

# SAVE THE DATE

## CHILE 2024



## EXPORT SALES MISSION TO SANTIAGO DE CHILE

### August 5-9, 2024



SelectFlorida (SF) invites Florida-based manufacturers and professional service providers to attend the Export Sales Mission to Santiago, Chile.

Chile continues to be a strong trading partner and export market for U.S. companies, largely due to its open market policies, zero tariffs, solid business practices, and low corruption index. The country's history of economic and political stability, transparency, and strong democratic institutions, allows for political discourse and peaceful elections.

Bilateral trade in goods and services between the United States and Chile has quintupled since the inception of the United States - Chile Free Trade Agreement (U.S.-Chile FTA), now concluding its twentieth year. As of January 1, 2004, duties were reduced to zero on 90 percent of U.S. exports to Chile, and in January 2015, all remaining tariffs were phased out. Accordingly, all U.S.-origin products enter Chile tariff free, except for some alcoholic and non-alcoholic products and some luxury goods, which are subject to excise taxes. In 2022, bilateral trade in goods between the United States and Chile totaled nearly \$38 billion, and bilateral trade in services for 2022 totaled nearly \$11 billion.

Florida companies can participate in pre-screened one-on-one "Gold Key" meetings with local companies interested in their product line, coordinated by the U.S. Commercial Service (USCS) Mission participants will also benefit from networking events that will bring in more business persons outside the scheduled GKS appointments and logistical support provided by the SF and the USCS with potential buyers, distributors, and representatives from these sectors.

#### Best trade opportunities for Florida companies include, but are not limited to:

- Mining
- Agriculture & Agricultural Equipment
- Energy
- Environmental Technologies
- Information & Communication Technology
- Safety & Security
- Defense
- Intelligent Transportation / Smart Mobility
- Healthcare
- Education
- Infrastructure & Construction



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