



VETERANS FLORIDA

Thursday, January 18th, 2018

Florida Defense Support Task Force
Bobby Carbonell, Executive Director

Our Mission

- Attract and retain Veterans and their families by connecting them to employment, training and educational opportunities
- Strengthen Florida businesses by educating them on the value and skill sets Veterans bring to the workforce and providing training resources for their Veteran hires
- Enhance the entrepreneurial skills of Veterans

How we accomplish our mission

- Comprehensive, nationwide marketing campaign; based on robust market research
- World-class technology partners allow Veterans Florida to connect veterans and their families with employment, education, and entrepreneurship resources State funded grant programs
 - Veterans Florida Business Training Grant
 - Veterans Florida Entrepreneurship Program

Marketing Campaign

Nationwide marketing campaign launched to encourage veterans and separating servicemembers to move to Florida

- ◆ Print, Web and Social Ads targeted at military installations and veterans strategically throughout the country



Marketing Campaign

- Marketing Campaign drives traffic to website: **veteransflorida.org**
 - ◆ Connect Veterans to employers, career and entrepreneurial resources, and services
 - ◆ Provide businesses the benefits of hiring veterans and grant information
 - ◆ Deliver key information to veterans looking to relocate to Florida



Veterans Florida Business Training Grant

- Reimburses eligible Florida businesses for 50% of training cost for each veteran hired
- Maximum \$8,000 reimbursement for each new employee

Companies	Total Vets Hired	Total Reimbursements	Average Reimb.
28	255	\$887,233.76	\$4,126.85

Total Veteran Salaries	Average Salary	ROI
\$8,651,088	\$40,237	9.75:1

Veterans Florida Career Services

Employers

- Submit job openings to Veterans Florida for posting to the Career Portal on our website
- We provide recruiting, screening, and promotional assistance using our database of veterans' resumes to supplement the company's existing recruiting methods
- Veterans search for employment opportunities from Veterans Florida's approved job listings

<http://employers.veteransflorida.org>



Entrepreneurship Program

- Program served through a network of Florida Colleges and Universities statewide using a shared curriculum and performance metrics, allows for geographic distribution of resources
- Lean Startup Based Curriculum:
 - Self-Paced Online Program launching January 2018
 - Short Workshops held throughout Fall 2017
 - Advanced Class: Featuring 60 hours of education
 - Face-to-face instruction held after hours and on weekends
 - Paired with mentors from local businesses
- Program offered at **NO COST** to veterans
- Program details and applications online at:
 - www.veteransflorida.org

Veterans Florida Entrepreneurship Program



DISCOVER
ONLINE COURSES



EXPLORE
ON-CAMPUS WORKSHOPS



MASTER
ADVANCED PROGRAM

Applications Received	# of Veterans Served	# of Mentors	Mentoring Hours Delivered
2039	947	319	4340.65
Known Business Starts	Capital Invested	Employees Hired	Revenue Generated
55	\$594,000.00	53	\$7,824,620.00

Entrepreneurship Program Network Partners



UNIVERSITY OF
CENTRAL FLORIDA



Testimonials: 2015-16 Inaugural Class

“The impact they have on veterans that are trying to have a successful life is truly amazing.” -August Davis, USN

“Have taken the business from an idea to fully operational using many of the things taught in the course.” -Jeremy Sinnemaki, USAF

“It's room to grow and learn new things with anything in life. But this program doesn't to be improved it just had to spread world wide so the masses can know the wonderful things this programs is giving back to veterans.” - August Davis, USN

““The Veterans Florida Entrepreneurship Program gives the veteran who has an idea he or she wants to take to market a solid framework for accomplishing that, along with a healthy dose of reality... In this program you not only get instant feedback from your own community but also a tremendous amount of support...” -Scott Neil, USA

“I wanted to create a veteran owned business that would not only create a profit, but also provide quality career opportunities for Veterans.” -Edward Dort, USA

Contact Us



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Veterans Florida

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VeteransFlorida.org



Facebook.com/veteransflorida



Linkedin.com/company/veterans-florida



Twitter.com/vetsfl



FLORIDA DEPARTMENT OF VETERANS' AFFAIRS

Honoring those who served U.S.

Agency & Legislative Update

Florida Defense Support Task Force Meeting

January 18, 2018



FLORIDA DEPARTMENT OF VETERANS' AFFAIRS

Honoring those who served U.S.

**Cabinet Agency created by Florida Constitutional
Amendment on July 1, 1989.**

***FDVA is the premier point of entry for Florida veterans to
access earned services, benefits and support.***



States and NASDVA



Members of the National Association of State Directors of Veterans Affairs (NASDVA) met with VA Secretary Dr. David Shulkin on Feb. 27, 2017.

- Second only to the VA in providing benefits and services to our nation's veterans
- Partnership provides an opportunity to provide seamless transition from state to federal benefits

Key Roles

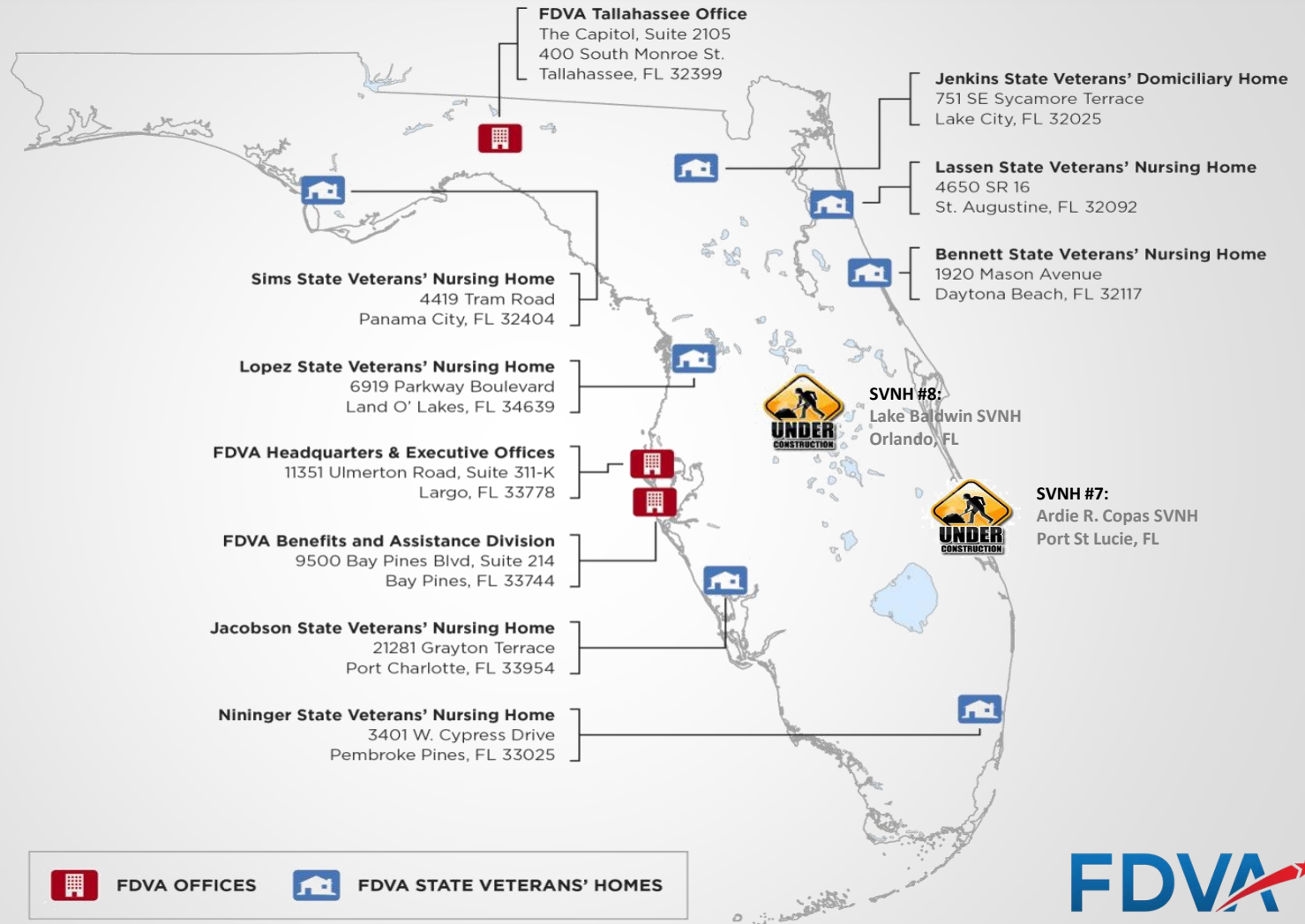


○ **State Veterans' Homes Program**



○ **Division of Benefits & Assistance**

FDVA Footprint



Ardie R. Copas

State Veterans' Nursing Home



- **120-bed Skilled Nursing Facility in Port St. Lucie (St. Lucie County)**
- **Groundbreaking Ceremony scheduled for Tuesday, March 20 at 10 a.m.**

Lake Baldwin (Orlando)

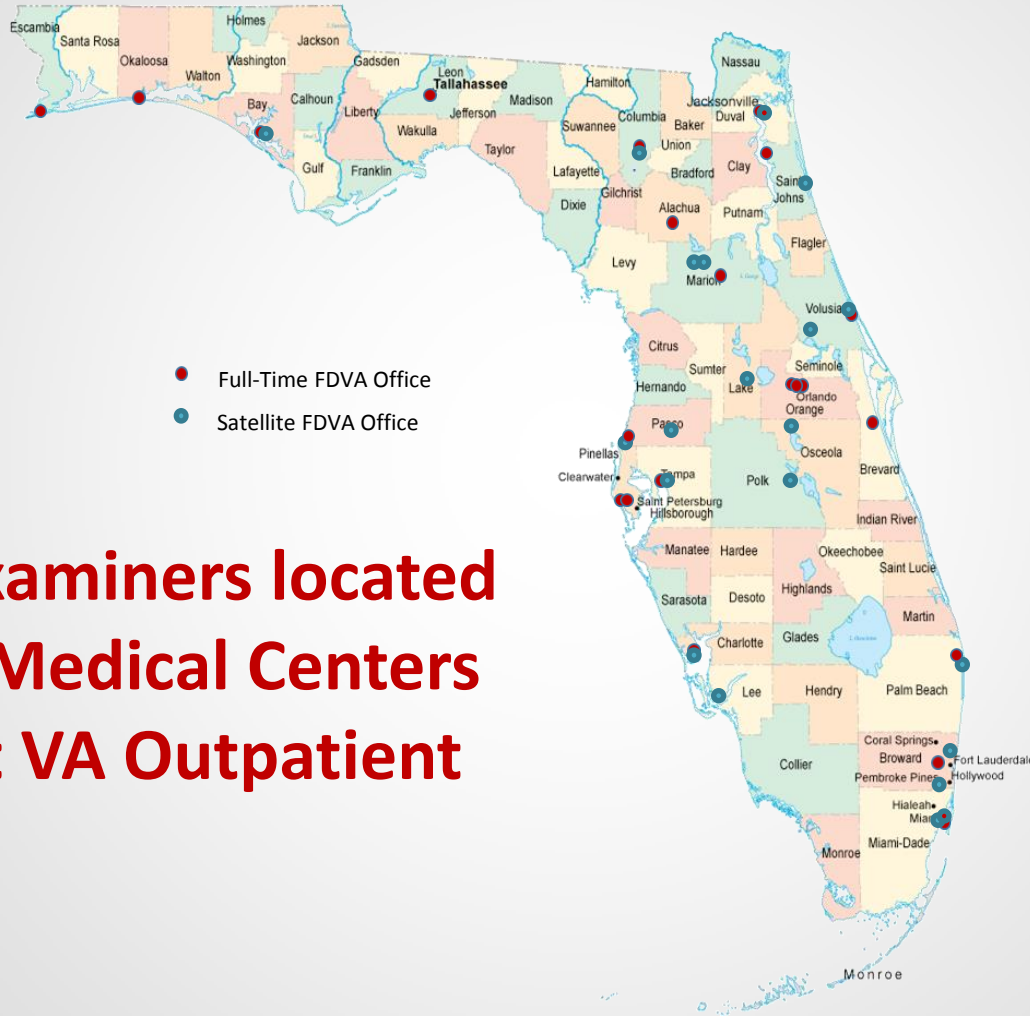
State Veterans' Nursing Home



- 118-bed former VA Community Living Center on VA Campus at Lake Baldwin (Orange County)
- Negotiations underway to transfer facility to FDVA in 2018; 9-month refurbishment to follow

FDVA Veterans' Claims Examiners

FDVA Locations



Claims Examiners located in all VA Medical Centers and most VA Outpatient Clinics

County Veterans Service Officers



- CVSOs in all 67 counties
- County employees; must be wartime veteran by statute
- Connect veterans with earned benefits and services
- Trained and accredited annually by FDVA – *Next conference: May 6-10, 2018, Safety Harbor, Fla.*

2018 Florida Legislative Session



- **FY 2018-19 Budget Request**
 - Capital Improvement Plan
 - Replacement Medical/Non-Medical Equipment & Furniture
 - Start-Up Operations & Staffing – Lake Baldwin State Veterans’ Nursing Home
 - Initial Staffing - Ardie R. Copas State Veterans’ Nursing Home
 - Additional FTE
 - Veterans’ Claims Examiners x 5
 - Infection Preventionists x 6
 - Veterans Florida
 - Workforce Training Grants
 - Entrepreneur Training

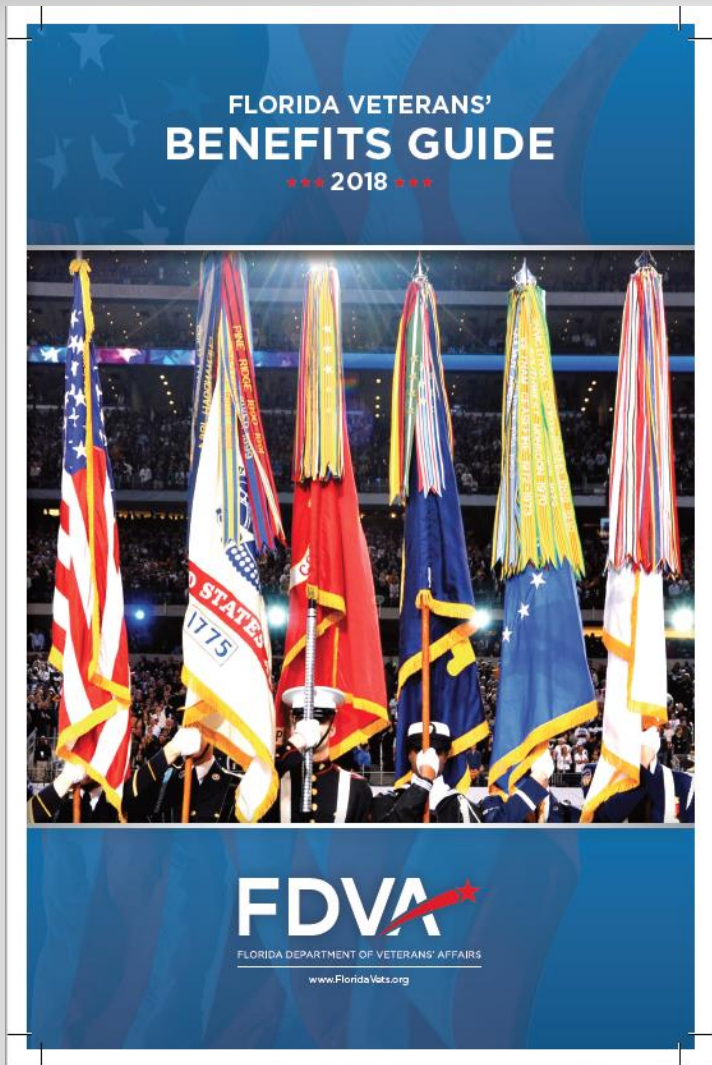
2018 Florida Legislative Session



- **Veteran-related Legislation**
 - **HB 527 (Rep. Magar) & SB 1000 (Sen. Grimsley) – Homestead exemption for surviving spouses of deceased disabled veterans**
 - **Monitoring 60+ veteran-related bills in House and Senate**
 - **New Legislative Tracking Page on FDVA website**

www.FloridaVets.org/news/veteran-legislation

Florida Veterans' Benefits Guide



- 100,000 copies courtesy of the *Florida Veterans Foundation*
- Single copies available through e-mail request on FDVA website
- We bulk ship from publisher's warehouse at no charge
- Interactive version available online at www.FloridaVets.org



Florida Veterans' Hall of Fame

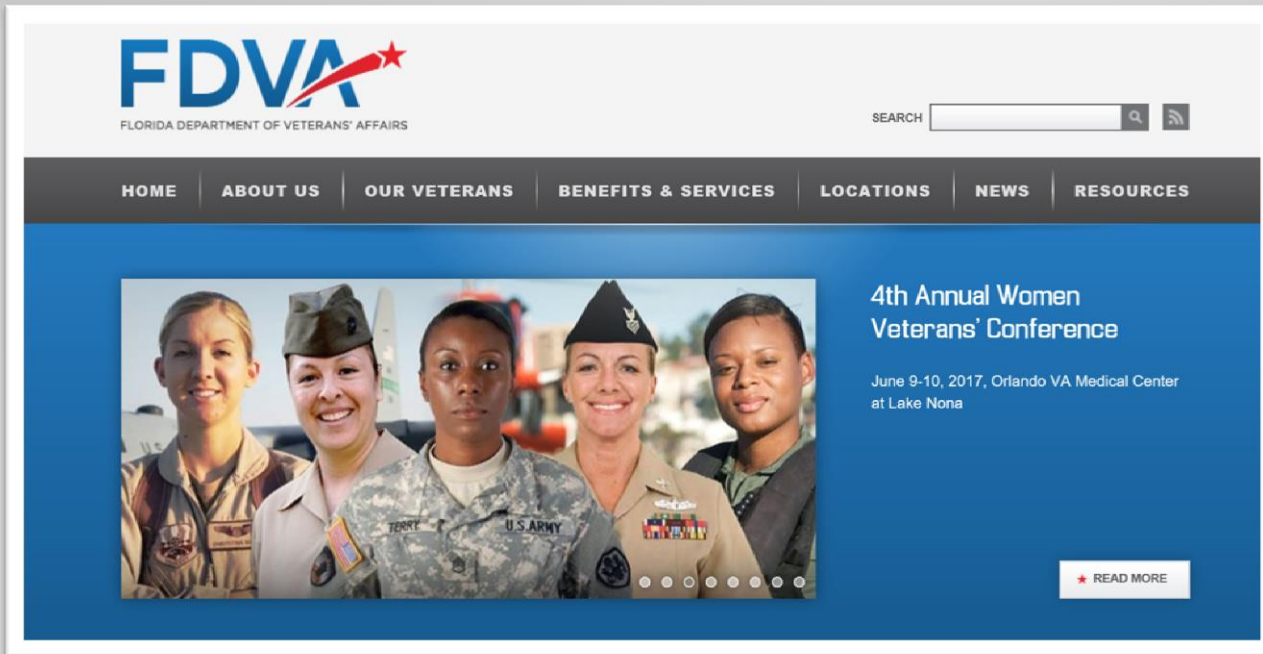
- Florida Veterans' Hall of Fame Council accepting nominations for 2018 class of inductees
- Legislature established to honor and recognize veterans, both living and deceased, for their post-military service to Florida
- Nomination period open until **May 31, 2018**
- Anyone is permitted to nominate a veteran
- Nomination packet available online at www.FloridaVeteransHallofFame.org

Governor's Veterans Service Award



- 13,000 medals presented by Gov. Rick Scott since August 2013
- Next presentation:
 - Tuesday, Jan. 23 at 10 a.m. in Sun City Center (Hillsborough County)

Connecting with FDVA



www.FloridaVets.org





FLORIDA DEPARTMENT OF VETERANS' AFFAIRS

Honoring those who served U.S.

Lt. Col. Steve Murray, USAF (Ret)

Florida Defense Support Task Force Meeting

January 18, 2018

The Sunshine State



Did you know?

Florida veterans bring in more than \$17.9 Billion in Federal Dollars to Florida's economy.

- **Nation's 3rd largest veteran population**
 - **1,533,000 total veterans**
 - **1,139,000 wartime veterans**
 - **200,000 retirees (all branches)**
 - **773,000 veterans over 65**
 - **315,000 service-connected disabled veterans**
 - **716,000 enrolled in VA Health Care**
 - **48,000 enrolled in GI Bill**

The Sunshine State



Did you know?

*There are approximately 154,000
women veterans in Florida –
Nation's fastest growing veteran
demographic!*

○ Demographics

- 66,000 World War II
- 144,000 Korean War
- 497,000 Vietnam War
- 190,000 Gulf War (1991)
- 173,000 Afghanistan/Iraq
- Future trends!



Florida Defense Support Task Force

January 18, 2018

Military Work Program Projects

Select Projects within 1 Mile of a Military Installation



MAP ID	DIST.	YEAR	COUNTY	PROJECT TYPE	DESCRIPTION	PHASE	LENGTH	AMOUNT	ITEM SEG
1	2	2018	CLAY	BRIDGE REPLACEMENT	SR21(BLANDING BLVD) @ S PRONG/FORK BLACK CREEK BRIDGE NO710940	CST	0.719	\$3,790,818	4320121
2	2	2018	DUVAL	INTERCHANGE - ADD LANES	I-295(SR9A) AT US17 TO SOUTH OF WELLS ROAD	PE	1.704	\$1,044,054	4355751
3	2	2018	DUVAL	ATMS - ARTERIAL TRAFFIC MGMT	I-295(SR9A) ARTERIAL TRAFFIC MGMT (BUCKMAN BRG)SR13 TO US17(SR15)	CST	4.699	\$12,027,963	4395241
4	3	2018	BAY	INTERCHANGE - ADD LANES	SR 30 (US 98) ELEVATED ROADWAY E TO W OF TYNDALL AFB ENTRANCE	DSB	1	\$19,737,757	4316841
5	3	2018	BAY	ADD TURN LANE(S)	SR 30A (US 98) PC BEACH PARKWAY @ CAULEY AVENUE INTERSECTION	CST	0.257	\$1,992,443	4396611
6	3	2018	ESCAMBIA	ADD TURN LANE(S)	SR 295 NEW WARRINGTON RD @ CR 298A JACKSON ST INTERSECTION	CST	0.228	\$1,814,390	4367191
7	3	2018-2022	OKALOOSA	BRIDGE REPLACEMENT	SR 30 (US 98) BROOKS BRIDGE NO. 570034	PE, ROW, DSB	0.881	\$205,183,980	4154742
8	3	2021	OKALOOSA	PRELIM ENG FOR FUTURE CAPACITY	SR 30 (US 98) FROM FALLIN WATERS DRIVE TO MARY ESTHER BLVD	PE	3.486	\$3,573,955	2201964
9	3	2021	OKALOOSA	PRELIM ENG FOR FUTURE CAPACITY	SR 30 (US 98) FROM SANTA ROSA C.O. LINE TO E OF FALLIN WATERS DRIVE	PE	5.1	\$4,453,955	2201963
10	3	2018	OKALOOSA	BRIDGE REPLACEMENT	SR 397 JOHN SIMS PARKWAY OVER TOMS BAYOU BRIDGE NO. 570055	CST	0.129	\$8,716,592	4061943
11	3	2022	SANTA ROSA	PRELIM ENG FOR FUTURE CAPACITY	SR 30 (US 98) GULF BREEZE PKWY FROM E OF RAMBLE BAY LN TO OKA CO LINE	PE	5.863	\$3,865,038	2204265
12	3	2019	SANTA ROSA	PRELIM ENG FOR FUTURE CAPACITY	SR 87S / SR 87N CONNECTOR NEW ALIGNMENT	PE	13.949	\$7,874,240	4167483
13	5	2018	BREVARD	ADD LANES & RECONSTRUCT	SR 528 FROM EAST OF SR 3 TO PORT CANAVERAL INTERCHANGE	ENV	5.091	\$1,400,000	4074024
14	7	2020	HILLSBOROUGH	INTERSECTION IMPROVEMENT	WESTSHORE BOULEVARD AND GANDY BOULEVARD	CST	1.385	\$2,723,630	4370411

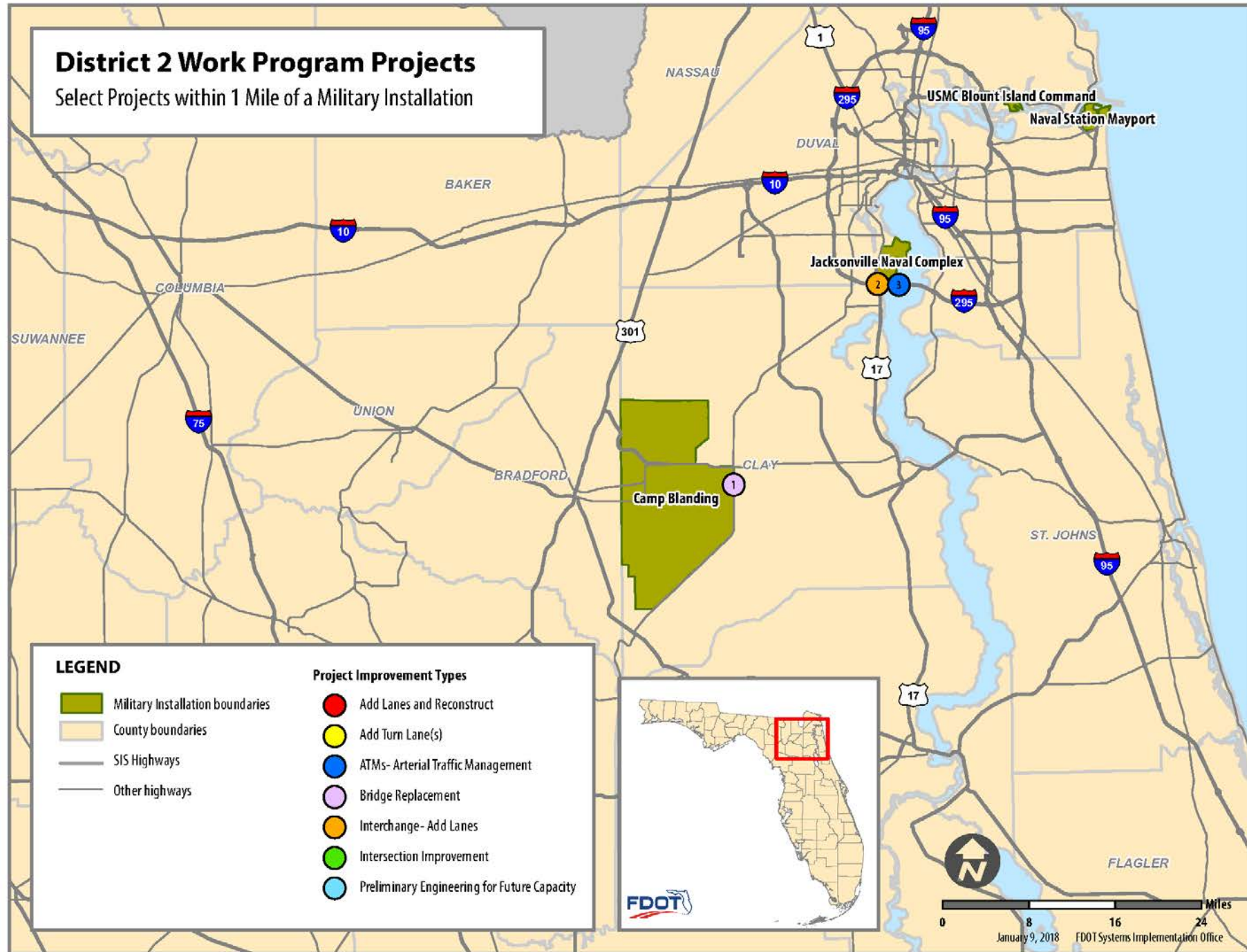
Phase Abbreviation Key

CST: Construction
 DSB: Design Build
 ENV: Environmental
 PE: Preliminary Engineering
 ROW: Right of Way

data as of 9/15/2017

District 2 Work Program Projects

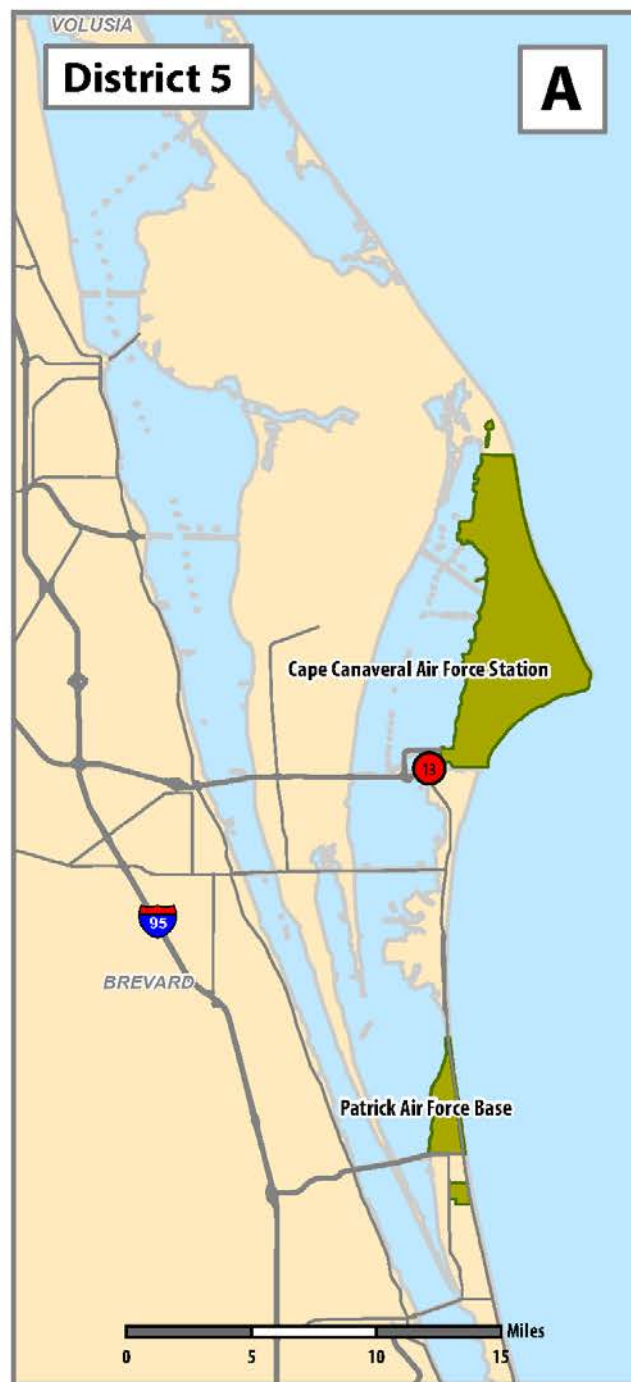
Select Projects within 1 Mile of a Military Installation



District 3 Work Program Projects

Select Projects within 1 Mile of a Military Installation



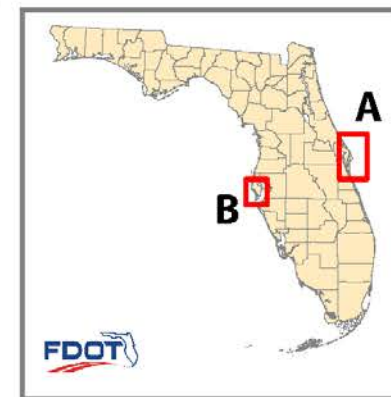


LEGEND

- Military Installation boundaries
- County boundaries
- SIS Highways
- Other highways

Project Improvement Types

- Add Lanes and Reconstruct
- Add Turn Lane(s)
- ATMs- Arterial Traffic Management
- Bridge Replacement
- Interchange- Add Lanes
- Intersection Improvement
- Preliminary Engineering for Future Capacity





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Rear Admiral Dan Kloeppel (ret)

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JOB PLACEMENT & ONGOING CAREER PROGRESSION



Corporate America Supports You

Veterans, Transitioning Military,
National Guard & Reserves
WWW.CASY.US



Military Spouses & Military Dependents
WWW.MSCCN.ORG

Talking Point Highlights for CASY/MSCCN

1. Both 501C-3's Doing Job Placement
2. MSCCN-2004/CASY 2010 NG Letter of Need
3. IBM Technology
4. Jobs from Direct Employers Association
5. Funding from Foundations and Corp Giving
6. Career Corps-volunteer program
6. NGEN & Army Reserve P-3
7. Military Services Employment Journal

Productivity and Efficiency

- 1.) Over 35,000 Job placements since 2004
- 2.) 8,375 Job Placements in 2017
- 3.) 96 cents of every dollar spent on the mission
 - Per Deloitte audit
- 4.) Cost to increase capacity \$500/hire



Florida Department of Environmental Protection

Division of State Lands

presentation to

Florida Defense Support Task Force

March 22, 2018





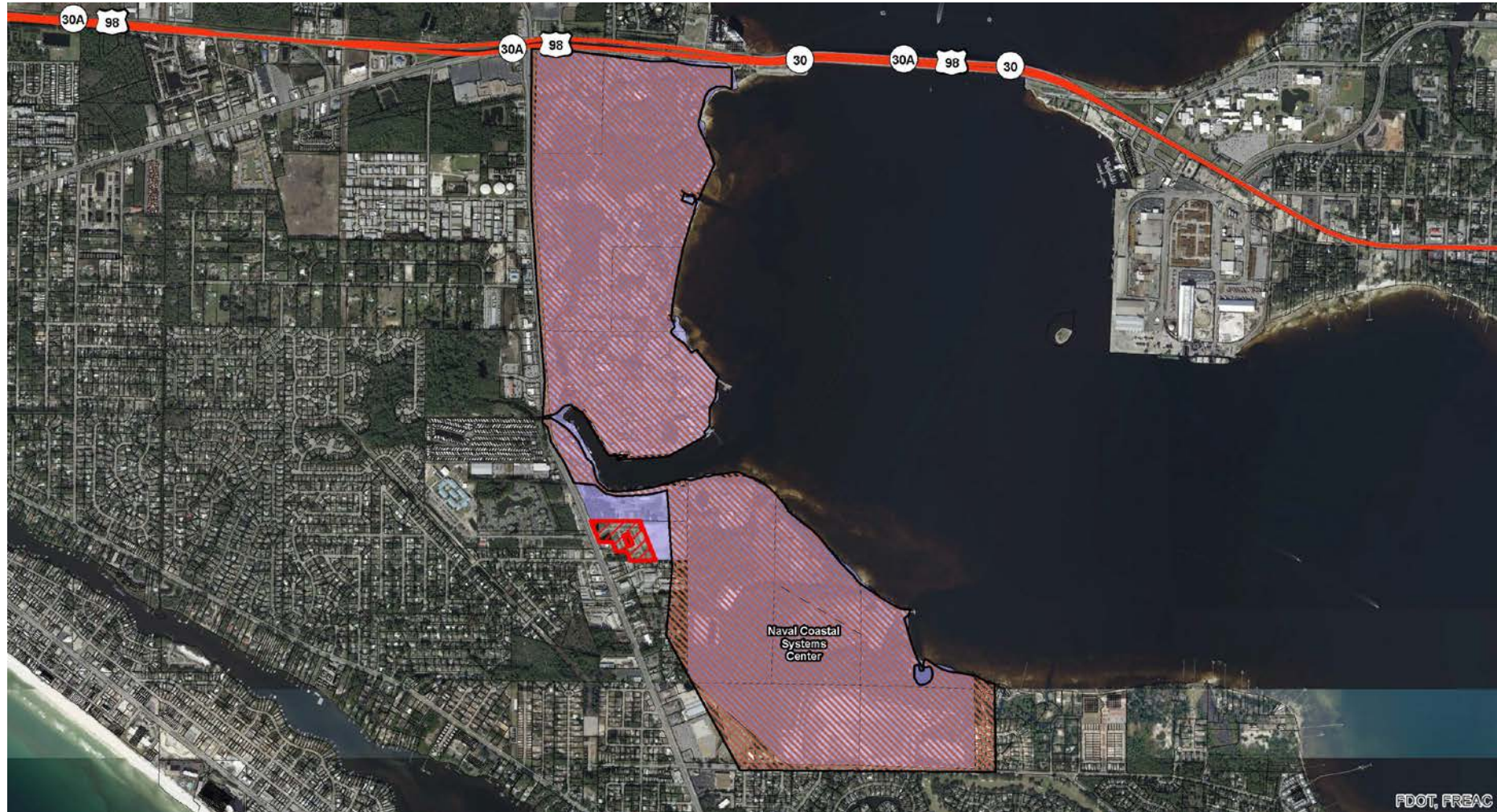
Division of State Lands



FDEP Division of State Lands'
Military Buffer Acquisitions for
Non-conservation Lands

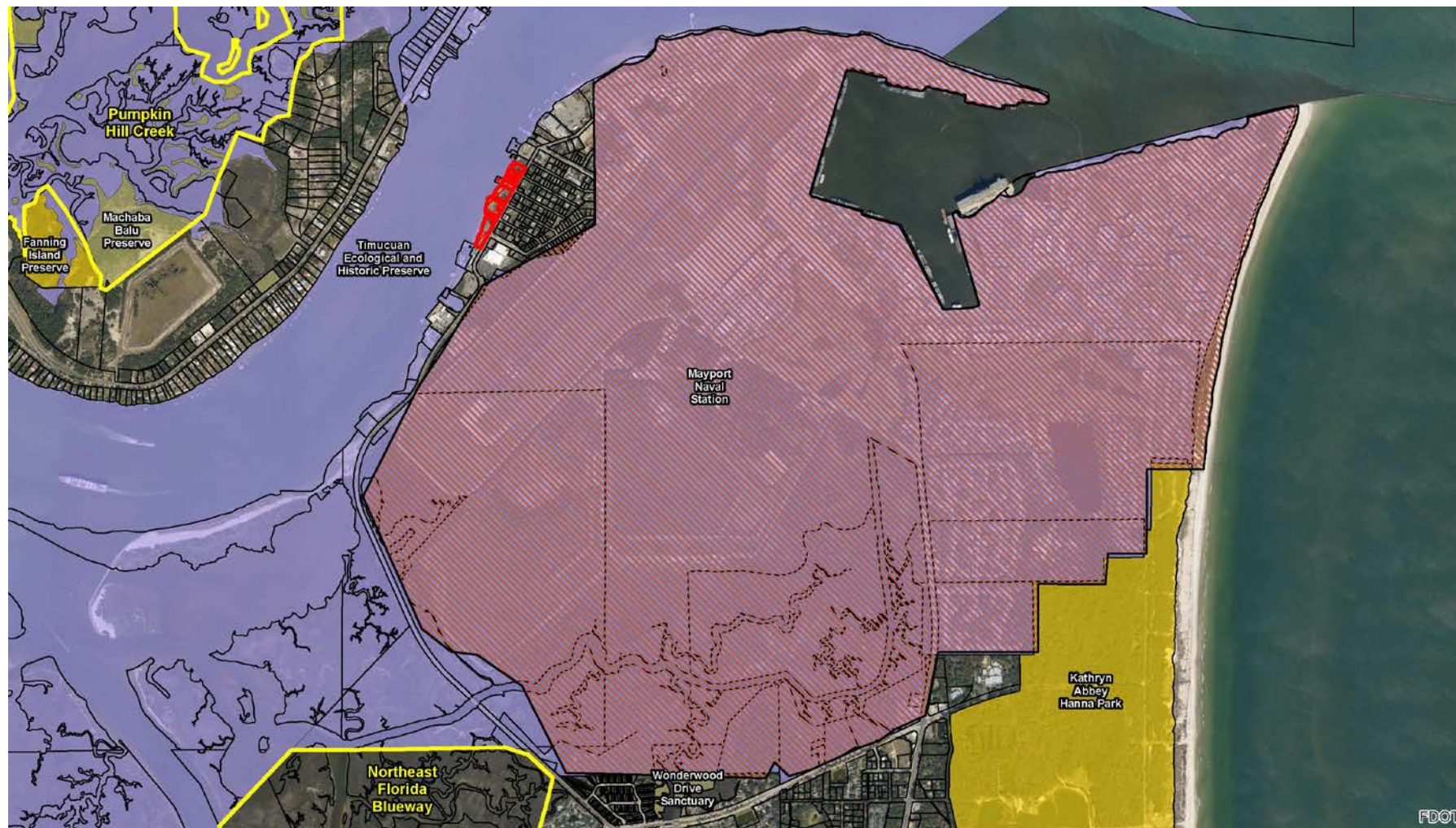


Naval Support Area Panama City



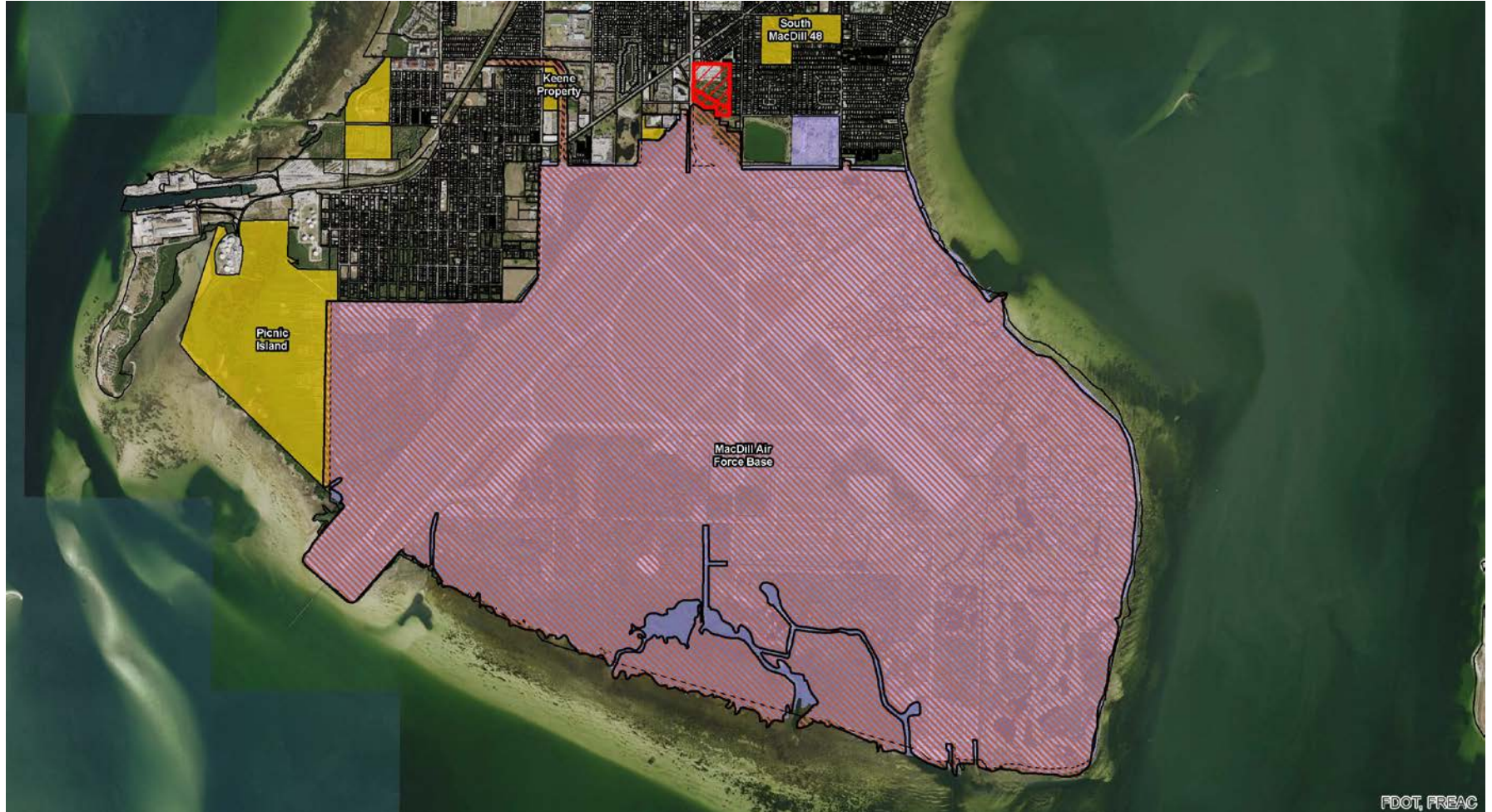


Naval Station Mayport





MacDill Air Force Base





Division of State Lands

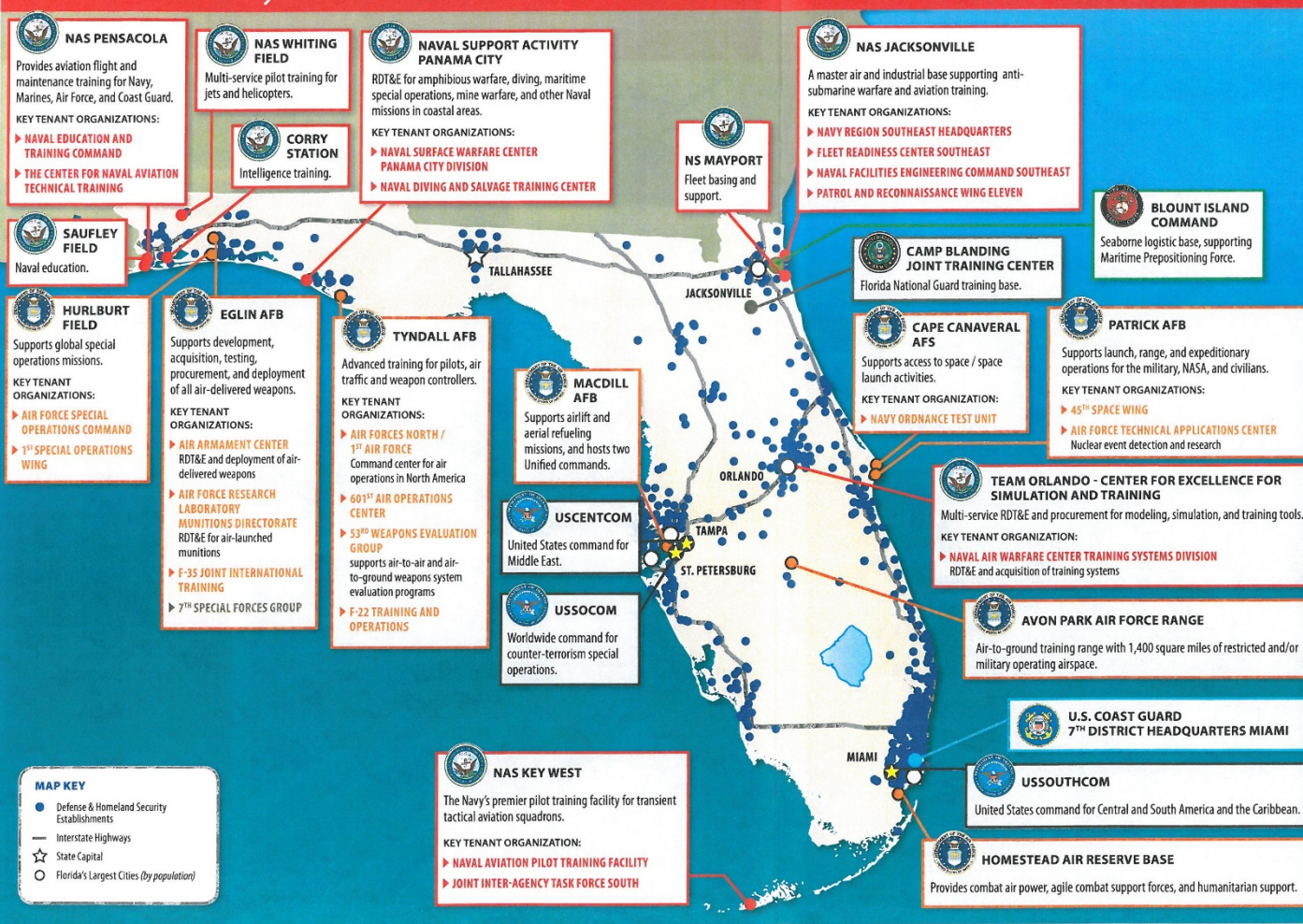


FDEP Division of State Lands'
Military Buffer Acquisitions
Florida Forever Project Areas



Florida's Military Installations

Florida's Military Installations

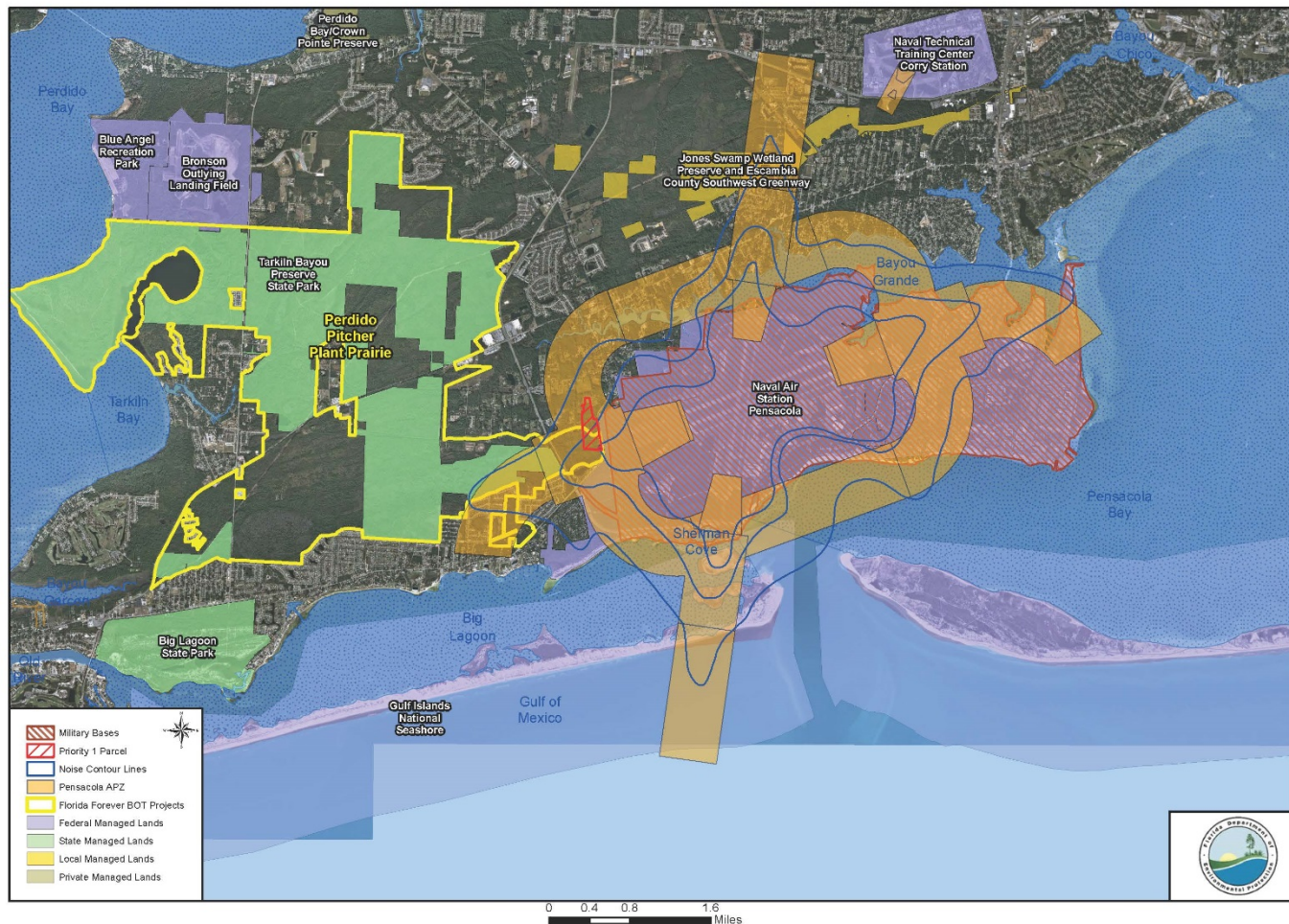




NAS Pensacola

Pensacola Naval Air Station

Adjacent Florida Forever Projects

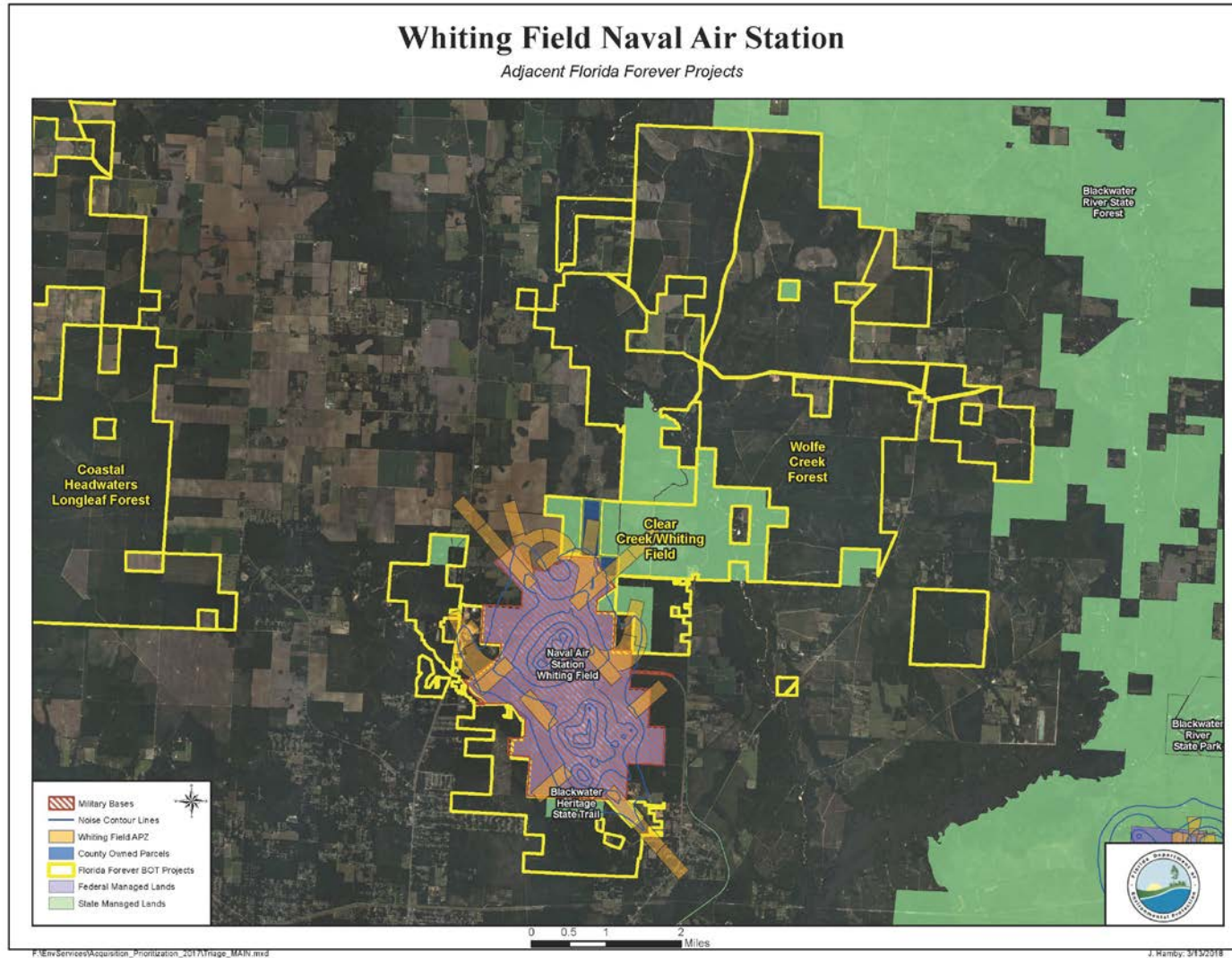


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J. Hamby 3/12/2018



NAS Whiting Field





J. Hamby: 3/13/2018

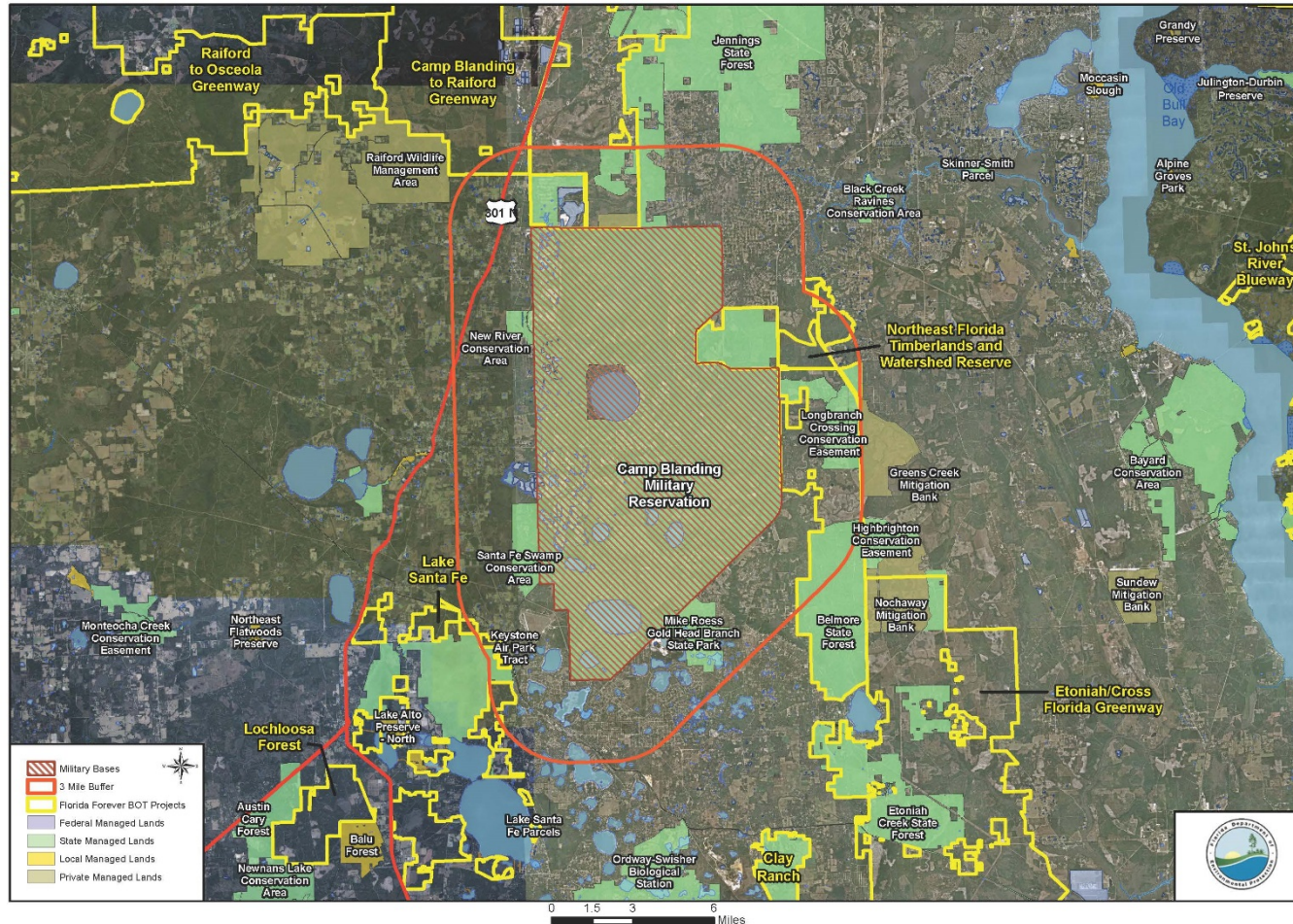




Camp Blanding Joint Training Center

Camp Blanding Joint Training Center

Adjacent Florida Forever Projects

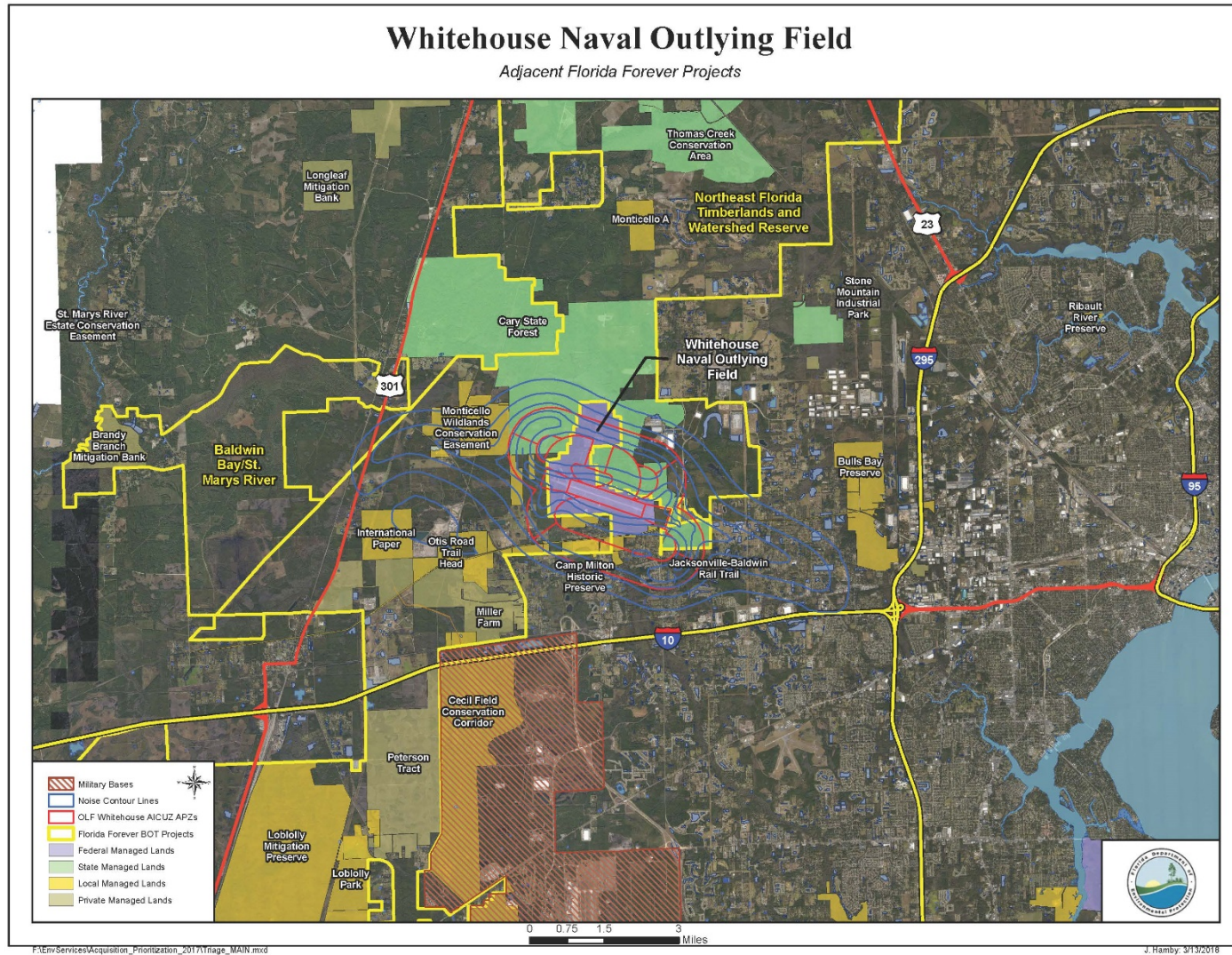


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J. Hamby: 3/13/2018

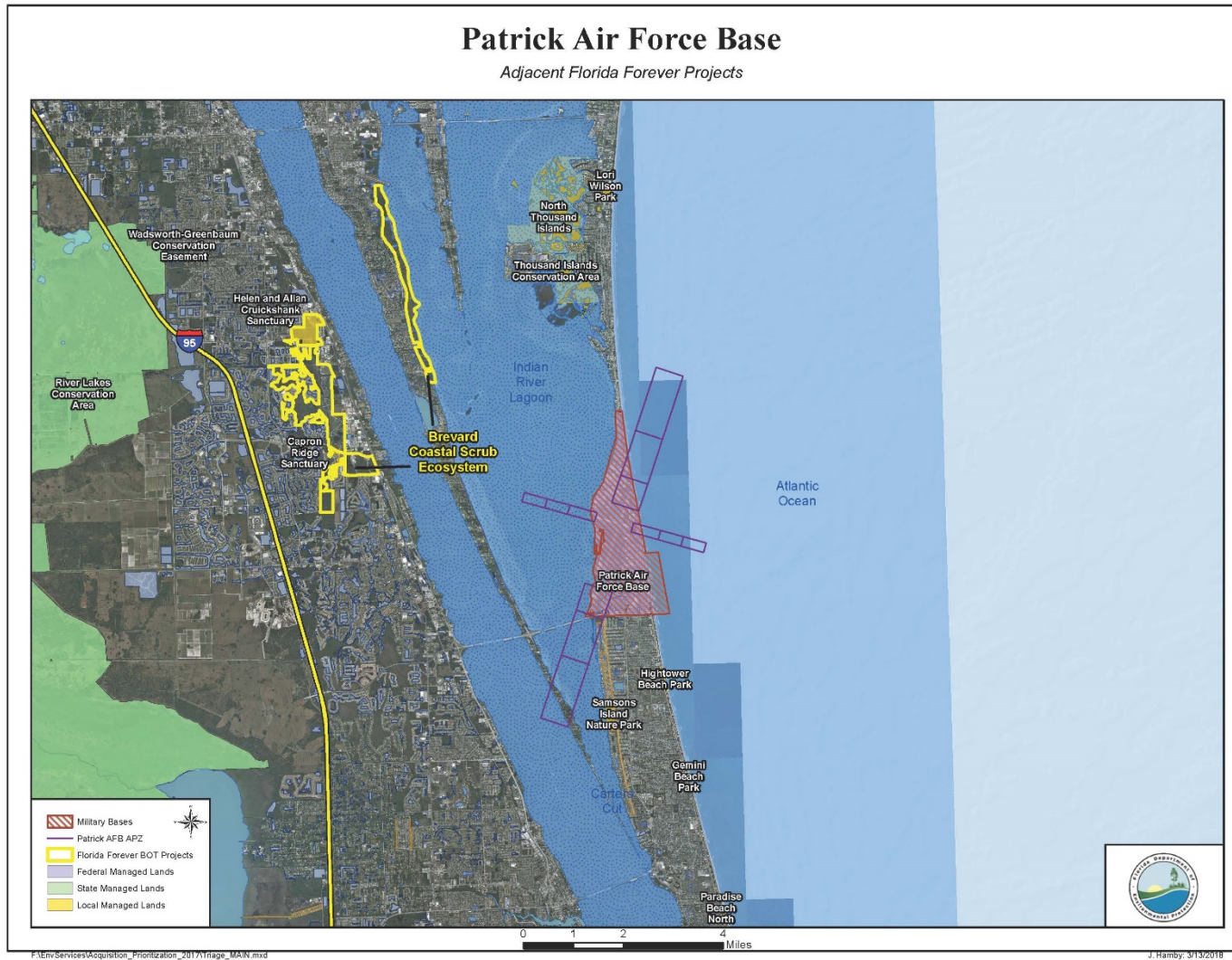


OLF Whitehouse



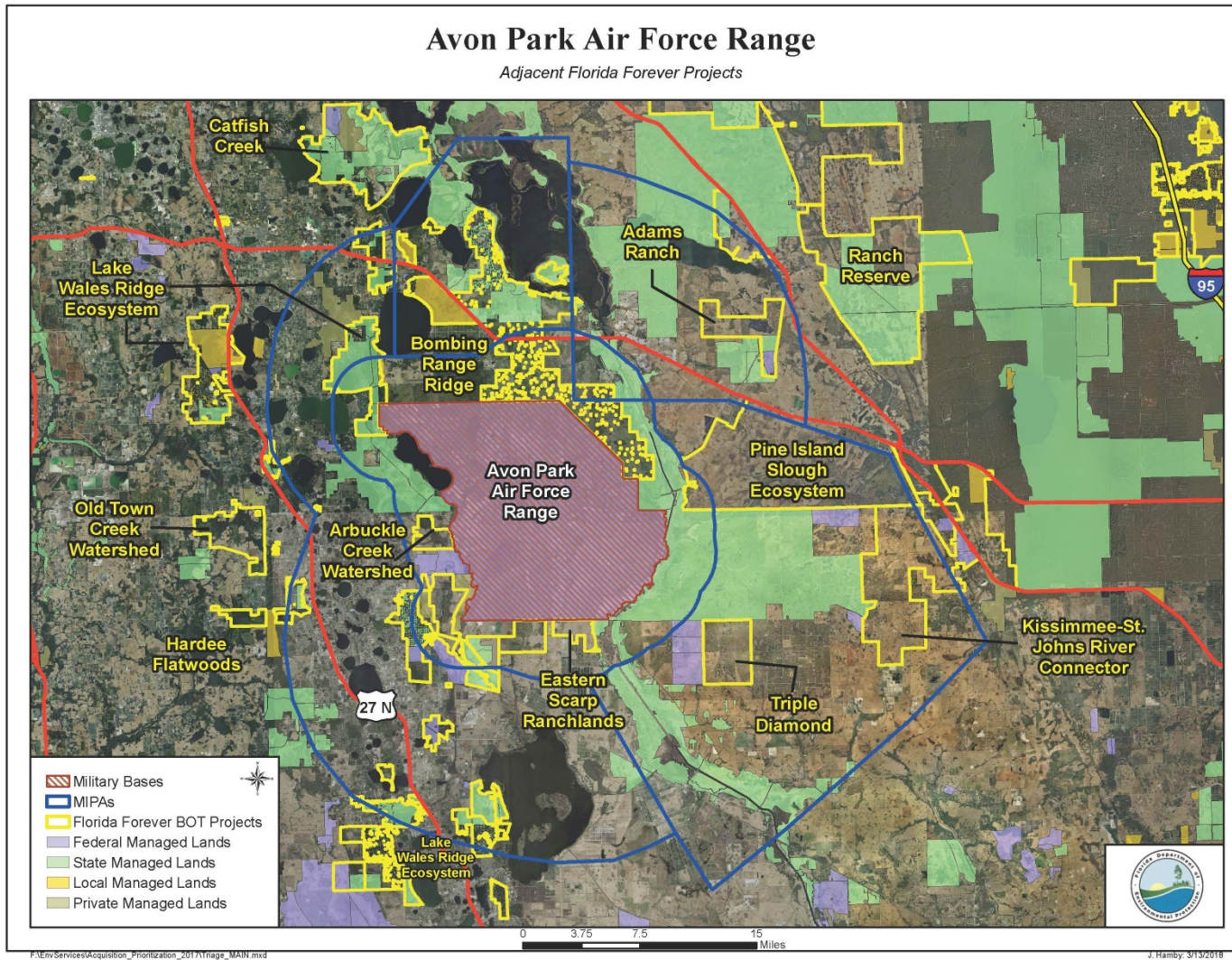


Patrick AFB



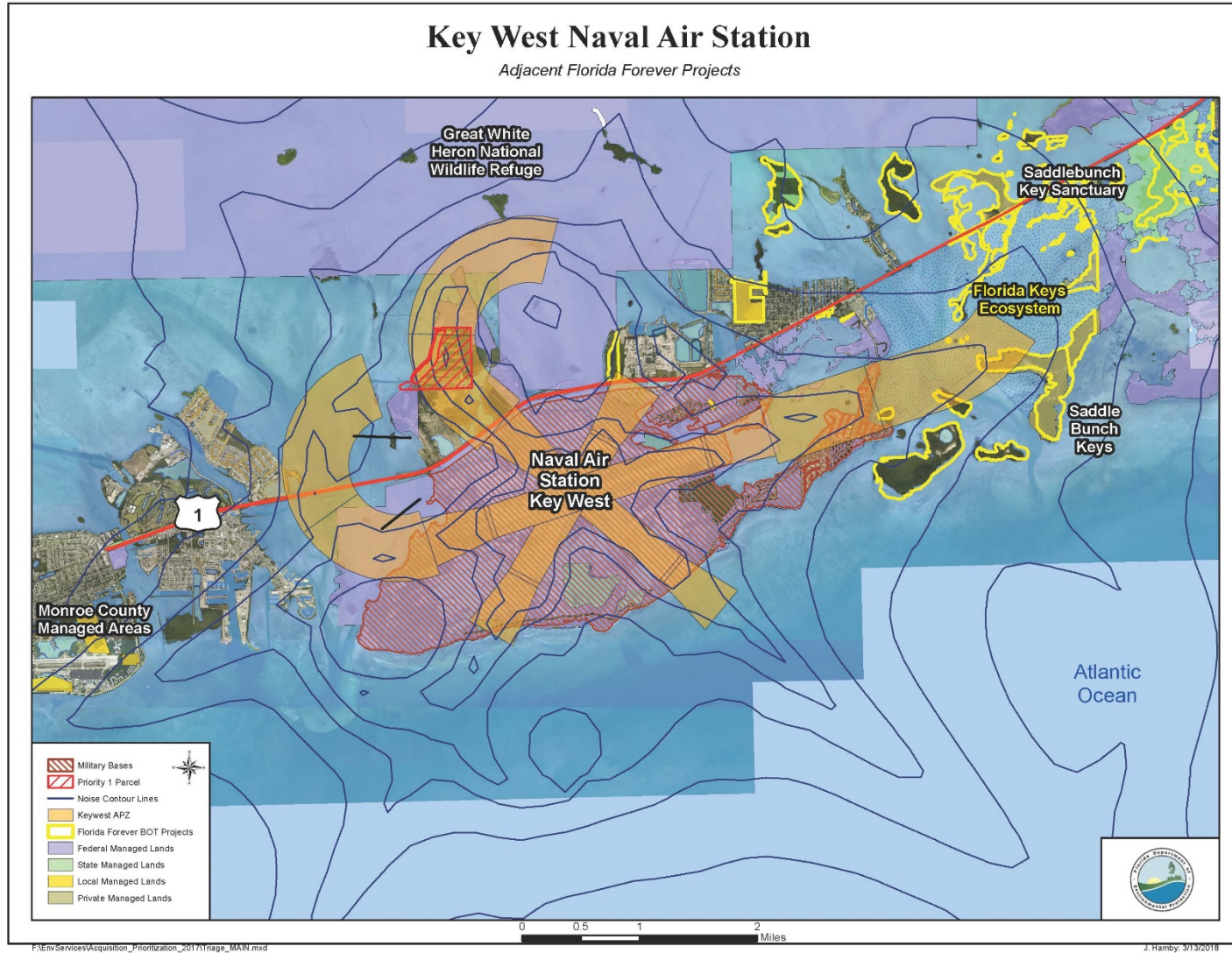


Avon Park AF Range





NAS Key West







South Florida Defense Alliance



ONCE UNITED: NOW STRENGTHEN,
EXPAND & ACHIEVE

Displayed at <http://www.DonBoyd.net>

UNITE • CHAMPION • GROW

Our Cause

Advocate: 24 Commands and 15 Installations

Support: 56,000 active, reserve, guard service-members, civilians and their families

Assist: Over 230,000 veterans in our 4 counties

Grow: Economic impact of \$12.3B and 130K jobs

Enhance: Increased military missions and latest advanced technology and equipment

Protect: Encroachment, realignment or BRAC

Champion: Value of our strategic location, training sites and installations

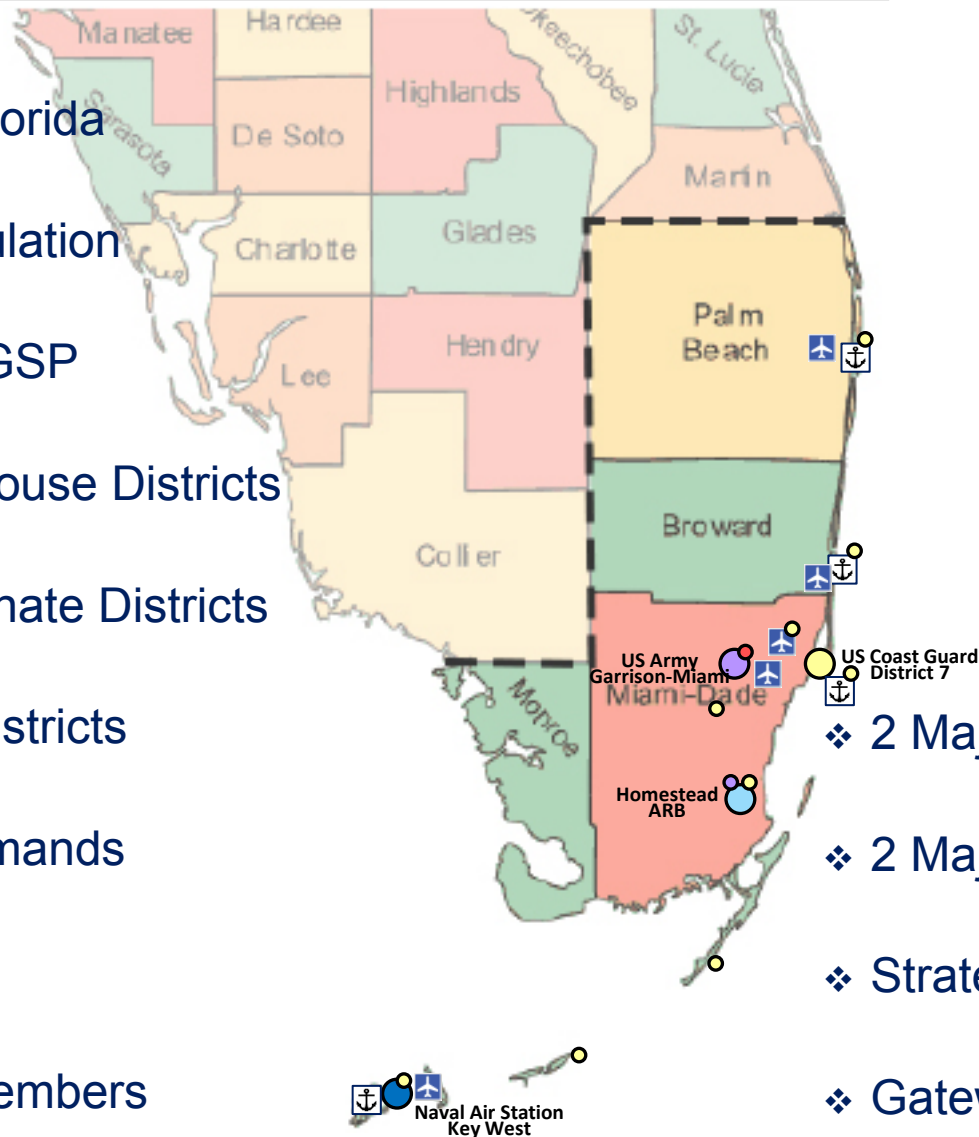
Need: Strong consistent, single voice to tell our story and change perceptions

Unite: Local, state and federal efforts



Our Strategic Value

- ❖ Largest MSA in Florida
- ❖ 30% of state population
- ❖ 32% of Florida's GSP
- ❖ 34 of 120 State House Districts
- ❖ 12 of 40 State Senate Districts
- ❖ 9 of 27 Federal Districts
- ❖ 24+ Military Commands
- ❖ 15+ Installations
- ❖ 25,000 service-members



- ❖ 2 Major Seaports
- ❖ 2 Major Airports
- ❖ Strategic Defense Location
- ❖ Gateway to Americas...

Our Purpose & Goals



Unite, Champion and Grow the South Florida Defense Community

- Create a single unified and consistent voice
- Coalesce community support around our defense community and industries
- Promote, preserve and enhance our local military missions and installations
- Attract, retain, expand defense related industry, academic study and research
- Promote and facilitate compatible community development
- Advocate for our military commands, service-members and their families to enhance their quality of life... making South Florida more “military friendly”

The terms defense and military also include DHS organizations, such as USCG, DEA, ICE, CBP...

Our Return on Investment



Region's
Focal Point



An Added
Voice



Increased
Political Clout



6.2M
People



Promotion, Protection and Enhancement of Region's Military Assets



Grow \$4.3B Investment
\$12.3B Economic Impact
130,000 Jobs



New Missions
for HARB



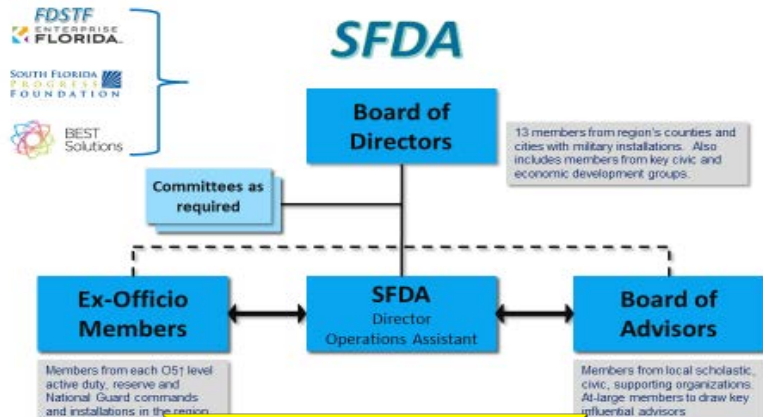
Increase
Community Support
and QOL



Holding the Line
on Encroachment

Where we are now...

Organizational Structure



We're formed

Our Team



Steven C. Williamson, COL, USA (Ret), Managing Principal, BEST Solutions Consulting Group
Lead Consultant - Steve possesses over 25 years as a senior Army Engineer and subsequent years in the private sector enhancing community-military collaboration. Through broad expertise and experience, he has led community-driven, cooperative strategic plans creating viable and lasting solutions resulting in an effective balance between military readiness, defense capabilities and continued local economic growth.



Rob Polumbo, Maj Gen, USAF (Ret), Executive Consultant
Rob served over 32 years in the Air Force culminating as the Special Assistant to the Commander, Air Force Reserve Command. As an F-16 fighter pilot and First Officer with a major airline, Rob has extensive senior executive experience with Department of Defense and business sector enterprises. He has led and advised organizations to train, organize and equip multi-national and joint-service teams with global objectives. He has extensive knowledge in veteran affairs and the development of strong community-military relationships.



Pamela Berkowsky, Defense Consultant
Pamela is an accomplished senior management executive and Fulbright Scholar who has served in both federal and state governments. Her Pentagon tenure includes service as Assistant Chief of Staff to the Secretary of Defense, Special Assistant to the Under Secretary of the Navy, and Special Assistant to the Under Secretary for Acquisition. She coordinated DOD's WMD preparedness programs and served as its liaison to the National Security Council. She served as Chief of Staff to the Governor of the U.S. Virgin Islands, managing the territory's federal and international affairs and leading initiatives in healthcare, education reform and economic development.



Dennis Daley, Col, USAF (Ret), Operational Consultant
Dennis served 24 years flying the F-4 and F-16 fighter aircrafts with 6 years as the 482nd Fighter Wing Mission Support Group Commander at Homestead Air Reserve Base. He exercised direct command over the installation and facilities, the airfield, 1,400 personnel in 19 organizations, and managed an annual budget exceeding \$47 million. Dennis has extensive base-level BRAC experience as well as a firm grasp of the military-public-private role for military, state and congressional programs.



Jack Miller, Lt Col, USAF (Ret), Outreach Consultant
Jack is a Professor of Public Relations at the University of Miami and an Alumni Manager for Wounded Warrior Project for South Florida. He has served as Senior Counsel of Government & Military affairs for the Communications and as a public relations officer in the United States Air Force from 1992 to 2014. Within his 26 years of experience he worked for the Secretary of Defense and collaborated with Congress, the White House and the State Department at the state and local levels.

We're strong

Achievements to Date...



- 501(c)6 non-profit **member organization with ability to coalesce and advocate**
- Strong **coalition at local, state & federal level** – relationships and credibility
- Presenting the **strong, unified and consistent voice** of South Florida
- Coalition to force Homestead **UDB change request withdrawal**
- Rent affordability** legislation in HB 785 and SB 1648
- Finalizing agreement with FDOT for **toll relief**
- Raised awareness of the **lack of a commissary** in South Florida
- Supporting Beacon Council on **defense industry growth** strategy
- Working with partners for the best location for **Homestead VA Outpatient Clinic**

Grabbed attention of local and state leaders

We're achieving

SFDA Long Term Plan



- Support mechanisms, processes, data and resources in place to advocate & support
- A strong South Florida four county coalition with a shared Strategic Plan
- Coordinating a clear South Florida message... adding to the State's compelling voice
- Uniting regional efforts to promote, preserve and enhance our commands and bases
- Aggregating issues to create awareness and facilitate government and legislative support
- Positioning communities for opportunities and to better understand threats
- Emphasizing our strategic value and our defense friendly environment
- Recognized and respected by State and Federal agencies and officials



We're growing

Our new line-up...

BOARD OF DIRECTORS



SFDA TEAM



- **Rob Polumbo**, Interim Director



- **Will Leahey**, Operations Officer



- **Pamela Berkowsky**, Lead Consultant

SOUTH FLORIDA
PROGRESS
FOUNDATION

- Legal Services
- Accounting
- Auditing
- Banking
- Insurance
- Advertising & Design
- Public/Gov't Relations
- Info Tech



FDSTF 1

DRG 1 → 2

FDSTF 2

Our need and our match

The South Florida Defense Alliance respectfully requests...

\$152,500 to achieve our Year 2 goals

Budget Category	Match Program Expenditures			FDSTF Program Expenditures			Total Program Expenditures		
	Application Budget	Current Quarter	Program to Date	Application Budget	Current Quarter	Program to Date	Application Budget	Current Quarter	Program to Date
Task 1: Strengthen the South Florida Defense Alliance				\$27,500			\$27,500		
Activity 1.1: Continue SFDA Operations				\$10,000			\$10,000		
Activity 1.2: Strengthen Community Coalition				\$10,000			\$10,000		
Activity 1.3: Solidify a Sustaining Funding Base				\$7,500			\$7,500		
Task 1: Expand SFDA into Monroe, Broward and Palm Beach Counties				\$55,500			\$55,500		
Activity 2.1: By-laws for Expansion				\$7,500			\$7,500		
Activity 2.2: Expanded Board of Directors and Advisory Board				\$7,500			\$7,500		
Activity 2.3: Four County Awareness Program				\$10,000			\$10,000		
Activity 2.4: Four County Strategic Summit				\$15,000			\$15,000		

Activity 2.5: Updated SFDA Strategic Plan				\$7,500			\$7,500		
Activity 2.6: Engagements to Support Strengthening and Expansion of SFDA				\$7,500			\$7,500		
Task 3: Promote, Preserve and Enhance South Florida Military Missions and Installations				\$85,000			\$85,000		
Activity 3.1: Community Support Plan for USAG-Miami Permanent Housing				\$15,000			\$15,000		
Activity 3.2: Facilitate Compatible Community Development Around Homestead Air Reserve Base (HARB)				\$15,000			\$15,000		
Activity 3.3: Comprehensive Plan and Advocacy for Increased Missions at HARB				\$40,000			\$40,000		
Activity 3.4: Facilitation of SOCSOUTH Land Agreement and Facility Requirement Definition				\$15,000			\$15,000		
Activity 3.5: Alleviation of High Cost of Living for Service Members and Families				\$15,000			\$15,000		
TOTAL ALL CATEGORIES							\$152,500		\$182,500

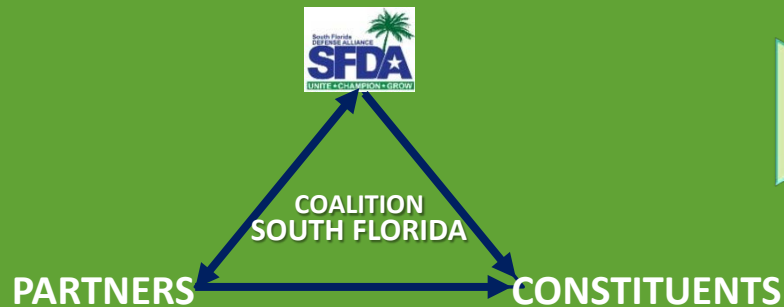
With local match of \$30,000

\$30,000

Objectives: Strengthen and Expand

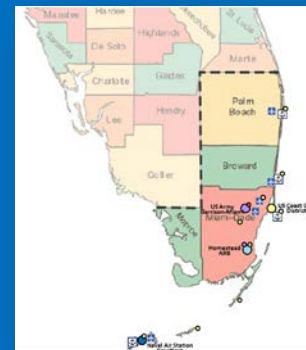
Strengthen

- Leadership Position
- Consistent Message
- Coalition and Partnerships
- Member and Funding Base
- Value Exchange



Expand

- Into Monroe County
- Postured for Broward and Palm Beach Counties
- To Combine Interests and Capabilities
- Influence and Impact



Objectives: Achieve

Promote, Preserve and Enhance

- SOUTHCOT Housing
- HARB Growth Plan
- SOCSOUTH Land Agreement
- Regional Alignment
- Facilitate Compatible Growth
- Mitigate Encroachment
- *Host ADC IIF in March 2019*

Advocacy and Support

- Rent Affordability
- Commissary Offset
- Toll Relief
- COLA Alignment
- Share Information and Shape Message
- Solidify South Florida Delegation

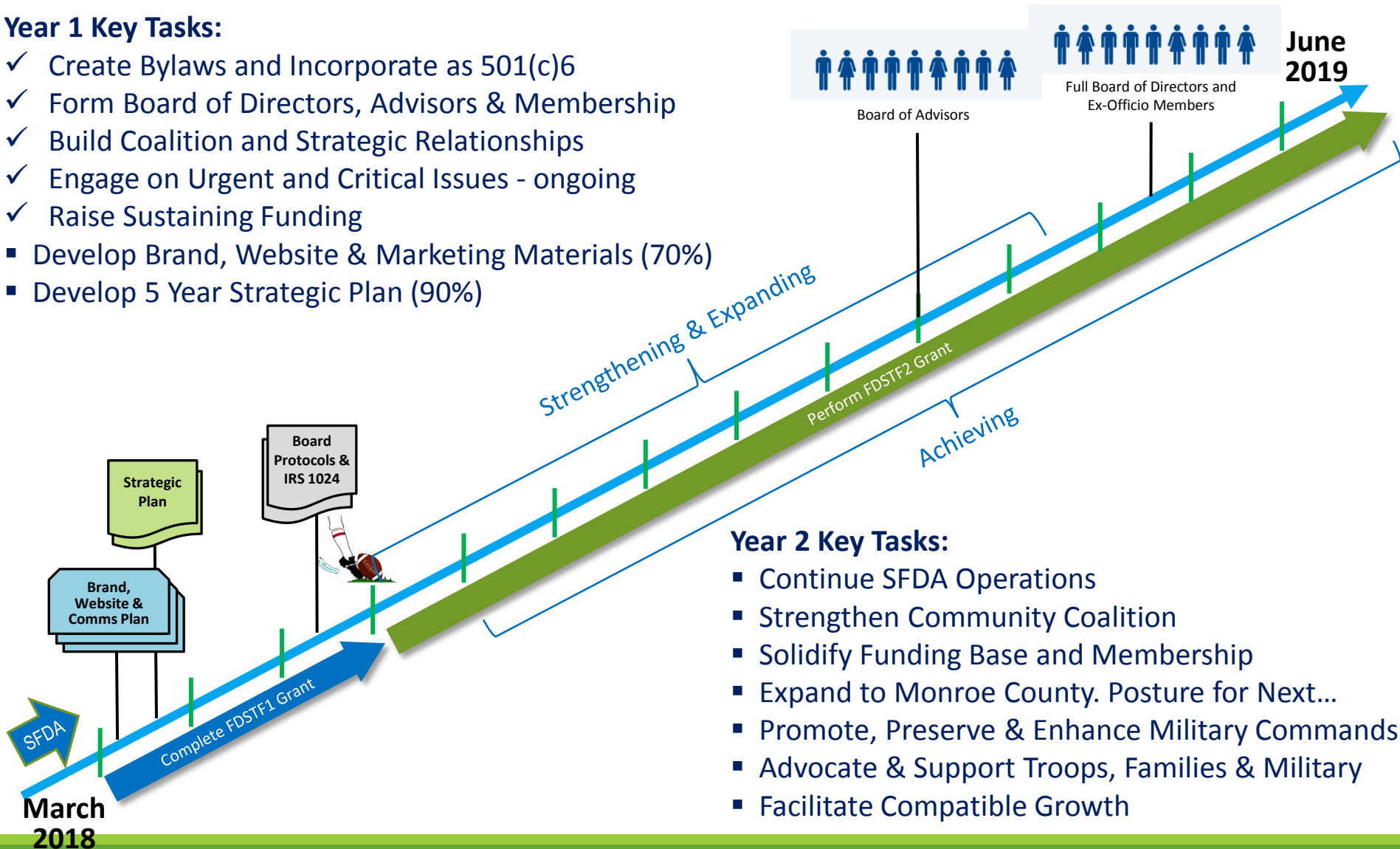
Partner with Miami-Dade Beacon Council

Attract, Retain and Expand Defense Related Industry, Research and Academic Study

Our Way Ahead

Year 1 Key Tasks:

- ✓ Create Bylaws and Incorporate as 501(c)6
- ✓ Form Board of Directors, Advisors & Membership
- ✓ Build Coalition and Strategic Relationships
- ✓ Engage on Urgent and Critical Issues - ongoing
- ✓ Raise Sustaining Funding
- Develop Brand, Website & Marketing Materials (70%)
- Develop 5 Year Strategic Plan (90%)



Year 2 Key Tasks:

- Continue SFDA Operations
- Strengthen Community Coalition
- Solidify Funding Base and Membership
- Expand to Monroe County. Posture for Next...
- Promote, Preserve & Enhance Military Commands
- Advocate & Support Troops, Families & Military
- Facilitate Compatible Growth

Questions?



Image: Military Museum of South Florida

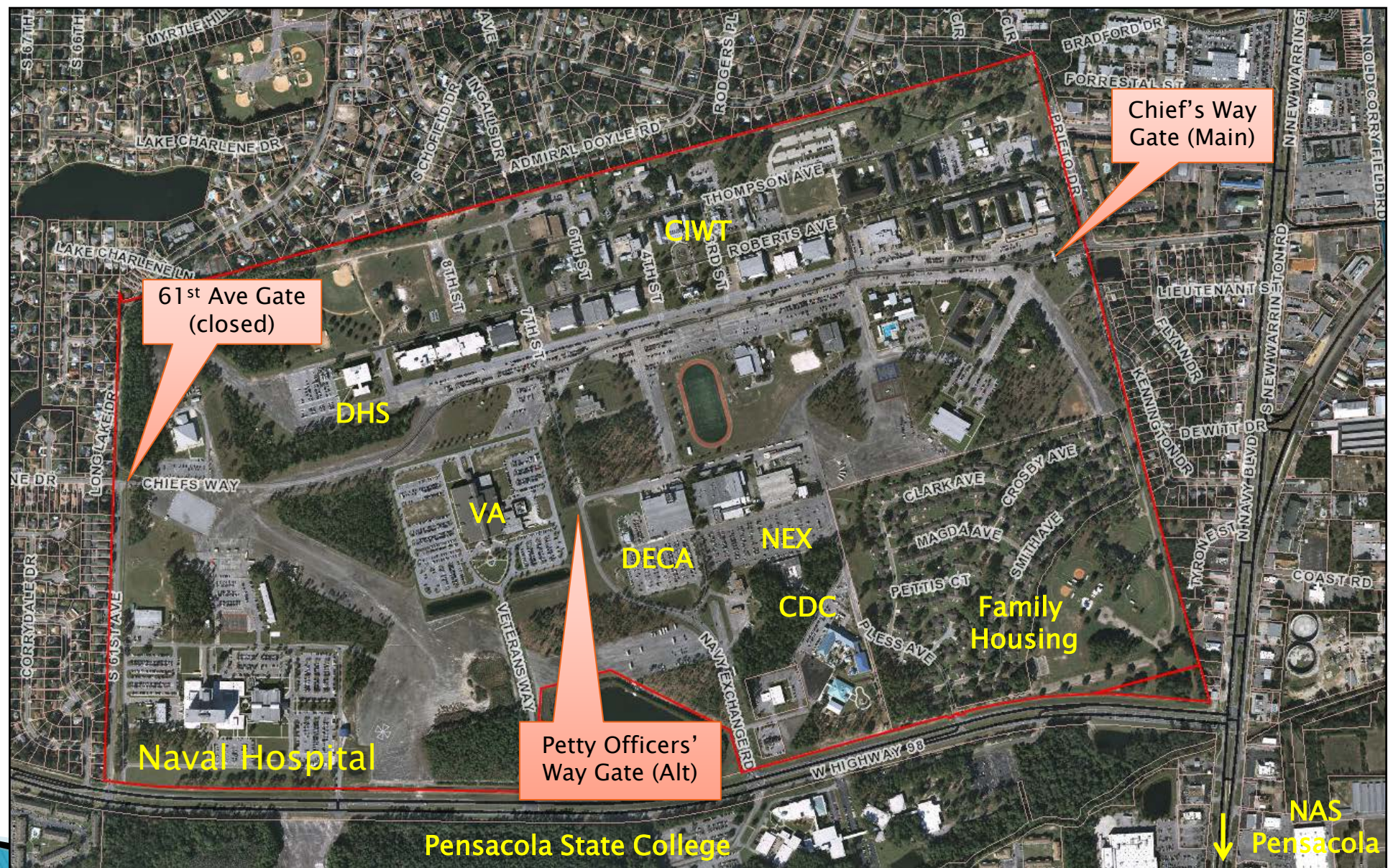
Naval Air Station Pensacola – Corry Station Traffic Feasibility/Impact Study

Florida Defense Support Task Force
Grant Application
Greater Pensacola Chamber/Escambia County
March 2018

Overview

- **Naval Air Station Pensacola**
 - 24,000 Military/families and employees
 - 130 tenant commands
 - 8,475 acres in 4 distinct locations (NAS Pensacola, Corry Station, Saufley Field, Bronson Field)
- **Corry Station is the primary site for multi-service cyber/information warfare training and operations**
- **Corry Station Commands:**
 - Center for Information Warfare Training*
 - Information Warfare Training Command
 - Navy Information Operations Command
 - 313th Training Squadron (USAF)
 - 350th Civil Affairs Command (USAR)
 - Department of Homeland Security*
 - U. S. Naval Hospital
 - VA, Fleet & Family Support (DECA, NEX, CDC, Housing)
- **Planned growth is underway for two major commands at Corry Station**
- **Traffic patterns surrounding Corry Station need to be optimized due to increasing mission and proximity to residential and commercial population.**

Corry Station and Surrounding Area




Objective

- Conduct a feasibility/impact study that analyzes the local traffic patterns and capabilities in the vicinity of Corry Station; and to provide recommendations for improvement projects that will decrease the negative impacts on the community while increasing the military value of the installation.

Deliverables

- Data Collection
 - Movement counts of primary arterial roadways; origin–destination
- Trip Generation & Distribution
 - Projected turning movement counts; maps showing traffic distribution
- Scenario Analysis
 - Study area level of service analysis of major intersections; signalization
- Alternatives Evaluation
 - Matrix of impacts in conjunction with County and Corry Station
- Recommendations
 - Gate access scenarios; roadway network mods; cost estimates

For Consideration

- Corry Station is located in the Warrington Community Redevelopment District
 - NAS Pensacola mission support growth
 - 2 U. S. Coast Guard cutters will homeport change to NASP (July 2018)
 - Naval Education & Training Professional Development Center relocation (December 2018)
- 



Avon Park Air Force Range Sentinel Landscape



598 Range Squadron
Charles “Buck” MacLaughlin,
Director of Range Operations



Central Florida Regional Planning Council

Jennifer Codo-Salisbury,
Deputy Director





Avon Park Air Force Range (APAFR)



APAFR Mission:

Provide a sustainable, world-class training complex focused on advanced, realistic and relevant training for joint, interagency, and multinational partners and excelling in air-ground integration.





Sentinel Landscape Partnerships & Coordination





Avon Park Air Force Range Sentinel Landscape

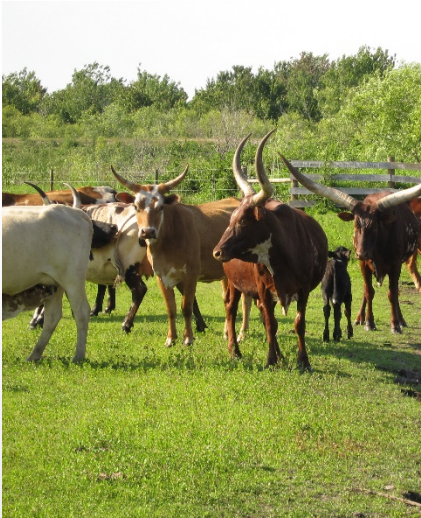


- **Working or natural lands around military bases important to the nation's defense mission—places where land conservation will:**
 - **Benefit farms, ranches and forests.**
 - **Preserve habitat, cultural and natural resources.**
 - **Protect vital military testing and training activities.**

Avon Park Air Force Range

Sentinel Landscape

Moving Forward





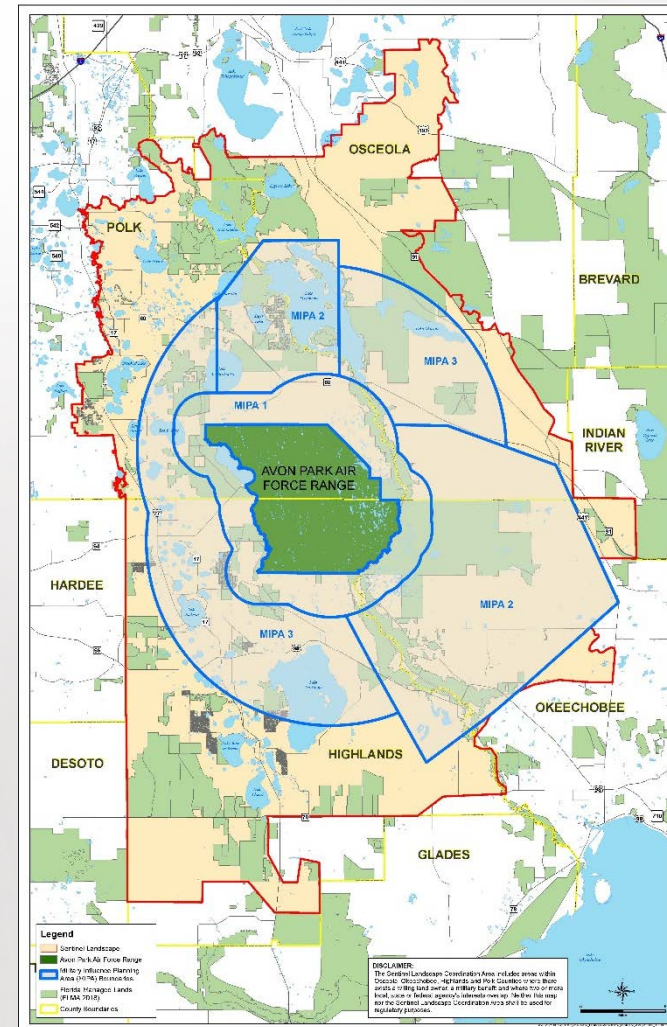
Avon Park Air Force Range

Sentinel Landscape

Moving Forward



- **Interactive, Realtime GIS Database**
- **Action Plan Implementation**
(innovative conservation tools)
- **Continued Coordination**



FY 2018-2019 FDSTF Grant

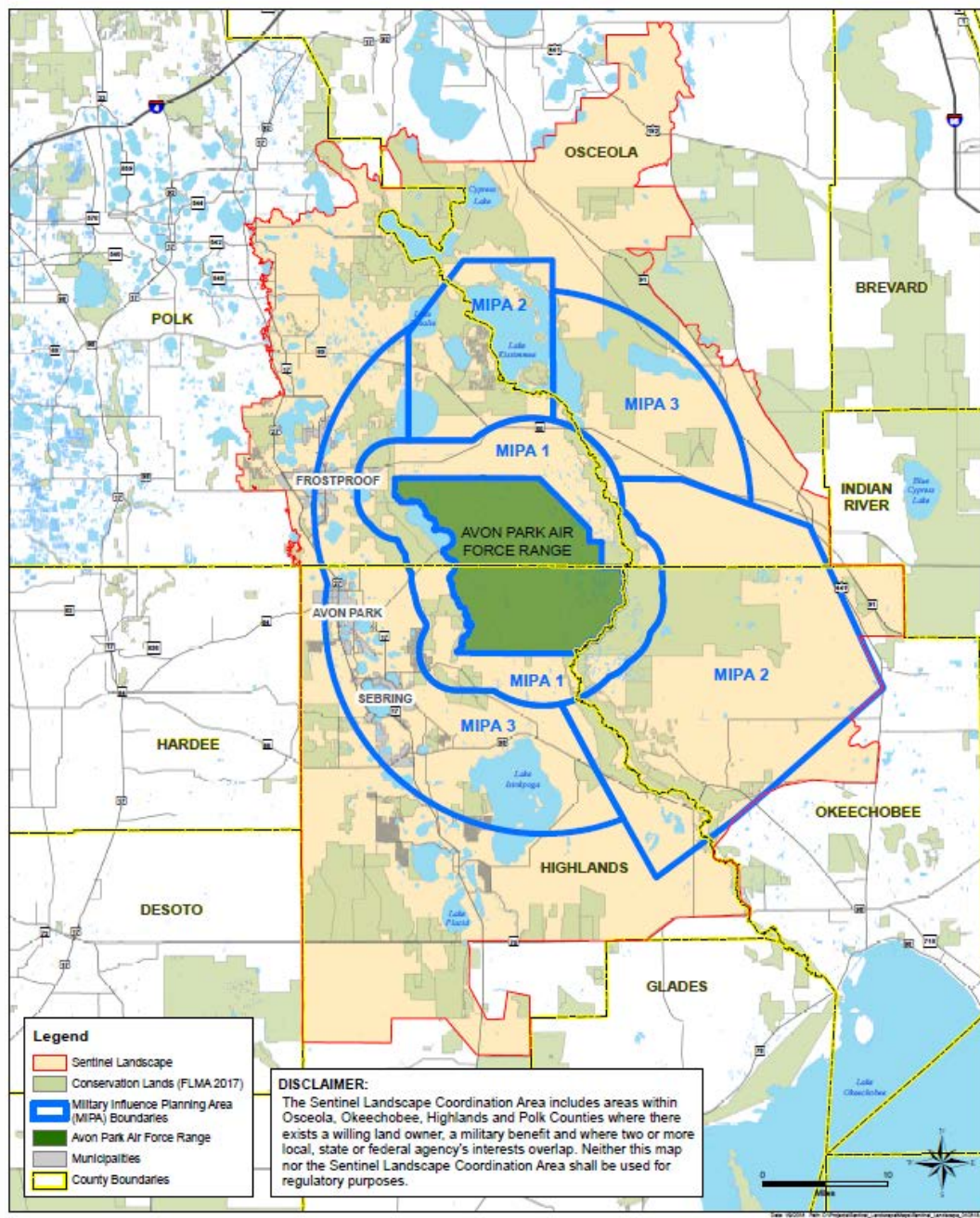


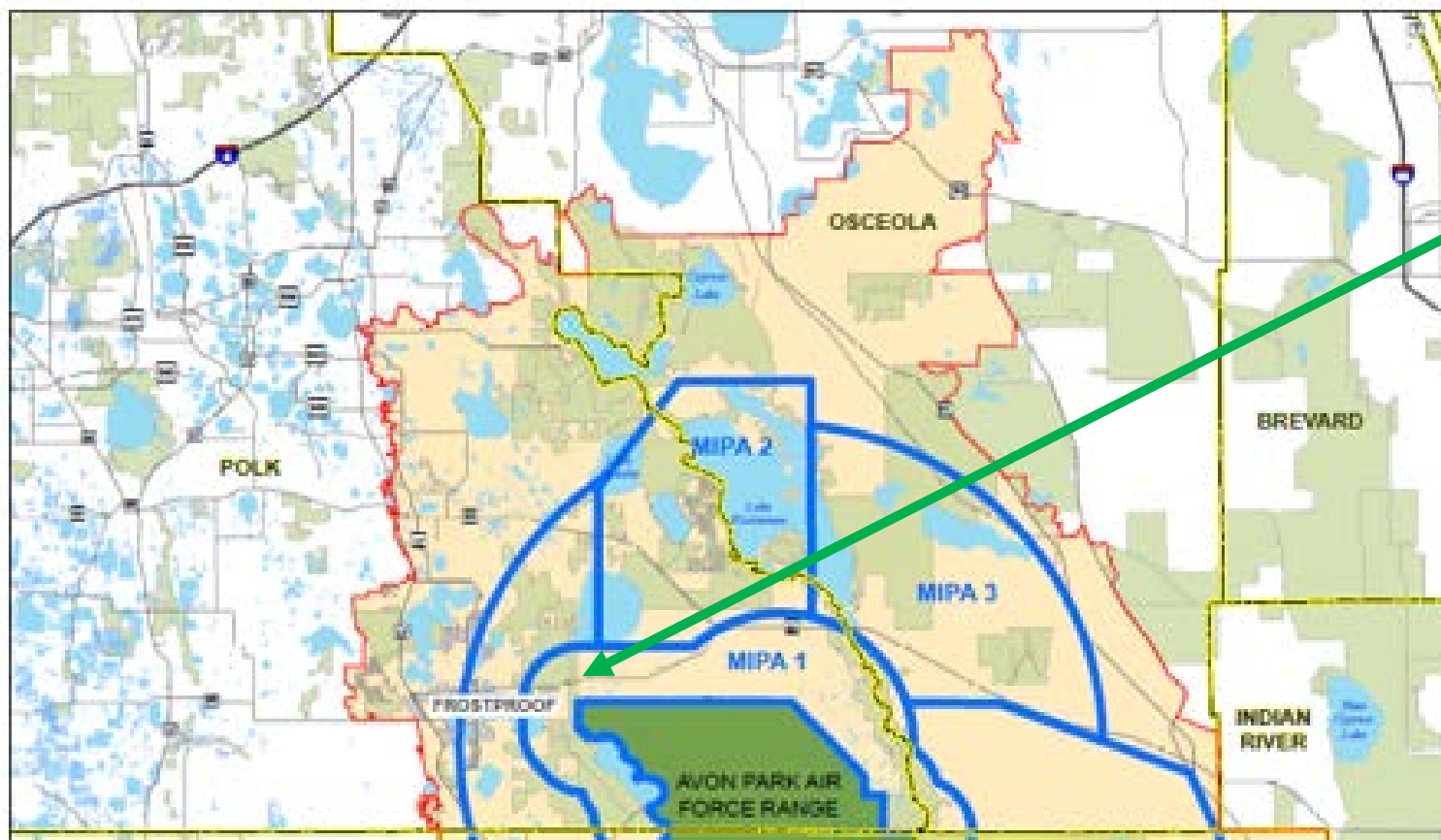
598 Range Squadron
Charles “Buck” MacLaughlin,
Director of Range Operations

Polk County
Gaye Sharpe, Director
Polk County Parks & Natural Resources
Division



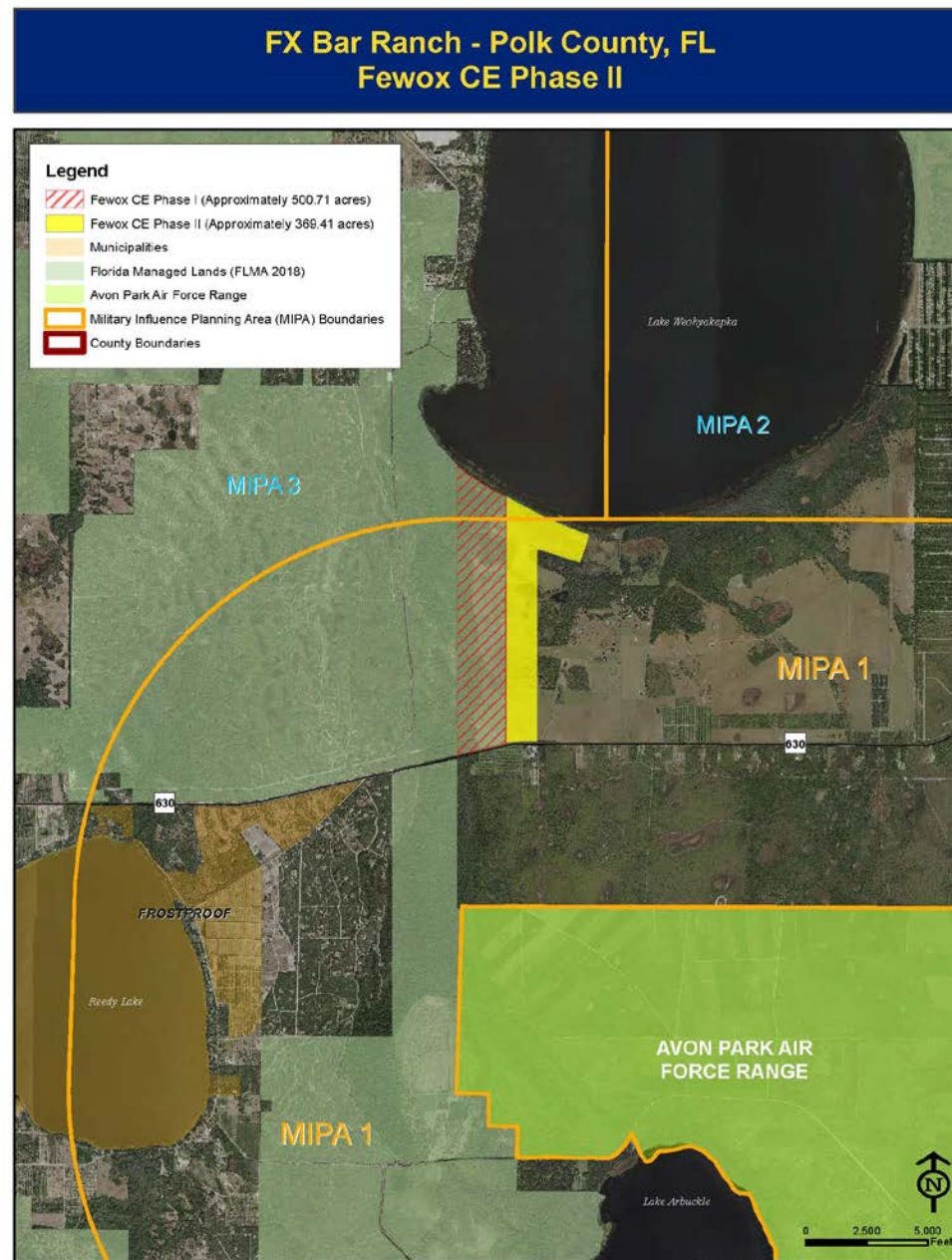
AVON PARK AIR FORCE RANGE SENTINEL LANDSCAPE





369 ac
site

- 369.4 acres
- Willing Property Owner
- Continues contiguous conservation areas
- **Within MIPA I**





Past Successes



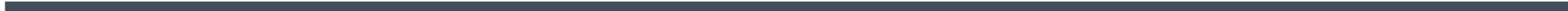
Grant	Match	Match
FDSTF 2014	\$500,000	+\$700,000
FDSTF 2018	\$500,000	\$1,000,000

FY 2018-2019 FDSTF Grant

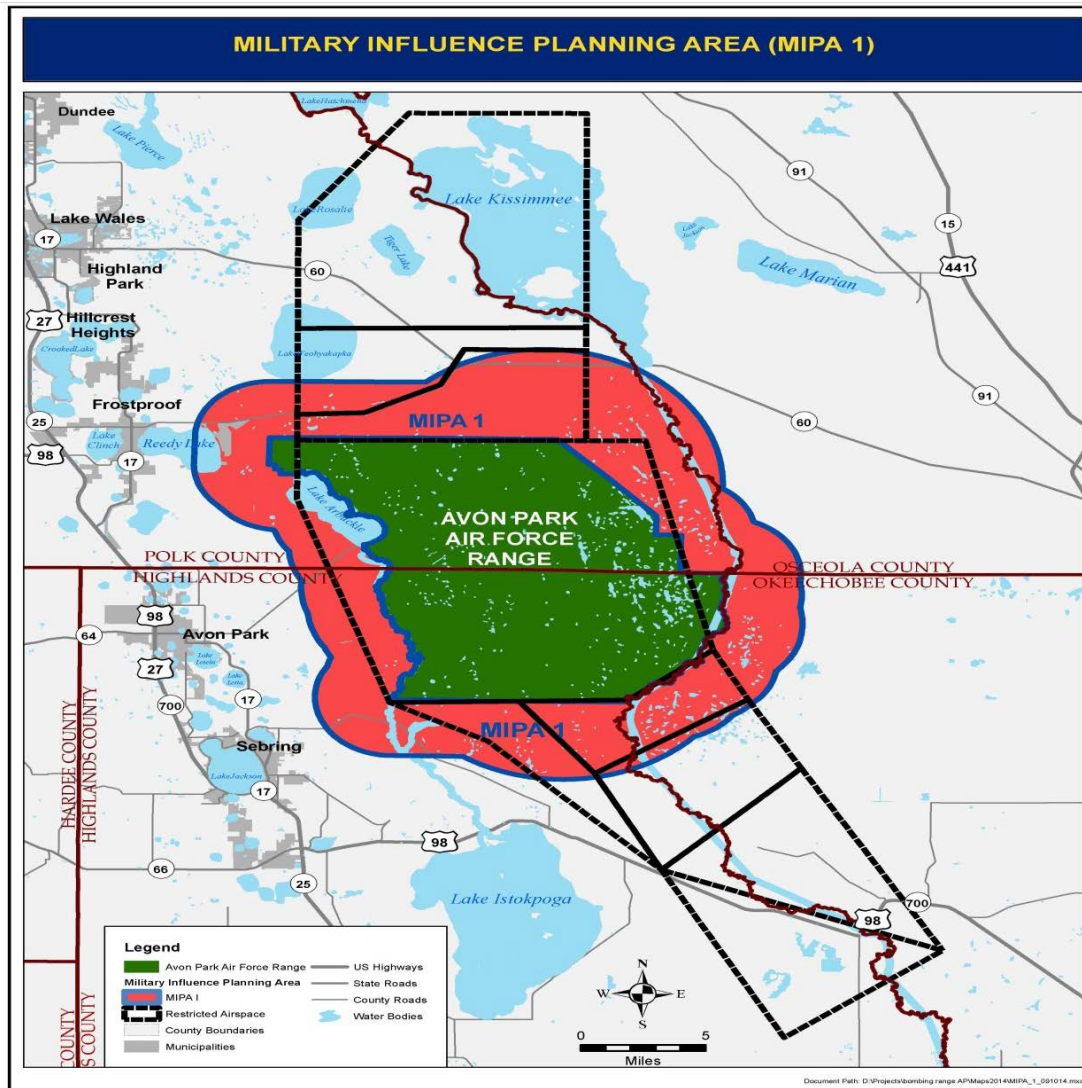


- Consistent with APAFR JLUS, ICEMAP and FDSTF Strategic Plan
- Expand Encroachment Protection efforts to Polk County
- Minimize due diligence to maximize acreage
- Compete for future REPI awards





FY 2018-2019 FDSTF Grant





Florida Defense Support Task Force

FY 2018 - 2019 GRANT FUNDING APPLICATION

Presented by Josh Cockrell, Executive Director
Clay County Development Authority

About Camp Blanding Joint Training Center



Camp Blanding Joint Training Center (CBJTC) is a critically vital training center that annually trains over 350,000 Florida National Guard troops, active duty military, law enforcement officers, Department of Homeland Security agents, Drug Enforcement Agents, Florida Department of Law Enforcement agents, various Florida counties' sheriff's department personnel and first responders, and others.

PROPOSED PROJECT: Installation Encroachment Acquisition



The development pressure from the surrounding area has prompted CBJTC to make the areas along the border of the installation the highest priority for protection from development encroachment.

This project will purchase fee and/or less than fee interest in property(ies) within the approved Army Compatible Use Buffer (ACUB) around CBJTC by using matching funds from the FDSTF and the DoD REPI Program.

PROPOSED PROJECT: Installation Encroachment Acquisition



The property(ies) will be located within either Bradford County or Clay County.

The buffer will serve as protection from future development-related land-use impacts to the military installation as well as establishing an expanded buffer around CBJTC that will prevent strained relations with nearby residents thus improving the military-friendly environment in Clay County.

PROPOSED PROJECT: Installation Encroachment Acquisition



The buffer would also facilitate training capability growth within the current boundaries of the installation, as well as protect and safeguard current and future training operations at Camp Blanding.

An additional benefit provided by a permanent buffer area adjacent to the border of the installation is that it protects natural wetlands and state-listed flora and fauna from development activities.

PROPOSED PROJECT:

Installation Encroachment Acquisition



This project will leverage approximately \$1,000,000 of Readiness and Environmental Protection Integration (DoD-REPI) funds. The specifics of the sale including the appraisals and contract negotiations will be handled by ACUB partner(s).

ACUB partner(s) will utilize the parcel(s) for flood mitigation and water recharge issues in this region. For properties located in Bradford County, there will be an annual payment in lieu of taxes.

The property(ies) are not included in the current Florida Forever Program and would be acquired by ACUB partner(s) as project lands.

Alignment With FDSTF's Strategic Plan



This project directly supports the FDSTF mission, as described in F.S. 288.987, by preserving, protecting, and enhancing Florida's military installations and to improve the states military friendly environment for service members that bring military and base related jobs to the state.

This project aligns with the FDSTF's guiding principles (goals) as identified in the FDSTF Strategic Plan updated on 4/20/17, to identify, prioritize and address all current or potential base and range encroachment issues, including, but not limited to airspace, environmental, energy, frequency spectrum and land use compatibility.

Alignment With FDSTF's Strategic Plan



Finally, the FDSTF Strategic Plan long-term strategic goals for all military installations are addressed by:

- promoting and growing Florida's military missions and installations;
- providing support for the acquisition of land or development rights to prevent encroachment;
- preventing and mitigating encroachment affecting installations, ranges, and flight corridors.

What Does Success Look Like According to the FDSTF Strategic Plan?



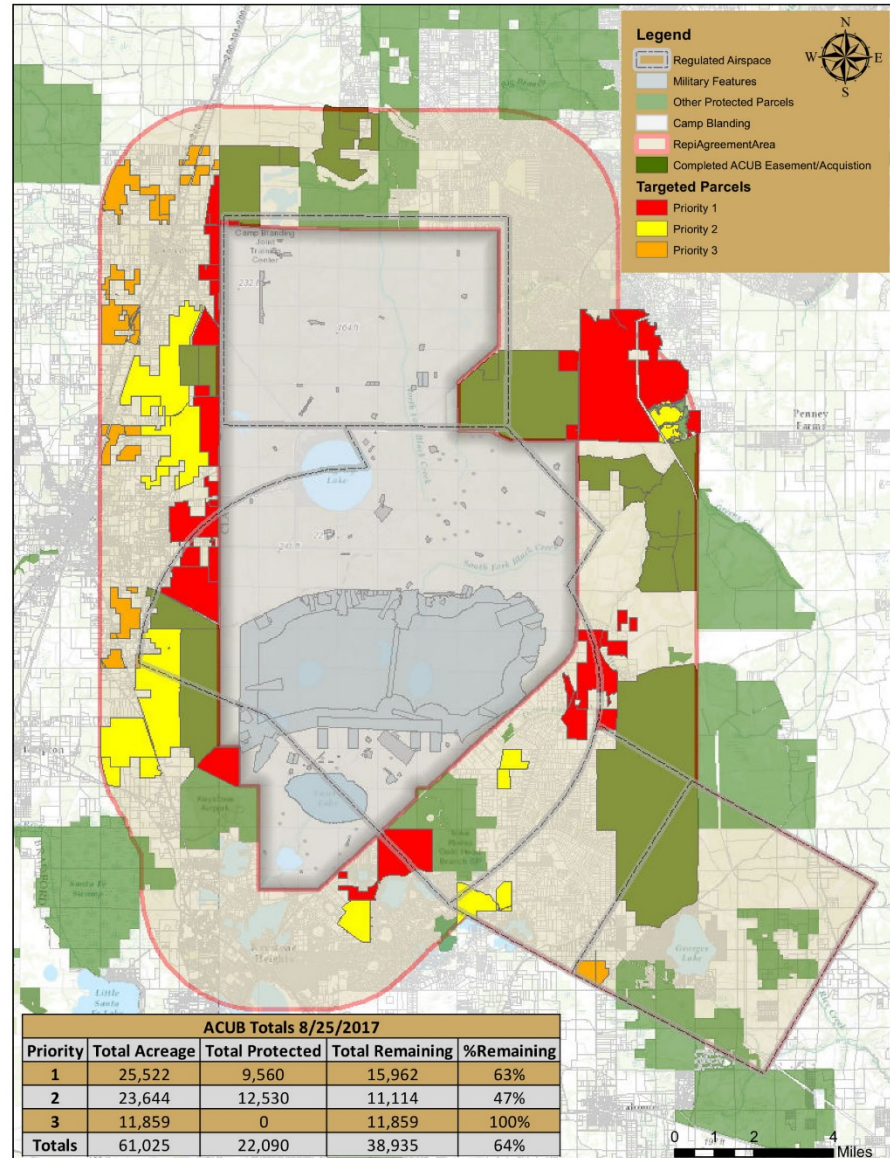
Florida creates, coordinates, and maintains an effective installation encroachment prevention program.

SUMMARY

Installation encroachment acquisition of fee and/or less than fee interest in property(ies) within ACUB around CBJTC.

\$500,000 of FDSTF Grant funding will be leveraged with \$1,000,000 of REPI funds, enabling the appraisal, surveying, and acquisition.

TOTAL: \$1,500,000



EX-Cell

Presentation to the Florida Defense Support Task Force

May 17, 2018

NSA PC Economic Impact

- Naval Surface Warfare Center Panama City Division's (NSWC PCD) estimated local economic impact:
 - FY17 personnel: 1,400 federal civil servants; 425 contractors; 35 military
 - FY17 economic data: \$503M business base
 - \$187.9M in contracts; \$229M in salary
- Naval Diving and Salvage Training Center (NDSTC) estimated local economic impact:
 - FY17 personnel: 16 federal civil servants; 36 contractors; 160 military
 - FY17 economic data: \$4.1M business base (not including labor)
 - \$2.6M in contracts; \$9M in salary
- Navy Experimental Diving Unit (NEDU) estimated local economic impact:
 - FY17 personnel: 40 federal civil servants; 10 contractors; 100 military
 - FY17 economic data: \$13.5M (includes military, civilian, and contractor salaries as well as service/material/supply contacts)
 - \$3M in contracts; \$4.5M in salary

FDSTF Request

- Bay County is requesting \$120,000 for an expeditionary rapid-innovation center outside NSA PC collaborating with local academia and businesses.
- Addresses critical Navy need for innovative, quick response solutions to emerging mission requirements.

EX-Cell Project

- Conduct a pilot program for an Expeditionary Innovation Center (EX-Cell)
 - Near Naval Support Activity Panama City (NSA PC)
 - Non-profit, self-sustaining entity
 - Modeled after the United States Special Operations Command's SOFWERX.
- Partners with a neutral facility, outside the fence, specializing in collaboration, rapid innovation and rapid out-of-cycle execution to enhance NSWC-PCD's response to urgent warfighter support.
- The pilot will demonstrate EX-Cell's effectiveness through STEM outreach, innovation, and collaboration events while developing a business plan for future sustainment.

EX-Cell Objectives & Measurables

Objectives:

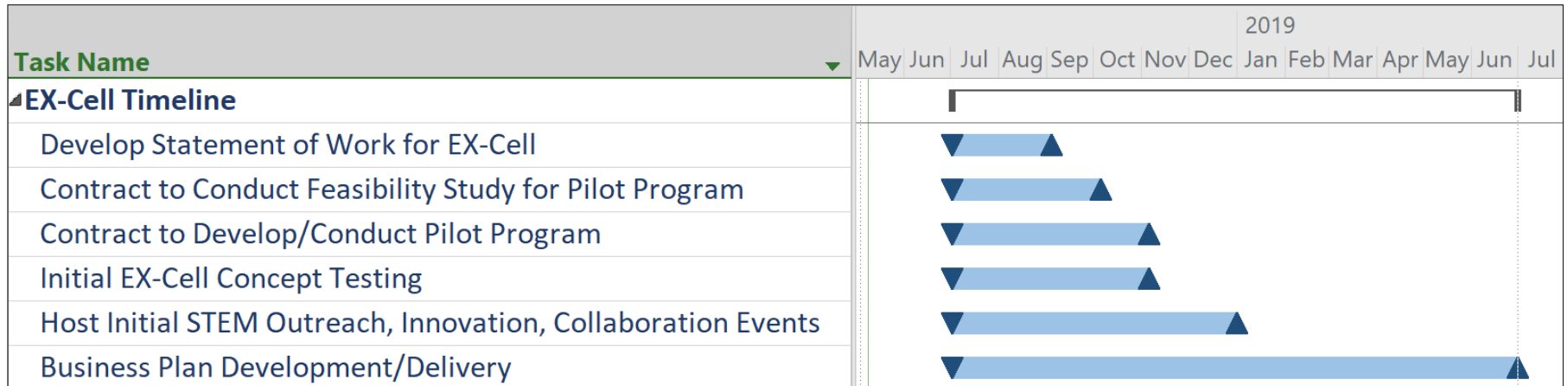
1. Study and demonstrate the feasibility, through a pilot program, of an Expeditionary Innovation Center (EX-Cell) located near NSA PC.
2. Conduct innovation, collaboration, outreach events to show benefit to the commands at NSA-PC.
3. Develop the Expeditionary Innovation Center business plan as a non-profit self-sustaining entity.

Measurables:

1. Contract for EX-Cell feasibility study.
2. Contract to develop/conduct pilot innovation program.
3. Publish reports from innovation, STEM outreach, and collaboration events.
4. Publish feasibility study to include business plan.

EX-Cell Timeline

EX-Cell Phase I – Virtual Presence:



EX-Cell Phase II – Renting & Growing:

- 24 months: When advantages of organization are proven and sponsors established, expand EX-Cell to a physical presence.



MQ-9 EIS Scoping, Strategy for TAFB & MQ-9 Mission

Presentation to the Florida Defense Support Task Force

May 17, 2018

MQ-9 EIS / Strategic Planning / P4

- Tyndall AFB has been selected by the Air Force as the preferred alternative location to host the beddown of the MQ-9 Reaper wing, which will bring with it 24 aircraft and an estimated 1,600 jobs.

Vandenberg AFB, CA, was selected as a reasonable alternative. Both sites must complete an environmental impact study/scoping sessions to ensure that the mission is compatible with the location.



MQ-9 EIS / Strategic Planning / P4

- Tyndall AFB is concurrently pursuing its Strategic Planning 2030 initiative to ensure planning includes new mission integration, existing efficiencies with current missions, and long term needs of the future. It is imperative that this beddown effort remain on track to ensure the long term benefit for the mission at TAFB and the significant defense opportunity for the State of Florida.



MQ-9 EIS / Strategic Planning / P4

- Objectives:

1. Support EIS/scoping strategy for MQ-9 Reaper beddown to ensure process remains on track to locate mission at Tyndall AFB.
2. Support Strategic Plan 2030: Ensure confluence of installation/community/state synergies for near term and future missions and long-range planning.
3. Document lessons learned/path forward for benefit of state mission growth.



MQ-9 EIS / Strategic Planning / P4

- **Request:**

Gulf Coast State College is requesting \$144,000 of FDSTF funding to ensure that this program remains on track for Florida's largest military mission beddown and a significant statewide return on investment.



MQ-9 EIS / Strategic Planning / P4

- Deliverables:

1. Outline/guide strategy for community/state EIS scoping process.
2. Provide input/participate in Strategic Planning 2030 process.
3. Provide briefings to state to develop strategies and best practices for similar potential growth in other defense communities.





South Florida Defense Alliance



**ONCE UNITED: NOW STRENGTHEN,
EXPAND & ACHIEVE**

Displayed at <http://www.DonBoyd.net>

UNITE • CHAMPION • GROW

Our Cause

Advocate: 24 Commands and 15 Installations

Support: 56,000 active, reserve, guard service-members, civilians and their families

Assist: Over 230,000 veterans in our 4 counties

Grow: Economic impact of \$12.3B and 130K jobs

Enhance: Increased military missions and latest advanced technology and equipment

Protect: Encroachment, realignment or BRAC

Champion: Value of our strategic location, training sites and installations

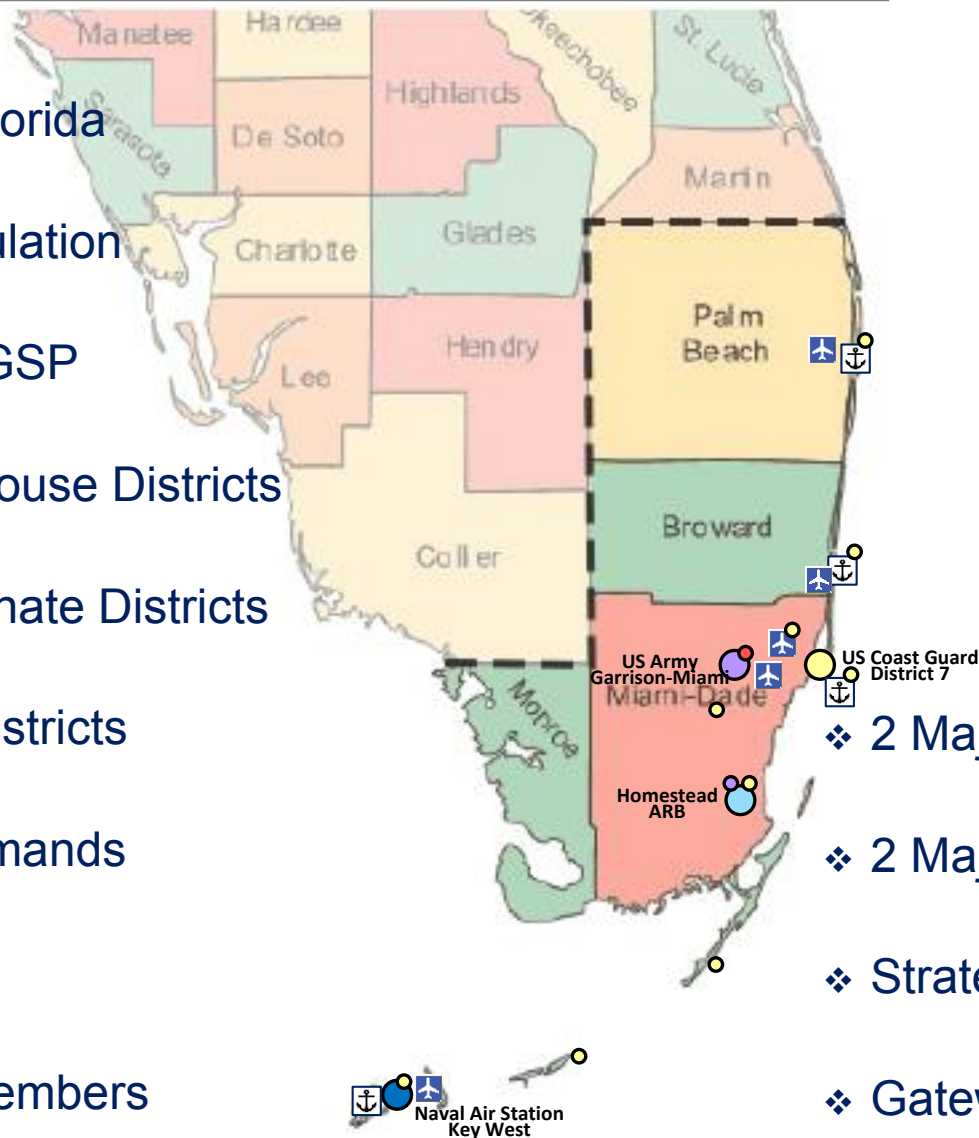
Need: Strong consistent, single voice to tell our story and change perceptions

Unite: Local, state and federal efforts



Our Strategic Value

- ❖ Largest MSA in Florida
- ❖ 30% of state population
- ❖ 32% of Florida's GSP
- ❖ 34 of 120 State House Districts
- ❖ 12 of 40 State Senate Districts
- ❖ 9 of 27 Federal Districts
- ❖ 24+ Military Commands
- ❖ 15+ Installations
- ❖ 25,000 service-members



- ❖ 2 Major Seaports
- ❖ 2 Major Airports
- ❖ Strategic Defense Location
- ❖ Gateway to Americas...

Our Purpose & Goals



Unite, Champion and Grow the South Florida Defense Community

- Create a single unified and consistent voice
- Coalesce community support around our defense community and industries
- Promote, preserve and enhance our local military missions and installations
- Attract, retain, expand defense related industry, academic study and research
- Promote and facilitate compatible community development
- Advocate for our military commands, service-members and their families to enhance their quality of life... making South Florida more “military friendly”

The terms defense and military also include DHS organizations, such as USCG, DEA, ICE, CBP...

Our Return on Investment



Region's
Focal Point



An Added
Voice



Increased
Political Clout



6.2M
People



Promotion, Protection and Enhancement of Region's Military Assets



Grow \$4.3B Investment
\$12.3B Economic Impact
130,000 Jobs



New Missions
for HARB



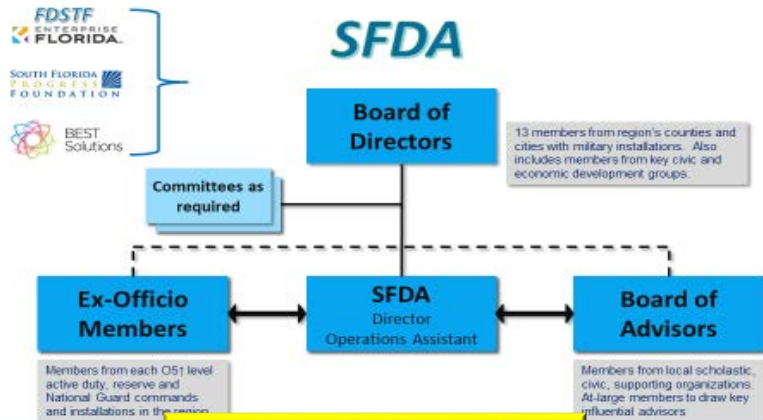
Increase
Community Support
and QOL



Holding the Line
on Encroachment

Where we are now...

Organizational Structure



We're formed

Achievements to Date...



- 501(c)6 non-profit **member organization with ability to coalesce and advocate**
- Strong **coalition at local, state & federal level** – relationships and credibility
- Presenting the **strong, unified and consistent voice** of South Florida
- Coalition to force Homestead **UDB change request withdrawal**
- Rent affordability** legislation in HB 785 and SB 1648
- Finalizing agreement with FDOT for **toll relief**
- Raised awareness of the **lack of a commissary** in South Florida
- Supporting Beacon Council on **defense industry growth** strategy
- Working with partners for the best location for **Homestead VA Outpatient Clinic**

Grabbed attention of local and state leaders

We're achieving

Our new line-up...



We're strong

SFDA Long Term Plan




- Support mechanisms, processes, data and resources in place to advocate & support
- A strong South Florida four county coalition with a shared Strategic Plan
- Coordinating a clear South Florida message... adding to the State's compelling voice
- Uniting regional efforts to promote, preserve and enhance our commands and bases
- Aggregating issues to create awareness and facilitate government and legislative support
- Positioning communities for opportunities and to better understand threats
- Emphasizing our strategic value and our defense friendly environment
- Recognized and respected by State and Federal agencies and officials



We're growing

SouthFloridaDefenseAlliance.org











**UNITING, CHAMPIONING AND GROWING
the South Florida Defense Community**

CONTACT US

ABOUT US
WHAT WE DO
EVENTS
PARTNERS
MEMBERS

GOALS

1. Create a single unified and consistent voice in South Florida
2. Create community support around our defense community and industries
3. Promote, preserve and enhance our local military missions and installations
4. Attract, retain, expand defense related industry, academic study and research
5. Promote and facilitate compatible community development
6. Advocate for our military commands, service members and their families to make South Florida more "military friendly"

Bringing our forces together in
SOUTH FLORIDA



ABOUT US
WHAT WE DO
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WHAT

Advocate: 34 Commands &

Support: 94,000 active, reserve, guard service members, civilians and their families

Avoided: Over 230,000 relocations in our 4 counties

Grow: Economic impact of \$12.3B and 159K jobs

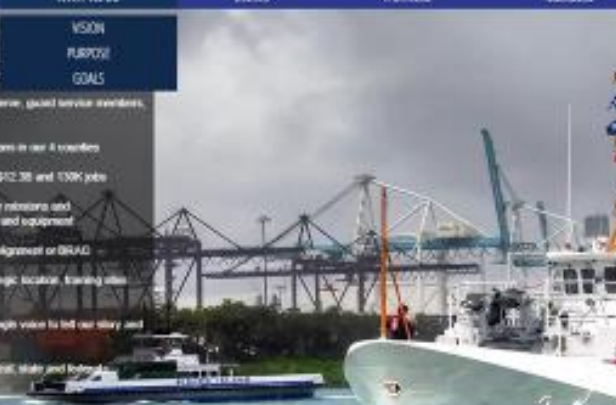
Enhance: Increased military missions and latest advanced technology and equipment

Protect: Encroachment, realignment or BRAC

Promote: Value of our strategic location, training sites and installations

Need: Strong consensus, single voice to tell our story and change perceptions

Issue: Joint climate effort – local, state and federal





LOCAL

Great Miami Chamber of Commerce
<http://www.greatmiami.com>

Miami-Dade Beacon Council
<http://www.beaconcouncil.com>

Miami-Dade County Military Affairs Board
<http://www.miamidade.gov/defense/military-affairs-board.asp>

Florida International University
<http://www.fiu.edu>



STATE

Enterprise Florida
<http://www.enterpriseflorida.com>

Florida Defense Alliance
<http://www.enterpriseflorida.com/floridadefense>

Florida Defense Support Task Force
<http://www.enterpriseflorida.com/floridadfs>

Florida Department of Economic Opportunity
<http://www.floridadeo.com>



FEDERAL

DOD Office of Economic Adjustment
<http://www.doea.mil>

Association of Defense Communities
<http://www.defensecommunityall.org>








Find Us:

info@southfloridadefensealliance.org

1601 Biscayne Boulevard,
Miami, FL 33132

Top of page

Partnership with:

Florida Defense Support Task Force
Enterprise Florida, Inc.



Building the Coalition

DOING BUSINESS WITH THE MILITARY

The Miami-Dade Beacon Council
in Conjunction with South Florida Defense Alliance

Presents:

A unique event offering Miami-Dade businesses insight from senior military officers as to the Department of Defense's future acquisition requirements totaling over \$100B per year.

THURSDAY, JUNE 7, 2018

8:00 AM to 4:00 PM

Florida International University - Graham Center
11200 SW 8th St, Miami, FL 33199

REGISTER TODAY



Price of Admission: \$50/person Lunch & Refreshments Included
RSVP today! Space is limited to 100 participants.



SPEAKERS



Colonel Jimmie D. Schuman, Jr. USA (Ret)
Director, Air Force Office of Transformational Innovation



Lt. General John Cooper
Deputy Chief of Staff for Logistics, Engineering and Force Protection



Lt. General Jerry D. Harris Jr.
Deputy Chief of Staff for Strategic Plans and Requirements, U.S. Air Force



Major General Dr. Donna Barbisch USA (Ret)
CEO, Wicked Solutions



Dr. Mark Mavity, MD, MPH, CPE, FAsMA
President & CEO of MK-84; Former Director of Medical Readiness – Air Force Medical Support Agency



Major General Dr. Lester Martinez-Lopez USA (Ret)
President & Chairman Medical Technology Enterprise Consortium;
Former Commanding General of U.S. Army Medical Research and Materiel Command

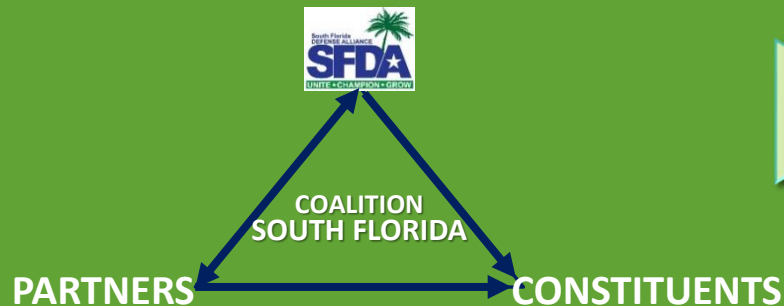


Lt. General Andrew Busch USA (Ret)
Immediate Past Director of the Defense Logistics Agency Overseeing the United States Military's Global Logistics and Supply Chain

Objectives: Strengthen and Expand

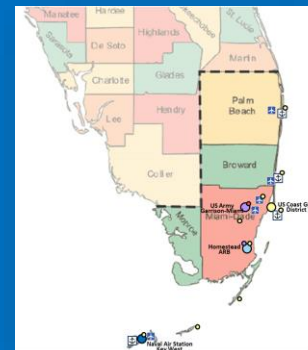
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- Leadership Position
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Expand

- Into Monroe County
- Postured for Broward and Palm Beach Counties
- To Combine Interests and Capabilities
- Influence and Impact



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- HARB Growth Plan
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- Share Information and Shape Message
- Solidify South Florida Delegation

**Partner with Miami-
Dade Beacon Council**

Attract, Retain and Expand Defense Related
Industry, Research and Academic Study

Expanding into Monroe County





[ABOUT](#)

[LOCATION](#)



Installation Innovation 2019

March 4-6, 2019

MIAMI, FL



About ADC

The Association of Defense Communities (ADC) is the nation's premier membership organization serving America's defense communities.

Address

1875 K Street NW
4TH Floor
Washington, D.C. 20006

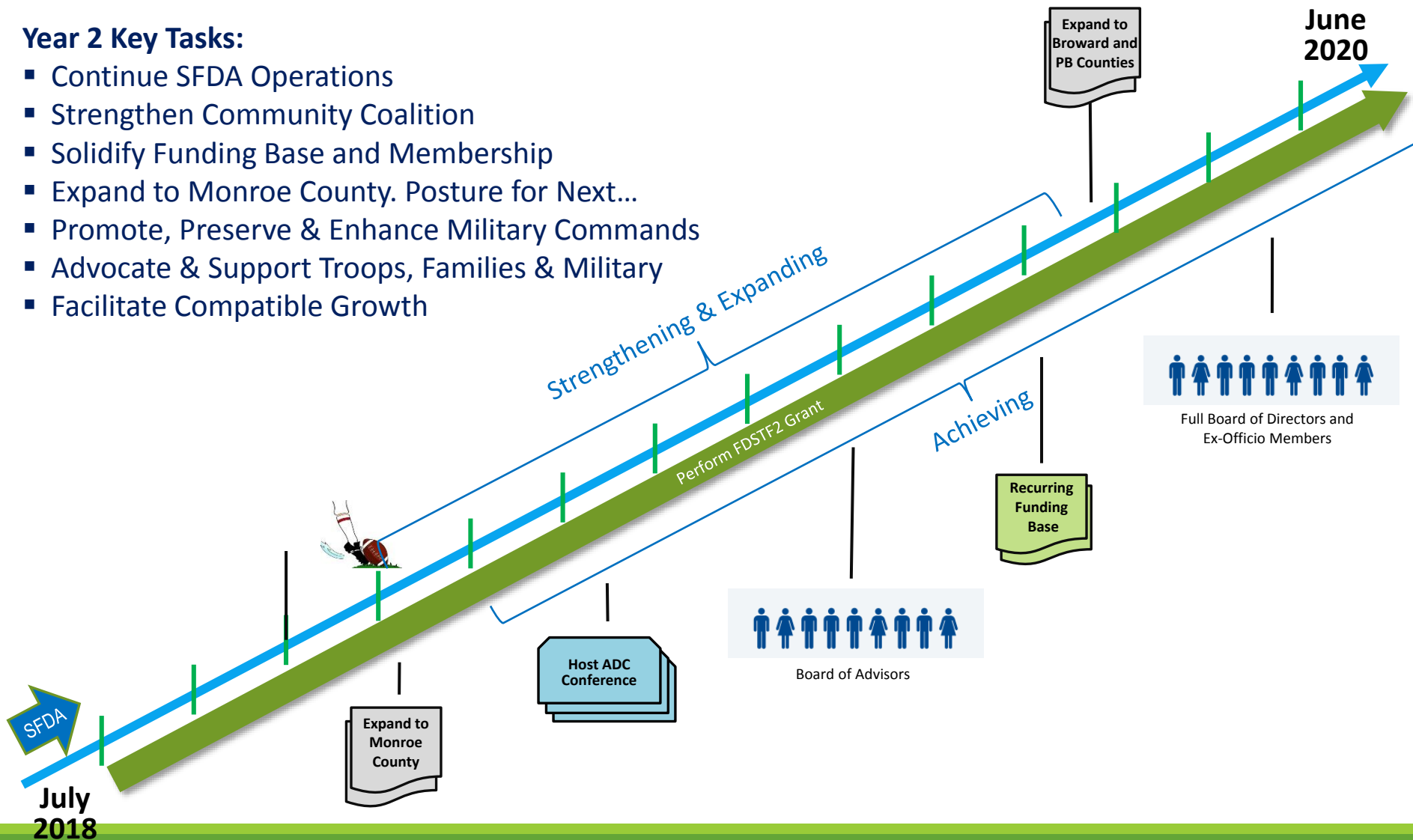
Phone & Fax

Phone: (202) 822-5256
Fax: (202) 289-7499

Our Way Ahead

Year 2 Key Tasks:

- Continue SFDA Operations
- Strengthen Community Coalition
- Solidify Funding Base and Membership
- Expand to Monroe County. Posture for Next...
- Promote, Preserve & Enhance Military Commands
- Advocate & Support Troops, Families & Military
- Facilitate Compatible Growth



Questions?



Image: Military Museum of South Florida



Business Development Recruitment, Retention, and Expansion

Katie Hogan
Manager, Business Development
Aviation/Aerospace & Defense

Enterprise Florida



Enterprise Florida, Inc. (EFI) is the official economic development organization for the State of Florida.

EFI facilitates job growth for Florida through business recruitment and retention, international trade and export assistance, and more.

Enterprise Florida staff can provide confidential assistance to companies making location, relocation, or expansion decisions.

Business Development



- **Confidential Site Selection**
- **Property Search Assistance**
- **Industry Sector Expertise**
 - **Target Sectors:** Aviation/Aerospace, Defense & Homeland Security, Cleantech, Financial & Professional Services, Headquarters, Information Technology, Life Sciences, Logistics & Distribution
- **Demographic and Workforce Information**
- **Workforce Assistance**
- **Team Florida/ In-Market Missions**

Business Development



- **State Agency Liaison**
 - **State and Local Partners**
- **Permitting and Regulatory Assistance**
- **Incentive Programs**
- **International Offices**
- **Marketing Florida as a Business Destination**
 - **Marketing Team**
 - **Domestic & International Trade Shows & Conference**

IT&D Export Services



- **Export Counseling Services (6-Regional Offices)**
- **Bi-monthly International Events eNewsletter**
- **Educational Seminars/Conferences**
- **Market Statistics, Databases and Information**
- **Governor Team Florida Missions/Trade Missions**
- **Industry Specific International Trade Fairs/Shows**
- **International Trade Offices-13 Locations**
- **Trade Leads: www.Florida Export Directory.com**
- **Grant Programs**
- **Certificates Of Free Sale & Good Manufacturing**
- **World Bank-PSLO Opportunities**





ENTERPRISE FLORIDASM

Katie Hogan

Manager, Business Development

Aviation/Aerospace & Defense

Enterprise Florida, Inc.

800 North Magnolia Ave., Suite 1100

Orlando, Florida 32803

Office: 407.956.5635

Mobile: 407.269.3231

khogan@enterprise florida.com



ENTERPRISEFLORIDA.COM

NAVAL AIR STATION PENSACOLA

GUIDE SIGN PROJECT

Status Update



September 2018



Project Purpose

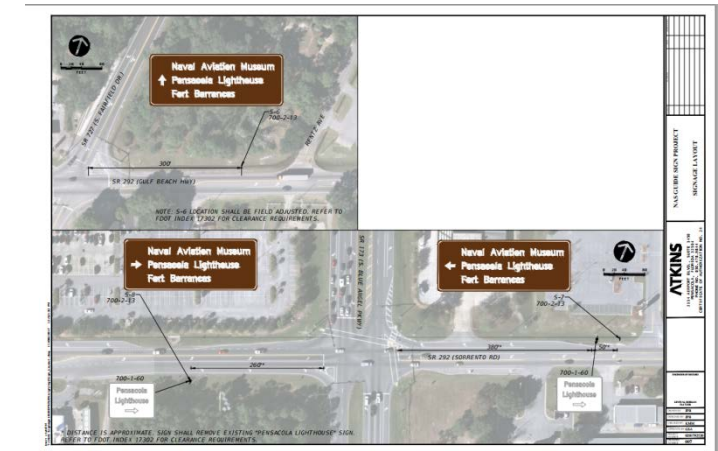
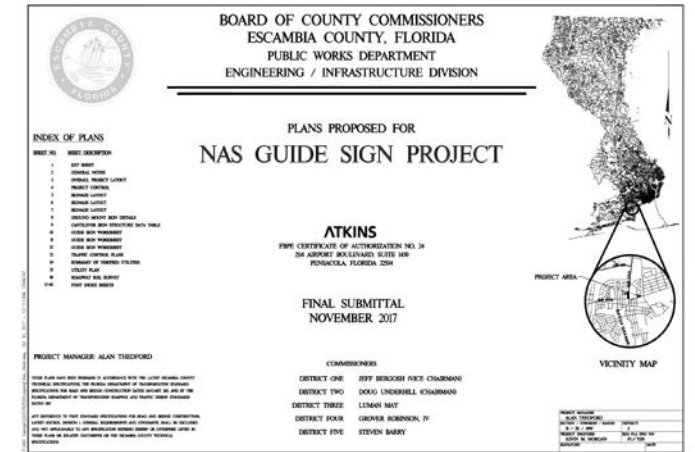
- To support changes in accordance with Department of Defense (DoD) guidance for access control to DoD installations.
- To provide visitors and DoD personnel directional guidance to Naval Air Station (NAS) Pensacola destinations and entrances.
- Includes (6) ground mounted and (1) overhead cantilever signs.

Project Budget

- Grant Budget (design/construction): \$250,000.
- Design and grant coordination: \$72,941.
- Remaining construction budget: \$177,059.

Project Timeline

- Project design and permitting May 2017 through December 2017.
- Project bids accepted January 2018 through March 2018.



Bid Results

- Single bidder: \$225,103.
- Over budget: \$48,045.
- (1) Overhead cantilever sign cost: \$181,200.
- Cost increases due to increased steel prices, labor shortages, and overhead sign installation.

Recommendations

- Eliminate the overhead cantilever sign.
- Add additional ground mounted signs at up to 7 locations situated along the main routes to NAS Pensacola.
- Meets the overall objectives of the grant.
- Reduced cost (utilizing only ground mounted signage estimated less than \$50,000)
- Would not have to rebid the project.
- Complete construction by late 2018 / early 2019.
- May result in returning remaining grant funds.
- Supported by the Installation Commanding Officer.



Construction Budget and Estimate :

- \$177,059 (Construction Budget)

Construction Item	Quantity	Unit	Unit Cost	Cost
Mobilization	1	LS	\$2,000	\$2,000
Maintenance of Traffic Control	1	LS	\$3,500	\$3,500
Clearing and Grubbing & Erosion Control	1	LS	\$3,900.00	\$3,900.00
Single Post Sign, Remove	2	AS	\$65.00	\$125.00
Single Post Sign, Ground Mount, 12 - 20 SF	1	AS	\$1,195.00	\$1,195.00
Multi-Post Sign, Ground Mount, 21 -30 SF	6	SY	\$3,210.00	\$19,260.00
Single Post Sign, Ground Mount, 12 - 20 SF	7	EA	\$1,195.00	\$8,365.00

Sub-total Cost \$38,345.00

Total Cost (20% Contingency + Sub-total) \$46,014.00

Estimated Savings (Construction Budget –Total Cost) \$131,045.00

Additional Signs



LETTER OF SUPPORT FROM COMMANDING OFFICER OF NAVAL AIR STATION PENSACOLA



DEPARTMENT OF THE NAVY
NAVAL AIR STATION PENSACOLA
150 HASE ROAD SUITE-A
PENSACOLA, FL 32508-1051

3000
Ser N00/0639
5 Oct 18

Florida Defense Support Task Force
101 North Monroe Street, Suite 1000
Tallahassee, Florida 32301

Ladies and Gentlemen:

Please accept this letter expressing the importance of the Naval Air Station Pensacola (NASP) Directional Sign Project.

Beginning in February 2016, all unescorted visitors to the National Naval Aviation Museum, Pensacola Lighthouse, and Fort Barrancas located on board NASP who did not possess valid Department of Defense (DoD) identification were required to enter the installation via the West Gate located on Blue Angel Parkway. This change was necessary to align with DoD guidance on access control to DoD installations. As a result, this change created community impacts on traffic and visitors entering the installation.

The 2016 - 2017 Florida Defense Support Task Force grant awarded for the Directional Sign Project was a positive step towards directing visitors to the West Gate. Unfortunately, the project has been delayed due to budgetary constraints. NASP remains committed to working with Escambia County to find a reasonable solution that will meet the intent and available budget of the project.

My point of contact is Mr. Steve Opalenik. He can be reached at commercial: (850) 452-8715, or via email: stephen.j.opalenik@navy.mil.

Sincerely,

A handwritten signature in black ink, appearing to read "C. T. Martin", is written over a horizontal line.

C. T. MARTIN
Captain, U.S. Navy
Commanding Officer

LETTER OF SUPPORT FROM DISTRICT 2 ESCAMBIA COUNTY COMMISSIONER DOUG UNDERHILL

BOARD OF COUNTY COMMISSIONERS ESCAMBIA COUNTY, FLORIDA



Jeff Bergosh
District One
Douglas B. Underhill
District Two
Lumon May
District Three
Grover C. Robinson, IV
District Four
Steven Barry
District Five

221 Palafox Place, Suite 400
P. O. Box 1591
Pensacola, Florida 32591-1591

Telephone (850) 595-4902
Toll Free (866) 730-9152
Telefax (850) 595-4908
(Suncom) 695-4902

Ladies and Gentlemen:

Please accept this letter expressing the importance of the Naval Air Station (NAS) Pensacola Directional Sign Project.

In February, 2016, all unescorted visitors to the National Naval Aviation Museum, Pensacola Lighthouse, and Fort Barrancas on board NAS Pensacola who do not possess valid DoD identification were required to enter the installation via the West Gate located on Blue Angel Parkway. This change was necessary to align with Department of Defense (DoD) guidance on access control to DoD installations. As a result, this change created community impacts on traffic and visitors entering the installation.

The 2016-2017 Florida Defense Support Task Force grant awarded for the Directional Sign Project was positive step towards directing visitors to the West Gate. Unfortunately, the project has been delayed due to budgetary constraints. I support the recommended modification to the grant allowing the removal of the overhead signage and, instead, place approximately 7 additional ground-mounted signs. I believe that the additional signs will prove beneficial as they will provide multiple, advanced indications directing visitors to the appropriate Base Access.

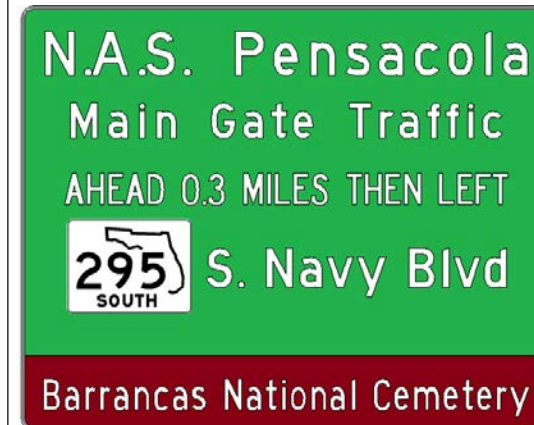
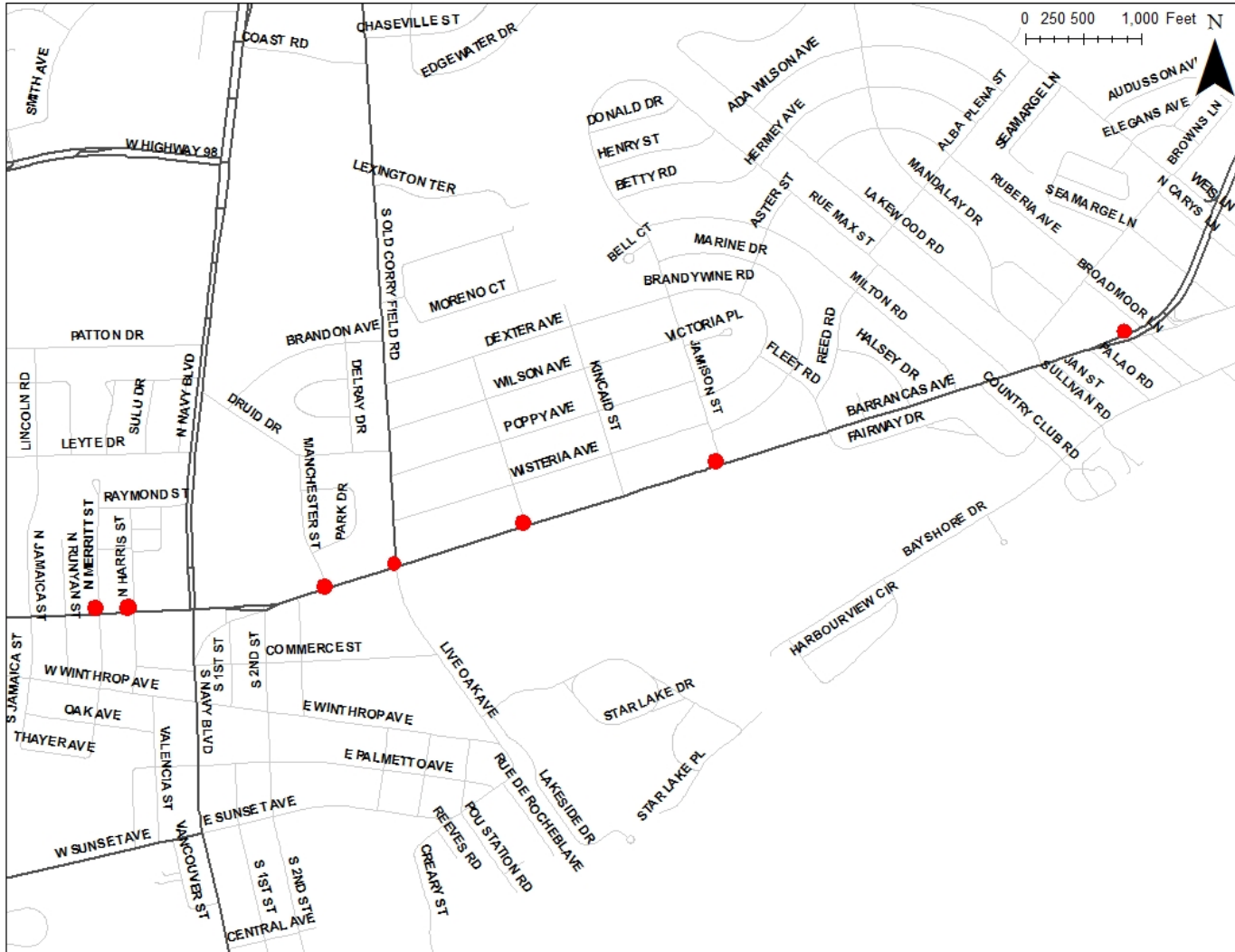
My point of contact for is Mr. Colby Brown, Public Works Deputy Director for Escambia County. He can be reached at (850) 554-3034, or email: csbrown@myescambia.com

Sincerely,

Commissioner Doug Underhill

A handwritten signature in blue ink, appearing to read "Doug Underhill", is written over the printed name of the Commissioner.

Proposed Additional Ground Mounted Guide Signage for SR292 (Barrancas Avenue / Gulf Beach Highway)



TYPICAL DEPICTION OF PROPOSED ADDITIONAL GROUND MOUNTED SIGNAGE





BREVARD'S MILITARY & EDC MISSION

20 Years of Advocacy, Expansion and Success





TRUDY MCCARTHY

Senior Director of Marketing and
Strategic Initiatives

EDC of Florida's Space Coast

BREVARD COUNTY **MILITARY** **BRANCHES**

NAVY



NOTU

(Naval Ordnance Test Unit)

AIR FORCE



45th Space Wing

AFTAC

(Air Force Technical
Applications Center)

COAST GUARD



920th Rescue Wing

ARMY



DEOMI

(Defense Equal
Opportunity
Management
Institution)

ECONOMIC & PERSONNEL IMPACT

<i>TOTAL ANNUAL ECONOMIC IMPACT</i>	\$1.1B
<i>Total Employment (direct & indirect)</i>	13,643
<i>Total Payroll (direct & indirect)</i>	\$585.1M

Source: Patrick Air Force Base 2017 Economic Impact Study

EDC COMMUNITY LEADERS MISSIONS TO D.C.

15 years | 85 Volunteers



TARGETED OBJECTIVES

2004 - 2006

2007 - 2009

Focused Discussion

- Space Launch Operations
- Space Force Structure
- Installation
- Homeland Security

Focused Discussion

- Enhanced Use Lease
FAA Commercial Space
- Navy Strategic Systems
(SWSAshore)

MILCON

- AFTAC
- NOTU Engineering Services

MILCON

- DEOMI
- Child Dev. Center
- NOTU
- AFTAC

2013 - 2015

2016 - 2018

AFTAC HEADQUARTERS
BUILDING

★ ★ ★

MILCON

- Range
- 920th Hangar Modernization
- Communications/XY Bldg

MILCON

- Range
- 920 Hangar
Modernization
- Aircrew life support
- Facility
- Communications/XY Bldg

TARGETED OBJECTIVES

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- AFTAC
- NOTU Engineering Services

MILCON

- DEOMI
- Child Dev. Center
- NOTU
- AFTAC

2013 - 2015

2016 - 2018

PUBLIC-PUBLIC- PRIVATE-PARTNERSHIP (P4)



MILCON

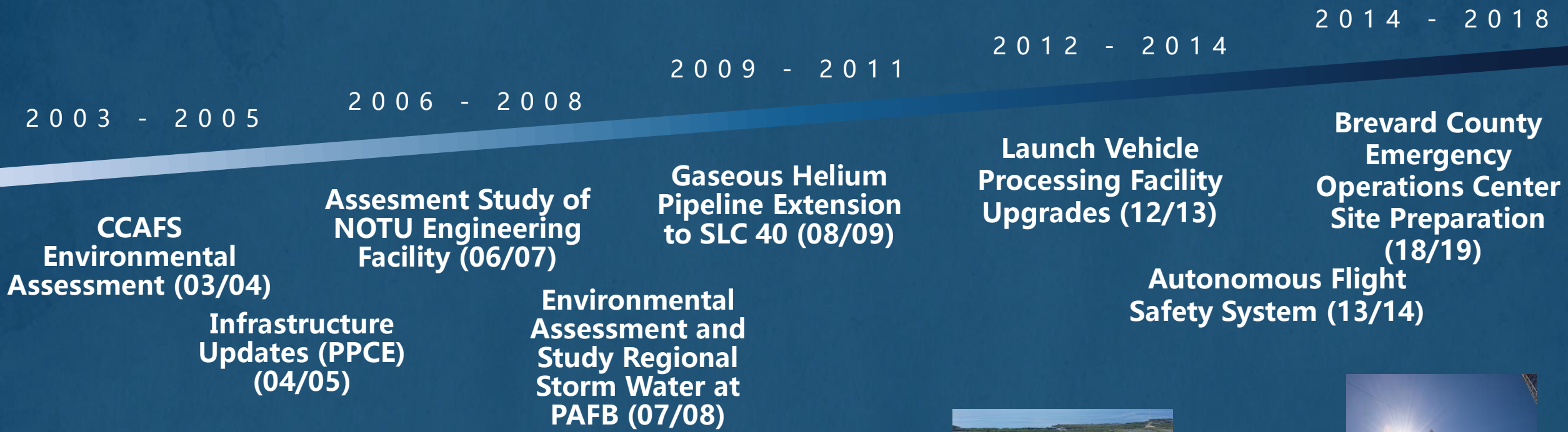
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MILCON

- Range
- 920 Hangar
Modernization
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\$5.47M DEFENSE GRANTS

\$3.58M – Defense Infrastructure Grants
\$1.89M – Defense Reinvestment Grants



BRAC 2005

PAFB saved



NOTU slated to move



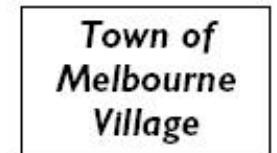
AWARENESS CAMPAIGN

- Image Development
- Billboards
- Bumper Stickers
- Television Ads



BRAC 2005

- Brevard County and **ALL** Municipalities adopted Resolutions of Support of our Military Installations



BUILDING UPON SUCCESS

TOTAL JOBS: 1,375+



2005

2 0 0 6

2 0 0 9

2012

2013

2017 - 2019 +

NAVY

Save NOTU

Jobs:
200 Retained
plus
contractors

LOCKHEED MARTIN

PPCE

Jobs:
200 Retained
250 New

NAVY

Engineering
Service
Facility

Advanced MILCON Forward

NAVY

Strategic Weapons System Ashore

Secured \$5M
Space
Florida

Cap Ex:
\$140M

Jobs: 300

LOCKHEED MARTIN

E&O Building
Construction
and renovation
to support FBM

Jobs: 125



**LOCKHEED
MARTIN**

Fleet Ballistic
Missile H.Q.
Titusville, FL

Jobs:
300+ (2019)
Total 1,000
< 10yrs



THANK YOU!



EDC of Florida's Space Coast

Courtyard by Marriott – Cocoa Beach | 11. 15. 2018



Military Base Protection: Non Conservation Lands

November 2018



Military Base Protection Program

- Established under F.S. 288.980; includes the securing of non-conservation lands to serve as a buffer to protect military installations against encroachment.
- “Non-conservation lands” are defined as lands that are not subject to acquisition by the Florida Forever Program.

Military Base Protection Program

Changes for 2018

- Task Force must now review annually by December 1st the list submitted to DEO by military installations and provide its recommendations for ranking the lands back to DEO.
- With each recommended land acquisition:
 - Legal description with property ID #
 - Detailed map
 - Management and monitoring agreement to ensure land serves a base buffering purpose

Process

- Base commanders submit non-conservation land encroachment threats to DEO.
- DEO provides those submissions to Task Force for prioritization.
- FDSTF prioritizes list.
- DEO submits list to the Board of Trustees which may acquire the lands.

Types of Encroachment

- Development in Clear Zone, Accident Potential Zones, or within 65dB and above noise contour line.
- Sites exempted from local government ALCUZ Ordinance (previously purchased).
- Proximity to existing sonar testing facility.
- Proximity to existing and proposed ranges.

Considerations

- Existing land use restrictions; actual/current use
- Future land use designation and zoning
- Existing development on site
- Redevelopment potential
- Ownership
- Identified encroachment threat
- Short Term vs. Long Term Threat; development pressures

Prioritization Criteria

- Tier 1
 - High likelihood of development incompatible with Clear Zone or Accident Potential Zone 1.
 - Approved/proposed development with potential to impact overall base mission.
 - No existing restrictions on development to reduce encroachment/safety risk.

Prioritization Criteria

- Tier 2
 - High likelihood of development incompatible with Clear Zone or Accident Potential Zones 1& 2.
 - Proposed development with potential to impact overall base mission.
 - Existing development within Clear Zone or Accident Potential Zones with low likelihood of redevelopment.

Prioritization Criteria

- Tier 3
 - High likelihood of development incompatible existing noise contours (high noise areas).
 - Existing restrictive easements on properties.
 - Currently compatible land use and zoning on property.
 - Possible development with potential to impact overall base mission.

Tier 1

- **Florida Rock** – Previous Tier 1 – northern 14.7 acres in CZ
- **Bugg Spring** – Spring Creek Run (54 acres in Exclusion Zone 2)
- **Pensacola Naval Air Station** – Cook Property (23+ acres in APZ 1)
- **Key West Naval Air Station** – Alfred Sears Trust Property (124 acres in APZ 1)
- **Homestead ARB** – Homestead Park of Commerce – (105.5 acres in APZ 2)

Tier 2

- **Eglin AFB** – Valparaiso Lots (6 acres/18 homes in Clear Zone)
- **MacDill AFB** – ZONS Property (5.9 acres in Clear Zone)
- **Blount Island** – Parcel adjacent to main Entry Control Point (4.24 acres)
- **Key West NAS** – Enchanted Island (4 acres in APZ 1)
- **MacDill AFB** – 3C Self Storage – in Clear Zone (already developed-incompatible w/ CZ)

Tier 3

- **Key West NAS** – Gulf Seafood (8 acres in high noise area)
- **Camp Blanding** – Chemours Properties (6,000 + acres adjacent to ranges)
- **NS Mayport** – (1.28 acres adjacent to main gate; security issues)
- **MacDill AFB** – Sally Harris – already developed (in APZ 1)
- **MacDill AFB** – Carribean-American Club - already developed (in APZ 1)

Lands Submitted; Not Tiered

- **Avon Park** – Lost Oak (1,000+ acres in MIPA 2)
- **NS Mayport** – Hodges (55.43 acres inside military influence zone south of APZ 2)
- **Tyndall AFB** – Shell Island (94.571 acres in high noise area)

Florida Forever Lands Submitted; Not Eligible

- **Avon Park** – Lost Oak (1,964 + acres in MIPA 2)
- **NS Mayport** – Holiday (145 acres inside military influence zone south of APZ 2)
- **NAS Jacksonville** – (322+ acres in APZ 1 for OLF Whitehouse)
- **Tyndall AFB** – Lake Wimico and Bluffs of St. Teresa (acreage in MOA)
- **Pensacola NAS** – Cook Property (18.3 acres in APZ 1)
- **Pensacola NAS** – Leeward (38.45 acres in APZ 2)

MBP Funding

- Original state funding for 3 parcels (FL Rock, Mayport Village and Barefoot Palms) was \$7.5 million
- Approximately \$3.5 million remaining with DEP, but designated for FL Rock property only
- No additional funding yet provided by the Florida Legislature

Questions/Discussion



Military Base Protection: Non Conservation Lands

November 2018



Tyndall Air Force Base



*Rebuilding to meet the needs of
Next generation missions.*

Defense Support Teammates

- ✓ **A FULLY ENGAGED CODEL** –
Congressman, Dr Neal Dunn & his staff,
Senators Rubio and Nelson, majority leader
Kevin McCarthy.
- ✓ **Bay Defense Alliance** & Tyndall Team
- ✓ **Governor Rick Scott**
- ✓ **SME:** Kathy Ferguson, Roosevelt Group
- ✓ **FDSTF** and Principi Group

Damage to FW Wing & Tenants

AIRFIELD: Severely damaged, hangers, operations facilities

F-22 FTU – 43rd FS + 44th FG (30 PAA)

F-22 OPS (24 PAA) 95th FS

AFNORTH / 1st Air Force / Killey Center

601st AOC, 101st AOG

AFCEC East building: 15-20%

AFCEC Remote facilities, silver flag

377th ACS 33rd FW E-3 AWACS E-8 AETC ABM Schoolhouse

53d WEG: Damaged, operating out of Eglin

Airey NCO Academy – Damaged, building used as ops triage

16th Electronic Warfare Squadron

372 Training Squadron Det 4

702nd Computer Systems Sq.

823rd Red Horse Sq. /Detachment 1

Support Facilities

- ✓ Base Exchange and Commissary
- ✓ MWR Marina Facility
- ✓ MWR FAMCAMP
- ✓ Base Housing – 800 Units – Balfour Beaty



Engagement by Leadership

- ✓ POTUS – Oct 15 (Pres Trump)
- ✓ VPOTUS – Oct 25 (VP Pence)
- ✓ SECDEF - (Mattis) engaged
- ✓ SECAF – Oct 17 (Sec. Heather Wilson)
- ✓ CSAF & CMSAF Oct 17 (Gen Goldfein, CMSgt Wright)
- ✓ ACC/CC – Oct 12- (Gen Mike Holmes)
- ✓ AETC/CC – Telcon WRL3 – (LtGen Steve Kwast)
- ✓ SAF/IE (Richard Hartley acting SAF/IE (Jennifer Miller)
- ✓ AFMC/AFIMSC – Oct 29 (MGen Brad Spacey)
- ✓ AFCEC- (Terry Edwards SES)
- ✓ CODEL- (Rep Dr Neal Dunn), Senators Rubio/Nelson
- ✓ House Majority Leader (Rep Kevin McCarthy)
- ✓ Governor Rick Scott – Oct 15
- ✓ Florida Rep: Jay Trumbull, Sen Broxson and Gainer

Message-Talking Points

- ✓ Hurricane Michael was unprecedented and catastrophic storm to Tyndall AFB and Bay County (Note: since 1851 there have been only 6 major hurricanes to make landfall within 75 miles of Panama City Beach. (All were Category 3 or less and four of these were in the 1800s).
- ✓ The AF and Tyndall AFB have been great partners with Bay County since 1947 when Air Force became a separate service.
- ✓ Tyndall AFB is home to the 325th Fighter Wing and over 30 tenant units.
- ✓ Restoring Tyndall and its missions is essential, as military is 1/3 of the local economy. Any indication that this will not happen will cause business and families to abandon their property.

Economic Impact

Team Tyndall team is made up of military, DoD civilians and the contractors that support them...they must also be taken care of.

- We know many have suffered personal tragedies through this storm and that DoD has resources and processes to take care of the affected military members and DoD civilians.
- We are very concerned about the impacts to those individuals that provide contract support to Tyndall AFB missions and may have lost their homes and now may be facing an uncertain future without a job.
- **We strongly encourage the pursuit of legislative language that would prohibit termination of existing contracts for contractors supporting the missions at Tyndall AFB for six months to enable recovery efforts for the contractors and their employees affected by this storm.**

Tyndall AFB is Bay County's Largest Employer

Military	3644
Civilian	1304
Contractors	<u>709</u>
	5657

Retirees	9383
Dependents	5058
Retiree Dep	<u>6500</u>
Total	26,598

TFI Personnel 3548
21 Total Tenant Units

Indirect Jobs Created: 1600

Total 2017 Local Economic Impact
\$596,000,110 Million

Bay County Military

Economic impact

\$2.527 Billion

Employment

22,720 jobs

31.1% of Economy

Defense Spending

\$1.090.7 Billion

* Florida Defense Fact Book, Enterprise Florida 2017

Force Structure

Aircraft Assigned

- F-22 = 55
- E-9A = 2
- T-38 = 17
- Total = 74

Aerial Targets

- BQM 167A = 50
- QF-16 = 18
- Total = 68

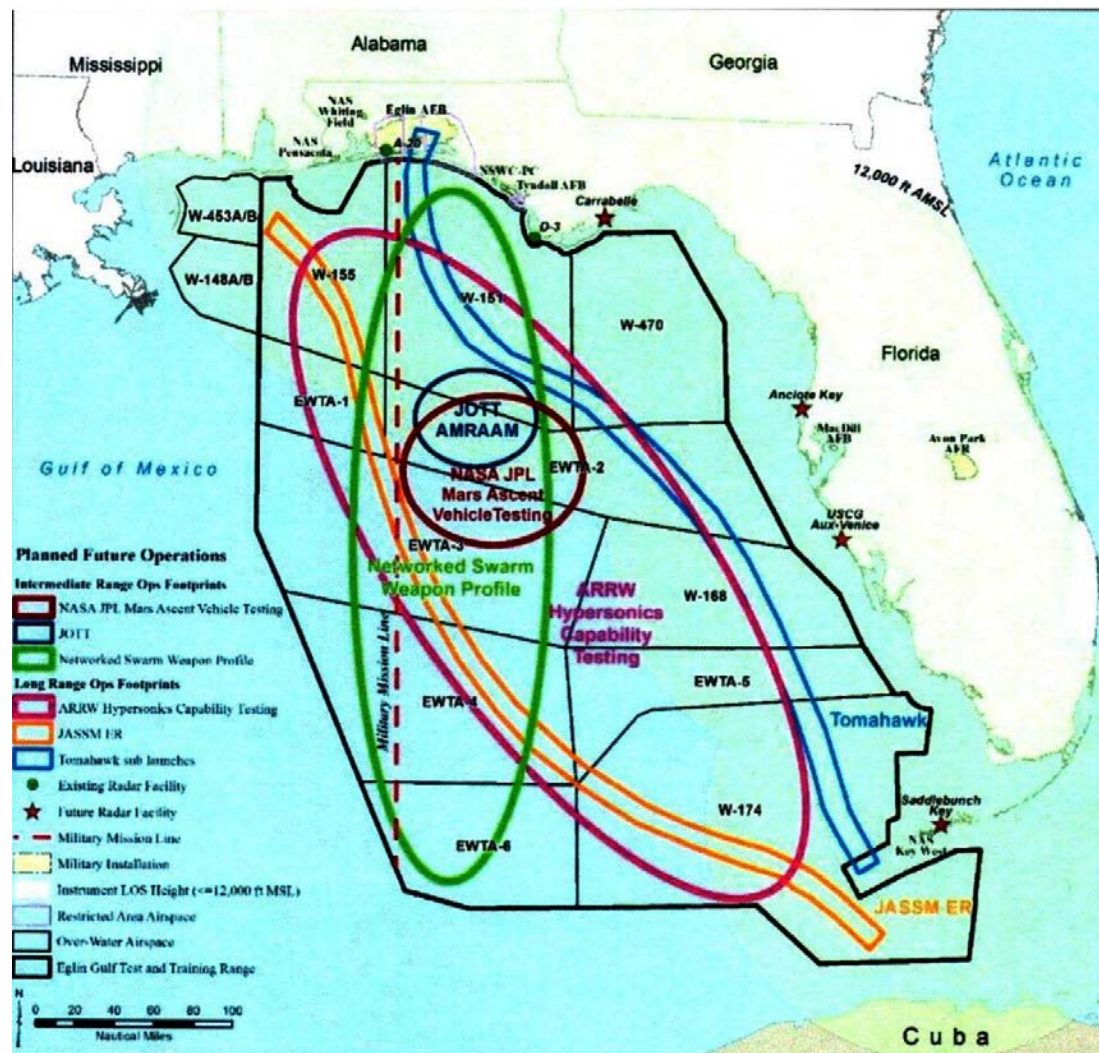
Aircraft Simulators

- F-22 = 8
- F-15 = 4
- Total = 12

Runways

- PRI 200' x 10,000
- SEC 150' x 9,170
- Drone 150 x 7,000

Gulf Range Utilization



SUA	2017
W-151A	1673
W-151B	1184
W-151C	1130
W-151D	930
W-151E	875
W-151F	792
W-168	167
W-174A	4116
W-174B	6516
W-174C	1335
W-174E	5788
W-174F	4090
W-174G	3928
W-470A	295
W-470B	294
W-470C	272
W-470D	271
W-470E	271
W-470F	270

SPACE FLORIDA



Space Florida

Jim Kuzma

Florida Support Defense Task Force

November 15, 2018





Space Florida Structure & Role

Public Corporation & Independent Special District

Spaceport Authority

Economic Development Agency

Develop
Infrastructure

Statewide Planning

Unique Financial &
Infrastructure Tools

Conduit Lease
Financing

Build, Own, Lease,
Bond & Operate

Access to Capital
Markets

SLC-46
Exploration Park
Launch & Landing Facility

Tax Efficiencies

Move-in Ready
Facilities





Space Florida's Financing Capabilities

CONDUIT FINANCING

- Unique financing allows business to access assets quickly and cost effectively
- Flexible terms create opportunities to leverage existing capital strategically

SECURING PROPERTY

- Innovative programs simplify property acquisition from government sources
- Impressive "commercial islands" synergize business activities on government land

SYNTHETIC LEASING

- New contracts can effectively shift liabilities to expenses
- Variable options can improve cash flow by deferring large capital expenditures

BUSINESS INFRASTRUCTURE AND FACILITIES

- Nearly \$2 billion in aerospace assets funded
- Streamline communication with NASA and the U.S. Air Force
- Provide step-by-step support throughout project and beyond



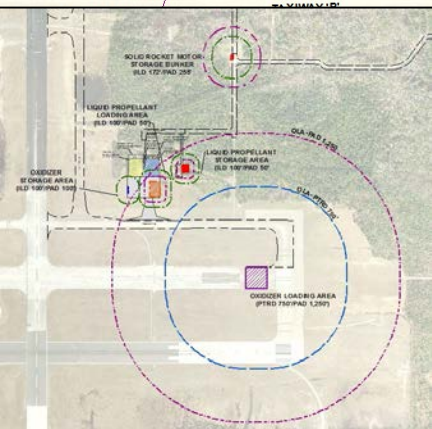
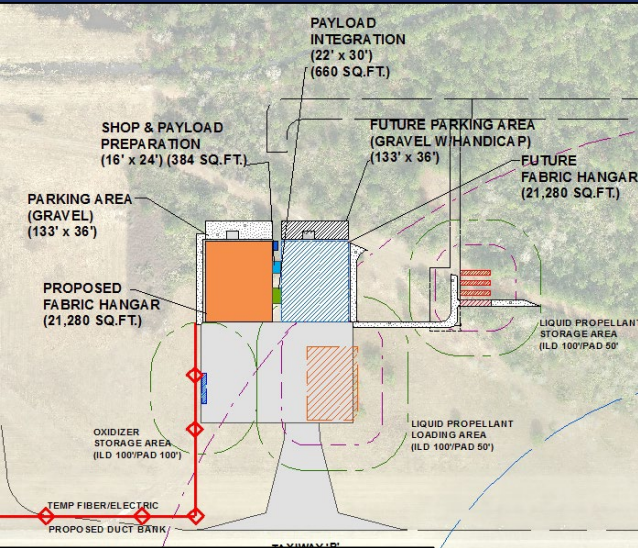
Cecil Spaceport– Jacksonville

- FAA Licensed
- Horizontal Launch and Landing





FDOT Jacksonville Aviation Authority

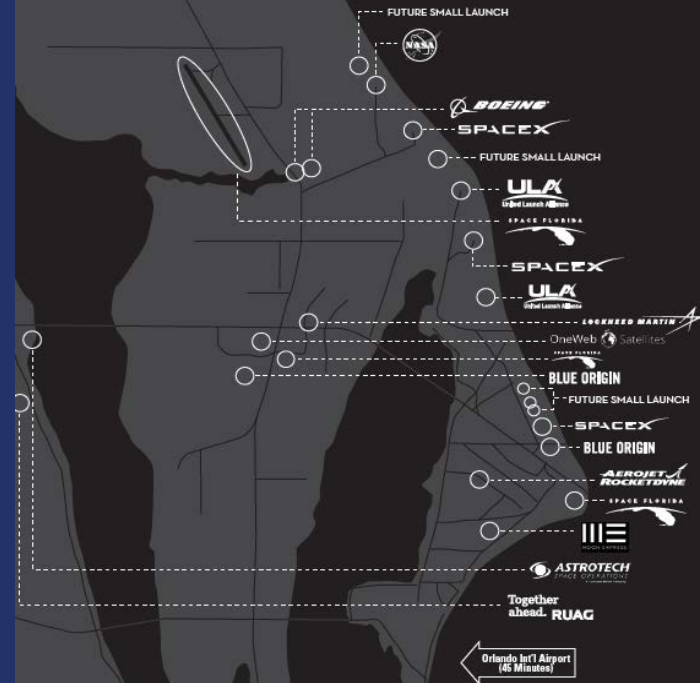


CAPE CANAVERAL SPACEPORT

SPACE FLORIDA



LAUNCH • LAND • MANUFACTURE • CO-LOCATE



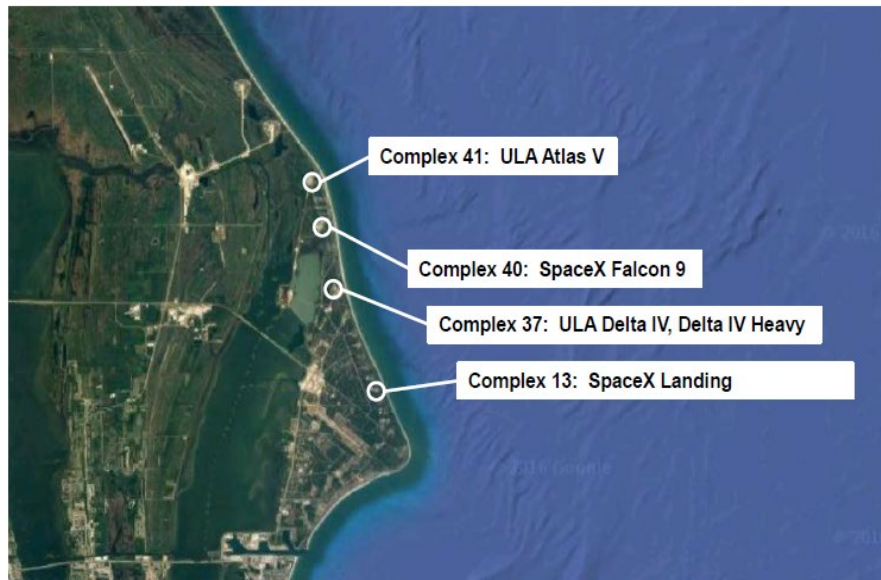
LOCATION IS EVERYTHING

CAPE CANAVERAL SPACEPORT

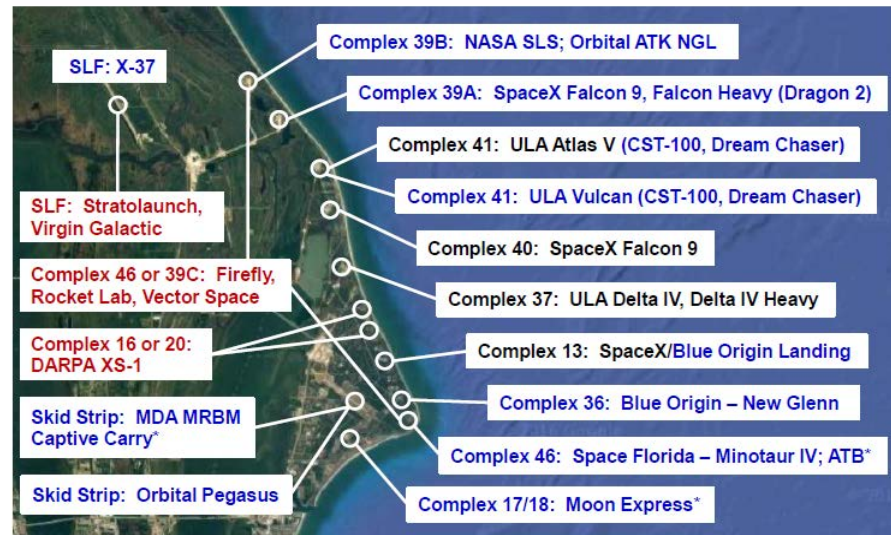
Cape Canaveral Spaceport Epic Growth



Spaceport: 2016



Spaceport: 2016-2021



Black text – 2016 programs; Blue text – in work; Red text – potential customers; * – sub-orbital

45th Space Wing's "Drive for 48" Launches
Why not 100 – 200 launches?



National Space Council ... Changing the Policy Dialogue

Department of Commerce ... Policy Initiatives

- **Policy Evolution for Future Space Commerce and Airspace Traffic Management**

FAA Aviation Rulemaking Committees (ARC's)

- **Spaceport Categorization**
- **Streamlined Launch & Reentry Licensing Requirements**
- **Airspace Access**

FAA Spaceport / Spaceflight Standards Development

Federal Asset Management and Disposition Issues

Florida Spaceport Improvement Program

Funds (FY12-18):

1,200+ Direct Jobs

\$150M+ State Investment

\$500M+ Total Investment



LC39A Commercial Heavy Lift Complex \$10M



LC41 Crew & Cargo Access Tower \$6M



Comm. Crew & Cargo Processing Facility \$20M



LC40 Launch Capacity \$10M



Orbital Processing Facility 1 \$9M

Exploration Park \$10M



LC36 Commercial Orbital Launch Site \$43M

LC-46 \$5M



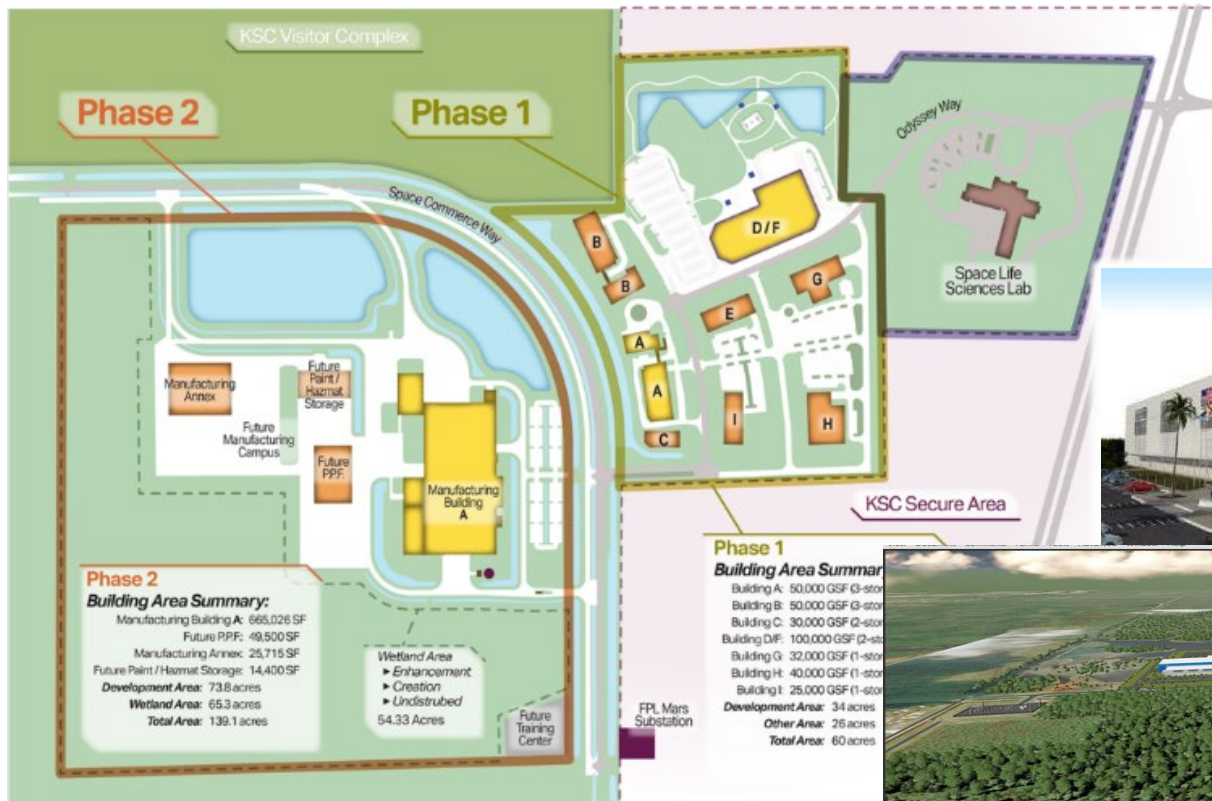


Florida Investments In CSS Infrastructure

FACILITY	FUNDING/FINANCING	PROGRAM/PROJECT
CCS Roadway Improvements	\$2,500,000 funded	Blue Origin Transportation Improvements
CCAFS Electrical Capacity Improvements	\$10,000,000 funded	Common Use Electrical Infrastructure
SLC-17/SLC-18	\$1,850,000 funded	Moon Express Facility Improvements
SLC-39A	\$10,000,000 financed	SpaceX Orbital Launch Site
SLC-41	\$294,000,000 financed	EELV/Atlas V
SLC-41	\$6,150,000 funded	ULA Commercial
SLC-40/Hangar AO	\$12,500,000 funded	COTS/SpaceX Falcon9
SLC-37 HIF	\$24,000,000 financed	EELV/Delta IV
SLC-36	\$1,200,000 funded	CCS Med-Large Commercialization
SLC-36 & SLC-11	\$43,000,000 funded	Blue Origin Orbital Launch Site
SLC-46	\$6,800,000 funded	Space Florida Small-Med LV Tenants
Neil Armstrong Operations & Checkout Building (O & C)	\$35,000,000 funded	High Bay Modifications NASA MPCV (Orion)
Space Life Sciences Lab	\$30,000,000 funded	ISS Payload / Cargo Processing
Space Commerce Way	\$5,000,000 funded	KSC Commercialization
RLV Hangar SLF	\$5,500,000 funded	Horizontal Launch & Landing Facility
C3PF Re-Purposing	\$20,000,000 funded	Boeing Starliner Processing Facility
Exploration Park Phase 1	\$7,500,000 funded	Site Improvements
Exploration Park Phase 1	\$17,500,000 funded	Airbus/OneWeb Satellite Manufacturing Facility
Exploration Park Phase 2	\$10,000,000 funded	Blue Origin LV Manufacturing Facility
Apollo/Saturn V Center Shuttle Atlantis Exhibit	\$25,000,000 financed	KSC Public Visitor Program
Apollo/Saturn V Center Shuttle Atlantis Exhibit	\$62,500,000 financed	KSC Public Visitor Program
OPF 1 & 2	\$9,000,000 funded	Boeing X-37B
TOTAL CCS	\$639,000,000	Commercial, USAF, NASA



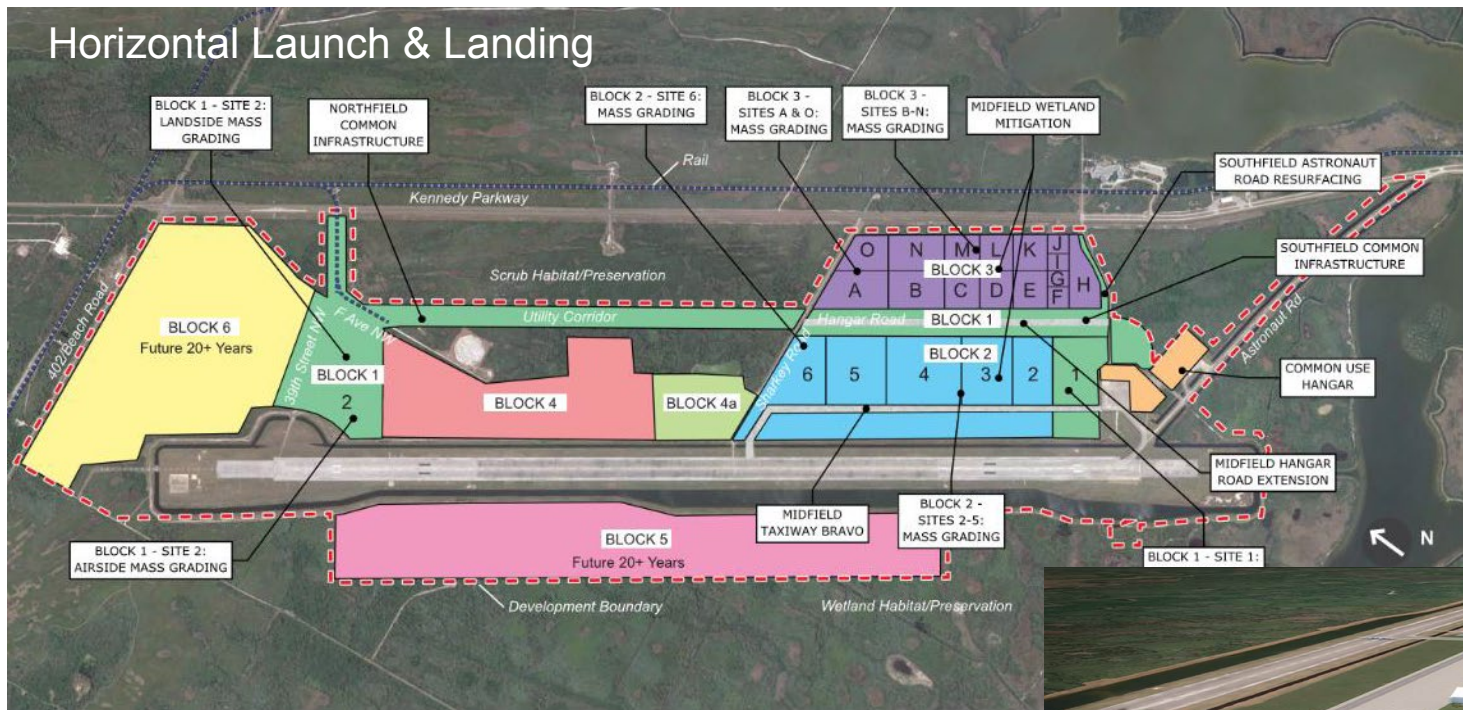
Exploration Park





FDOT Common Use Infrastructure at SLLF

Horizontal Launch & Landing





COMMON USE INFRASTRUCTURE HELIUM PIPELINE / FDOT





LAUNCH COMPLEX 20

SLC-20 potential pads

1,500 foot SLC spacing

Legend





FDOT Blue Origin Rocket Testing & Refurbishment Complex

40

The RTRC is a \$40M private investment seeking a \$10M FDOT matching grant for work ready to be executed FY19-FY20

50

The Complex will bring 50 high tech jobs with \$89k average annual salary, in addition to 100s of temporary construction jobs.

300

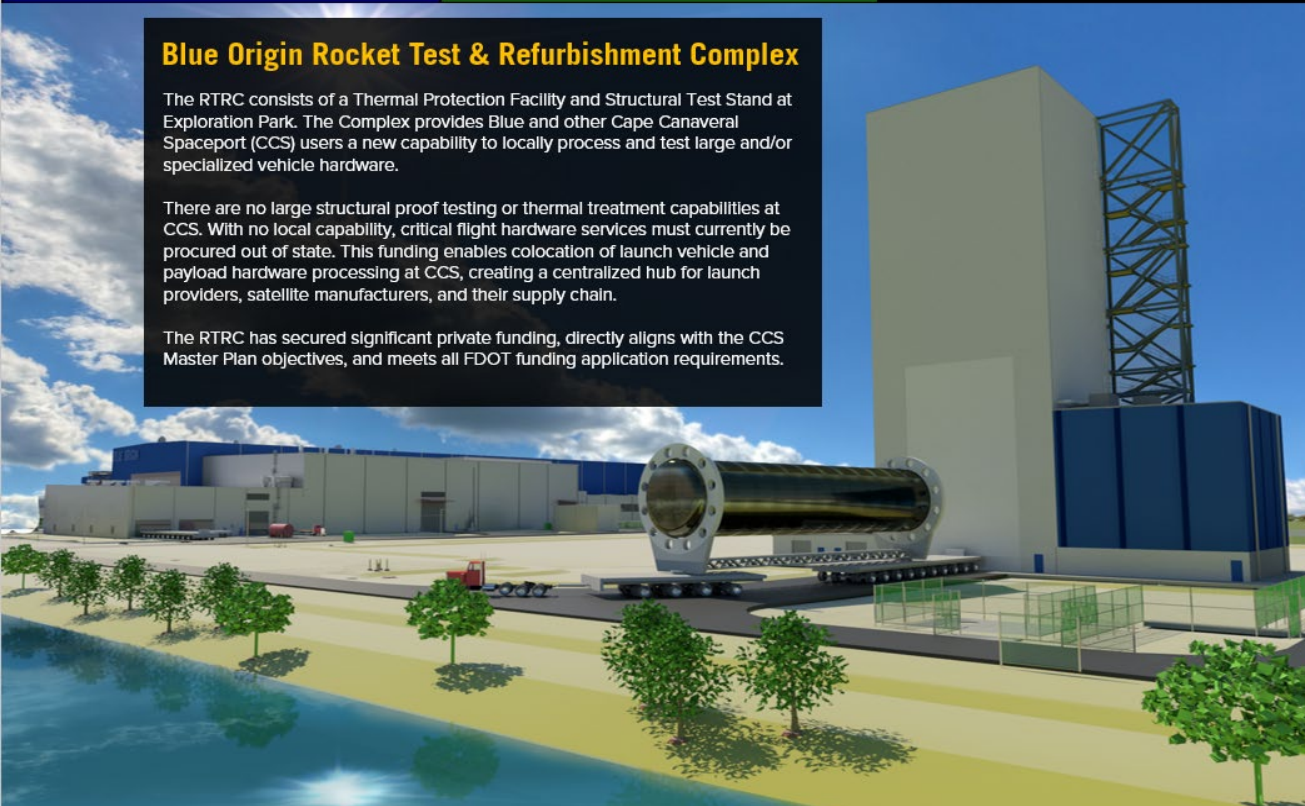
Blue Origin has already invested more than \$300M in Spaceport Infrastructure at CCS.

Blue Origin Rocket Test & Refurbishment Complex

The RTRC consists of a Thermal Protection Facility and Structural Test Stand at Exploration Park. The Complex provides Blue and other Cape Canaveral Spaceport (CCS) users a new capability to locally process and test large and/or specialized vehicle hardware.

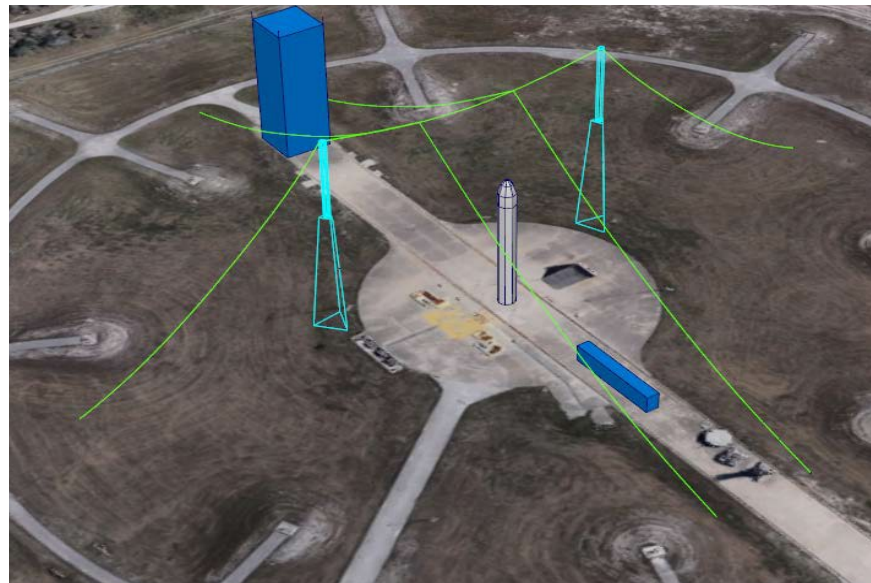
There are no large structural proof testing or thermal treatment capabilities at CCS. With no local capability, critical flight hardware services must currently be procured out of state. This funding enables colocation of launch vehicle and payload hardware processing at CCS, creating a centralized hub for launch providers, satellite manufacturers, and their supply chain.

The RTRC has secured significant private funding, directly aligns with the CCS Master Plan objectives, and meets all FDOT funding application requirements.





Space Launch Complex 46

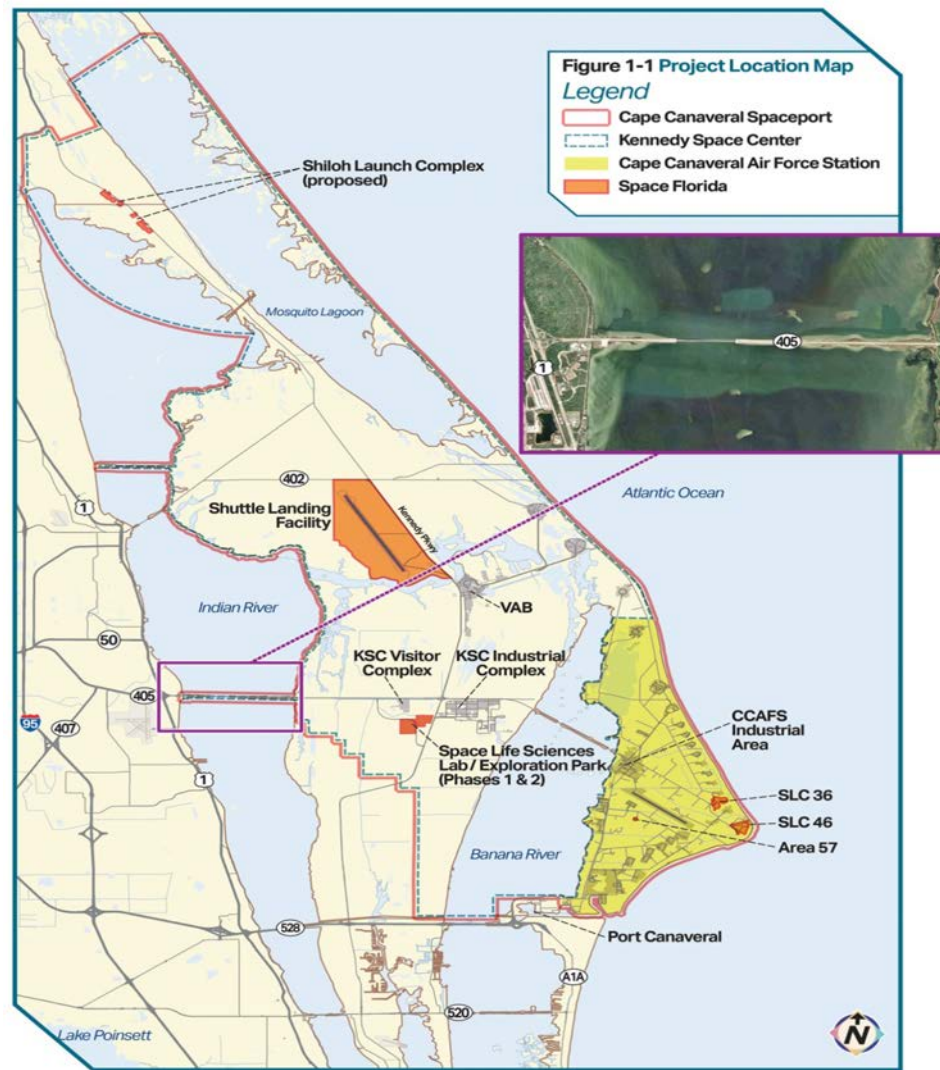


- Operational Launch Complex
 - Minotaur IV: August 17
 - NASA-Abolt Test: April 19
- FAA Licensed

- Current Explosive Siting
- Current Environmental Assessment
- Adding Lightning Protection System

Indian River Bridge

- Principal connector to Cape Canaveral Spaceport
- Built by NASA in 1964
- Only route for NASA and National Security Payloads from Astrotech (Titusville)



A satellite view of Earth at night, showing the curvature of the planet and the glowing lights of cities and continents. The text "ONLY ONE PLACE CAN SIMPLIFY SPACE" is overlaid on the left side of the image.

**ONLY ONE PLACE
CAN SIMPLIFY SPACE**