florida Foreign-Owned Affiliates

- When considering *all* foreign-owned affiliates – and not just majority foreign-owned affiliates – Florida ranked 1st in the Southeast and 4th in the U.S. with a total of 432,500 jobs supported by foreign-owned firms in 2017. This was a gain of 7.0 percent over 2016.
- The Bureau of Economic Analysis also reported that the value of Gross Plant, Property, & Equipment at all foreign-owned affiliates in Florida was \$80.6 billion in 2017, up by 3.0 percent over 2016. These investments ranked Florida number two in the Southeast and 7th in the U.S.

First-Year Expenditures by Foreign Direct Investors

- The Bureau of Economic Analysis reports that “first-year expenditures” by foreign direct investors to acquire, establish, or expand businesses in Florida were \$2.6 billion in 2018.
- Florida ranked 2nd in the Southeast in 2018 in terms of first-year expenditures by foreign direct investors, and 14th in the U.S.

Impact on Jobs and Wages

According to the Organization for International Investment’s 2016 report entitled “Jobs We Need:”

Florida International Business Highlights



- 955,500 jobs in the state can be attributed to global investment/FDI, including both direct FDI jobs and related supply chain jobs.
- Florida ranks 1st in the Southeast and 6th in the U.S. for direct and indirect jobs related to FDI.
- Every direct FDI job created in Florida supports another three additional jobs in the state.
- Thirty percent of manufacturing jobs in Florida are supported by global investment.
- Direct FDI jobs in Florida provide an average annual compensation (wages and benefits) of \$63,300 versus an overall state average compensation of \$46,100. Average compensation for direct FDI jobs in the *manufacturing sector* is even higher at \$70,900, which is \$24,800 more than the state average.

Sources

Florida's Export Sector

- U.S. Census Bureau, ["Profile of U.S. Importing and Exporting Companies, 2017-2018, Table 6a."](#)
- International Trade Administration, [Exporters Database](#), Exporters by State, SME Exports.

Employment & Wages

- Business Roundtable, ["Benefits of International Trade by State."](#)
- International Trade Administration, ["Export-Intensive Industries Pay More on Average: An Update, 2015"](#)
- Florida Chamber Foundation, ["Trade & Logistics Study 2.0."](#)
- Organization for International Investment, ["Jobs We Need."](#)

Total Merchandise Trade, Merchandise Exports, Merchandise Imports

- [U.S. Census Bureau, Foreign Trade Division](#) and [WISERTrade.org](#).

Florida-Origin Exports

- [U.S. Census Bureau, Foreign Trade Division](#) and [WISERTrade.org](#).

Florida Manufactured Exports

- "Export Intensity" derived from Census Bureau's [Annual Survey of Manufacturers](#) data and [FT900: U.S. International Trade in Goods and Services](#), Exhibit 2S.
- [U.S. Census Bureau, Foreign Trade Division](#) and [WISERTrade.org](#).

Florida MSA Exports

- International Trade Administration, [Metropolitan Export Series Database](#).

Florida Information Technology Exports of Goods and Services

- [U.S. Census Bureau, Foreign Trade Division](#) and [WISERTrade.org](#).
- [CompTIA Tech Trade Snapshot](#)
- The Internet Associations [“A Look At American Digital Exports”](#)

Services Exports

- Coalition of Services Industries, Washington, D.C., [U.S. and Florida Services Exports](#).

Foreign Direct Investment

- U.S. Department of Commerce, Bureau of Economic Analysis, [“Activities of U.S. Affiliates of Foreign Multinational Enterprises \(MNEs\).”](#)
- U.S. Department of Commerce, Bureau of Economic Analysis, [“New Foreign Direct Investment in the United States.”](#)
- Organization for International Investment, [“Jobs We Need.”](#)

Rankings of Florida's Top 50 Trade Partners and Commodities

Florida Merchandise Trade Florida-Origin Exports

2019



Florida Merchandise Trade 2019

TOTAL TWO-WAY TRADE

- Top 50 Merchandise Trading Partners

MERCHANDISE EXPORTS

- Top 50 Merchandise Export Destinations
- Top 50 Merchandise Export Commodities, 2-Digit HS Code
- Top 50 Merchandise Export Commodities, 4-Digit HS Code

MERCHANDISE IMPORTS

- Top 50 Merchandise Import Origins
- Top 50 Merchandise Import Commodities, 2-Digit HS Code
- Top 50 Merchandise Import Commodities, 4-Digit HS Code

FLORIDA'S MERCHANDISE TRADE BY MAJOR WORLD REGION

- \$ Value by Major World Region
- Market Share by Major World Region
- Percent Change by Major World Region



Florida's Top 50 Merchandise Trading Partners

Rank	Country	Millions of US Dollars			% Change 2017-2018	% Change 2018-2019
		2017	2018	2019		
	Total All Countries	147,652.1	153,476.5	153,593.0	3.9	0.1
1	Brazil	19,821.3	20,409.8	20,978.7	3.0	2.8
2	China	11,014.8	12,242.2	10,464.0	11.1	-14.5
3	Japan	7,410.7	7,647.3	7,714.6	3.2	0.9
4	Chile	7,626.1	7,903.0	7,681.4	3.6	-2.8
5	Colombia	7,245.5	6,973.7	7,456.7	-3.8	6.9
6	Dominican Republic	5,878.7	6,439.6	6,878.9	9.5	6.8
7	Mexico	6,284.0	6,782.3	6,454.1	7.9	-4.8
8	Germany	4,947.6	4,993.9	4,868.8	0.9	-2.5
9	Honduras	4,382.6	4,525.7	4,506.8	3.3	-0.4
10	Italy	3,278.4	3,934.9	4,131.5	20.0	5.0
11	Costa Rica	3,552.0	3,682.6	3,835.9	3.7	4.2
12	France	3,237.4	3,333.8	3,539.0	3.0	6.2
13	Argentina	4,483.4	4,008.8	3,525.4	-10.6	-12.1
14	Peru	3,661.5	3,659.4	3,408.1	-0.1	-6.9
15	United Kingdom	2,654.7	3,425.7	3,406.5	29.1	-0.6
16	Guatemala	2,874.8	2,906.5	2,763.2	1.1	-4.9
17	El Salvador	2,482.5	2,659.3	2,543.8	7.1	-4.3
18	India	1,522.3	2,097.6	2,418.9	37.8	15.3
19	Vietnam	2,190.7	1,673.9	2,406.7	-23.6	43.8
20	Ecuador	1,977.6	2,168.7	2,104.0	9.7	-3.0
21	Nicaragua	1,954.7	2,037.1	2,076.0	4.2	1.9
22	Panama	2,115.2	2,081.2	2,008.4	-1.6	-3.5
23	Korea, Republic Of	2,070.5	1,593.5	1,925.7	-23.0	20.9
24	Bahamas	1,536.1	1,593.1	1,854.5	3.7	16.4
25	Paraguay	2,281.0	1,985.7	1,828.8	-13.0	-7.9
26	Canada	1,201.0	1,415.4	1,527.2	17.9	7.9
27	Netherlands	1,155.2	1,292.0	1,416.5	11.8	9.6
28	United Arab Emirates	1,840.0	1,440.7	1,386.4	-21.7	-3.8
29	Switzerland	2,313.0	2,032.5	1,348.0	-12.1	-33.7
30	Ireland	386.7	327.1	1,250.0	-15.4	282.1
31	Haiti	1,107.0	1,132.4	1,226.2	2.3	8.3
32	Spain	1,544.7	1,880.0	1,216.9	21.7	-35.3
33	Taiwan	887.7	992.3	1,147.4	11.8	15.6
34	Malaysia	749.7	1,047.8	1,126.7	39.8	7.5
35	Trinidad And Tobago	1,382.8	1,320.4	1,122.9	-4.5	-15.0
36	Turkey	826.4	810.6	1,000.5	-1.9	23.4
37	Thailand	818.3	847.1	995.8	3.5	17.6
38	Saudi Arabia	543.6	785.8	885.0	44.6	12.6
39	Uruguay	786.3	850.4	882.3	8.2	3.7
40	Jamaica	751.0	847.7	815.0	12.9	-3.9
41	Venezuela	1,469.2	1,167.3	799.9	-20.6	-31.5
42	Indonesia	628.8	779.9	732.8	24.0	-6.0
43	Slovakia	387.4	557.7	716.2	44.0	28.4
44	Australia	621.3	577.7	603.8	-7.0	4.5
45	Cayman Islands	422.1	532.9	557.9	26.2	4.7
46	Hong Kong	725.2	826.8	529.8	14.0	-35.9
47	Bolivia	644.4	497.4	527.2	-22.8	6.0
48	Belgium	367.0	310.0	502.3	-15.5	62.0
49	Russia	363.5	447.8	466.5	23.2	4.2
50	Kuwait	242.1	367.2	437.6	51.7	19.2
	All Other Countries	9,003.9	9,630.4	9,591.7	7.0	-0.4

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



Florida Top 50 Merchandise Export Destinations

Rank	Country	Millions of US Dollars			% Change 2017-2018	% Change 2018-2019
		2017	2018	2019		
	Total All Countries	70,219.7	73,464.2	72,295.9	4.6	-1.6
1	Brazil	13,379.2	14,700.4	15,766.4	9.9	7.3
2	Colombia	4,193.6	4,444.8	4,562.2	6.0	2.6
3	Chile	3,887.8	3,980.4	4,110.9	2.4	3.3
4	Dominican Republic	3,021.7	3,236.3	3,339.8	7.1	3.2
5	Argentina	3,576.9	3,212.7	2,931.6	-10.2	-8.8
6	Peru	2,402.3	2,570.6	2,569.5	7.0	0.0
7	Costa Rica	2,415.5	2,501.1	2,487.4	3.6	-0.6
8	Honduras	1,875.0	1,862.1	1,834.9	-0.7	-1.5
9	Italy	1,098.3	1,478.8	1,823.3	34.7	23.3
10	Paraguay	2,258.3	1,951.7	1,809.3	-13.6	-7.3
11	Panama	1,854.7	1,831.9	1,729.6	-1.2	-5.6
12	Bahamas	1,337.8	1,374.3	1,641.6	2.7	19.5
13	Mexico	1,766.6	1,866.1	1,614.5	5.6	-13.5
14	Guatemala	1,630.1	1,539.2	1,518.5	-5.6	-1.3
15	El Salvador	1,293.2	1,344.1	1,340.1	3.9	-0.3
16	Ecuador	1,280.9	1,428.9	1,296.3	11.6	-9.3
17	United Arab Emirates	1,703.5	1,285.9	1,228.3	-24.5	-4.5
18	Germany	1,249.7	1,391.0	1,061.6	11.3	-23.7
19	United Kingdom	893.4	1,525.7	955.6	70.8	-37.4
20	Trinidad And Tobago	987.4	1,006.6	948.4	2.0	-5.8
21	China	1,450.9	1,488.9	819.3	2.6	-45.0
22	Uruguay	710.8	775.2	797.6	9.1	2.9
23	Jamaica	672.7	774.2	731.2	15.1	-5.6
24	Saudi Arabia	537.2	673.9	722.3	25.5	7.2
25	Canada	234.2	215.2	656.8	-8.1	205.2
26	Japan	438.1	541.3	605.8	23.6	11.9
27	Venezuela	981.7	667.2	591.3	-32.0	-11.4
28	Netherlands	607.1	676.6	562.8	11.5	-16.8
29	India	509.0	344.7	543.5	-32.3	57.7
30	Cayman Islands	398.9	506.4	534.4	27.0	5.5
31	Nicaragua	578.4	494.7	486.0	-14.5	-1.8
32	Switzerland	1,315.0	989.4	446.7	-24.8	-54.9
33	France	600.2	863.8	426.9	43.9	-50.6
34	Korea, Republic Of	314.7	316.2	412.5	0.5	30.5
35	Australia	379.7	385.8	388.0	1.6	0.6
36	Haiti	449.6	410.1	385.1	-8.8	-6.1
37	Hong Kong	463.6	498.7	365.0	7.6	-26.8
38	Bolivia	400.8	362.4	353.7	-9.6	-2.4
39	Kuwait	215.5	313.9	335.2	45.7	6.8
40	Singapore	222.8	365.4	306.5	64.1	-16.1
41	Spain	327.3	328.3	304.7	0.3	-7.2
42	Aruba	287.8	296.9	297.4	3.2	0.1
43	Barbados	306.4	286.9	288.7	-6.4	0.7
44	Sint Maarten	229.0	289.3	276.3	26.4	-4.5
45	Guyana	200.1	229.2	253.2	14.6	10.5
46	Turkey	188.5	195.1	240.8	3.5	23.5
47	Taiwan	116.4	174.5	237.9	49.9	36.4
48	Malaysia	105.0	278.8	233.7	165.4	-16.2
49	Belgium	147.1	130.8	224.5	-11.1	71.7
50	British Virgin Islands	142.6	225.0	219.6	57.8	-2.4
	All Other Countries	4,583.0	4,832.6	4,678.6	5.4	-3.2

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



Florida's Top 50 Merchandise Exports

By 2-Digit Harmonized System Code (HS Code)

Rank	HS Code	Commodity	Millions of US Dollars			% Change 2018-2019
			2017	2018	2019	
		Total Exports	70,219.7	73,464.2	72,295.9	-1.6
1	84	Industrial Machinery, Including Computers	12,463.6	13,002.6	12,821.5	-1.4
2	85	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	11,711.8	11,351.6	11,039.6	-2.8
3	88	Aircraft, Spacecraft, And Parts Thereof	8,615.8	9,991.7	10,956.2	9.7
4	90	Optic, Photo Etc, Medic Or Surgical Instrmnts Etc	4,579.4	4,781.8	4,983.1	4.2
5	87	Vehicles, Except Railway Or Tramway, And Parts Etc	5,146.6	5,512.9	4,975.5	-9.8
6	30	Pharmaceutical Products	2,463.7	2,993.0	2,614.6	-12.6
7	71	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	3,221.4	3,024.8	2,120.2	-29.9
8	39	Plastics And Articles Thereof	1,439.2	1,529.3	1,535.6	0.4
9	31	Fertilizers	1,443.9	1,475.3	1,433.6	-2.8
10	33	Essential Oils Etc; Perfumery, Cosmetic Etc Preps	1,293.9	1,315.7	1,267.6	-3.7
11	98	Special Classification Provisions, Nesoi	1,035.7	1,191.7	1,241.0	4.1
12	38	Miscellaneous Chemical Products	931.5	1,024.1	986.3	-3.7
13	52	Cotton, Including Yarn And Woven Fabric Thereof	841.9	883.7	874.6	-1.0
14	89	Ships, Boats And Floating Structures	574.3	664.8	863.2	29.8
15	73	Articles Of Iron Or Steel	637.4	690.5	738.8	7.0
16	02	Meat And Edible Meat Offal	713.8	699.8	720.6	3.0
17	29	Organic Chemicals	375.0	414.6	594.3	43.4
18	95	Toys, Games & Sport Equipment; Parts & Accessories	847.1	733.6	582.0	-20.7
19	21	Miscellaneous Edible Preparations	523.3	527.3	564.4	7.0
20	94	Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd	548.3	590.3	561.9	-4.8
21	48	Paper & Paperboard & Articles (Inc Papr Pulp Artl)	621.7	641.6	520.3	-18.9
22	32	Tanning & Dye Ext Etc; Dye, Paint, Putty Etc; Inks	442.3	483.9	489.4	1.1
23	97	Works Of Art, Collectors Pieces And Antiques	439.0	397.7	485.6	22.1
24	55	Manmade Staple Fibers, Incl Yarns & Woven Fabrics	395.7	459.8	439.3	-4.4
25	72	Iron And Steel	322.4	383.2	426.3	11.2
26	22	Beverages, Spirits And Vinegar	317.9	341.9	373.2	9.2
27	76	Aluminum And Articles Thereof	371.2	396.3	358.3	-9.6
28	40	Rubber And Articles Thereof	369.8	366.5	355.5	-3.0
29	44	Wood And Articles Of Wood; Wood Charcoal	397.4	403.3	350.3	-13.1
30	04	Dairy Prods; Birds Eggs; Honey; Ed Animal Pr Nesoi	304.0	327.1	337.2	3.1
31	27	Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	203.8	231.2	296.8	28.4
32	47	Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd	358.0	334.6	287.6	-14.0
33	82	Tools, Cutlery Etc. Of Base Metal & Parts Thereof	279.6	289.6	260.6	-10.0
34	61	Apparel Articles And Accessories, Knit Or Crochet	207.8	219.4	258.1	17.6
35	19	Prep Cereal, Flour, Starch Or Milk; Bakers Wares	233.0	240.4	253.6	5.5
36	20	Prep Vegetables, Fruit, Nuts Or Other Plant Parts	314.6	246.2	250.2	1.6
37	34	Soap Etc; Waxes, Polish Etc; Candles; Dental Preps	244.4	254.2	245.5	-3.4
38	83	Miscellaneous Articles Of Base Metal	217.1	215.7	203.4	-5.7
39	96	Miscellaneous Manufactured Articles	201.2	196.6	201.6	2.5
40	60	Knitted Or Crocheted Fabrics	224.3	222.9	196.5	-11.8
41	74	Copper And Articles Thereof	216.1	224.4	195.7	-12.8
42	03	Fish, Crustaceans & Aquatic Invertebrates	200.3	208.9	179.0	-14.3
43	63	Textile Art Nesoi; Needlecraft Sets; Worn Text Art	177.5	180.0	175.9	-2.3
44	91	Clocks And Watches And Parts Thereof	257.7	226.1	174.0	-23.1
45	28	Inorg Chem; Prec & Rare-Earth Met & Radioact Compd	180.4	153.4	169.6	10.6
46	49	Printed Books, Newspapers Etc; Manuscripts Etc	161.1	149.9	160.1	6.8
47	15	Animal Or Vegetable Fats, Oils Etc. & Waxes	130.3	140.2	159.6	13.9
48	62	Apparel Articles And Accessories, Not Knit Etc.	142.6	158.3	149.3	-5.7
49	54	Manmade Filaments, Including Yarns & Woven Fabrics	159.6	156.9	148.3	-5.5
50	68	Art Of Stone, Plaster, Cement, Asbestos, Mica Etc.	147.1	150.5	145.2	-3.5

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Notes: NESOI = Not Elsewhere Specified or Indicated



Florida's Top 50 Merchandise Exports

By 4-Digit Harmonized System Code (HS Code)

Rank	HS Code	Commodity	Millions of US Dollars			% Change 2018-2019
			2017	2018	2019	
		Total Exports	70,219.7	73,464.2	72,295.9	-1.6
1	8800	Civilian Aircraft, Engines, And Parts	8,177.0	8,972.2	10,520.4	17.3
2	8517	Electric Apparatus For Line Telephony Etc, Parts	5,056.0	4,641.5	4,382.1	-5.6
3	8703	Motor Cars & Vehicles For Transporting Persons	3,159.7	3,609.5	3,121.0	-13.5
4	8471	Automatic Data Process Machines; Magn Reader Etc	3,076.0	3,060.0	3,037.8	-0.7
5	3002	Human Blood; Animal Blood; Antisera, Vaccines Etc	1,223.9	1,645.5	1,724.9	4.8
6	9018	Medical, Surgical, Dental Or Vet Inst, No Elec, Pt	1,547.1	1,616.8	1,666.7	3.1
7	3105	M Or Ch Fertiliz, Nun2of3el; Fert Nesoi; Fert Pack	1,422.9	1,425.1	1,396.7	-2.0
8	8542	Electronic Integrated Circuits & Microassembl, Pts	1,237.4	1,194.6	1,348.4	12.9
9	8708	Parts & Access For Motor Vehicles (Head 8701-8705)	1,178.2	1,194.3	1,128.3	-5.5
10	7108	Gold (Incl Plat Plated), Unwr, Semimfr Or Powder	2,338.9	2,014.7	1,117.7	-44.5
11	8443	Print Mach Incl Ink-Jet Mach Ancil T Prnt Pt Nesoi	915.1	925.8	974.3	5.2
12	9801	Expts Of Repaired Impts; Impts Of Returned Expts	582.4	780.1	883.3	13.2
13	8903	Yachts & Other Vessels For Pleas Etc; Row Boat Etc	483.6	624.6	826.3	32.3
14	8481	Taps, Cocks, Valves Etc For Pipes, Tanks Etc, Pts	622.5	705.8	754.5	6.9
15	8473	Parts Etc For Typewriters & Other Office Machines	928.1	955.8	698.7	-26.9
16	5205	Cotton Yarn (Not Sewing Thread) Nu85%Cot No Retail	670.5	693.8	694.0	0.0
17	8431	Parts For Machinery Of Headings 8425 To 8430	542.1	655.6	648.9	-1.0
18	8411	Turbojets, Turbopropellers & Oth Gas Turbines, Pts	493.2	540.2	643.5	19.1
19	8413	Pumps For Liquids; Liquid Elevators; Parts Thereof	594.1	624.3	635.7	1.8
20	3004	Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm	923.3	1,070.9	609.7	-43.1
21	3303	Perfumes And Toilet Waters	598.3	627.3	581.5	-7.3
22	9021	Orthopedic Appl; Artif Body Pts; Hear Aid; Pts Etc	472.0	466.1	568.6	22.0
23	9027	Inst Etc For Physical Etc Anal Etc; Microtome; Pts	500.0	533.1	544.8	2.2
24	8421	Centrifuges; Filter Etc Mach For Liq Or Gases; Pts	487.7	547.0	512.1	-6.4
25	7113	Articles Of Jewelry & Pts, Of Prec Metal Or Clad	507.1	550.9	475.3	-13.7
26	8536	Electrical Apparatus For Switching Etc, Nov 1000 V	450.4	468.4	473.6	1.1
27	8523	Prepared Unrecorded Media (No Film) For Sound Etc.	418.4	500.6	472.0	-5.7
28	8544	Insulated Wire, Cable Etc; Opt Sheath Fib Cables	467.9	420.0	445.2	6.0
29	3808	Insecticides, Rodenticides; Fungicides Etc, Retail	353.1	432.3	410.5	-5.0
30	8483	Transmission Shafts, Bearings, Gears Etc; Parts	364.6	382.9	405.6	5.9
31	9001	Opt Fibers & Bund Etc; Pol Sheets; Unmoun Opt Elem	328.1	364.8	372.8	2.2
32	8412	Engines And Motors Nesoi, And Parts Thereof	321.6	368.3	371.3	0.8
33	8537	Boards, Panels Etc Elec Switch And N/C Appar Etc.	327.3	349.1	364.5	4.4
34	8414	Air Or Vac Pumps, Compr & Fans; Hoods & Fans; Pts	350.3	355.7	359.4	1.0
35	9802	Expts Charity Nesoi; Impts Return Artcils, Advancd	437.2	401.8	350.2	-12.8
36	9504	Articles For Arcade, Table Or Parlor Games, Parts	659.5	512.9	345.0	-32.8
37	2106	Food Preparations Nesoi	331.6	322.1	342.6	6.4
38	8525	Trans Appar For Radiotele Etc; Tv Camera & Rec	474.1	440.4	341.5	-22.5
39	9701	Paintings, Drawings Etc By Hand As Art; Collag Etc	305.6	298.5	326.6	9.4
40	8504	Elec Trans, Static Conv & Induct, Adp Pwr Supp, Pt	349.7	344.0	326.2	-5.2
41	8419	Machinery Etc For Temp Chang Treat Mat; W Heat, Pt	249.7	291.4	319.3	9.6
42	9032	Automatic Regulating Or Control Instruments; Parts	283.3	323.6	316.5	-2.2
43	3926	Articles Of Plastics (Inc Polymers & Resins) Nesoi	310.5	329.7	312.1	-5.4
44	7204	Ferrous Waste & Scrap; Remelt Scr Iron/Steel Ingot	223.5	271.1	298.1	10.0
45	8409	Parts For Engines Of Heading 8407 Or 8408	268.9	269.7	290.4	7.7
46	8415	Air Conditioning Machines (Temp & Hum Change), Pts	267.8	269.4	279.9	3.9
47	8528	Tv Recvrs, Incl Video Monitors & Projectors	281.8	308.9	277.3	-10.2
48	0207	Meat & Ed Offal Of Poultry, Fresh, Chill Or Frozen	296.9	277.3	268.5	-3.2
49	3304	Beauty, Make-Up & Skin-Care Prep; Manicure Etc Prp	278.6	256.3	267.3	4.3
50	2710	Oil (Not Crude) From Petrol & Bitum Mineral Etc.	172.3	200.3	266.5	33.0

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Notes: NESOI = Not Elsewhere Specified or Indicated.



Florida's Top 50 Merchandise Import Origins

Rank	Country	Millions of US Dollars			% Change 2017-2018	% Change 2018-2019
		2017	2018	2019		
	Total All Countries	77,432.4	80,012.3	81,297.1	3.3	1.6
1	China	9,563.9	10,753.3	9,644.7	12.4	-10.3
2	Japan	6,972.6	7,105.9	7,108.8	1.9	0.0
3	Brazil	6,442.1	5,709.4	5,212.2	-11.4	-8.7
4	Mexico	4,517.4	4,916.2	4,839.6	8.8	-1.6
5	Germany	3,697.9	3,602.9	3,807.2	-2.6	5.7
6	Chile	3,738.3	3,922.7	3,570.5	4.9	-9.0
7	Dominican Republic	2,856.9	3,203.4	3,539.1	12.1	10.5
8	France	2,637.2	2,470.0	3,112.1	-6.3	26.0
9	Colombia	3,051.9	2,528.8	2,894.5	-17.1	14.5
10	Honduras	2,507.7	2,663.6	2,672.0	6.2	0.3
11	United Kingdom	1,761.3	1,900.0	2,451.0	7.9	29.0
12	Vietnam	2,126.5	1,612.1	2,320.1	-24.2	43.9
13	Italy	2,180.1	2,456.1	2,308.2	12.7	-6.0
14	India	1,013.3	1,752.9	1,875.4	73.0	7.0
15	Nicaragua	1,376.3	1,542.5	1,590.0	12.1	3.1
16	Korea, Republic Of	1,755.7	1,277.3	1,513.2	-27.3	18.5
17	Costa Rica	1,136.5	1,181.4	1,348.5	4.0	14.1
18	Guatemala	1,244.7	1,367.2	1,244.7	9.9	-9.0
19	El Salvador	1,189.3	1,315.2	1,203.7	10.6	-8.5
20	Ireland	300.5	206.7	1,147.3	-31.2	455.0
21	Spain	1,217.4	1,551.7	912.1	27.5	-41.2
22	Taiwan	771.2	817.9	909.5	6.1	11.2
23	Switzerland	998.0	1,043.1	901.3	4.5	-13.6
24	Malaysia	644.7	769.0	893.1	19.3	16.1
25	Canada	966.8	1,200.1	870.3	24.1	-27.5
26	Netherlands	548.1	615.4	853.7	12.3	38.7
27	Haiti	657.3	722.3	841.1	9.9	16.4
28	Peru	1,259.2	1,088.8	838.7	-13.5	-23.0
29	Thailand	715.3	715.5	837.0	0.0	17.0
30	Ecuador	696.7	739.7	807.7	6.2	9.2
31	Turkey	637.9	615.6	759.7	-3.5	23.4
32	Slovakia	379.6	554.3	709.4	46.0	28.0
33	Argentina	906.5	796.1	593.8	-12.2	-25.4
34	Indonesia	523.2	556.7	586.6	6.4	5.4
35	Finland	308.9	347.5	344.0	12.5	-1.0
36	Austria	253.3	332.6	309.1	31.3	-7.1
37	Russia	96.6	231.6	282.6	139.8	22.0
38	Panama	260.5	249.4	278.8	-4.3	11.8
39	Belgium	219.8	179.2	277.8	-18.5	55.0
40	Philippines	332.8	275.7	229.2	-17.2	-16.9
41	Australia	241.5	191.9	215.8	-20.6	12.5
42	Hungary	158.1	125.7	214.9	-20.5	71.0
43	Bahamas	198.3	218.8	213.0	10.3	-2.7
44	Sweden	203.8	244.8	210.3	20.1	-14.1
45	Venezuela	487.6	500.1	208.6	2.6	-58.3
46	Israel	197.4	220.9	206.8	11.9	-6.4
47	Poland	138.5	142.2	206.6	2.7	45.3
48	Trinidad And Tobago	395.4	313.7	174.5	-20.7	-44.4
49	Bolivia	243.6	135.1	173.5	-44.6	28.4
50	Denmark	132.4	146.3	168.8	10.5	15.4
	All Other Countries	2,571.5	2,883.0	2,866.0	12.1	-0.6

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



Florida's Top 50 Merchandise Imports

By 2-Digit Harmonized System Code (HS Code)

Rank	HS Code	Commodity	Millions of US Dollars			% Change 2018-2019
			2017	2018	2019	
		Total Imports	77,432.4	80,012.3	81,297.1	1.6
1	87	Vehicles, Except Railway Or Tramway, And Parts Etc	13,286.2	12,873.7	13,235.2	2.8
2	85	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	6,464.3	7,217.0	8,308.0	15.1
3	84	Industrial Machinery, Including Computers	4,777.8	5,455.0	6,219.3	14.0
4	98	Special Classification Provisions, Nesoi	5,556.1	6,025.6	5,354.2	-11.1
5	61	Apparel Articles And Accessories, Knit Or Crochet	4,366.9	4,874.2	5,000.5	2.6
6	03	Fish, Crustaceans & Aquatic Invertebrates	3,013.8	3,215.8	3,259.3	1.4
7	27	Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	2,289.8	2,944.8	3,130.3	6.3
8	90	Optic, Photo Etc, Medic Or Surgical Instrments Etc	2,184.1	2,408.6	2,672.7	11.0
9	71	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	4,491.3	3,443.7	2,399.7	-30.3
10	88	Aircraft, Spacecraft, And Parts Thereof	2,650.3	1,427.1	2,342.2	64.1
11	94	Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd	1,686.3	1,881.5	1,784.0	-5.2
12	62	Apparel Articles And Accessories, Not Knit Etc.	1,707.7	1,813.7	1,764.3	-2.7
13	22	Beverages, Spirits And Vinegar	1,624.1	1,684.6	1,613.3	-4.2
14	74	Copper And Articles Thereof	1,942.3	1,994.6	1,559.7	-21.8
15	29	Organic Chemicals	437.6	392.6	1,323.9	237.2
16	06	Live Trees, Plants, Bulbs Etc.; Cut Flowers Etc.	1,096.4	1,155.4	1,226.3	6.1
17	33	Essential Oils Etc; Perfumery, Cosmetic Etc Preps	1,199.4	1,169.7	1,055.7	-9.8
18	24	Tobacco And Manufactured Tobacco Substitutes	969.9	1,015.1	1,050.1	3.4
19	39	Plastics And Articles Thereof	916.5	990.4	1,021.9	3.2
20	20	Prep Vegetables, Fruit, Nuts Or Other Plant Parts	935.0	1,118.2	996.4	-10.9
21	89	Ships, Boats And Floating Structures	916.7	770.3	881.2	14.4
22	08	Edible Fruit & Nuts; Citrus Fruit Or Melon Peel	879.4	909.9	873.8	-4.0
23	76	Aluminum And Articles Thereof	718.4	840.2	839.3	-0.1
24	44	Wood And Articles Of Wood; Wood Charcoal	704.5	819.5	726.0	-11.4
25	07	Edible Vegetables & Certain Roots & Tubers	644.2	655.6	709.2	8.2
26	42	Leather Art; Saddlery Etc; Handbags Etc; Gut Art	1,021.1	840.2	708.2	-15.7
27	95	Toys, Games & Sport Equipment; Parts & Accessories	494.4	614.4	708.0	15.3
28	40	Rubber And Articles Thereof	593.7	717.4	698.9	-2.6
29	48	Paper & Paperboard & Articles (Inc Papr Pulp Artl)	614.7	708.2	675.9	-4.6
30	73	Articles Of Iron Or Steel	563.6	623.3	605.4	-2.9
31	97	Works Of Art, Collectors Pieces And Antiques	869.3	751.0	534.3	-28.9
32	09	Coffee, Tea, Mate & Spices	482.5	449.5	499.6	11.1
33	30	Pharmaceutical Products	518.4	976.5	486.7	-50.2
34	68	Art Of Stone, Plaster, Cement, Asbestos, Mica Etc.	472.7	480.7	475.7	-1.0
35	63	Textile Art Nesoi; Needlecraft Sets; Worn Text Art	312.5	382.4	465.1	21.6
36	91	Clocks And Watches And Parts Thereof	489.0	532.3	439.9	-17.4
37	16	Edible Preparations Of Meat, Fish, Crustaceans Etc	464.0	504.6	436.1	-13.6
38	96	Miscellaneous Manufactured Articles	266.5	316.3	358.2	13.3
39	69	Ceramic Products	352.8	338.4	347.4	2.7
40	64	Footwear, Gaiters Etc. And Parts Thereof	354.7	334.5	311.2	-7.0
41	25	Salt; Sulfur; Earth & Stone; Lime & Cement Plaster	222.6	323.6	297.6	-8.0
42	28	Inorg Chem; Prec & Rare-Earth Met & Radioact Compd	376.7	317.6	268.7	-15.4
43	47	Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd	189.2	237.2	238.7	0.7
44	72	Iron And Steel	325.7	358.2	232.1	-35.2
45	83	Miscellaneous Articles Of Base Metal	178.9	221.3	228.5	3.2
46	01	Live Animals	214.5	222.3	224.0	0.8
47	70	Glass And Glassware	215.5	214.9	200.8	-6.6
48	19	Prep Cereal, Flour, Starch Or Milk; Bakers Wares	154.1	170.4	189.4	11.1
49	02	Meat And Edible Meat Offal	174.8	177.8	181.4	2.0
50	93	Arms And Ammunition; Parts And Accessories Thereof	153.3	150.5	158.4	5.3

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Notes: NESOI = Not Elsewhere Specified or Indicated



Florida's Top 50 Merchandise Imports

By 4-Digit Harmonized System Code (HS Code)

Rank	HS Code	Commodity	Millions of US Dollars			% Change 2018-2019
			2017	2018	2019	
		Total Imports	77,432.4	80,012.3	81,297.1	1.6
1	8703	Motor Cars & Vehicles For Transporting Persons	11,901.8	11,387.0	11,799.5	3.6
2	9801	Expts Of Repaired Impts; Impts Of Returned Expts	3,508.5	4,237.7	4,628.2	9.2
3	2710	Oil (Not Crude) From Petrol & Bitum Mineral Etc.	1,984.6	2,821.1	3,050.3	8.1
4	8517	Electric Apparatus For Line Telephony Etc, Parts	2,758.3	2,622.2	2,956.5	12.8
5	8411	Turbojets, Turbopropellers & Oth Gas Turbines, Pts	750.0	1,033.8	2,005.6	94.0
6	6109	T-Shirts, Singlets, Tank Tops Etc, Knit Or Crochet	1,503.5	1,711.5	1,931.2	12.8
7	0304	Fish Fillets & Oth Fish Meat, Fresh, Chill Or Froz	1,714.8	1,868.8	1,836.8	-1.7
8	8802	Aircraft, Powered; Spacecraft & Launch Vehicles	2,178.0	813.9	1,708.2	109.9
9	6110	Sweaters, Pullovers, Vests Etc, Knit Or Crocheted	1,548.3	1,776.4	1,704.4	-4.1
10	7403	Refined Copper & Alloys (No Mast Alloy), Unwrought	1,849.5	1,900.5	1,482.1	-22.0
11	9018	Medical, Surgical, Dental Or Vet Inst, No Elec, Pt	1,162.4	1,245.9	1,366.6	9.7
12	7108	Gold (Incl Plat Plated), Unwr, Semimfr Or Powder	3,212.2	2,240.4	1,282.9	-42.7
13	0603	Cut Flowers & Buds For Bouquets Etc., Prepared	965.4	1,011.1	1,071.5	6.0
14	2402	Cigars, Cigarettes Etc., Of Tobacco Or Substitutes	954.3	996.7	1,025.9	2.9
15	2934	Nucleic Acids & Salts, Heterocyclic Comp Nesoi	110.8	107.7	1,023.8	850.5
16	9403	Furniture Nesoi And Parts Thereof	816.6	949.0	879.6	-7.3
17	8903	Yachts & Other Vessels For Pleas Etc; Row Boat Etc	890.8	735.5	826.7	12.4
18	8544	Insulated Wire, Cable Etc; Opt Sheath Fib Cables	858.8	923.8	769.9	-16.7
19	0306	Crustcns Lve Frsh Etc, Ckd Etc.; Flrs Mls H Cnsump	730.7	712.0	769.0	8.0
20	8704	Motor Vehicles For Transport Of Goods	737.0	750.0	759.2	1.2
21	2208	Ethyl Alcohol, Undenat, Und80% Alc; Spirit Beverag	634.4	712.7	735.9	3.3
22	8536	Electrical Apparatus For Switching Etc, Nov 1000 V	433.4	675.6	720.8	6.7
23	8483	Transmission Shafts, Bearings, Gears Etc; Parts	659.0	571.6	705.2	23.4
24	2009	Fruit Juice Nt Frtd W Vit/Mnl Veg Juice No Spirit	677.0	825.4	704.1	-14.7
25	4202	Travel Goods, Handbags, Wallets, Jewelry Cases Etc	972.2	801.6	671.5	-16.2
26	9802	Expts Charity Nesoi; Impts Return Artcls, Advancd	1,986.7	1,727.8	665.8	-61.5
27	8542	Electronic Integrated Circuits & Microassembl, Pts	33.1	190.7	664.5	248.4
28	8541	Semiconductor Devices; Light-Emit Diodes Etc, Pts	348.1	318.2	637.0	100.2
29	7113	Articles Of Jewelry & Pts, Of Prec Metal Or Clad	551.8	582.0	608.1	4.5
30	8803	Parts Of Balloons Etc, Aircraft, Spacecraft Etc	461.7	602.8	606.8	0.7
31	3303	Perfumes And Toilet Waters	744.8	686.3	606.2	-11.7
32	9401	Seats (Except Barber, Dental, Etc), And Parts	599.6	637.3	605.7	-5.0
33	6203	Mens Or Boys Suits, Ensembles Etc, Not Knit Etc	579.9	609.1	588.5	-3.4
34	8471	Automatic Data Process Machines; Magn Reader Etc	728.0	764.7	567.8	-25.8
35	4011	New Pneumatic Tires, Of Rubber	426.8	546.7	531.8	-2.7
36	2204	Wine Of Fresh Grapes; Grape Must Nesoi	419.4	433.7	441.6	1.8
37	0901	Coffee; Coffee Husks Etc; Substitutes With Coffee	431.3	389.6	439.1	12.7
38	8708	Parts & Access For Motor Vehicles (Head 8701-8705)	410.8	472.3	429.0	-9.2
39	0302	Fish, Fresh Or Chilled (No Fillets Or Other Meat)	356.6	413.3	414.4	0.3
40	0709	Vegetables Nesoi, Fresh Or Chilled	359.0	343.3	370.8	8.0
41	1605	Crustaceans, Molluscs Etc. Prepared Or Preserved	397.3	435.6	367.5	-15.6
42	6115	Pantyhose, Socks & Other Hosiery, Knit Or Crochet	407.6	355.0	351.9	-0.9
43	9701	Paintings, Drawings Etc By Hand As Art; Collag Etc	651.1	513.3	320.2	-37.6
44	6204	Womens Or Girls Suits, Ensemb Etc, Not Knit Etc	287.9	319.9	308.9	-3.4
45	4810	Paper & Paperboard, Coated With Kaolin Etc, RI Etc	265.5	321.5	308.7	-4.0
46	3004	Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm	384.7	793.6	295.6	-62.8
47	9102	Watches, Wrist, Pocket Etc, Case Not Prec Nor Clad	275.7	307.1	270.9	-11.8
48	6802	Worked Monument Etc Stone & Art Nesoi; Granule Etc	291.3	278.9	268.5	-3.7
49	8412	Engines And Motors Nesoi, And Parts Thereof	171.2	216.3	266.6	23.2
50	6205	Mens Or Boys Shirts, Not Knitted Or Crocheted	206.4	233.7	253.8	8.6

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Notes: NESOI = Not Elsewhere Specified or Indicated



Florida's Merchandise Trade by Major World Regions, 2017-2019
(Millions of US Dollars)

Region	Merchandise Exports			Merchandise Imports			Total Merchandise Trade		
	2017	2018	2019	2017	2018	2019	2017	2018	2019
North America (Canada & Mexico)	\$2,000.9	\$2,081.4	\$2,271.4	\$5,484.4	\$6,117.4	\$5,710.9	\$7,485.3	\$8,198.8	\$7,982.3
Latin America & Caribbean	\$52,349.2	\$53,995.2	\$54,656.1	\$29,330.0	\$28,772.6	\$27,851.4	\$81,679.2	\$82,767.8	\$82,507.4
South America	\$33,477.4	\$34,568.3	\$35,279.6	\$17,189.1	\$15,730.6	\$14,501.7	\$50,666.4	\$50,299.0	\$49,781.2
Central America	\$9,792.5	\$9,729.5	\$9,566.2	\$7,751.0	\$8,350.1	\$8,365.0	\$17,543.5	\$18,079.6	\$17,931.2
Caribbean	\$9,079.4	\$9,697.4	\$9,810.3	\$4,389.9	\$4,691.8	\$4,984.7	\$13,469.3	\$14,389.2	\$14,795.1
Europe (Excl. Turkey)	\$7,198.2	\$8,496.6	\$6,982.2	\$15,891.5	\$16,894.5	\$18,948.8	\$23,089.7	\$25,391.1	\$25,931.0
Asia	\$4,359.5	\$4,684.7	\$4,102.8	\$24,973.5	\$26,350.9	\$26,547.5	\$29,333.1	\$31,035.6	\$30,650.3
Middle East	\$3,208.6	\$3,112.4	\$3,114.7	\$1,079.6	\$1,240.3	\$1,507.2	\$4,288.2	\$4,352.7	\$4,621.9
African Continent	\$672.6	\$669.0	\$718.8	\$341.4	\$354.6	\$428.1	\$1,014.1	\$1,023.6	\$1,146.9
Australia & Oceania	\$430.6	\$424.9	\$449.9	\$331.9	\$282.0	\$303.3	\$762.6	\$706.9	\$753.2
Total All Regions	\$70,219.7	\$73,464.2	\$72,295.9	\$77,432.4	\$80,012.3	\$81,297.1	\$147,652.1	\$153,476.5	\$153,593.0

Notes: Table shows merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.

Distribution and Share of Florida's Merchandise Trade by Major World Regions, 2019
(Millions of US Dollars)

Region	Florida Merchandise			World Region as a Share of Florida			Florida Share of US		
	Exports	Imports	Total	Exports	Imports	Total	Exports	Imports	Total
North America (Canada & Mexico)	\$2,271.4	\$5,710.9	\$7,982.3	5.2%	3.1%	7.0%	0.4%	0.8%	0.7%
Latin America & Caribbean	\$54,656.1	\$27,851.4	\$82,507.4	53.7%	75.6%	34.3%	33.6%	25.6%	30.4%
South America	\$35,279.6	\$14,501.7	\$49,781.2	32.4%	48.8%	17.8%	33.9%	18.9%	27.5%
Central America	\$9,566.2	\$8,365.0	\$17,931.2	11.7%	13.2%	10.3%	30.2%	40.1%	34.2%
Caribbean	\$9,810.3	\$4,984.7	\$14,795.1	9.6%	13.6%	6.1%	36.7%	44.1%	38.9%
Europe (Excl. Turkey)	\$6,982.2	\$18,948.8	\$25,931.0	16.9%	9.7%	23.3%	1.9%	3.2%	2.7%
Asia	\$4,102.8	\$26,547.5	\$30,650.3	20.0%	5.7%	32.7%	1.0%	2.6%	2.1%
Middle East	\$3,114.7	\$1,507.2	\$4,621.9	3.0%	4.3%	1.9%	4.1%	2.4%	3.3%
African Continent	\$718.8	\$428.1	\$1,146.9	0.7%	1.0%	0.5%	2.7%	1.4%	2.0%
Australia & Oceania	\$449.9	\$303.3	\$753.2	0.5%	0.6%	0.4%	1.4%	2.0%	1.6%
Total All Regions	\$72,295.9	\$81,297.1	\$153,593.0	100.0%	100.0%	100.0%	4.4%	3.3%	3.7%

Notes: Table shows merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.

Florida's Merchandise Trade by Major World Regions, 2017-2019
(Percent Change Over Previous Year)

Region	Merchandise Exports		Merchandise Imports		Total Merchandise Trade	
	2017-2018	2018-2019	2017-2018	2018-2019	2017-2018	2018-2019
North America (Canada & Mexico)	4.0%	9.1%	11.5%	-6.6%	9.5%	-2.6%
Latin America & Caribbean	3.1%	1.2%	-1.9%	-3.2%	1.3%	-0.3%
South America	3.3%	2.1%	-8.5%	-7.8%	-0.7%	-1.0%
Central America	-0.6%	-1.7%	7.7%	0.2%	3.1%	-0.8%
Caribbean	6.8%	1.2%	6.9%	6.2%	6.8%	2.8%
Europe (Excl. Turkey)	18.0%	-17.8%	6.3%	12.2%	10.0%	2.1%
Asia	7.5%	-12.4%	5.5%	0.7%	5.8%	-1.2%
Middle East	-3.0%	0.1%	14.9%	21.5%	1.5%	6.2%
African Continent	-0.5%	7.4%	3.8%	20.7%	0.9%	12.0%
Australia & Oceania	-1.3%	5.9%	-15.0%	7.5%	-7.3%	6.5%
Total All Regions	4.6%	-1.6%	3.3%	1.6%	3.9%	0.1%

Notes: Table shows percent change of merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.

Florida-Origin Exports 2019

FLORIDA-ORIGIN EXPORTS

- U.S. Exports by State of Origin
- Top 50 Florida-Origin Export Destinations
- Top 50 Florida-Origin Exports, 2-Digit HS Code
- Top 50 Florida-Origin Exports, 4-Digit HS Code

FLORIDA-ORIGIN EXPORTS BY MAJOR WORLD REGION

- \$ Value and Market Share by Major World Region
- Percent Change by Major World Region



U.S. Exports by State of Origin, 2017-2019

Rank	Country	Millions of US Dollars			% Change 2017-2018	% Change 2018-2019
		2017	2018	2019		
	Total All States	1,546,473.5	1,665,992.0	1,645,174.3	7.7	-1.3
1	Texas	264,788.6	315,938.5	330,501.5	19.3	4.6
2	California	171,915.7	178,181.1	173,326.2	3.6	-2.7
3	New York	78,190.0	84,683.2	73,274.5	8.3	-13.5
4	Louisiana	56,825.9	67,297.1	63,673.8	18.4	-5.4
5	Washington	76,351.4	77,968.2	60,121.9	2.1	-22.9
6	Illinois	65,291.4	65,491.4	59,924.5	0.3	-8.5
7	Florida	54,895.4	57,236.6	56,038.0	4.3	-2.1
8	Michigan	59,921.4	58,034.8	55,314.6	-3.2	-4.7
9	Ohio	50,069.9	54,403.8	52,987.2	8.7	-2.6
10	Pennsylvania	38,668.5	41,192.6	42,535.0	6.5	3.3
11	South Carolina	32,201.0	34,628.6	41,455.5	7.5	19.7
12	Georgia	37,221.3	40,613.3	41,224.6	9.1	1.5
13	Indiana	37,746.5	39,330.3	39,392.8	4.2	0.2
14	New Jersey	34,257.6	35,354.2	35,961.3	3.2	1.7
15	North Carolina	32,619.8	32,761.5	34,357.1	0.4	4.9
16	Kentucky	30,915.0	31,809.8	33,094.9	2.9	4.0
17	Tennessee	33,232.8	32,710.5	31,068.1	-1.6	-5.0
18	Massachusetts	27,562.6	27,158.0	26,117.8	-1.5	-3.8
19	Arizona	20,916.1	22,508.7	24,691.2	7.6	9.7
20	Oregon	21,894.0	22,334.8	23,526.6	2.0	5.3
21	Minnesota	20,692.5	22,677.0	22,201.6	9.6	-2.1
22	Wisconsin	22,305.2	22,721.3	21,669.1	1.9	-4.6
23	Alabama	21,796.8	21,416.7	20,747.5	-1.7	-3.1
24	Virginia	16,508.0	18,352.9	17,914.5	11.2	-2.4
25	Utah	11,583.4	14,388.7	17,344.0	24.2	20.5
26	Connecticut	14,791.2	17,403.4	16,287.7	17.7	-6.4
27	Missouri	14,288.9	14,530.5	13,400.3	1.7	-7.8
28	Iowa	13,422.4	14,377.1	13,186.8	7.1	-8.3
29	Maryland	9,317.2	12,102.3	13,071.9	29.9	8.0
30	Mississippi	10,987.6	11,630.2	11,898.0	5.9	2.3
31	Kansas	11,244.2	11,586.7	11,615.4	3.1	0.3
32	Nevada	12,162.3	11,094.3	8,978.5	-8.8	-19.1
33	Colorado	8,054.5	8,328.8	8,100.4	3.4	-2.7
34	Nebraska	7,209.9	7,952.2	7,457.8	10.3	-6.2
35	North Dakota	5,845.9	7,894.1	6,749.1	35.0	-14.5
36	Arkansas	6,234.1	6,447.0	6,225.6	3.4	-3.4
37	Oklahoma	5,363.6	6,108.4	6,122.5	13.9	0.2
38	West Virginia	7,110.3	8,216.9	5,919.9	15.6	-28.0
39	New Hampshire	5,147.8	5,306.1	5,828.8	3.1	9.9
40	Alaska	4,941.4	4,840.5	4,969.4	-2.0	2.7
41	New Mexico	3,601.0	3,656.8	4,796.2	1.6	31.2
42	Delaware	4,565.5	4,713.6	4,428.0	3.3	-6.1
43	Idaho	3,862.9	4,021.7	3,431.5	4.1	-14.7
44	Vermont	2,776.5	2,920.0	3,022.0	5.2	3.5
45	Maine	2,711.5	2,836.6	2,710.9	4.6	-4.4
46	Rhode Island	2,391.4	2,406.6	2,679.3	0.6	11.3
47	Montana	1,616.0	1,666.4	1,656.6	3.1	-0.6
48	Wyoming	1,196.4	1,356.9	1,366.0	13.4	0.7
49	South Dakota	1,356.2	1,436.7	1,353.8	5.9	-5.8
50	Hawaii	952.4	659.8	446.7	-30.7	-32.3
	Other/Unknown	66,951.6	73,304.9	81,007.0	9.5	10.5

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



Top 50 Florida-Origin Export Destinations, 2017 - 2019

Rank	Country	Millions of US Dollars			% Change 2017-2018	% Change 2018-2019
		2017	2018	2019		
	TOTAL ALL COUNTRIES	54,895.4	57,236.6	56,038.0	4.3	-2.1
1	Brazil	4,085.8	4,498.7	4,568.5	10.1	1.6
2	Canada	3,584.0	3,788.7	4,339.9	5.7	14.6
3	Mexico	3,068.1	3,334.3	3,326.6	8.7	-0.2
4	Colombia	2,298.7	2,431.6	2,351.1	5.8	-3.3
5	Chile	1,816.9	1,928.5	2,026.5	6.1	5.1
6	United Kingdom	1,491.8	2,102.9	1,892.4	41.0	-10.0
7	Dominican Republic	1,551.7	1,672.7	1,848.0	7.8	10.5
8	Germany	2,368.3	2,294.3	1,833.0	-3.1	-20.1
9	Paraguay	2,114.8	1,770.8	1,549.2	-16.3	-12.5
10	Peru	1,441.1	1,494.2	1,512.7	3.7	1.2
11	China	1,864.8	2,074.7	1,364.7	11.3	-34.2
12	Bahamas	1,037.7	1,066.9	1,334.2	2.8	25.1
13	Italy	650.1	923.9	1,279.1	42.1	38.5
14	Argentina	1,669.6	1,364.0	1,252.6	-18.3	-8.2
15	Japan	929.4	1,012.1	1,154.2	8.9	14.0
16	Costa Rica	1,226.6	1,183.4	1,106.2	-3.5	-6.5
17	Panama	1,199.4	1,151.2	1,101.7	-4.0	-4.3
18	Netherlands	1,183.7	1,123.6	1,016.8	-5.1	-9.5
19	United Arab Emirates	1,244.6	949.9	1,011.3	-23.7	6.5
20	Guatemala	926.6	881.1	939.8	-4.9	6.7
21	Ecuador	913.1	986.2	858.3	8.0	-13.0
22	France	1,087.9	1,049.2	843.0	-3.6	-19.7
23	Hong Kong	737.9	958.0	826.7	29.8	-13.7
24	Korea, Republic Of	721.7	782.1	818.9	8.4	4.7
25	El Salvador	648.1	670.4	715.2	3.4	6.7
26	India	613.1	454.9	695.0	-25.8	52.8
27	Honduras	743.4	683.0	658.1	-8.1	-3.7
28	Jamaica	482.4	554.7	578.3	15.0	4.3
29	Singapore	442.3	676.5	562.7	52.9	-16.8
30	Australia	564.9	599.9	559.7	6.2	-6.7
31	Venezuela	850.9	577.1	546.9	-32.2	-5.2
32	Trinidad And Tobago	577.4	593.1	537.0	2.7	-9.5
33	Switzerland	1,363.0	1,101.6	510.3	-19.2	-53.7
34	Uruguay	420.2	488.6	434.7	16.3	-11.0
35	Belgium	307.5	348.7	432.8	13.4	24.1
36	Spain	386.1	426.8	421.5	10.6	-1.2
37	Saudi Arabia	490.4	363.0	408.2	-26.0	12.4
38	Cayman Islands	286.6	319.6	391.8	11.5	22.6
39	Turkey	344.7	315.6	364.0	-8.4	15.4
40	Taiwan	388.2	554.7	348.1	42.9	-37.2
41	Israel	281.7	401.9	345.2	42.6	-14.1
42	Malaysia	227.8	374.4	287.3	64.3	-23.3
43	Haiti	219.5	239.6	264.0	9.2	10.2
44	Aruba	245.1	257.9	250.1	5.2	-3.1
45	Nicaragua	338.0	256.1	245.9	-24.3	-4.0
46	Luxembourg	194.2	97.9	239.3	-49.6	144.6
47	Vietnam	145.2	173.2	237.4	19.3	37.1
48	Barbados	238.3	225.0	226.3	-5.6	0.6
49	Sint Maarten	198.3	242.8	224.6	22.4	-7.5
50	Thailand	174.5	214.4	222.7	22.9	3.9
	All Other Countries	4,509.0	5,202.6	5,175.5	15.4	-0.5

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



Top 50 Florida-Origin Exports

By 2-Digit Harmonized System Code (HS Code)

Rank	HS Code	Commodity	Millions of US Dollars			% Change 2018-2019
			2017	2018	2019	
		TOTAL EXPORTS	54,895.4	57,236.6	56,038.0	-2.1
1	85	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	9,912.8	10,129.6	9,828.4	-3.0
2	84	Industrial Machinery, Including Computers	8,791.1	9,191.8	9,020.5	-1.9
3	88	Aircraft, Spacecraft, And Parts Thereof	6,865.3	7,262.9	8,021.7	10.5
4	90	Optic, Photo Etc, Medic Or Surgical Instrmnts Etc	3,728.2	3,986.6	3,852.3	-3.4
5	87	Vehicles, Except Railway Or Tramway, And Parts Etc	2,087.6	2,282.1	2,234.8	-2.1
6	71	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	3,099.3	2,834.4	2,003.0	-29.3
7	31	Fertilizers	1,733.1	1,780.9	1,793.0	0.7
8	39	Plastics And Articles Thereof	1,486.9	1,738.1	1,659.5	-4.5
9	33	Essential Oils Etc; Perfumery, Cosmetic Etc Preps	1,441.3	1,444.7	1,372.2	-5.0
10	98	Special Classification Provisions, Nesoi	869.9	1,004.8	1,111.7	10.6
11	89	Ships, Boats And Floating Structures	707.0	777.0	922.2	18.7
12	95	Toys, Games & Sport Equipment; Parts & Accessories	818.0	778.7	708.7	-9.0
13	02	Meat And Edible Meat Offal	600.2	622.5	645.3	3.7
14	47	Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd	723.9	670.8	626.8	-6.6
15	48	Paper & Paperboard & Articles (Inc Papr Pulp Artl)	690.3	736.7	611.0	-17.1
16	73	Articles Of Iron Or Steel	506.4	591.1	601.5	1.8
17	44	Wood And Articles Of Wood; Wood Charcoal	440.5	522.3	532.0	1.9
18	21	Miscellaneous Edible Preparations	453.6	453.8	515.3	13.6
19	97	Works Of Art, Collectors Pieces And Antiques	465.4	456.3	501.4	9.9
20	30	Pharmaceutical Products	616.4	818.4	451.9	-44.8
21	04	Dairy Prods; Birds Eggs; Honey; Ed Animal Pr Nesoi	346.7	363.0	413.8	14.0
22	94	Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd	426.9	433.2	406.4	-6.2
23	22	Beverages, Spirits And Vinegar	325.2	344.8	389.2	12.9
24	72	Iron And Steel	322.9	362.1	377.3	4.2
25	38	Miscellaneous Chemical Products	328.4	378.9	362.6	-4.3
26	76	Aluminum And Articles Thereof	347.5	377.5	357.5	-5.3
27	29	Organic Chemicals	379.4	421.2	355.7	-15.6
28	07	Edible Vegetables & Certain Roots & Tubers	290.1	309.4	328.7	6.2
29	08	Edible Fruit & Nuts; Citrus Fruit Or Melon Peel	328.9	312.9	324.6	3.8
30	32	Tanning & Dye Ext Etc; Dye, Paint, Putty Etc; Inks	243.9	278.0	295.4	6.3
31	91	Clocks And Watches And Parts Thereof	371.1	351.3	282.7	-19.5
32	27	Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	262.1	246.2	276.2	12.2
33	20	Prep Vegetables, Fruit, Nuts Or Other Plant Parts	362.0	277.6	272.6	-1.8
34	03	Fish, Crustaceans & Aquatic Invertebrates	269.5	300.3	262.7	-12.5
35	40	Rubber And Articles Thereof	241.5	236.5	234.8	-0.7
36	19	Prep Cereal, Flour, Starch Or Milk; Bakers Wares	170.0	183.3	221.4	20.8
37	74	Copper And Articles Thereof	205.3	233.2	183.4	-21.4
38	61	Apparel Articles And Accessories, Knit Or Crochet	112.6	131.7	173.7	31.9
39	34	Soap Etc; Waxes, Polish Etc; Candles; Dental Preps	158.1	168.2	173.5	3.2
40	83	Miscellaneous Articles Of Base Metal	178.6	180.0	173.1	-3.8
41	42	Leather Art; Saddlery Etc; Handbags Etc; Gut Art	149.1	153.1	149.2	-2.5
42	63	Textile Art Nesoi; Needlecraft Sets; Worn Text Art	150.1	156.8	149.2	-4.9
43	82	Tools, Cutlery Etc. Of Base Metal & Parts Thereof	168.8	168.9	147.0	-12.9
44	49	Printed Books, Newspapers Etc; Manuscripts Etc	136.8	136.2	140.4	3.1
45	93	Arms And Ammunition; Parts And Accessories Thereof	147.9	187.6	139.5	-25.7
46	15	Animal Or Vegetable Fats, Oils Etc. & Waxes	102.8	108.6	127.6	17.5
47	28	Inorg Chem; Prec & Rare-Earth Met & Radioact Compd	120.8	99.8	125.5	25.7
48	81	Base Metals Nesoi; Cermets; Articles Thereof	108.0	93.7	124.4	32.7
49	62	Apparel Articles And Accessories, Not Knit Etc.	106.1	120.0	121.4	1.2
50	96	Miscellaneous Manufactured Articles	104.7	97.7	114.9	17.5

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Notes: NESOI = Not Elsewhere Specified or Indicated.



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Top 50 Florida-Origin Exports

By 4-Digit Harmonized System Code (HS Code)

Rank	HS Code	Commodity	Millions of US Dollars			% Change 2018-2019
			2017	2018	2019	
		TOTAL EXPORTS	54,895.4	57,236.6	56,038.0	-2.1
1	8800	Civilian Aircraft, Engines, And Parts	6,325.9	6,556.2	7,489.0	14.2
2	8517	Electric Apparatus For Line Telephony Etc, Parts	4,338.6	4,262.5	4,005.8	-6.0
3	8471	Automatic Data Process Machines; Magn Reader Etc	2,057.7	2,000.3	1,937.7	-3.1
4	3105	Mineral Or Chemical Fertilizers	1,701.4	1,726.3	1,760.9	2.0
5	8542	Electronic Integrated Circuits & Microassembl, Pts	1,249.1	1,180.7	1,277.0	8.2
6	7108	Gold (Incl Plat Plated), Unwrought, Semimanufactured	2,238.1	1,997.2	1,259.7	-36.9
7	9018	Medical, Surgical, Dental Or Vet Inst, No Elec, Pt	1,108.6	1,188.8	1,110.3	-6.6
8	8703	Motor Cars & Vehicles For Transporting Persons	970.4	1,024.4	1,055.6	3.1
9	9801	Exports Of Articles Imported For Repairs Etc.	733.5	887.4	914.9	3.1
10	8903	Yachts & Other Vessels For Pleas Etc; Row Boat Etc	586.7	728.1	880.8	21.0
11	8411	Turbojets, Turbopropellers & Oth Gas Turbines, Pts	657.9	667.0	821.8	23.2
12	8708	Parts & Access For Motor Vehicles (Head 8701-8705)	689.7	749.2	703.2	-6.1
13	3908	Polyamides In Primary Forms	545.7	711.0	649.3	-8.7
14	9021	Orthopedic Appl; Artif Body Pts; Hear Aid; Pts Etc	530.5	549.0	606.1	10.4
15	3303	Perfumes And Toilet Waters	618.5	644.7	604.6	-6.2
16	8481	Taps, Cocks, Valves Etc For Pipes, Tanks Etc, Pts	463.9	517.2	582.2	12.6
17	8443	Print Mach Incl Ink-Jet Mach Ancil T Prnt Pt Nesoi	645.0	643.4	573.7	-10.8
18	8473	Parts Etc For Typewriters & Other Office Machines	710.2	767.1	538.5	-29.8
19	9504	Articles For Arcade, Table Or Parlor Games, Parts	623.0	536.9	432.9	-19.4
20	8413	Pumps For Liquids; Liquid Elevators; Parts Thereof	352.7	396.3	394.4	-0.5
21	8544	Insulated Wire, Cable Etc; Opt Sheath Fib Cables	274.5	322.5	379.8	17.8
22	9001	Opt Fibers & Bund Etc; Pol Sheets; Unmoun Opt Elem	294.1	336.5	370.9	10.2
23	8414	Air Or Vac Pumps, Compr & Fans; Hoods & Fans; Pts	347.2	371.7	360.5	-3.0
24	8421	Centrifuges; Filter Etc Mach For Liq Or Gases; Pts	340.0	385.2	349.6	-9.3
25	8536	Electrical Apparatus For Switching Etc, Nov 1000 V	282.5	305.5	342.4	12.1
26	4703	Chemical Woodpulp, Soda Or Sulfate, Not Dissoly Gr	361.2	337.0	334.5	-0.7
27	7113	Articles Of Jewelry & Pts, Of Prec Metal Or Clad	454.8	473.6	334.0	-29.5
28	9701	Paintings, Drawings Etc By Hand As Art; Collag Etc	314.6	336.1	330.2	-1.7
29	4401	Fuel Wood In Logs Etc; Wood In Chips, Etc.	197.0	262.8	326.1	24.1
30	8803	Parts Of Balloons Etc, Aircraft, Spacecraft Etc	273.7	296.2	322.6	8.9
31	8537	Boards, Panels Etc Elec Switch And N/C Appar Etc.	213.7	248.8	317.2	27.5
32	2106	Food Preparations Nesoi	285.0	271.2	315.9	16.5
33	8525	Transmission Apparatus For Radiotelephony	410.9	387.2	312.4	-19.3
34	8431	Parts For Machinery Of Headings 8425 To 8430	263.2	306.8	310.1	1.1
35	7204	Ferrous Waste & Scrap; Remelt Scr Iron/Steel Ingot	226.5	269.0	302.3	12.4
36	8523	Prepared Unrecorded Media (No Film) For Sound Etc.	315.8	406.5	296.9	-26.9
37	8409	Parts For Engines Of Heading 8407 Or 8408	268.2	276.5	296.3	7.1
38	3304	Beauty, Make-Up & Skin-Care Prep; Manicure Etc Prp	331.6	304.9	295.4	-3.1
39	8412	Engines And Motors Nesoi, And Parts Thereof	227.8	268.5	281.6	4.9
40	9027	Inst Etc For Physical Etc Anal Etc; Microtome; Pts	246.1	269.0	280.7	4.3
41	8415	Air Conditioning Machines (Temp & Hum Change), Pts	256.0	261.1	269.5	3.2
42	8419	Machinery Etc For Temp Chang Treat Mat; W Heat, Pt	163.3	192.0	267.0	39.1
43	4804	Kraft Paper & Paperboard, Uncoat Nesoi, Rolls Etc	265.2	369.0	256.1	-30.6
44	8528	Tv Recvrs, Incl Video Monitors & Projectors	205.7	252.0	247.3	-1.9
45	8511	Electric Ignition Etc Equip; Generators; Parts	150.5	173.2	239.1	38.1
46	8504	Elec Trans, Static Conv & Induct, Adp Pwr Supp, Pt	231.6	228.9	231.0	0.9
47	0202	Meat Of Bovine Animals, Frozen	196.9	213.5	229.0	7.3
48	2710	Oil (Not Crude) From Petrol & Bitum Mineral Etc.	152.9	176.9	220.2	24.4
49	8501	Electric Motors And Generators (No Sets)	186.7	229.2	219.4	-4.3
50	3004	Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm	369.3	594.1	216.4	-63.6

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Notes: NESOI = Not Elsewhere Specified or Indicated.



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Florida-Origin Exports By Major World Regions, 2017-2019

(Millions of US Dollars)

World Region	Florida-Origin Exports			World Region as a Share of Florida-Origin Exports			FL Share of US Exports
	2017	2018	2019	2017	2018	2019	2019
North America (Canada & Mexico)	\$6,652.2	\$7,123.3	\$7,666.7	12.1%	12.4%	13.7%	1.4%
Latin America & Caribbean	\$27,202.9	\$27,412.3	\$27,292.5	49.6%	47.9%	48.7%	16.8%
South America	\$16,135.1	\$16,078.5	\$15,622.5	29.4%	28.1%	27.9%	15.0%
Central America	\$5,194.9	\$4,950.9	\$4,905.4	9.5%	8.6%	8.8%	15.5%
Caribbean	\$5,872.9	\$6,382.9	\$6,764.6	10.7%	11.2%	12.1%	25.3%
Europe (Excl. Turkey)	\$10,351.3	\$10,870.9	\$10,091.0	18.9%	19.0%	18.0%	2.7%
Asia	\$6,719.7	\$7,792.9	\$6,959.2	12.2%	13.6%	12.4%	1.6%
Middle East	\$2,719.4	\$2,462.6	\$2,489.0	5.0%	4.3%	4.4%	3.3%
African Continent	\$582.8	\$719.9	\$772.2	1.1%	1.3%	1.4%	2.9%
Australia & Oceania	\$667.2	\$854.7	\$767.4	1.2%	1.5%	1.4%	2.5%
TOTAL ALL REGIONS	\$54,895.4	\$57,236.6	\$56,038.0	100.0%	100.0%	100.0%	3.4%

Notes: The Florida-origin data series measures the value of merchandise exports grown, mined, manufactured, assembled or otherwise had value added in Florida regardless of where the goods exit the United States. The origin of movement series attempts to ascertain the transportation origin of exports, i.e., it tries to allocate exports to states based on where the export journey began.

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Florida-Origin Exports By Major World Regions, 2017-2019
(Percent Change Over Previous Year)

World Region	Florida-Origin Exports (Millions of US Dollars)			Percent Change in Florida-Origin Exports	
	2017	2018	2019	2017-2018	2018-2019
North America (Canada & Mexico)	\$6,652.2	\$7,123.3	\$7,666.7	7.1%	7.6%
Latin America & Caribbean	\$27,202.9	\$27,412.3	\$27,292.5	0.8%	-0.4%
South America	\$16,135.1	\$16,078.5	\$15,622.5	-0.4%	-2.8%
Central America	\$5,194.9	\$4,950.9	\$4,905.4	-4.7%	-0.9%
Caribbean	\$5,872.9	\$6,382.9	\$6,764.6	8.7%	6.0%
Europe (Excl. Turkey)	\$10,351.3	\$10,870.9	\$10,091.0	5.0%	-7.2%
Asia	\$6,719.7	\$7,792.9	\$6,959.2	16.0%	-10.7%
Middle East	\$2,719.4	\$2,462.6	\$2,489.0	-9.4%	1.1%
African Continent	\$582.8	\$719.9	\$772.2	23.5%	7.3%
Australia & Oceania	\$667.2	\$854.7	\$767.4	28.1%	-10.2%
TOTAL ALL REGIONS	\$54,895.4	\$57,236.6	\$56,038.0	4.3%	-2.1%

Notes: The Florida-origin data series measures the value of merchandise exports grown, mined, manufactured, assembled or otherwise had value added in Florida regardless of where the goods exit the United States. The origin of movement series attempts to ascertain the transportation origin of exports, i.e., it tries to allocate exports to states based on where the export journey began.

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

Contact Enterprise Florida, Inc.

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