

International Offices – Performance Results FY 2018-19

SUMMARY TOTALS BY CONTRACT OFFICE (summary of export sales and foreign direct investment facilitated by each office)

International Offices	Florida Firms Assisted	Foreign Firms Assisted	Total Assisted	Referrals	Announced	Jobs Created and/or Retained	Investment Amount	Actual Export Sales	Expected Export Sales	Total Sales
Brazil	38	80	118	12	4	140	\$1,934,000	\$1,110,686	\$8,320,000	\$9,430,686
Canada (Montreal & Toronto)	20	176	196	34	3	293	\$106,593,000	\$0	\$300,000	\$300,000
China & Southeast Asia (Hong Kong)	11	10	21	0	0	0	\$0	\$185,000	\$0	\$185,000
France, Italy, Belgium, The Netherlands (Paris)	12	224	236	18	10	408	\$38,598,000	\$2,000,000	\$38,000,000	\$40,000,000
Germany	23	106	129	16	6	114	\$3,700,000	\$15,623,600	\$127,750,000	\$143,373,600
Israel	78	222	300	1	0	0	\$0	\$0	\$0	\$0
Japan	7	40	47	1	0	0	\$0	\$100,000	\$1,000,000	\$1,100,000
Mexico	63	15	78	1	1	25	\$2,000,000	\$3,073,000	\$25,100,000	\$28,173,000
Southern Africa	90	352	442	0	0	0	\$0	\$1,891,000	\$34,675,000	\$36,566,000
Spain & Portugal (Madrid)	6	89	95	19	8	313	\$29,865,000	\$0	\$0	\$0
UK & Ireland (London)	62	125	187	24	10	404	\$10,479,900	\$600,000	\$40,450,000	\$41,050,000
Total	410	1,439	1,849	126	42	1,697	\$193,169,900	\$24,583,286	\$275,595,000	\$300,178,286