FINANCIAL & PROFESSIONAL SERVICES

INDUSTRY SECTOR BRIEF

SELECTFL®RIDA



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www.SelectFlorida.org

AS THE NATION'S 3RD LARGEST STATE,¹ THERE'S NO DOUBT FLORIDA IS A MONEY MARKET.

Most of the nation's leading financial and insurance services firms have established large operations in Florida to take advantage of our global connectivity, experienced workforce, and growing market. All of these assets in a cost-competitive and welcoming state mean that Florida isn't just ready for the future. We are the future.

BUSINESS CLIMATE

Consistently ranked one of the best states for business, Florida is committed to keeping regulatory requirements and business taxes low. That, along with a strong economy and zero personal state income tax, make it a great place to do business. We won't stand in the way of your success. We'll pave the way for it.



FLORIDA HAS THE 4TH BEST TAX CLIMATE IN THE U.S.²



MARKET & ACCESS

Success today requires global access. Florida offers one of the most extensive transportation systems in the world, so you can reach your customers and suppliers anywhere, fast. Whether you're serving Florida's large market, the U.S., Latin America, or the globe, **no other state can expand your reach like Florida.**



19 Commercial Service Airports⁴



3 Spaceport Facilities⁵



14 Deepwater Seaports⁴



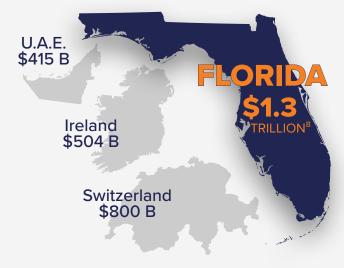
2,700+ Miles of Freight Rail Tracks⁶



120,000+ Miles of Roadway⁴

14TH LARGEST GLOBAL ECONOMY,

IF FLORIDA WERE A COUNTRY⁷



CONNECT WITH THE BEST

Florida's diversified economic structure has enabled it to become a truly global player in the financial services and insurance industries.

LARGEST DEPOSIT MARKETS (from 2023 Summary of Deposits)9				
MARKET	INSTITUTIONS IN MARKET	DEPOSITS		
Miami - Fort Lauderdale - West Palm Beach, FL	85	\$334,083,000,000		
Tampa - St. Petersburg - Clearwater, FL	55	\$123,859,000,000		
Jacksonville, FL	36	\$96,690,000,000		
Orlando - Kissimmee - Sanford, FL	47	\$72,942,000,000		
North Port - Sarasota - Bradenton, FL	40	\$29,874,000,000		

WORKFORCE EXCELLENCE

Nothing is more important to a company's success than its workforce. More than 460,000 professionals work in Florida's finance and insurance industries, 10 and our universities are among the nation's top producers of industry talent. So while we're helping you succeed with today's talent, we're also preparing tomorrow's.

FINRA REGISTERED FIRMS IN FLORIDA

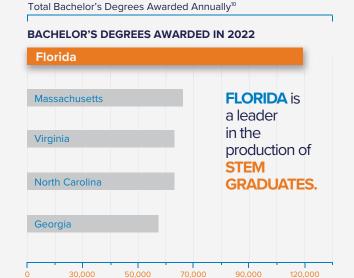
(total number for each license statewide)¹¹

- Total Firms: 731
- Headquartered: 204
- Branches: 10,978

DEGREE PRODUCTION FOR FINANCIAL SERVICES¹⁰

(2021-2022 academic year)

- Associate: 3,805
- Bachelors: 6.222
- Postgraduate: 1,592



FINANCIAL SERVICES AND INSURANCE INDUSTRY EMPLOYMENT (Annual 2022)10				
SECTOR (Industry Code)	EMPLOYEES	ESTABLISHMENTS	AVERAGE WAGES	
Credit Intermediation and Related Activities (522)	185,444	13,259	\$114,667	
Securities, Commodity Contracts, and other Financial Investments (523)	63,291	11,798	\$250,863	
Insurance Carriers and Related Activities (524)	242,287	18,717	\$104,219	
Funds, Trusts, and other Financial Vehicles (525)	2,499	843	\$197,581	
Total	493,521	44,617		

FLORIDA'S FINANCIAL & PROFESSIONAL SERVICES CLUSTER



Largest Insurance Industry in the U.S.¹³

#4

U.S. State for Employment in the Finance and Insurance Industry¹²

#3

Private Equity Capital¹⁰

87

Commercial Banks with more than \$281.3 Billion in Assets¹⁰

12

Foreign Banks Chartered in Florida¹⁴

Source: 10 FDIC; 12 Bureau of Labor Statistics; 13 American Investment Council; 14 Florida Office of Financial Regulation Map Source: Lightcast



SERVICES

- Confidential Site Selection & Property Search Assistance
- Industry Sector Expertise

Target Sectors: Manufacturing, Aviation/Aerospace, Defense & Homeland Security, Cleantech, Financial & Professional Services, Headquarters, Information Technology, Life Sciences, Logistics & Distribution

• Demographic & Workforce Information

- · State Agency Liaison
- Permitting & Regulatory Assistance
- Incentive Programs
- Export Counseling
- Overseas Trade Shows and Trade Missions
- Certificates of Free Sale

WE ARE READY TO ASSIST YOU

For expansion and location assistance, connect with a member of our Business Development team by calling

1+ (407) 956-5600 and selecting Option 3.

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