



FY 2016-17
ANNUAL REPORT

FLORIDA

THE FUTURE IS HERE[®]



RICK SCOTT,

Governor, Chairman, Enterprise Florida, Inc.

2017: FIGHTING TO SECURE FLORIDA'S FUTURE

Florida has shown that cutting taxes, reducing regulations, creating business-friendly policies and keeping the cost of living down allows job creators to grow and succeed. We have cut taxes 75 times, saving Floridians more than \$7.5 billion. We have paid down \$9 billion in state debt and made government more efficient to save even more taxpayer money. In my seven years as Governor, we have made Florida a leader in job creation and consistently invested record funding in education, transportation and protecting our environment.

In the four years before I took office, Florida had lost more than 800,000 jobs, taxes were increased by more than \$2 billion and the economy was in freefall. Today, thanks to our hard work fighting for families, Florida's economic growth strategy has become a model for the nation.

Since 2011, Enterprise Florida and its statewide partners have helped me achieve my goal of making Florida the best job producing state in the nation, winning more than 1,000 competitive economic development projects. In 2016, projects established will keep and create 22,300 high-skill, high-wage private sector jobs in our state and generate \$2.83 billion in capital investments.

Over the last year, Enterprise Florida has restructured its business development strategies, focusing on targeted industries that bring high-paying jobs to our state. Together with the Department of Economic Opportunity, Enterprise Florida has worked to implement the \$85 million Florida Job Growth Grant Fund I worked to establish with the Florida Legislature. This first-of-a-kind fund was created specifically to address the two major factors businesses consider when choosing an ideal location: infrastructure to support broad-based economic growth, and workforce training needs in targeted growth industries.

While we've seen incredible success, I will fight every day to secure Florida's future for every Florida family and ensure Florida's incredible job growth and economic success stretches far into the future.

Sincerely,

Governor Rick Scott



Vice-Chairman, Enterprise Florida, Inc.

STAN CONNALLY

Thanks to the efforts of our Chairman, Governor Rick Scott, Florida's high energy business community is creating high-paying, high-skill jobs in our state every day. In fact, more than 1.4 million private-sector jobs have been added since Governor Scott took office. Along with his dedication to reducing taxes and burdensome regulations, the state's pro-business climate, and strong talent pool have made Florida the premier business state in the nation.

The team at Enterprise Florida is doing their part to help diversify and expand the state's economy through job creation. EFI and our stakeholders worked to bring impactful projects to every region in the state last year, including GKN Aerospace in Bay County, KPMG in Orange County, Gartner in Lee County, AutoZone in Ocala, Hotwire Communications in Ft. Lauderdale and Amazon in Jacksonville. All of these projects, and hundreds more like them, represent thousands of new jobs and career opportunities for Floridians. The capital investment that comes with these projects translates into vibrant, growing communities, with additional indirect jobs and infrastructure improvement.

While major job creation projects often grab the headlines, the work of our International Trade team is equally critical to the growth of small and medium-sized businesses. Through worldwide tradeshows, export seminars and marketing plan assistance, EFI helps businesses grow into new markets. Last year, more than 500 small and mid-sized companies participated in national and international EFI events, and those companies reported nearly \$740 million in total actual and potential export sales.

Whether it's job creation, international trade initiatives, marketing the state for business, or the work done by the Florida Defense Support Task Force and the Florida Sports Foundation, the professionals at Enterprise Florida will continue working to make sure every business knows their future is here in Florida.

Sincerely,

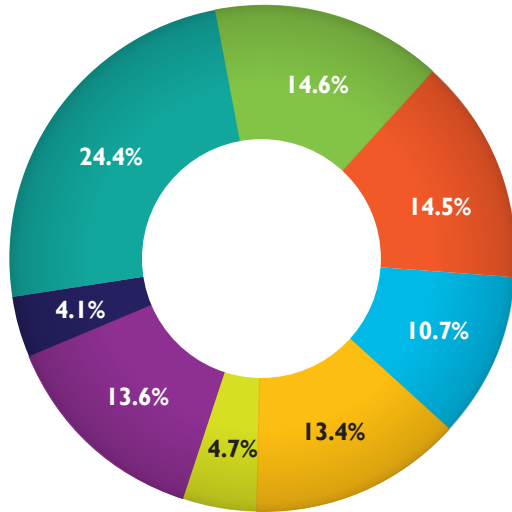
A handwritten signature in black ink that reads "Stan Connally". The signature is fluid and cursive, with a long, sweeping tail on the final letter.

Stan Connally
Vice-Chairman, Enterprise Florida
Chairman, President and CEO, Gulf Power Company

FUNDING & BUSINESS PERFORMANCE

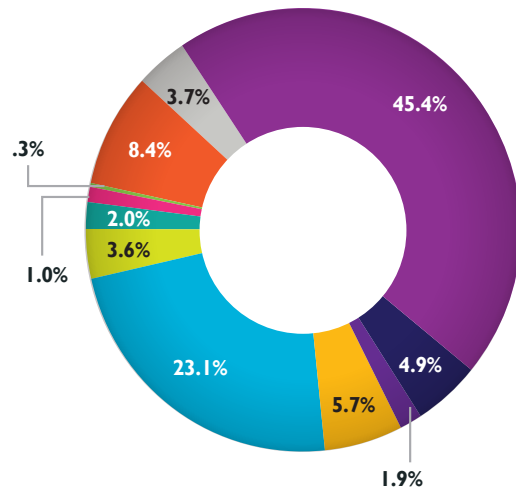
Use of Funds FY 2016-17 (Total Funds \$40,694,782)

- Grants to Sub Recipients
- Administration
- Marketing and Communications
- International Trade
- Business Development
- Team Florida Marketing
- Florida Opportunity Fund
- Sports Development



Source of Funds FY 2016-17 (Total Funds \$53,825,602)

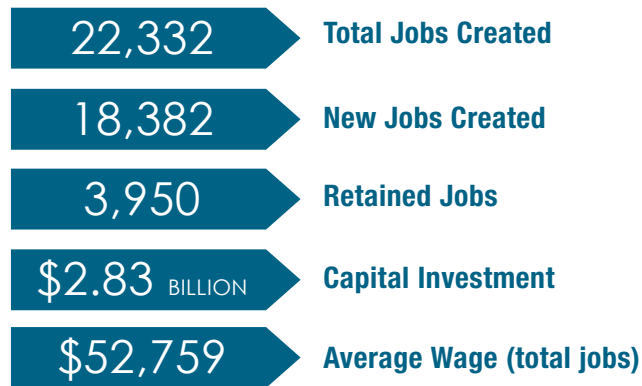
- State Funding - General Revenue
- State Funding - Florida Defense Support Task Force
- State Funding - Florida International Trade & Promotion
- Tag Revenue
- State Small Business Credit Initiative (SSBCI)
- Corporate Contributions
- Program Revenues
- Grants to Sub Recipients
- In-Kind Contributions
- Net Gains on Investments
- Other Income



ABOUT ENTERPRISE FLORIDA

Created by the Florida Legislature in 1996, Enterprise Florida, Inc. (EFI) is a public-private partnership between Florida's business and government leaders, and is the principal economic development organization for Florida. EFI facilitates job growth for Florida businesses through recruitment and retention, international trade and exporting, promotion of sports as an economic driver, capital funding programs to assist small and minority businesses, and protection of military bases across the state. In pursuit of its mission, EFI works closely with a statewide network of economic development partners. A policy-driven Board of Directors supervises the organization, comprised of public sector leaders including the Governor, Cabinet members, State Senate and House appointees, appointed members and investors representing some of the most notable businesses in Florida and the nation. The board provides strategic direction for the organization's activities and advises on matters of economic development policy. Through the efforts of EFI, its Board and partners, Florida is becoming the best place in the nation to do business.

BUSINESS DEVELOPMENT PERFORMANCE



JOBS BY SECTOR

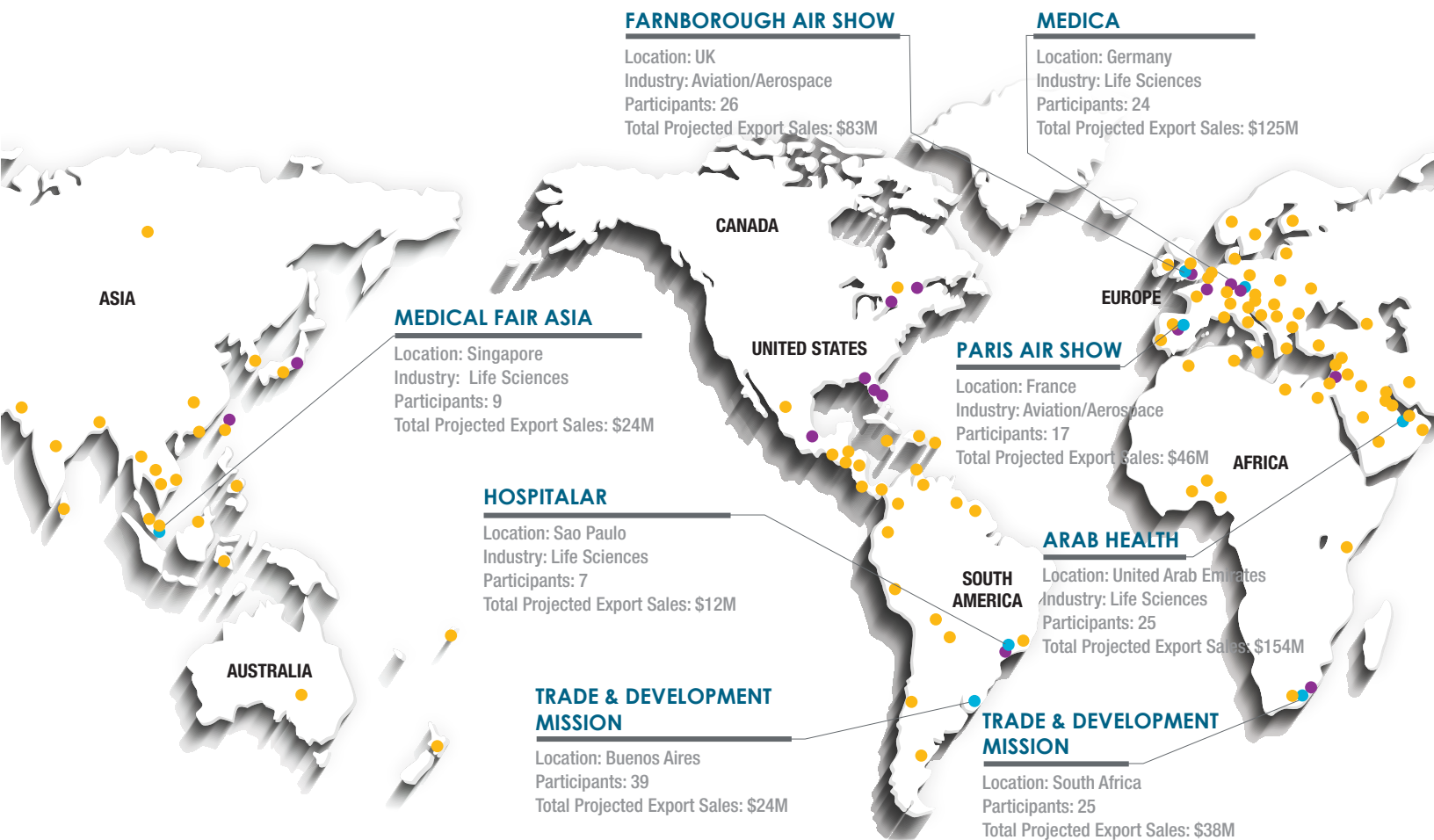
	Aviation/Aerospace	1,603
	Information Technology	2,968
	Financial/Professional Services	2,680
	Corporate/Regional Headquarters	2,123
	Logistics/Distribution	5,483
	Manufacturing	2,701
	Life Sciences	3,622
	Other	1,152



GLOBAL OUTREACH BY THE NUMBERS

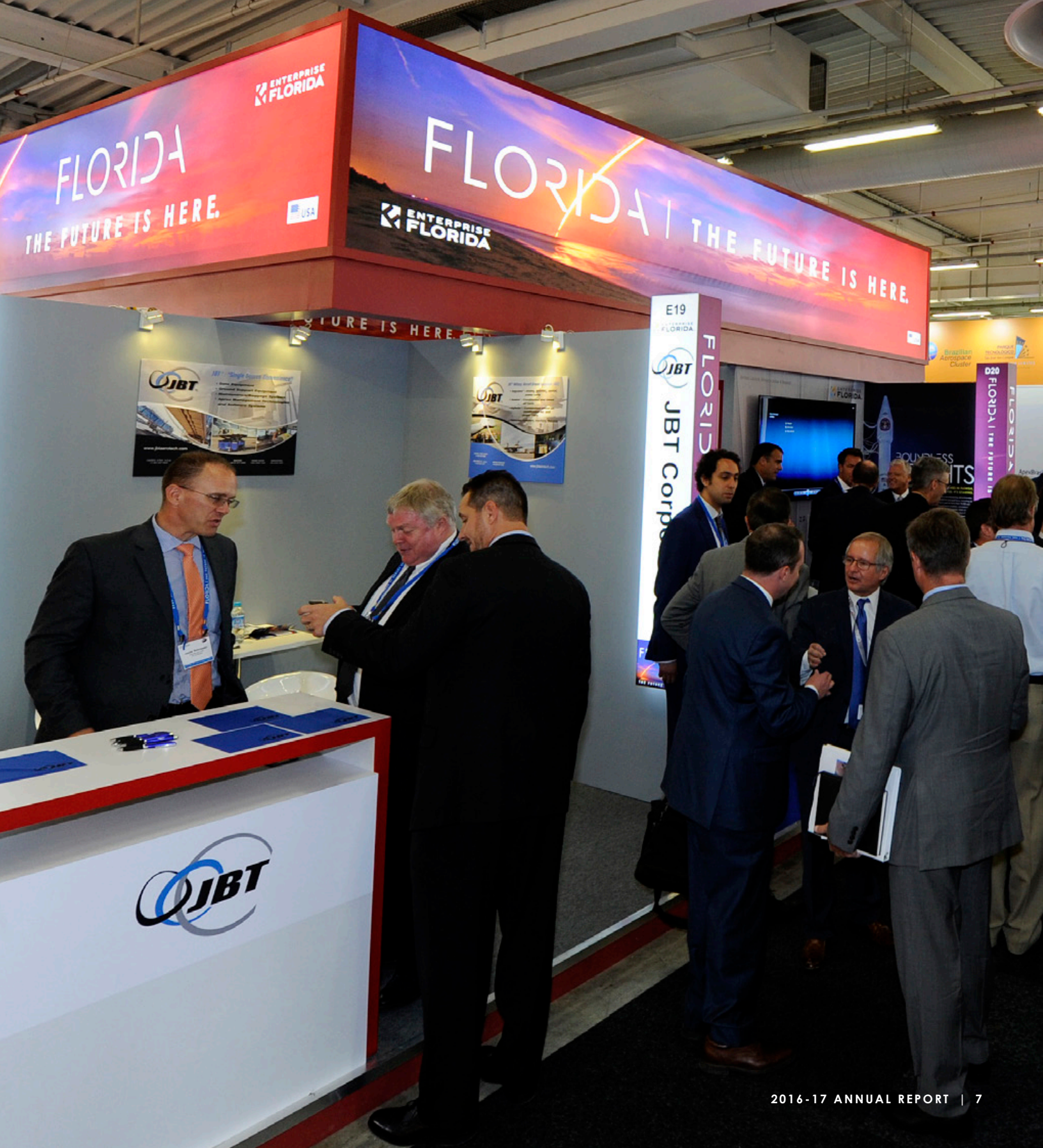


SELECT RESULTS FROM FY16-17 TRADESHOWS AND MISSIONS



EFI International Activities





ENTERPRISE
FLORIDA

FLORIDA
THE FUTURE IS HERE.



ENTERPRISE
FLORIDA

FLORIDA | THE FUTURE IS HERE.

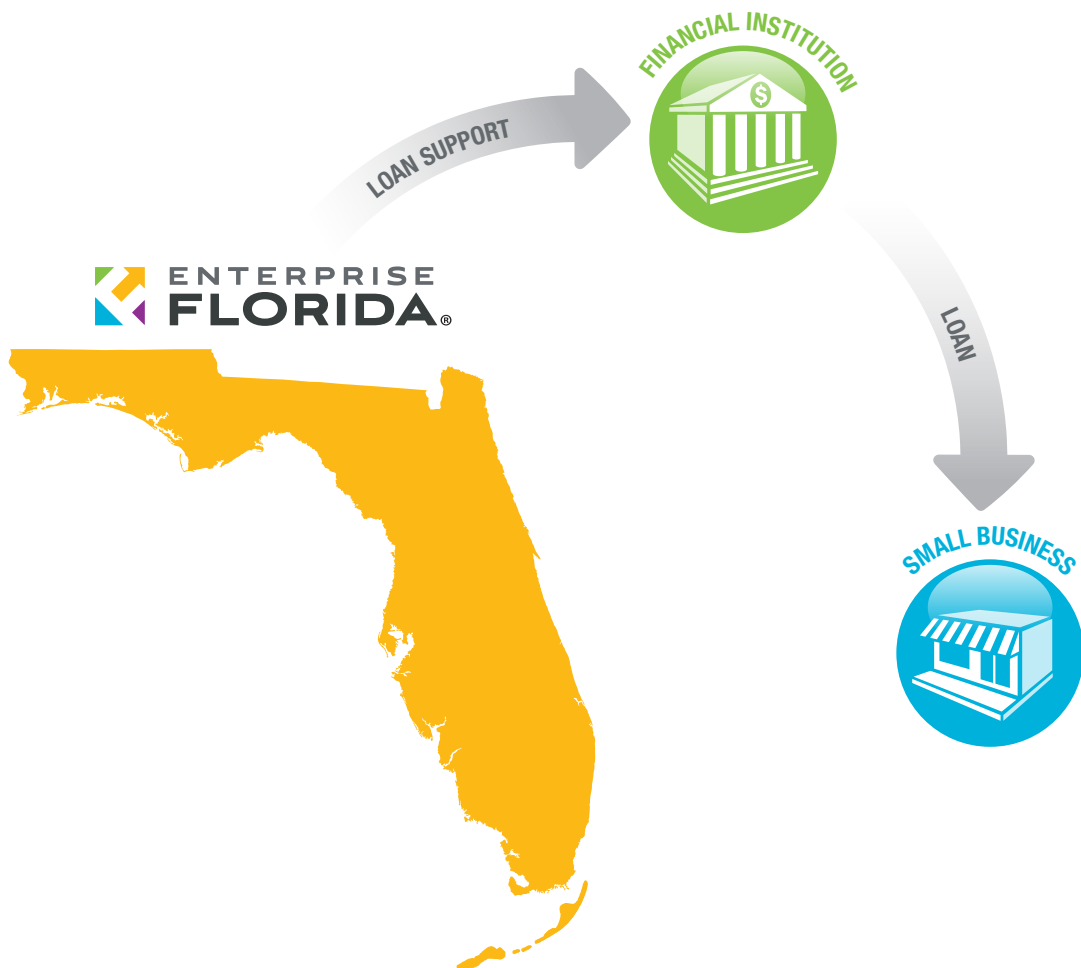
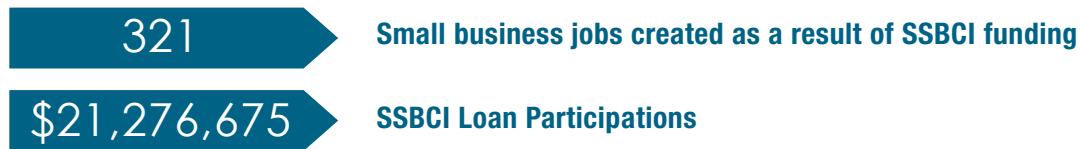


E19
ENTERPRISE
FLORIDA
FLORIDA
JBT
JBT Corp

MINORITY AND SMALL BUSINESS SUPPORT BY THE NUMBERS

Enterprise Florida's Minority and Small Business, Entrepreneurship and Capital division partners with outside organizations to provide small, minority and entrepreneurial companies with training, development and financing options.

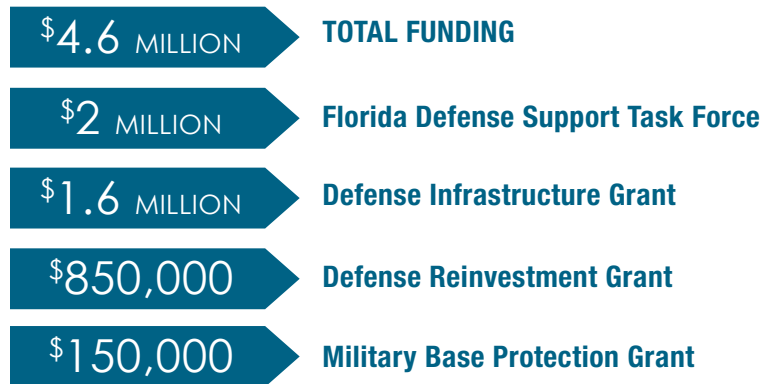
The State Small Business Credit Initiative (SSBCI) is the primary vehicle to provide capital to small businesses. This program provides a lender with the necessary security, in the form of a partial guarantee, to approve a loan or line-of-credit for a qualified business.





SUPPORTING FLORIDA'S MILITARY

Governor Scott and the Florida Legislature continue to keep Florida in the forefront as the most military-friendly state in the nation. The Florida model for supporting its 20 military installations includes Governor's Base Commander Meetings, the Florida Defense Alliance, the Florida Defense Support Task Force and a robust program of Defense Grants. The Governor meets quarterly with all Base Commanders in Florida, directly addresses their concerns and works with them to resolve any issues.



ESCAMBIA

Naval Air Station Pensacola, Corry Station, Saufley Field
 Total County Impact: \$7,184.1 billion
 Employment: 63,293 jobs
 Capital Investment: \$708.6 million

SANTA ROSA

Naval Air Station Whiting Field
 Total County Impact: \$1,190.5 billion
 Employment: 13,369 jobs
 Capital Investment: \$314.2 million

DUVAL

Naval Air Station Jacksonville, Naval Station Mayport, Marine Corps Support Facility Blount Island
 Total County Impact: \$11,474.6 billion
 Employment: 101,500 jobs
 Capital Investment: \$1,085.4 billion

OKALOOSA

Eglin Air Force Base, Hurlburt Field
 Total County Impact: \$8,816.5 billion
 Employment: 71,780 jobs
 Capital Investment: \$891.3 million

BAY

Naval Support Activity Panama City, Tyndall Air Force Base
 Total County Impact: \$2,393.0 billion
 Employment: 22,561 jobs
 Capital Investment: \$286.2 million

CLAY

Camp Blanding Joint Training Center
 Total County Impact: \$654.5 million
 Employment: 9,167 jobs
 Capital Investment: \$184.1 million

HILLSBOROUGH

MacDill Air Force Base, U.S. Central Command, U.S. Special Operations Command
 Total County Impact: \$8,869.3 billion
 Employment: 72,636 jobs
 Capital Investment: \$985.8 million

PINELLAS

United States Coast Guard Air Station Clearwater
 Total County Impact: \$8,869.3 billion
 Employment: 72,636 jobs
 Capital Investment: \$985.8 million

ORANGE

Naval Support Activity Orlando: Multi-Service Modeling, Simulation and Training Acquisition
 Total County Impact: \$7,208.7 billion
 Employment: 65,341 jobs
 Capital Investment: \$718.6 million

HIGHLANDS

Avon Park Air Force Range
 Total County Impact: \$92.5 million
 Employment: 1,487 jobs
 Capital Investment: \$24.2 million

POLK

Avon Park Air Force Range
 Total County Impact: \$881.0 million
 Employment: 10,981 jobs
 Capital Investment: \$177.0 million

BREVARD

Patrick Air Force Base, Cape Canaveral Air Force Station, Naval Ordnance Test Unit
 Total County Impact: \$4,547.4 billion
 Employment: 41,029 jobs
 Capital Investment: \$556.2 million

Marine Corps

Army Base

MONROE

Naval Air Station Key West
 Total County Impact: \$1,006.1 billion
 Employment: 8,606
 Capital Investment: \$103.9 million

Air Force Base

Naval Base

MIAMI-DADE

United States Southern Command, Homestead Air Reserve Base, 7th Coast Guard District Headquarters
 Total County Impact: \$5,578.3 billion
 Employment: 56,476 jobs
 Capital Investment: \$640.0 million

RECENT SUCCESS STORIES AS A RESULT OF TASK FORCE GRANTS

In 2017, the Florida Defense Support Task Force awarded \$765,000 through the Task Force Grant Program to support three defense projects across three counties. The intent of the grant program is to provide funding to support the mission of the Task Force in preserving, protecting and enhancing Florida's military installations as well as improving the state's military friendly environment for service members, military dependents, military retirees, and business that bring military and base-related jobs to the state.

► *CareerSource Gulf Coast leveraged a \$150,000 grant award to translate military occupational codes into relatable civilian job skill definitions to assist transitioning service members from Eglin Air Force Base, Tyndall Air Force Base, and Hurlburt Field in obtaining employment. The success of this program has resulted in a nationwide prototype and may be used by CareerSource Florida statewide.*

► *The Military Children Education Coalition (MCEC) was awarded a \$225,000 grant to provide training for students, parents, and teachers in Escambia and Hillsborough Counties, where there are high concentrations of transitioning military and veteran children. The program is geared toward educational continuity for transitioning students and improving the overall academic success and graduation rates of military and veteran children. The success of this program has resulted in MCEC receiving additional funding for Escambia County allowing them to increase their presence in Hillsborough County.*

FLORIDA DEFENSE SUPPORT TASK FORCE BOARD 2016-17

- **Admiral Mark Fitzgerald, U.S. Navy, Retired**
- **Commissioner Barbara Stewart**
- **Major General Michael A. Calhoun, U.S. Army, the Adjutant General of Florida (resigned March 6, 2017)**
Ms. Amy Gowder (appointed on March 31, 2017 to fulfill the remainder of his term)

SENATE PRESIDENT APPOINTEES

- **Mr. Tom Neubauer**
- **Senator Garrett Richter**
Senator Doug Broxson (appointed on March 21, 2017)
- **Former Senator Mike Bennett**
Major General Richard Haddad, U.S. Air Force, Retired (appointed on April 25, 2017)
- **Mr. J.R. McDonald**
Lieutenant Colonel William Dudley, U.S. Air Force, Retired (appointed on April 6, 2017)

HOUSE SPEAKER APPOINTEES

- **Representative Clay Ingram – Chairman**
- **Brigadier General Arthur F. Diehl, III, U.S Air Force, Retired**
- **Chief Warrant Officer 4 Derrick Fritts, U.S. Army**
- **Representative Ritch Workman**
Representative Jay Trumbull (appointed on June 8, 2017)

GOVERNOR'S PERSONAL REPRESENTATIVE

- **Senator Dana Young**
Major General Michael A. Calhoun, U.S. Army, the Adjutant General of Florida (appointed on March 7, 2017)



MICCOSUKEE
pepsi

ALL-STAR GAME

State Farm

DEWALT

Health

MICCOSUKEE

ASG

ASG

2017 ALL-STAR GAME

FLORIDA'S SPORTS INDUSTRY WINS BIG TIME!

- 132** Grants awarded
- 700,170** Out-of-state and international visitors
- \$645,704,749** Economic impact
- \$35,928,936** Sales tax revenue collected
- 8,237+** Sports-related jobs created

The Florida Sports Foundation had an effective year, awarding 132 grants that impacted all regions of Florida. Through our four grant programs, we partnered with Florida's 29 sports commissions to host over 3,200 events, including our small and rural markets.

This year the state was awarded:

- 2018** NATIONAL HOCKEY LEAGUE ALL-STAR GAME
- 2018 & 2019** NFL PRO BOWL
- 2018 – 2022** 51 NCAA DIVISION I, II & III CHAMPIONSHIPS
- 2021** THE NFL SUPER BOWL

Our professional sports team partnership had a record year with **121,513 specialty tags** sold or renewed — an increase of 3% over last year.

The Florida Senior Games are growing every year, with **13,725 competing athletes** and a total of **27,458 attendees**.

The Sunshine State Games continue to grow, with **9,499 competing athletes** and **24,697 total attendees**. Sports participation continues to grow, especially in archery, track & field, and water polo.

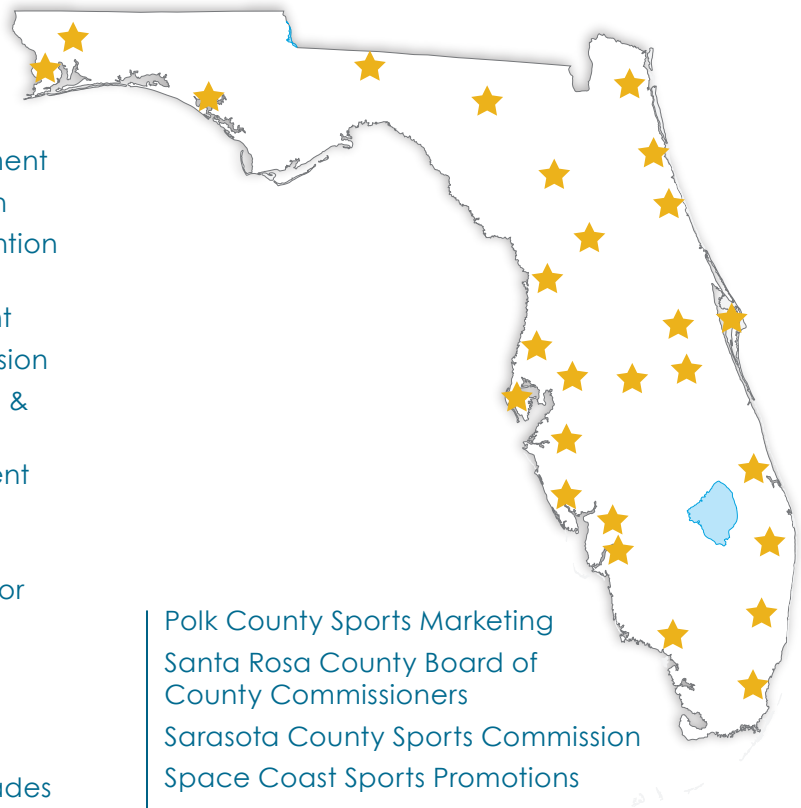
FLORIDA SPORTS FOUNDATION BOARD 2016-17

- Micky Arison | The Miami Heat
- Jesse Biter | Biter Enterprises, LLC.
- Cindi B. Bonner | Fitness Onboard, LLC
- Flavio Augusta da Silva | Orlando City Soccer Club
- Dr. Pamella Dana | Sure Lure Charter Company
- Rich DeVos | Orlando Magic
- Dr. Joanne Fava | Functional Academy of Sports Training and Rehabilitation (FASTAR)
- Joel Glazer | Tampa Bay Buccaneers
- Rick Hatcher | Treasure Coast Sports Commission
- Lesa France Kennedy | International Speedway Corp.
- Shahid Khan | Jacksonville Jaguars
- Patrick W. Lawlor | Lawlor | Zigler & Galaxy Sports Advisors
- Jeff Mielke | Lee County Sports Development
- Jack Peter | World Golf Hall of Fame & Museum
- Stephen Ross | Miami Dolphins Ltd.
- Bruce Sherman | Miami Marlins, LP
- Stuart Sternberg | Tampa Bay Rays
- Jeffrey Vinik | Tampa Bay Lightning
- Vincent Viola | Florida Panthers Hockey Club

LEADING THE NATION IN SPORTS TOURISM

- 29** Local Sports Commissions
- 17** Host of more NFL Superbowls than any other state
- 15** Home of Florida Grapefruit League MLB Spring Training Teams
- 90** Host to 90 NCAA Championships (2014-2022)
- 3,200+** Hosted over 3,200 Events Annually

Bradenton Area Convention & Visitors Bureau
 Broward County Sports Development
 Central Florida Sports Commission
 Charlotte Harbor Visitor & Convention Bureau
 Citrus County Sports Development
 Columbia County Sports Commission
 Daytona Beach Area Convention & Visitors Bureau
 Emerald Coast Sports Development Office
 Gainesville Sports Commission
 Greater Miami Convention & Visitor Bureau
 Jacksonville Sports Council
 Kissimmee Sports Commission
 Lee County Sports Development
 Naples, Marco Island and Everglades Convention and Visitors Bureau
 Ocala/Marion County Sports Commission
 Palm Beach County Sports Commission
 Palm Coast and the Flagler Beaches
 Panama City Beach Convention & Visitors Bureau
 Pasco County Sports Commission
 Pensacola Sports



Polk County Sports Marketing
 Santa Rosa County Board of County Commissioners
 Sarasota County Sports Commission
 Space Coast Sports Promotions
 St. Pete-Clearwater Sports Commission
 Tallahassee Sports Council
 Tampa Bay Sports Commission
 Treasure Coast Sports Commission
 Visit Orlando Sports



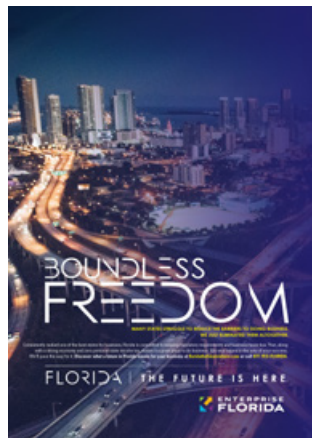
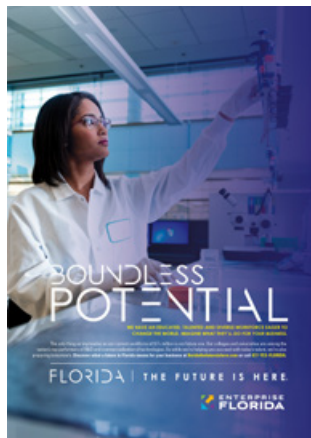
FLORIDA - THE FUTURE IS HERE

During the past fiscal year, our advertising campaign has generated more than 439 million media impressions and made approximately 21,000 contacts with individuals interested in learning more about the benefits of growing a business in Florida. Since our launch on January 29, 2016, more than 700 million impressions have been recorded.

Those impressions are clearly having an impact, and the stories told helped see our awareness or “brand lift” increase an incredible 6.8 percent during the past 12 months. That means more corporate real estate executives and C-suite leaders than ever are naming Florida first when asked where they would look when they are considering expanding their business.

Our efforts have been recognized far and wide. The International Economic Development Council (IEDC) named the campaign the Gold Award Winner on an international level. The Florida Economic Development Council (FEDC) named the program No. 1 in the state. Development Counsellors International (DCI) named Florida a “Superstar in Social Media,” and at the national level, we received Gold and Silver ADDY Awards for the Florida – The Future is Here campaign.

- 439+ MILLION** Media impressions
- 24** Represented in 24 marketing channels
- 18+** Events attended
- 1,400+** C-suite, corporate real estate executives, and consultants hosted



FLORIDA | THE FUTURE IS HERE®

BOUNDLESS OPPORTUNITIES

INLAND FLORIDA IS A 28-MILLION-ACRE BLANK CANVAS. WHICH PAINTS A PRETTY NICE PICTURE FOR YOUR BUSINESS.

Florida's inland areas truly are the heart of the state. Close to big cities, yet far enough away for the open space you need. And with a robust talent pool, plenty of training opportunities and community leaders who will welcome you with open arms, you'll see why it's a pleasure doing business here. **Discover what a future in Florida means for your business at floridathefutureishere.com/inland-florida, or call 877-YES-FLORIDA.**

FLORIDA | THE FUTURE IS HERE.®



41
total publications

91
total insertions

80 million+
circulations

PUBLIC RELATIONS

Over 6.3 million impressions
and **over 8,900 positive news stories** about Florida.

SOCIAL MEDIA

Nearly 25,000 new social media followers.

AWARDS

The Marketing Team here at Enterprise Florida is excited and honored to have received such recognition for the Boundless Campaign in 2017.

IEDC (International Economic Development Council) – 2017 Gold Award

“Florida the Future is Here Campaign”

IEDC (International Economic Development Council) – 2017 Silver Award

“Florida the Future is Here Campaign Microsite”

ADDYs - 2017 Professional Gold Award

“Florida the Future is Here Campaign”

Integrated Advertising Campaign - Regional/
National B-to-B

ADDYs - 2017 Professional Silver Award

Nectar Studios - “Manufacturing in Florida? Campaign”

Branded Content & Entertainment Campaign

DCI (Development Counsellors International) – 2017

“Superstar of Social Media” in Economic Development

#2 state on YouTube, #4 state on Twitter

FEDC (Florida Economic Development Council) – 2017 Innovation in Marketing Award

“Florida the Future is Here Boundless Ad Campaign”

FEDC (Florida Economic Development Council) – 2017 Innovation in Marketing Award

“Florida the Future is Here Boundless Video Series”

2017 Telly Award – Best in Class, Public Relations

“Enterprise Florida - Navy Federal Credit Union Video”

ENTERPRISE FLORIDA BOARD OF DIRECTORS 2016-17

AT&T

Joe York

Bank of America, N.A.

Gene Schaefer

Barron Collier Companies

Blake Gable

Becker & Poliakoff, P.A.

Alan Becker

Biter Enterprises, LLC.

Jesse Biter

BMG Money, Inc.

Tom McCormick

BRPH Architects-Engineers, Inc.

Brian Curtin

CareerSource Florida

Britt Sikes

Charter Communications

Marva Johnson

Craig Technologies

Carol Craig

Darden Restaurants, Inc.

Susan Connelly

Dosal Tobacco Corporation

Yolanda Nader

Duke Energy

Alex Glenn

EDC of Okaloosa County

Nathan Sparks

Embraer Aircraft Holding, Inc.

Gary Spulak

Fifth Third Bank - North Florida

Brian Lamb

Fleetwing Corp.

Andy Wike

Florida Blue

Jason Altmire

Florida Chamber Of Commerce

Mark Wilson

Florida Community Bank

Kent Ellert

Florida Council of 100

Bob Ward

Florida Department of Agriculture & Consumer Services

Adam Putnam

Florida Department of Education

Pam Stewart

Florida Department of Financial Services

Jeff Atwater / Johnny Patronis

Florida Department of State

Ken Detzner

Florida Economic Development Council

Cathy Chambers

Florida House of Representatives

Jim Boyd

Florida Office of the Attorney General

Pam Bondi

Florida Power & Light Co.

Eric E. Silagy

Florida Realtors

Bill Martin

Florida Senate

Nancy Detert

Florida Tax Watch

Dominic Calabro

Florida Trend

Andy Corty

Full Sail University

Bill Heavener

Global Tech LED

Gary Mart

Gulf Power Company

Stan Connally

Harris Corporation

Sheldon Fox

HydroLogic Distribution Co.

Chris Lynch

ICI Homes

Mori Hosseini

J.M. Family Enterprises

Sonya Deen Hartley

Jones Walker LLC

Christopher Moya

JPMorgan Chase & Co.

Michael L. Dosal

Kaplan, Inc.

Andy Rosen

Keiser University

Belinda Keiser

Lockheed Martin Training and Logistics Solutions

Jon Rambeau

Mitsubishi Hitachi Power Systems Americas, Inc.

Paul F. Browning

Monicarla, L.T.D.

Jay Beyrouti

NDS USA

Danny Gaekwad

Odebrecht Construction, Inc.

Alessandro Dias Gomes

Parsons

Michael Johnson

Publix Super Markets, Inc.

Jeff Chamberlain

Regions Bank

Brett Couch

Smith & Associates

Jason Steele

State of Florida

Governor Rick Scott

State University System of Florida-Board of Governors

Marshall Criser, III

Summit Bank, N.A.

Neal Dunn, MD, FACS

SunTrust Bank

Tom Pennekamp

Tampa Bay Lightning

Jeff Vinik

TD Bank

Ernie Diaz

TECO Energy

Gordon Gillette

The St. Joe Company

Jorge Gonzalez

The Vestcor Companies, Inc.

John Rood

University of Florida

Winfred Phillips

VoltAir Consulting Engineers

Julius Davis

Walgreens – Orlando

Sally West

Weatherford Partners

Drew Weatherford

Wells Fargo Bank, N.A.

Kelly Madden

ECONOMIC DEVELOPMENT PARTNERS

Alachua

Gainesville Council for Economic Outreach

Baker

Baker County Development Commission

Bay

Bay Economic Development Alliance

Bradford

North Florida Regional Chamber of Commerce

Brevard

EDC of Florida's Space Coast

Broward

Greater Fort Lauderdale Alliance

Calhoun

Calhoun County Chamber of Commerce

Charlotte

EDC of Charlotte County

Citrus

Citrus County EDC

Clay

Clay County EDC

Collier

The Partnership for Collier's Future Economy, Inc.

Columbia

Columbia County Economic Development Department

DeSoto

DeSoto County EDC

Dixie

Dixie County Chamber of Commerce

Duval

JAXUSA Partnership

Escambia

Greater Pensacola Chamber

Flagler

Flagler County Department of Economic Opportunity

Franklin

Franklin County Board of County Commissioners

Gadsden

Gadsden County Development Council

Gilchrist

Gilchrist County

Glades

Glades County EDC

Gulf

Gulf County EDC

Hamilton

Hamilton County Office of Tourism and Economic Development

Hardee

Hardee County EDC/IDA

Hendry

Hendry County EDC

Hernando

Hernando County Office of Business Development

Highlands

Highlands County EDC

Hillsborough

Tampa Hillsborough EDC

Holmes

Holmes County EDC

Indian River

Indian River Chamber of Commerce

Jackson

Jackson County Development Council

Jefferson

Jefferson County EDC

Lafayette

Lafayette County Development Authority

Lake

Lake County Office of Economic Development & Tourism

Lee

Lee County Office of Economic Development

Leon

Greater Tallahassee Chamber of Commerce

Levy

Levy County Nature Coast Business Development Council

Liberty

Liberty County Chamber of Commerce

Madison

Madison County Development Council

Manatee

Bradenton Area EDC

Marion

Ocala-Marion County Chamber & Economic Partnership

Martin

Business Development Board of Martin County

Miami-Dade

The Beacon Council

Monroe

Greater Marathon Chamber of Commerce

Nassau

Nassau County Economic Development Board

Okaloosa

EDC of Okaloosa County

Okeechobee

BDB of Okeechobee

Orange

Orlando EDC

Osceola

Osceola County Economic Development Department

Palm Beach

Business Development Board of Palm Beach County

Pasco

Pasco EDC

Pinellas

Pinellas County Economic Development

Polk

Central Florida Development Council of Polk County

Putnam

Putnam County Chamber of Commerce

Santa Rosa

Santa Rosa Economic Alliance

Sarasota

EDC of Sarasota County

Seminole

Seminole County Government

St. Johns

St. Johns County Board of County Commissioners

St. Lucie

EDC of St. Lucie County

Sumter

Sumter County Economic Development

Suwannee

Suwannee County Economic Development Office

Taylor

Taylor County Development Authority

Union

Union County

Volusia

Volusia County Division of Economic Development

Wakulla

Wakulla County EDC

Walton

Walton County Economic Development Alliance

Washington

Washington County Chamber of Commerce

Regional Partners

Florida's Great Northwest
Florida's Heartland REDI
JAXUSA Partnership
North Florida Economic Development Partnership
Opportunity Florida
Orlando EDC
Southwest Florida Economic Development Alliance
Tampa Bay Partnership

Utility Partners

Duke Energy
Florida Power & Light Co.
Gulf Power Company
PowerSouth Energy Cooperative
TECO Energy

ENTERPRISE FLORIDA OFFICE LOCATIONS

ORLANDO

800 N. Magnolia Avenue
Suite 1100
Orlando, FL 32803
T (407) 956-5639

ENTERPRISEFLORIDA.COM

CORAL GABLES

201 Alhambra Circle
Suite 610
Coral Gables, FL 33134
T (305) 808-3660

TALLAHASSEE

101 North Monroe Street
Suite 1000
Tallahassee, FL 32301
T (850) 298-6632

FLORIDA SPORTS FOUNDATION

101 North Monroe Street, Suite 1000
Tallahassee, Florida 32301
T (850) 410-5286
info@flasports.com
games@flasports.com

FLORIDA DEFENSE SUPPORT TASK FORCE

101 North Monroe Street, Suite 1000
Tallahassee, FL 32301
T (850) 878-4566

FLORIDA SATELLITE OFFICES

Jacksonville/Northeast

Larry Bernaski, Regional Manager
International Trade & Development
Jacksonville Chamber of Commerce
Three Independent Drive
Jacksonville, FL 32202
T (904) 359-9350
lbernaski@enterpriseflorida.com

Pensacola/Northwest/Tallahassee

Andrea Moore, Regional Manager
International Trade & Development
Florida West EDA
3 West Garden Street, Suite 618
Pensacola, FL 32502
T (850) 469-8989
amoore@enterpriseflorida.com

Tampa Bay

Joseph Bell, Regional Manager
International Trade & Development
Tampa Chamber of Commerce
201 North Franklin Street, Suite 201
Tampa, FL 33602
T (813) 276-9430
jbell@enterpriseflorida.com

West Palm Beach/Southeast

John Diep, Director
International Trade & Development
Business Development Board of
Palm Beach
310 Evernia Street
West Palm Beach, FL 33401
T (561) 832-8339
jdiep@enterpriseflorida.com

INTERNATIONAL OFFICES

THE AMERICAS

Brazil

Fabio Yukio Yamada, Senior Director
Mariana Falkenburger, Director
Katarina Yamada
WTC Business Tower
Av. Nacoes Unidas, 12551
4th Floor,
Sao Paulo, SP, Brazil 04578-903
T 011 (55-11) 3044-4848 (Fabio)
M 011 (55-11) 9 7207-2065
fabio@eflorida.com.br

T 011 (55-11) 3044-1294 (Mariana)
M 011 (55-11) 9 8447-9454
mariana@eflorida.com.br

T 011 (55-11) 3044-5350 (Katarina)
katarina@eflorida.com.br

Canada

Raidan Al-Eryani, Director
416 de Maisonneuve West
Suite 1000
Montreal, QC, Canada H3A 1L2
T 1 (514) 495-5231
Ral-eryani@enterpriseflorida.com

Canada

Gillian Hatton, Director
970 Eglinton Avenue West
Toronto, ON, Canada M6C 2C5
T 1 (416) 277-5269
ghatton@enterpriseflorida.ca

Mexico

Ana Arroyo Yllanes, Director
Pestalozzi No. 1204, Int. 303
Colonia del Valle
Ciudad de Mexico, Mexico 03100
T 011 (52-55) 2455-3971 to 73
enterprisefloridamexico@negocios-internacionales.net

ASIA

Japan

K. Sam Tabuchi, Director
Kazumi Fujimoto
Fukuda Bldg., 5F
2-3-23, Hamamatsu-cho
Minato-ku, Tokyo 105-0013 Japan
T 011 81 (0) 3 3578-8777
kstabuchi@eflorida.jp
kfujimoto@eflorida.jp

Taiwan

Wennie Chen, Director
Taipei World Trade Center
Suite #7E-01
5 Hsin Yi Road, Sec. 5,
Taipei, Taiwan 110
T 011 (886-2) 2758-5181
wenniechen@aol.com

EUROPE

Czech Republic

JUDR. Jan Kotik, Director
U Prašné brány 1078/1,
110 00 Praha 1
Prague, Czech Republic
T 011 (420 224) 900-027
M 011 (420 602) 625-186
kotik@becker-poliakoff.cz

France

Christelle Maffre, Director
12 Rue de la Chaussée d'Antin,
75009 Paris, France
T 011 33 (0) 64 562-0287
christelle.maffre@eflorida-europe.com

Germany

Alexander Bothmann, Deputy Director
Karlsplatz 5
80335 Munich, Germany
T 011 (49-89) 9901-3665
alexander.bothmann@invest-in-florida.de

Spain

Gonzalo Arance, Director
Paseo de la Castellana 164, 6ºD
28046 Madrid, Spain
T 011 (34-91) 781-3483
M 011 (34-677) 649 473
garance@e-finance-institute.com

U.K. & Ireland

Yassin Nahi, Director
6th Floor, 36-38 Whitefriars Street,
London EC4Y 8BQ
United Kingdom
T 011 44 (0) 207-822-0718
M 011 44 (0) 7850-744-846
yassin.nahi@eflorida-europe.com

MIDDLE EAST/AFRICA

Israel

Nurit Gazit, Director
Elysa Rapoport, Business Development
10 Sold Street
P.O.B. 1183
Ramat Ha Sharon, 47225
Israel
T 011 (972-54) 599-6160
T 011 (972-3) 540-0390 (Nurit)
ngazit@eflorida.co.il
erapoport@eflorida.co.il

Southern Africa

Abigail Ellary, Director
SPACES
2 Ncondo Place
Ridge Side
Umhlanga Ridge
Durban, 4319
Kwazulu-Natal
South Africa
T 011 27 (0) 31 830 5140
M 011 27 (0) 82 341 9541
aellary@efloridasasa.co.za



ENTERPRISEFLORIDA.COM

